

DELEGATED CONTRACT MANAGER

Data Capture for Registration

March 2021



DATA CAPTURE FOR REGISTRATION – THE NEED FOR CHANGE

- There are more mandatory fields to populate in Delegated Contract Manager (DCM) than in BAR
- The **dynamic nature of data capture** means there are additional **'conditionally mandatory'** fields, based on a user's answers to specific questions
- Additional data capture is required to:
 - Provide enhanced structured data capture at registration (e.g. Product Risk Rating, DCA info, enhanced Client Classifications); BAR data is incomplete and no longer adequate for oversight purposes
 - Improve the quality of data; we will have one version of the truth of a contract across the whole Lloyd's Delegated Authority ecosystem
 - Feed downstream systems, specifically Delegated Data Manager (DDM)¹; minimising the need for re-keying of data at a later point in the process
- We recognise this will cause additional effort up front so have tried to make data capture as painless as possible:
 - ➤ ~45% of mandatory fields are automatically populated (e.g. through integration with internal Lloyd's systems) or defaulted (e.g. based on answers to previous questions) on a registration with one section. This will increase with every section added
 - Manually populated fields are intended to be straightforward to populate and enhance data quality (~35% are dropdowns or search bars with pre-determined data)
- The **non mandatory fields** in DCM are not required for registration but enable the **contract builder.** For Release 1, it will be possible to generate a skeleton contract in Microsoft Word, with the Schedule populated using data captured during registration though this is not mandatory
- In future releases, the scope of this contract builder will increase to include the whole contract and DCM will be integrated with participant systems using an inbound and outbound API, reducing the need to re-key data further
- The slides below contain specific analysis of fields by category, together with data capture requirements for a 'Simple' and 'Complex' journey. As build activities are yet to be completed, this is still subject to change

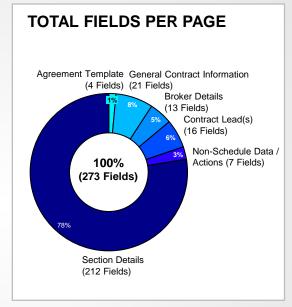
NOTE: For the purposes of this analysis, a 'field' is defined as a single data capture box. For example, the question asking users to enter: "The person(s) responsible for overall operation and control", is deemed to have three fields: 'First Name', 'Surname', 'Email'; despite being associated with one question. However, where one user action populates multiple data capture boxes, this is deemed to be a single field (e.g. Generic COB and High Level COB are selected with one click). This approach gives the most realistic view of user effort.

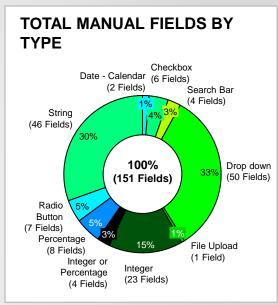
¹ DDM integration will be achieved as part of a future release

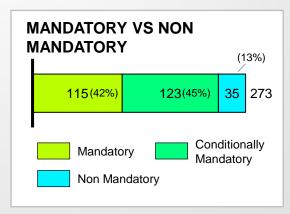
TOTAL FIELDS – 1 SECTION

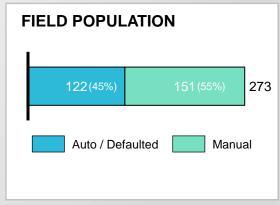
There are 273 fields in DCM that can be populated. Mandatory and conditionally mandatory fields are required for registration, whilst the non mandatory fields are included to facilitate the skeleton contract builder & improved data capture

	Auto /	Manual	Grand Total
	Defaulted		
Agreement Template	-	4	4
Agreement Template	-	4	4
Core Contract Details	5	-	5
Core Contract Details	5	-	5
General Contract Information	7	9	16
General Contract Information	7	9	16
Broker Details	8	5	13
Broker Details	8	5	13
Contract Lead(s)	11	5	16
Contract Lead(s)	11	5	16
Section Details - Common & Individual Sections	82	91	173
Coverholder / Service Company Details	12	3	15
Person(s) Responsible for Operation and Control	-	10	10
Territorial limitations	-	9	9
Period Of Insurances Bound	-	3	3
Commissions	4	14	18
Claims and Complaints	3	11	14
Reporting and Aggregate Exposures	36	11	47
Capacity Details	24	18	42
Non-Schedule	2	11	13
N/A	1	1	2
Section Details - Individual Section only	7	32	39
Gross Premium Income Limit	1	2	3
Authorised Class(es) of Business and Coverage(s)	6	30	36
Non-Schedule Data	-	2	2
Non-Schedule Data	-	2	2
Actions	2	3	5
Actions	2	3	5
Grand Total	122	151	273





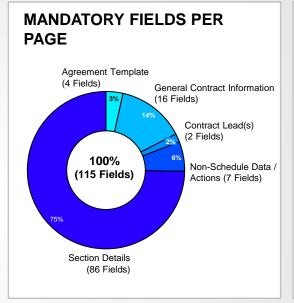


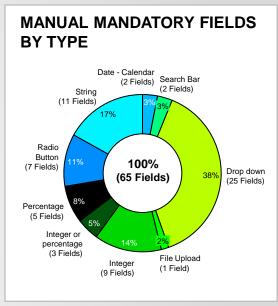


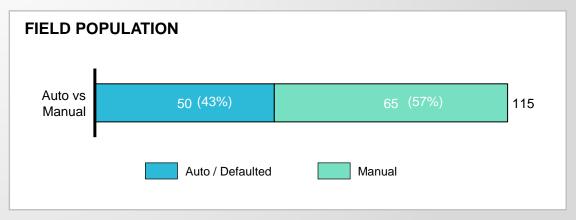
MANDATORY FIELDS – 1 SECTION

There are 115 mandatory fields in DCM, the majority being on the Section Details page. ~45% of all fields are automatically populated / defaulted based on answers provided to previous questions and through the integration with the Market Participant Register (MPR)

	Auto /		Grand
	Defaulted	Manual	Total
Agreement Template	-	4	4
Agreement Template	-	4	4
General Contract Information	12	4	16
General Contract Information	7	4	11
Core Contract Details	5		5
Contract Lead(s)	-	2	2
Contract Lead(s)	-	2	2
Section Details - Common & Individual Sections	35	42	77
Coverholder / Service Company Details	-	1	1
Person(s) Responsible for Operation and Control	-	9	9
Territorial limitations	-	3	3
Period Of Insurances Bound	-	3	3
Commissions	3	5	8
Claims and Complaints	-	5	5
Reporting and Aggregate Exposures	28	4	32
Capacity Details	3	5	8
Non-Schedule	1	7	8
Section Details - Individual Section only	1	8	9
Gross Premium Income Limit	1	2	3
Authorised Class(es) of Business and Coverage(s)	-	6	6
Non-Schedule Data	-	2	2
Non-Schedule Data	-	2	2
Actions	2	3	5
Actions	2	3	5
Grand Total	50	65	115



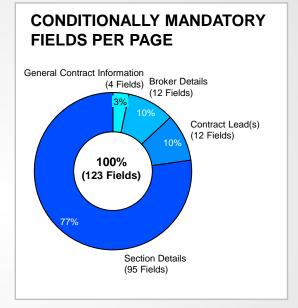


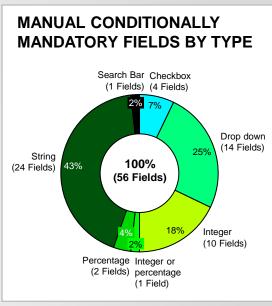


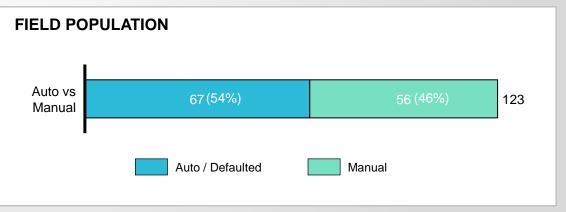
CONDITIONALLY MANDATORY FIELDS – 1 SECTION

As a result of DCM's dynamic data capture, there are 123 conditionally mandatory fields in DCM which a user will be asked to populate based on responses to previous questions. **These are required for registration**

	Auto /	Grand	
	Defaulted	Manual	Total
General Contract Information	-	4	4
General Contract Information	-	4	4
Broker Details	8	4	12
Broker Details	8	4	12
Contract Lead(s)	10	2	12
Contract Lead(s)	10	2	12
Section Details - Common & Individual Sections	45	31	76
Coverholder / Service Company Details	12	-	12
Territorial limitations	-	3	3
Commissions	1	8	9
Claims and Complaints	3	6	9
Reporting and Aggregate Exposures	8	4	12
Capacity Details	19	9	28
Non-Schedule	1	1	2
N/A	1	-	1
Section Details - Individual Section only	4	15	19
Authorised Class(es) of Business and Coverage(s)	4	15	19
Grand Total	67	56	123



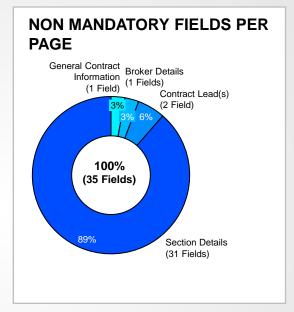


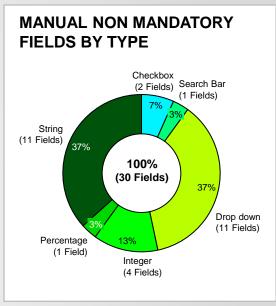


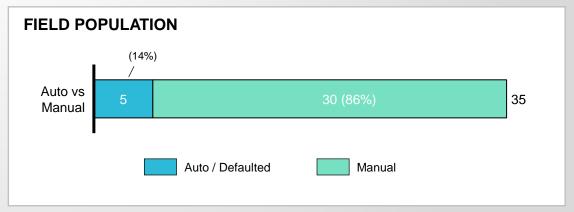
NON MANDATORY FIELDS – 1 SECTION

To facilitate DCM's skeleton contract builder and improve data capture, there are a further 35 fields which a user can populate. These are predominantly entered manually and are **not required for registration**

	Auto / Defaulted	Manual	Grand Total
One and One to a the form of the	Deraulteu -	ivialiuai 1	10tai 1
General Contract Information General Contract Information		<u>-</u> 1	<u>-</u> 1
	_	1	1
Broker Details		•	-
Broker Details	-	1	1
Contract Lead(s)	1	1	2
Contract Lead(s)	1	1	2
Section Details - Common & Individual Sections	2	18	20
Coverholder / Service Company Details	-	2	2
Person(s) Responsible for Operation and Control	-	1	1
Territorial limitations	-	3	3
Commissions	-	1	1
Reporting and Aggregate Exposures	-	3	3
Capacity Details	2	4	6
Non-Schedule	-	3	3
N/A	-	1	1
Section Details - Individual Section only	2	9	11
Authorised Class(es) of Business and Coverage(s)	2	9	11
Grand Total	5	30	35







SIMPLE & COMPLEX REGISTRATION EXAMPLE SCENARIOS

We recognise that registrations come in different shapes and sizes. A simple and complex registration scenario have been devised to help illustrate the impact on data capture requirements

SIMPLE REIGSTRATION

- LMA3113
- Any Time Zone
- Not a sub-contract
- 1x contract currency
- Not processed by Lloyd's direct reporting
- 1x broker
- 1x contract lead
- 1x section
 - 1x coverholder
 - No profit commission
 - No fees charged OR deducted in addition to premium etc.
 - No delegated claims and complaints
 - Risk location, insured domicile, territorial limits; all in one country
 - Reporting and aggregate questions set to defaulted options
 - 1x High Level & 1x Generic COB
 - Deductibles per Generic COB
 - 1x section lead
 - 1x section follow

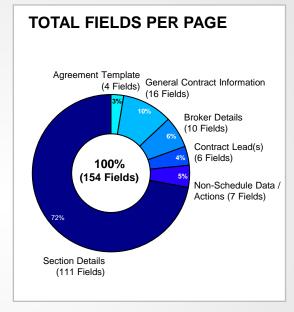
COMPLEX REIGSTRATION

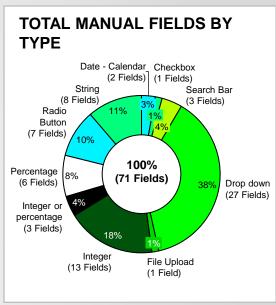
- LMA3113
- Specific time zone / Both days not inclusive
- Not a sub-contract
- 1x contract currency
- Not processed by Lloyd's direct reporting
- 1x broker
- 2x contract leads
- 5x individual sections
 - 1x coverholder (common across all sections)
 - Profit commission breakdown (common across all sections)
 - Delegated claims & complaints (common across all sections)
 - Risk location & territorial limits; in different countries to insured domicile (common across all sections)
 - Reporting and aggregate questions set to defaulted options (common across all sections)
 - 2x section leads (common across 4 out of 5 sections, different on one section)
 - 3x section follows (common across all sections)
 - 5x High Level & 5x Generic COBs, different per section
 - Deductibles per High Level & Generic COB
 - o 2x perils included, one each on the first 2 sections
 - Deductibles and maximum limits per peril

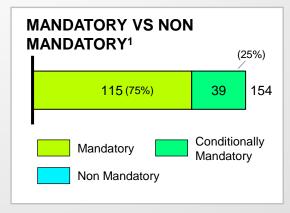
SIMPLE REGISTRATION JOURNEY - 1 SECTION

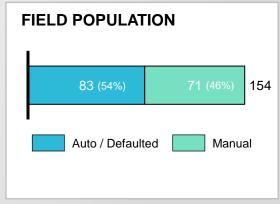
The simple journey includes only mandatory and conditionally mandatory fields

	Auto /	Manual	Grand Total
	Defaulted		
Agreement Template	-	4	4
Agreement Template	-	4	4
General Contract Information	12	4	16
General Contract Information	7	4	11
Core Contract Details	5		5
Broker Details	6	4	10
Broker Details	6	4	10
Contract Lead(s)	4	2	6
Contract Lead(s)	4	2	6
Section Details - Common & Individual Sections	56	39	95
Person(s) Responsible for Operation and Control	6	3	9
Territorial Limitations	2	1	3
Period Of Insurances Bound	-	3	3
Commissions	3	6	9
Claims and Complaints	-	5	5
Reporting and Aggregate Exposures	28	4	32
Capacity Details	10	9	19
Non-Schedule	1	7	8
Coverholder / Service Company Details	6	1	7
Section Details - Individual Section only	3	13	16
Gross Premium Income Limit	1	2	3
Authorised Class(es) of Business and Coverage(s)	2	11	13
Non-Schedule Data	-	2	2
Non-Schedule Data	-	2	2
Actions	2	3	5
Actions	2	3	5
Grand Total	83	71	154





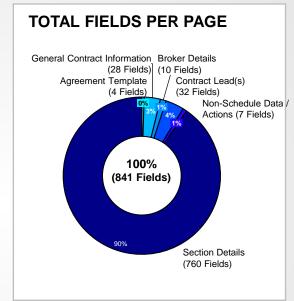


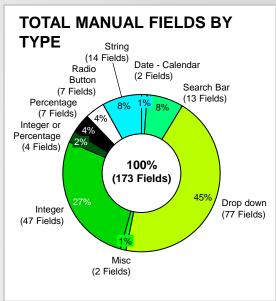


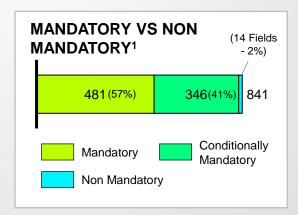
COMPLEX REGISTRATION JOURNEY – 5 SECTIONS

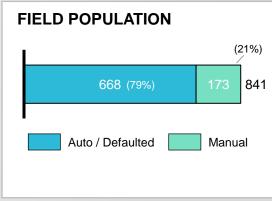
The proportion of fields a user has to populate manually reduces with additional sections added as a result of the common and individual sections 'Apply' functionality and the ability to copy sections

	Auto /	Manual	Grand Total
	Defaulted		
Agreement Template	-	4	4
Agreement Template	-	4	4
General Contract Information	20	8	28
General Contract Information	11	8	19
Core Contract Details	9	-	9
Broker Details	6	4	10
Broker Details	6	4	10
Contract Lead(s)	28	4	32
Contract Lead(s)	28	4	32
Section Details - Common & Individual Sections	563	73	636
Person(s) Responsible for Operation and Control	42	3	45
Territorial Limitations	12	3	15
Period Of Insurances Bound	12	3	15
Commissions	59	11	70
Claims and Complaints	59	11	70
Reporting and Aggregate Exposures	164	6	170
Capacity Details	152	28	180
Non-Schedule	33	7	40
Coverholder / Service Company Details	30	1	31
Section Details - Individual Section only	49	75	124
Gross Premium Income Limit	13	2	15
Authorised Class(es) of Business and Coverage(s)	36	73	109
Non-Schedule Data	-	2	2
Non-Schedule Data	-	2	2
Actions	2	3	5
Actions	2	3	5
Grand Total	668	173	841









COMPLEX JOURNEY – SECTION DATA CAPTURE

The majority of data capture in DCM occurs in the Section Details page. To make this as efficient as possible, we have built functionality which allows data to be entered once, but copied across sections of the registration

