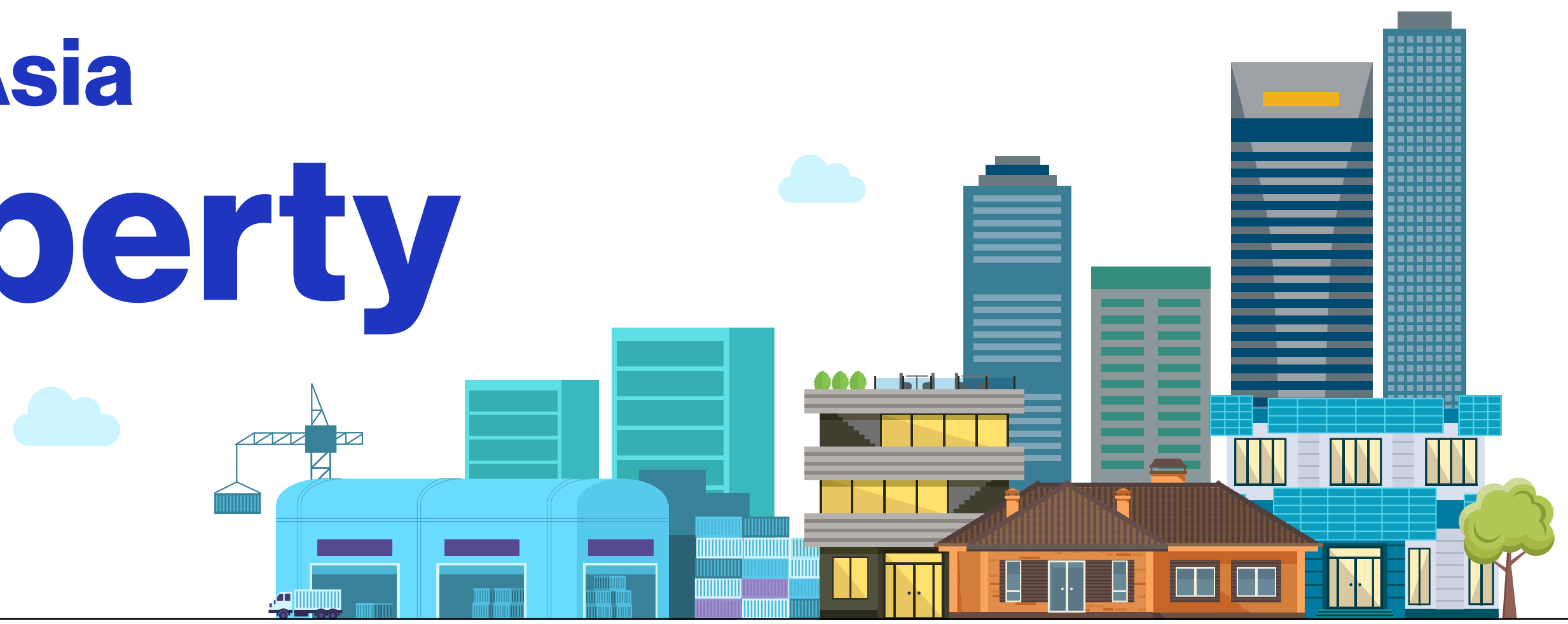


# Lloyd's Asia Property

“



The Property Development Group aims to foster a lead/follow subscription market, to enable Lloyd's Asia to remain a leader in the APAC Property (re)insurance market. We continue to grow as a marketplace who operate across a vast geographic scope and a diverse number of trades.

Current tests in the Property (re)insurance market include the need for accurate (and proven) data, the current inflationary environment, and inherent catastrophe exposures across the region. Rate adequacy has been achievable in some territories recently, though further increased reinsurance treaty costs and claims inflation will continue to be a challenge in the forthcoming months and years.

We are confident that we can work to understand clients' needs and provide meaningful capacity as a subscription market. We have adapted to the requirements the Property (re)insurance market over the past few years, and our aim is to remain the go-to capacity providers who provide solutions through technical, yet flexible, underwriting.

**Patrick Fyson**  
Property Development Group Head  
Property Underwriter, Tokio Marine Kiln

”

## Focus & Trends

Lloyd's underwriters strive to provide meaningful capacity for all occupancies, in recent times we are seeing increased focus and production in these areas



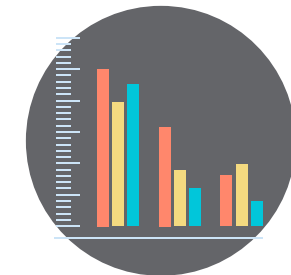
Territories: Australia, New Zealand, Japan, South Korea, Taiwan, Middle East



CAT standalone, deductible buy-backs

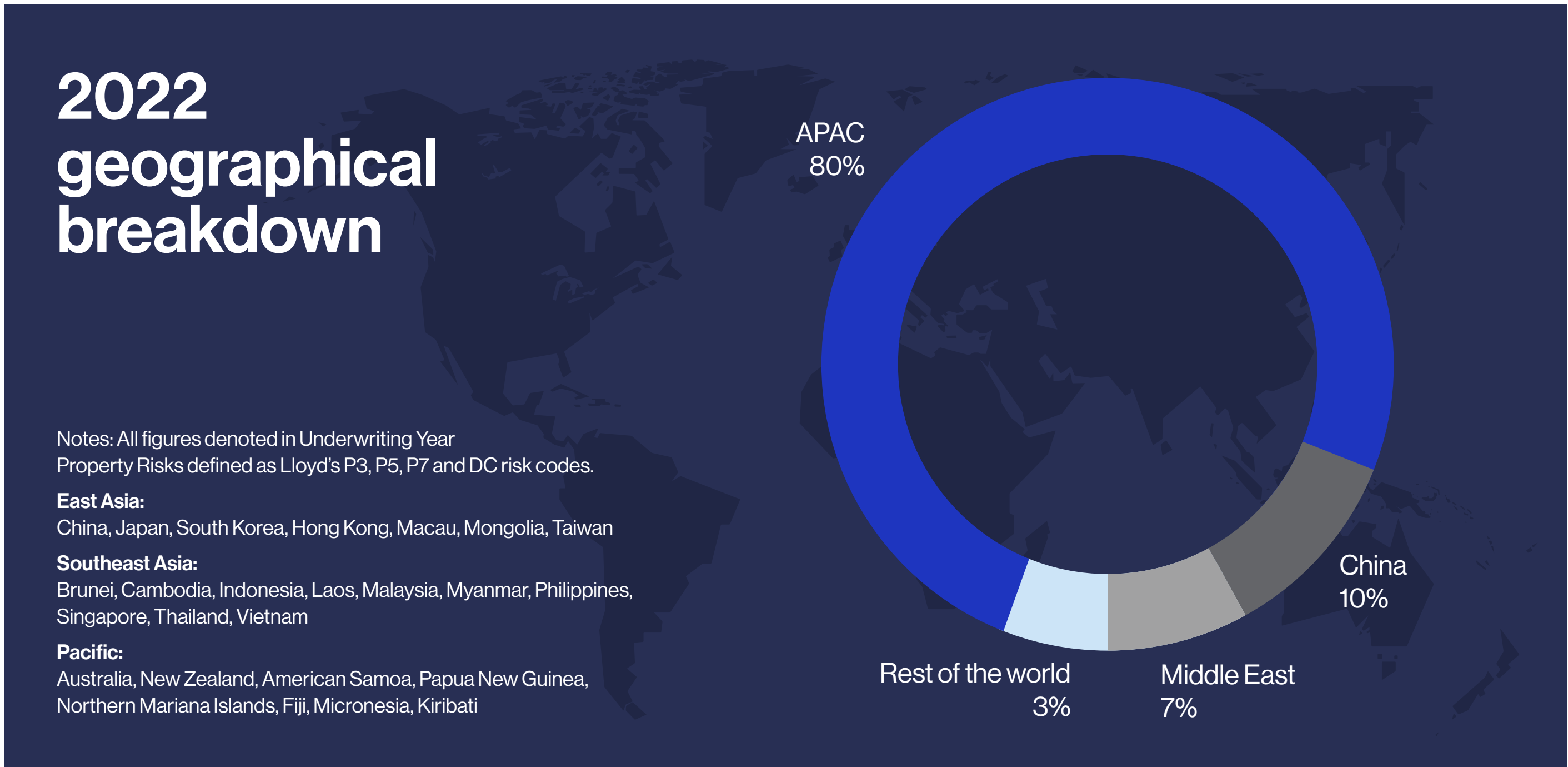
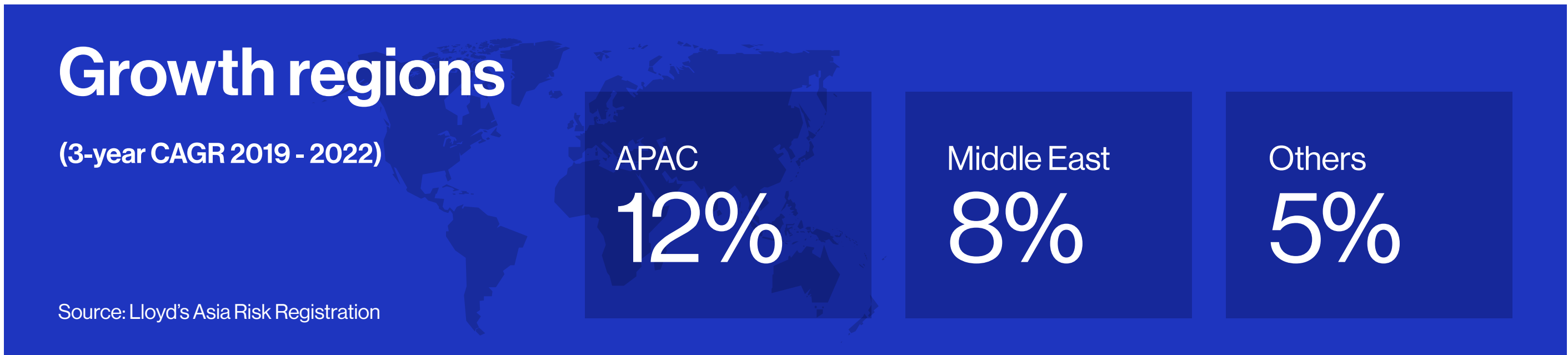


Occupancies: Light industrial manufacturing, warehouses, F&B, real estate/property owners, semicons/high-tech, utilities, government/ municipal programs







Non-proportional layers

Over 390m USD in Global Property (D&F) business written from the Lloyd's Asia platform between 2017 and 2022.



## Appetite matrix

	Average capacity (USDm)	Max capacity (USDm)
 beazley	3m	30m
 canopus	3m	10m
 TALBOT An AIG company	2m	20m
 TOKIO MARINE KILN	5m	100m
<b>Total Lloyd's Asia Capacity (USD)</b>	<b>13m</b>	<b>160m</b>

## Contact details

**Beazley**  
**Vincent Tee**  
[vincent.tee@beazley.com](mailto:vincent.tee@beazley.com)

**Canopus**  
**Audrey Wong**  
[audrey.wong@canopus.com](mailto:audrey.wong@canopus.com)

**Katherine Goh**  
[katherine.goh@canopus.com](mailto:katherine.goh@canopus.com)

**Talbot**  
**David Yee**  
[david.yee@talbotuw.com](mailto:david.yee@talbotuw.com)

**Jiewei Pang**  
[jiewei.pang@talbotuw.com](mailto:jiewei.pang@talbotuw.com)

**Tokio Marine Kiln**  
**Ain Hamid**  
[ain.hamid@tokiomarinekiln.com](mailto:ain.hamid@tokiomarinekiln.com)

**David Ford**  
[david.ford@tokiomarinekiln.com](mailto:david.ford@tokiomarinekiln.com)

**Jaci Eng**  
[jaci.eng@tokiomarinekiln.com](mailto:jaci.eng@tokiomarinekiln.com)

**Jean Lim**  
[jean.lim@tokiomarinekiln.com](mailto:jean.lim@tokiomarinekiln.com)

**Patrick Fyson**  
[patrick.fyson@tokiomarinekiln.com](mailto:patrick.fyson@tokiomarinekiln.com)

**Si Min Lim**  
[simin.lim@tokiomarinekiln.com](mailto:simin.lim@tokiomarinekiln.com)