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Cincinnati Global Syndicate 318



Cincinnati Global Syndicate 318 has traded at Lloyd's for over forty years. In that time the Syndicate has grown and evolved to meet the changing demands of its clients and is well positioned to take advantage of the opportunities seen in today's increasingly volatile marketplace. Over time, the Syndicate has built up longstanding relationships with, and offered continuity to, its brokers, clients and capital providers alike. The combination of its experienced team of underwriting, claims and support personnel, and the ability to make the best use of increasingly sophisticated statistical techniques in support of its decisions, maximises the offering it presents to each of its counterparties.

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Financial highlights 318

### 2020 calendar year

£179.2m (2019: £167.4m)

gross premiums written

(£17.2m) (2019: £24.1m profit for the year)

loss for year

113.6% (2019: 87.8%)

Combined ratio including Managing Agency fee and profit commission

1.6% (2019: 2.8%) annual investment yield

£233m (2019: £234m)

2020 capacity

### Note:

- The combined ratio is net claims incurred (inclusive of IBNR) and net operating expenses (excluding profit/loss on exchange) expressed as a percentage of net earned premium.
- The Annual investment yield expresses the investment return for the year as a percentage of average cash and investments held by the syndicate.

### **Directors and administration**

### MANAGING AGENCY:

### **DIRECTORS AND ADMINISTRATION**

Cincinnati Global Underwriting Agency Limited is the Lloyd's Managing Agent for Cincinnati Global Syndicate 318 and is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

### Directors:

T. Cracas (non-executive)

C.J.W. Czapiewski (non-executive) (resigned 20 February 2020)

D.C. Eales
A. Hoffmann
M.A. Langston

R.J. Martin (non-executive)
P.M. Murray (non-executive)

R.A. Pexton (non-executive chairman)

G.M. Tuck

### Company secretary

A. Hoffmann

The registered office of Cincinnati Global Underwriting Agency Limited is One Minster Court, Mincing Lane, London EC3R 7AA. The registered number of Cincinnati Global Underwriting Agency Limited is 4039137.

### Syndicate

Active underwriter

N.M. Chalk

### **Bankers**

Citibank, N.A. Royal Bank of Canada Lloyds Banking Group Plc

### Investment manager

Amundi (UK) Ltd

### Actuary

Lane Clark & Peacock LLP

### Independent auditor

Deloitte LLP 1 New Street Square London, EC4A 3HQ United Kingdom

#### Introduction

The directors of the Managing Agent present their Managing Agent's report for the year ended 31 December 2020.

This annual report is prepared using the annual basis of accounting as required by Statutory Instrument No 1950 of 2008, the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008. However, since the Syndicate benefits from a capital base that includes traditional names, as well as corporate members, where possible and appropriate, we have endeavoured to explain the events of the calendar year in the context of the applicable underlying years of account.

Managing Agents are also required to prepare a Managing Agent's report, financial statements and related notes, and supporting disclosure for members participating on the 2018 underwriting year of account, which closed at 31 December 2020. These are incorporated into this document on pages 63 to 92.

### Result for the 2020 Calendar Year

For the year ended 31 December 2020, Syndicate 318 has generated an overall loss of £17.2m compared to a profit of £24.1m in 2019, and a combined ratio of 113.6% (2019: 87.8%).

An analysis of the contribution to the overall result made by the individual underwriting years of account is as follows:

Other comprehensive income – currency translation Total comprehensive income	(17) 18,184	1,076 (17,555)	1,099 (15,706)	2,158 (15,077)	- 24,093
Other comprehensive income	18,201	(18,631)	(16,805)	(17,235)	24,093
	. ,				
(Loss)/profit on exchange	(146)	(254)	212	(188)	2,896
Balance on Technical Account  Net Investment Income	17,229 1,118	(19,365) 988	(17,311) 294	(19,447) 2,400	17,679 3,518
Net Operating Expenses	(1,318)	(18,119)	(24,399)	(43,836)	(48,159)
Other technical income, net of reinsurance		_	_	_	514
Change in provision for net claims	66,216	(28,048)	(52,858)	(14,690)	48,910
Change in provision for reinsurer's share	(6,627)	2,080	2,094	(2,453)	(19,283)
Change in provision for gross claims	72,843	(30,128)	(54,953)	(12,238)	68,193
Net Claims Paid	(48,893)	(40,283)	(15,064)	(104,240)	(128,054)
Reinsurer's Share	8,656	2,522	552	11,730	33,094
Gross Claims Paid	(57,549)	(42,805)	(15,616)	(115,970)	(161,148)
Net Earned Premium	1,224	67,085	75,010	143,319	144,468
Reinsurer's Share	(339)	(4,548)	(23,098)	(27,985)	(30,286)
Gross Earned Premium	1,563	71,633	98,108	171,304	174,754
	2018 and Prior Years of Account £000	2019 Year of Account £000	2020 Year of Account £000	2020 Calendar Year Combined £000	2019 Calendar Year Combined £000

# Report of the directors of the managing agent for the year ended 31 December 2020 continued

### Principle Activity

The principle activity of Syndicate 318 is the transaction of general insurance and reinsurance business written in the United Kingdom at Lloyd's. The Syndicate has historically focussed on International and US Property business with a large proportion of risks domiciled in the US. This account is subdivided into risks accepted under direct and facultative policies, and business written under binding authorities.

In 2020, the Board started the process of diversifying the Syndicate into a more composite nature, with the objective of reducing the volatility to the results caused by natural catastrophe events. To this end, the Syndicate has added new lines of business in Credit and Political Risk, Political Violence, and Specie. We have also hired a team to underwrite Contingency business in 2021.

In the early part of 2020, the Syndicate ceased underwriting Aviation business, following the negative impact on the market owing to the COVID-19 pandemic.

### Business review - financial

The business review provides a commentary on the financial and non-financial performance of the Syndicate in 2020. The review discusses the business written and earned, as well as the rating environment in the year by major class of business. We have also provided an overview of the Syndicate's claims experience, including the performance and adequacy of technical provisions. The effect of non-underwriting transactions including operating expenses, rate of exchange movements, and returns from cash

and investments are also detailed. Where appropriate, we have detailed the contribution to the result of each individual underwriting year. The Syndicate's key performance indicators are summarised in the table below:

KPI	2020	2019
Gross premiums written	£179.2m	£167.4m
Reinsurance ceded	£28.6m	£28.8m
(Loss)/profit for the year	(£17.2m)	£24.1m
Gross loss ratio	74.8%	53.2%
Net loss ratio	83.0%	54.8%
Operating expense ratio	30.6%	33.3%
Combined ratio	113.6%	87.8%
Annual investment yield	1.6%	2.8%
Syndicate capacity	£233m	£234m

### Note:

- Gross loss ratio expresses gross incurred claims (including IBNR) as a percentage of gross earned premiums.
- Net loss ratio expresses net incurred claims (including IBNR) as a percentage of net earned premiums.
- Operating expense ratio expresses net operating expenses as a percentage of net earned premiums.

### Underwriting and reinsurance

The improvement in the rating environment continued to gain momentum in 2020, particularly in the Direct and Facultative segment of the Property account. The Syndicate concentrated premium growth in this area as the rate increases on risks accepted under binding authorities have been lower. The Syndicate has adopted a relatively conservative approach to building the new classes of business, with the objective of growing organically and profitably

over time. Overall, the level of gross written premiums increased to £179.2m for the year ended 31 December 2020 from £167.4m in the comparative period.

The effect of foreign exchange of the change in the amount of premium written in the year, compared the comparative period has been negligible, as the average rate of exchange for US dollars, used to retranslate the profit and loss account, has remained at US\$1.28. The impact of the change in the average rate of Canadian dollars has been relatively small.

The table below details the movement in gross written premiums between 2019 and 2020 year ends.

	£000s
Gross premiums written 2019	167,420
Decrease in premium income from	
rate of exchange	(93)
Increase in premiums in the year	11,883
Gross premiums written in 2020	179,210

Gross earned premiums for the year are £171.3m, which is marginally lower than £174.7m earned in 2019. This is primarily owing to the reduction in premium income attaching to binding authorities which are written and earned over a longer period than risks accepted on open market business.

A higher proportion of earned premiums on binding authorities are earned between the 12 – 24 month stage of progression for an underwriting year. As there was a relatively large decrease in premium income accepted under binding authorities on the 2019 underwriting year, this reduced the level of

earned premiums in calendar year 2020 compared to 2019.

The composition of the account has changed to quite a large extent from last year as the Syndicate has ceased writing Aviation business, which had returned premiums in the year. The new classes of business written in the year also changed the business mix. The table below illustrates the split of gross written premium between classes on business written and incepted in the year.

Gross written premiums	2020 %	2019 %
Aviation	(0.3)	5.0
Property - Direct and		
Facultative	67.0	62.0
Property – Binding		
Authorities	27.9	33.0
Credit and Political		
Risk	1.5	_
Political Violence	2.5	_
Specie	1.4	_
	100%	100%

The reinsurance premiums ceded in the year have decreased marginally to £28.6m from £28.8m in 2019. Overall, the cost of reinsurance increased in 2020, and the Syndicate also purchased additional coverage for new classes of business. However, reinstatement premiums paid on catastrophe losses were lower than 2019.

The reinsurance premium earned in the year of £28m (£30.3m 2019) closely tracks the reinsurance written, owing to the high proportion of reinsurance premium earned in the US windstorm season, and the continuity in the structure of the reinsurance programmes.

# Report of the directors of the managing agent for the year ended 31 December 2020 continued

### **Technical Result**

The calendar year technical result before investment return comprises profits and losses on the open and closing years of account. It has been a difficult year for the Syndicate as there has been a particularly high incidence of catastrophe events. Not only has it been an extremely active windstorm season, but there have also been major losses from the COVID-19 pandemic, and civil unrest related claims in the US. These losses have affected the Property account.

These losses have been mitigated to some extent by prior year releases which have continued to be a positive part of the Syndicate's result.

### Contribution of 2020 year of account to the calendar year result

The 2020 year of account has contributed a loss for the calendar year, before investment income, and currency exchange of £17.3m. This is compares to a profit of £2.4m posted for the 2019 year of account in calendar year 2019. Despite the positive rating environment, it has been a difficult year, owing to the high incidence of catastrophe losses. The 2020 year of account has been quite badly affected by US windstorms, and has incurred losses from Hurricanes Laura, Sally, Delta, and Zeta.

Major losses (including IBNR) for the 2020 year of account have been summarised in the table below:

Loss	Gross £m	Net £m
Hurricane Laura	14.0	13.2
Hurricane Sally	11.2	10.9
Hurricane Delta	5.1	5.0
Hurricane Zeta	4.4	4.3
COVID-19	2.1	2.1
Protest on racial		
injustice	1.8	1.8
	38.6	37.3

The Syndicate continues to earn its acquisition costs in line with gross earned premium, whilst administrative expenses, and Names expenses are earned as they are incurred. Managing agent's profit commission are earned in line with cumulative profits to a year of account, after allowances for the potential impact of deficit clauses within the Agency Agreement.

Net operating expenses are £24.4m, which is a increase from the £24.0m charged to the 2019 underwriting year at the same stage. Overall, the expenses are relatively consistent to last year, and the increase is in line with the increase in gross premiums written. There has been no profit commission accrued as the 2020 underwriting year is currently in a loss position.

The investment return for the year was £0.3m.

Profit on exchange in the year was £0.2m. Other comprehensive income arising from a retranslation from a US dollar functional currency to a Sterling presentational currency is £1.1m.

Members' balances stand at an overall deficit of £15.7m.

### Contribution of 2019 year of account to the calendar year result

The 2019 year of account has contributed a loss for the calendar year, before investment income, and currency exchange of £19.4m. The Property account has suffered from a much higher than usual severity of losses in the 12 – 24 months stage of progression. The Direct and Facultative segment incurred losses from the COVID-19 pandemic in the first half of the year, whilst the high incidence of windstorm losses in the North Atlantic has proved to the detriment of risks accepted under Property binding authorities.

Major losses (including IBNR) in the calendar year, affecting the 2019 year of account are summarised in the table below:

Loss	Gross £m	Net £m
Hurricane Laura	11.7	9.9
COVID-19	8.8	8.8
Earthquake Puerto Rico	4.3	4.3
Hurricane Zeta	3.9	3.8
Hurricane Delta	3.6	3.4
Hurricane Sally	3.5	3.2
Protest on racial		
injustice	2.4	2.4
	38.2	35.8

Elsewhere, the Aviation account has incurred a large loss from an air crash of a Pakistani International Airlines passenger aircraft.

Net operating expenses are £18.1m, against a comparative figure of £22.7m in calendar year 2019. This is largely owing to a fall in acquisition costs following the reduction in premiums

written under binding authorities in 2019. The other expenses classifications have remained relatively consistent.

The investment return for the calendar year attributable to the 2019 underwriting year is £1m.

Loss on exchange in the year was £0.3m. Other comprehensive income arising from a retranslation from a US dollar functional currency to a Sterling presentational currency is £1.1m.

Members' balances currently stand at an overall deficit of £14.7m, after standard personal expenses. We are forecasting a loss in the range of (3.57%) - (8.57%) upon closure of the 2019 year of account.

## Contribution of 2018 year of account to the calendar year result

The 2018 year of account has contributed a profit for the calendar year, before investment income, and currency exchange of £17.2m. In 2020 there has been an improvement of £8.2m on closed year reserves, which makes up just over half of the result.

The reserves set on the 2017 pure year of account at the end of last year have also proved robust, and we have experienced positive claims development.

Net operating expenses are £1.3m. The majority of this movement is generated from brokerage on binders earned in the year.

The investment return for the year is £1.1m.

Loss on exchange, in the 2018 and prior years of account is £0.1m.

The 2018 year of account has closed at a loss of £15.2m, and a result to a traditional name of (6.5%).

# Report of the directors of the managing agent for the year ended 31 December 2020 continued

### **Operating Expenses**

	2018 and Prior Years of Account £000	2019 Year of Account £000	2020 Year of Account £000	2020 Calendar Year Combined £000	2019 Calendar Year Combined £000
Acquisition Costs (Brokerage)	(568)	(16,812)	(14,012)	(31,392)	(35,384)
Acquisition Costs (Other)	(661)	(1,598)	(6,247)	(8,506)	(7,279)
Administrative Expenses	(89)	(269)	(1,429)	(1,787)	(2,077)
Standard Personal Expenses	_	(82)	(2,710)	(2,792)	(2,778)
Managing Agents Profit Commission	_	641	_	641	(641)
Net Operating Expenses	(1,318)	(18,120)	(24,398)	(43,836)	(48,159)

As in previous years, acquisition costs (brokerage) represent the largest single expense item in 2020. Other operating expenses under the control of the Managing Agency have increased during the year, owing to a combination of additional salaries for underwriters of new classes of business, and restructuring costs resulting from the closure of the Aviation account.

There has been a reversal of profit commission previously accrued on the 2019 year of account, which is now in deficit. No other underwriting years have generated any profit commission.

### Profit and loss on exchange and currency translation

The profit on exchange for the year is £2.0m compared with a loss of £2.9m in 2019. This has largely arisen from currency translation differences from conversion of the opening balances and calendar year result from average to closing rates of exchange. The Syndicate has also realised profits and losses on exchange from transactions in the year, as well as having open currency positions at the year end. The table below provides a breakdown of the profit and loss on exchange during the year.

Profit and loss on	exchange and currency translation	2018 and Prior Years of Account £000	2019 Year of Account £000	2020 Year of Account £000	Total £000
Profit/(loss) on cu	rrency translation of opening				
balances and cale		22	(380)	142	(216)
(Loss)/profit on ot	her transactions in the year	(168)	126	70	28
Other comprehen	sive income – currency				
translation		(17)	1,076	1,099	2,158
(Loss)/profit on ex	change and currency translation	(163)	822	1,311	1,970
Investment Perfor	mance	2020 '000	%	2019 '000	%
Average Amount	of Syndicate Funds	£152,961		£128,862	
Investment Return	n	£2,515	1.64%	£3,605	2.80%
By Currency:					
Sterling:*	Average Funds	£15,816		£12,105	
	Investment Return	£178	1.12%	£103	0.85%
US Dollar:	Average Funds	US\$161,707		US\$135,805	
	Investment Return	US\$2,684	1.66%	US\$4,120	3.03%
Canadian Dollar:	Average Funds	Can\$18,597		Can\$18,014	
	Investment Return	Can\$215	1.16%	Can\$331	1.84%

<sup>\*</sup>Includes investment manager's fees of £115,300 (2019: £87,723).

Average amount of Syndicate Funds converted at average rates of exchange.

# Report of the directors of the managing agent for the year ended 31 December 2020 continued

### **Investment Policy**

The Investment objective is to invest the Premiums Trust Funds in a manner calculated to maximise return within agreed restraints and in line with policies approved by the Managing Agency Board. In consideration of this policy. portfolios are predominantly invested in short-term, high quality fixed income securities. The investment manager has been instructed to achieve a return above the agreed benchmark, whilst maintaining agreed levels of liquidity and security. They also have discretion to invest in private sector securities for a limited proportion of the portfolio and within diversity limits for individual credits. Limiting the target duration of the overall portfolio controls the exposure of the investments to adverse price conditions. An Investment Committee and formal procedures for monitoring investments exist in line with the guidance from Lloyd's.

### Review of Calendar Year 2020

In 2020 the COVID crisis brought the global economy to a standstill. Risk aversion caused government bond yields to plummet and corporate bond spreads initially widened significantly. The Fed provided rapid monetary support, cutting the Target Range 150bps in the first 2 weeks of March to 0-0.25% where it remained for the rest of the year. A large range of monetary, liquidity and fiscal packages were announced to support market functioning, reduce the cost of borrowing, and fund healthcare spending. Monetary support came from Quantitative Easing and included corporate bonds for the first time in history. Once the initial panic passed, corporate bond spreads re-tightened all the way back to pre-crisis levels by the end of the year, despite record primary

issuance as corporates looked to shore up their balance sheets. At the Jackson Hole Symposium in August, Jerome Powell sketched out the Fed's new framework allowing for inflation make-up, downgrading Phillips Curve concerns that low employment fuels inflation. Key risks dissipated in Q4: the UK agreed a trade deal with the EU drawing a line under a tumultuous period of negotiations, Joe Biden became the 46th President of the United States. and approval was granted for multiple COVID-19 vaccines. The prospect of the end of lockdowns, combined with continued monetary and fiscal stimulus has raised expectations for a sharp consumer-led rebound in economic activity from Q2 2021.

Portfolios were positioned slightly short duration prior to the crisis with conservative corporate bond holdings. There were several opportunistic purchases of corporate bonds in Q2 and Q3 with spreads at distressed levels. Absolute performance for the year was strong, helped as the starting point for US yields was higher in comparison to other countries. Portfolios initially underperformed government bond index comparators early in the crisis but regained performance throughout the rest of the year. Performance in the regulated Credit fir Reinsurance Trust Fund and Surplus Lines Trust Fund accounts trailed the more flexible Lloyds Dollar Trust Fund portfolio due to cash flows and as there was little spread/yield left in high quality US domestic issues required for these trust funds. Corporate bonds were the key drivers of performance both from spread tightening and carry. The portfolio remains concentrated in high quality liquid issues to meet regular flows, both between accounts and for claims activity.

### Outlook for 2021

Coronavirus will continue maintain significant influence over the US and global economy in 2021. With the Democrats controlling the House of Representatives and the Senate a significant fiscal package is expected in Q1 to help support the recovery, as vaccines are deployed to reduce the spread and blunt the impact of the virus. There will likely be a rapid rebound in activity mirroring the collapse of activity in 2020 once the virus has been brought under control. Equity and corporate bond markets price a very optimistic outcome which has yet to play out in the economy. Therefore, risks remain to financial markets as unprecedented monetary and fiscal support hands over to the real economy. Risk assets at some point will need adjust to a repricing of safe havens such as US Treasuries.

### Business review – non-financial

In reviewing the performance of the business in the year, we have also assessed non-financial metrics for underwriting, claims, human resources, and Solvency II. We have identified the following criteria as important measures of performance for these areas. These are detailed in the table below.

### Underwriting non-financial indicators

The Syndicate views the proportion of the business that it leads and renews as important non-financial measurements of its performance. The amount of business that the Syndicate is the lead underwriter on provides a useful measure of market position in relation to its peers. The level of renewal business by the Syndicate is a good indicator of the continuity of the respective book of business, as well as retention of clients. These are detailed for 2020 in the table below:

	Aviation	Property – Direct and Facultative		CPRI	Political violence	Specie
Proportion of business written where the Syndicate is the lead underwriter Proportion of business written which is a	28%	61%	45%	21%	6%	64%
renewal to the Syndicate	66%	79%	97%	_	_	_

The Board values experience in its underwriters. The table below details the experience of the Syndicate's senior underwriters in terms of the numbers of years they have worked at the Syndicate and the number of years they have been active in the Lloyd's market.

Name	Position	Years at Syndicate	Years in the Insurance Market
Nick Chalk	Active Underwriter	21	25
Steve Anderson	Head of Delegated Underwriting	12	32
Simon Pope	Head of Property Underwriting – Direct and		
	Facultative	18	20
Francis Hernandez	Head of Contingency	1	33
James Steele-Perkins	Senior Underwriter - Credit & Political Risk	1	23
lan Seakens	Head of Specie	1	35
Tom Gardner	Senior Underwriter – War, Terrorism and Political		
	Violence	1	8

Note – Years of service have been rounded up to the nearest full year.

# Report of the directors of the managing agent for the year ended 31 December 2020 continued

### Claims handling non-financial indicators

As part of the evaluation of the Syndicate's claims handling performance, various measurements are monitored on a quarterly basis. Management view responding to claims notifications, adjusting and settling them on a timely basis as key to the Syndicate's servicing of claims. It also places great importance on the accuracy of its case reserving within a prescribed range. The table below illustrates some of the KPIs used by the Board.

Claims Measurement	Average score in 2020
Percentage of claims responded to	
within target response time	99.5%
Percentage of claims meeting	
internal reserving accuracy target	99.0%
Percentage of claims meeting	
adjustment and settlement targets	99.4%

The overall performance against the agreed targets has been very good in 2020, with generally high average scores against the metrics set.

### Human resources non-financial indicators

The Board view retention of staff, and vocational training as key to the long term success of the Syndicate. The staff turnover for the Syndicate has been historically low, and the average length of service for employees tends to be longer than average. Cincinnati Global Underwriting Agency Limited (CGUAL) also remains committed to staff training, with a number of employees studying for professional qualifications in disciplines including accountancy, actuarial, insurance and law.

The COVID-19 pandemic has placed additional pressures on our operational and working environment. The Managing Agency has been able to adapt its practices to maintain a business as usual approach. The employees of the business have been able to work from home and have continued to perform their duties. The use of electronic placements has allowed the Syndicate to continue underwriting business relatively seamlessly.

The health, safety, and welfare of our employees, and the people they have contact with, is of paramount importance to us. Over the course of the pandemic, the Managing Agency has sought to stay in contact with its employees, and has used online surveys to assess their welfare, as well as encouraging staff to stay in contact with each other. The People and Culture Working Group has been set up to ensure the continual wellbeing of our employees.

### **Brexit**

As a consequence of the UK's exit from the European Union ("Brexit") on 31 January 2020, EEA passporting ceased at the end of the transition period on 31 December 2020. On 25 November 2020, the High Court of England and Wales approved insurance business transfer scheme under Part VII of the Financial Services and Markets Act 2000 by The Society of Lloyd's to Lloyd's Insurance Company S.A "Lloyd's Brussels". Under the scheme, Lloyd's, on behalf of the Members, transferred certain policies from the Members to Lloyd's Brussels. Unless specifically excluded, the policies (or parts of policies) transferred under the proposed transfer were those where all or part of the risk

underwritten at Lloyd's are located in an EEA state or where the policyholder is resident in the EEA, such that the policy (or part of the policy) could not be managed post-Brexit from the UK without breaching legal or regulatory requirements. The effective date of the transfer was the 30 December 2020.

From the Effective Date, all transferring EEA Policies caught by the Scheme and related assets and liabilities have been transferred to Lloyd's Brussels. Any claims or proceedings against the Members, in connection with these EEA Policies, shall be continued by or against Lloyd's Brussels.

Lloyd's Insurance Company S.A is an insurance company incorporated and regulated in Belgium and is a wholly-owned subsidiary of Lloyd's.

### Principle Risks and Uncertainties

The Syndicate is exposed to a variety of risks when undertaking the activities associated with the running of the business. The Board has policies and procedures in place to identify and manage the risks to the Syndicate. The key risks to the Syndicate are: Insurance risk, Finance risk, Credit risk, Liquidity risk, Market risk and Operational risk.

Definitions of these risks and further explanation on how they affect the Syndicate are detailed in Note 4 on page 35.

### Corporate Governance and Risk Management

Reporting to the Board are a number of sub-committees each with written terms of reference which consider, monitor and report on aspects of the Managing Agency's business.

The Board retains overall responsibility for the Syndicate's business.

The Managing Agency maintains a risk framework for the identification, assessment, management and monitoring of the risks to which it is exposed across all aspects of its day-to-day business operations, and it maintains a risk register based on the output of this framework. The risk framework encompasses all core risk areas including insurance, credit, investment, liquidity, market, concentration and operational risk. Various controls operate in respect of these risk areas, and their performance and continued suitability are monitored via the Risk Function and are overseen by the relevant sub-committee, or the board and through the use of key risk and control indicators.

### **Audit Committee**

The Audit Committee has the delegated authority of the Board to consider all aspects and matters pertaining to the internal and external audit of the Managing Agency and the managed Syndicate. This includes an assessment of the performance, effectiveness and suitability of these functions. All members of this committee are independent non-executive directors.

# Report of the directors of the managing agent for the year ended 31 December 2020 continued

### Risk Committee

The Risk Committee has the delegated authority of the Board to consider all aspects and matters pertaining to the identification, assessment, monitoring and mitigation of risk within the Managing Agency and the managed Syndicate. This includes an assessment of the performance, effectiveness and suitability of the risk management function and the risk framework. The Risk Committee is responsible for the consideration of operational risk issues and maintains the Managing Agency's risk register.

### General Business Committee

The General Business Committee has the delegated authority of the Board to consider matters defined by the Board or any matters that do not require consideration by the full Board. In general, the committee considers the more day-to-day administrative and operational issues relating to the Managing Agency and the managed Syndicate.

### **Investment Committee**

The Investment Committee has the delegated authority of the Board to recommend, monitor and oversee the appropriateness of the investment policy, investment guidelines and performance measures for the managed Syndicate; for assessing the performance, effectiveness and continued suitability of the investment managers; and for ensuring compliance with relevant prudential rules. The Investment Committee has specific responsibility for the consideration of the market, liquidity and concentration risk relating to the investment of the managed Syndicate's assets.

#### Claims Committee

The Claims Committee has responsibility for reviewing and monitoring all aspects of the managed Syndicate's claims performance and claims service delivery.

### **Reserving Committee**

The Reserving Committee assists the Board in reviewing and approving the quarterly reserves of the Syndicate for UK GAAP and Solvency II.

### **Underwriting Committee**

The Underwriting Committee has the delegated authority of the Board to consider, monitor and review all aspects of the underwriting strategy, management and performance of the managed Syndicate. The Underwriting Committee considers insurance, reinsurance and claims risks.

To assist it in fulfilling its obligations, the Underwriting Committee has constituted a sub-committee which addresses specific areas of the managed Syndicate's reinsurance operations in more detail.

### Reinsurance Operations Group

The Reinsurance Operations Group is a sub-committee of the Underwriting Committee and has responsibility for reviewing and monitoring all aspects of the managed Syndicate's reinsurance operations and to promote effective communication between the underwriting, claims and reinsurance areas.

### **Remuneration Committee**

The Remuneration Committee has the delegated authority of the Board to support and assist the Agency in its objective to determine and oversee the appropriateness of the policy and framework which can attract and retain the right talents. As such, the Remuneration Committee oversees the determination of the remuneration, benefits and bonus arrangements of the senior executives and officers of the Managing Agency and the managed Syndicate, for the review and approval of the general level of remuneration and benefits for other staff and for ensuring that remuneration arrangements are consistent with principles of sound risk management and corporate governance.

### Product Oversight and Governance Committee

The Product Oversight and Governance (POG) committee has the delegated authority of the Board to provide guidance and critical assessment of conduct risk issues thereby ensuring compliance with Lloyd's and the FCA's principles concerning conduct, and to assist the Board in this regard. As such, the POG supports the Board in establishing a positive corporate culture in respect of Conduct Risk which ensures that customers are treated fairly at all times.

### People and Culture Work Group

The People and Culture Work Group reports directly to the Board. Its goal is to promote the development of our employees, and ensure their continued wellbeing.

### **Future Developments**

Our core classes of business have benefited from an improved rating environment in recent years. We expect this to continue into 2021, and potentially beyond. The market losses in 2020 should add to the existing momentum of rate increases, but we are mindful of the availability of capital in Lloyd's as well as the wider insurance market.

Having onboarded several new classes of business in 2020, one of the key objectives of the Syndicate is to embed and grow these lines profitably. We have also been working closely with our parent company, Cincinnati Financial Corporation, to introduce new business into the Lloyd's Market from its extensive agency network in the US. We are confident the launch of the "CSUPR" platform will provide opportunities to Syndicate 318, and other Lloyd's carriers in 2021 and years to come. The Syndicate is in the process of building an Inhouse Services Team to facilitate the smooth transition of business into Lloyd's.

# Report of the directors of the managing agent for the year ended 31 December 2020 continued

#### **Directors**

The directors and officers of the Managing Agent who held office up to the date of the signing of the balance sheet were as follows:

### Directors:

T. Cracas (non-executive)

C.J.W. Czapiewski (non-executive) (resigned

20 February 2020)

D.C. Eales
A. Hoffmann
M.A. Langston

R.J. Martin (non-executive)
P.M. Murray (non-executive)

R.A. Pexton (non-executive chairman)

G.M. Tuck

### Company secretary

A. Hoffmann

### Syndicate annual general meeting

The Managing Agent does not propose holding an annual general meeting for the Syndicate.

### **Auditors**

Deloitte LLP were appointed on the 31 July 2019.

Pursuant to Section 14(2) of Schedule 1 of the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts)
Regulations 2008, the auditor will be deemed to be reappointed and Deloitte LLP will therefore continue in office.

### Statement as to disclosure of information to auditors

The directors of the Managing Agent at the date of this report have individually taken all the necessary steps to make themselves aware, as directors, of any relevant audit information and to establish that the Syndicate auditors are aware of that information. As far as the directors are aware, there is no relevant audit information of which the Syndicate auditors are unaware.

### G. M. Tuck

Chief Finance Officer

Cincinnati Global Underwriting Agency Limited One Minster Court London EC3R 7AA

Approved by the Board of Cincinnati Global Underwriting Agency Limited on 4 March 2021

# Statement of managing agent's responsibilities for the year ended 31 December 2020

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The directors of the managing agent are responsible for preparing the Syndicate annual accounts in accordance with applicable law and regulations.

The Insurance Accounts Directive Lloyd's Syndicate and Aggregate Accounts)
Regulations 2008 requires the directors of the managing agent to prepare their Syndicates' annual accounts for each financial year. Under that law they have elected to prepare the annual accounts in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland.

Under Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts)
Regulations 2008 the directors of the managing agent must not approve the annual accounts unless they are satisfied that they give a true and fair view of the state of affairs of the Syndicate and of the profit or loss of the Syndicate for that period. In preparing these financial statements, the directors of the managing agent are required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgements and estimates that are reasonable and prudent;
- State whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the annual accounts;
- Assess the Syndicate's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- Use the going concern basis of accounting unless they either intend to cease trading, or have no realistic alternative but to do so.

The directors of the managing agent are responsible for keeping adequate accounting records that are sufficient to show and explain the Syndicate's transactions and disclose with reasonable accuracy at any time the financial position of the Syndicate and enable them to ensure that the financial statements comply with the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

The directors of the managing agent are responsible for the maintenance and integrity of the Syndicate and financial information included on the Syndicate's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

### G. M. Tuck

Chief Finance Officer (on behalf of the board)

Cincinnati Global Underwriting Agency Limited One Minster Court London EC3R 7AA

Approved by the Board of Cincinnati Global Underwriting Agency Limited on 4 March 2021

### Independent auditor's report to the Members of Syndicate 318

### Report on the audit of the syndicate annual financial statements

### Opinion

In our opinion the syndicate annual financial statements of Syndicate 318 (the 'syndicate'):

- give a true and fair view of the state of the syndicate's affairs as at 31 December 2020 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland"; and
- have been prepared in accordance with the requirements of The Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008.

We have audited the syndicate annual financial statements which comprise:

- the statement of profit or loss and total comprehensive income;
- the balance sheet:
- the statement of changes in members' balances;
- the statement of cash flows;
- the statement of accounting policies; and
- the related notes 1 to 23.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 "The

Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the syndicate annual financial statements section of our report.

We are independent of the syndicate in accordance with the ethical requirements that are relevant to our audit of the syndicate annual financial statements in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the managing agent's use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the syndicate's ability to continue in operations for a period of at least twelve months from when the syndicate financial statements are authorised for issue.

Our responsibilities and the responsibilities of the managing agent with respect to going concern are described in the relevant sections of this report.

### Other information

The other information comprises the information included in the annual report, other than the syndicate annual financial statements and our auditor's report thereon. The managing agent is responsible for the other information contained within the annual report. Our opinion on the syndicate annual financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the syndicate annual financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

### Responsibilities of managing agent

As explained more fully in the managing agent's responsibilities statement, the managing agent is responsible for the preparation of the syndicate annual financial statements and for being satisfied that they give a true and fair view, and for such internal control as the managing agent determines is necessary to enable the preparation of syndicate annual financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the syndicate annual financial statements, the managing agent is responsible

for assessing the syndicate's ability to continue in operation, disclosing, as applicable, matters related to the syndicate's ability to continue in operation and to use the going concern basis of accounting unless the managing agent intends to cease the syndicate's operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the syndicate annual financial statements

Our objectives are to obtain reasonable assurance about whether the syndicate annual financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these syndicate annual financial statements.

A further description of our responsibilities for the audit of the syndicate annual financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

# Extent to which the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

### Independent auditor's report to the Members of Syndicate 318 continued

We considered the nature of the syndicate and its control environment, and reviewed the syndicate's documentation of their policies and procedures relating to fraud and compliance with laws and regulations. We also enquired of management, about their own identification and assessment of the risks of irregularities.

We obtained an understanding of the legal and regulatory framework[s] that the syndicate operates in, and identified the key laws and regulations that:

- had a direct effect on the determination of material amounts and disclosures in the financial statements. These included the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 and the Lloyd's Syndicate Accounting Byelaw (no. 8 of 2005); and
- do not have a direct effect on the financial statements but compliance with which may be fundamental to the syndicate's ability to operate or to avoid a material penalty. These included the requirements of Solvency II.

We discussed among the audit engagement team including relevant internal specialists such as actuarial and ITregarding the opportunities and incentives that may exist within the organisation for fraud and how and where fraud might occur in the financial statements.

As a result of performing the above, we identified the greatest potential for fraud or non-compliance with laws and regulations in the following areas, and our specific procedures performed to address them are described below:

 The decision made to determine the percentage of windstorm earning pattern to apply to each policy requires management judgement and therefore there is potential for management bias through manipulation of the earnings. In response our testing included, on a sample basis, inspecting underlying policy documents and claims data for both windstorm and non-windstorm policies to challenge the validity of the rationale behind the percentage applied. In addition we compared the percentage allocated in the prior year and investigated the rationale for any material movements.

• Valuation of technical provisions includes assumptions and methodology requiring significant management judgement and involves complex calculations, and therefore there is potential for management bias. For Syndicate 318, we have pinpointed the significant risk to the valuation of gross IBNR on the D&F and Binder book due to the materiality of the balance. In response to these risks we involved our actuarial specialists to develop independent estimates of the technical provisions.

In common with all audits under ISAs (UK), we are also required to perform specific procedures to respond to the risk of management override. In addressing the risk of fraud through management override of controls, we tested the appropriateness of journal entries and other adjustments; assessed whether the judgements made in making accounting estimates are indicative of a potential bias; and evaluated the business rationale of any significant transactions that are unusual or outside the normal course of business.

In addition to the above, our procedures to respond to the risks identified included the following:

 reviewing financial statement disclosures by testing to supporting documentation to assess compliance with provisions of relevant laws and regulations described as having a direct effect on the financial statements;

- performing analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud:
- enquiring of management concerning actual and potential litigation and claims, and instances of non-compliance with laws and regulations; and
- reading minutes of meetings of those charged with governance, reviewing internal audit reports and reviewing correspondence with Lloyd's, FCA and PRA.

### Report on other legal and regulatory requirements

Opinions on other matters prescribed by The Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 In our opinion, based on the work undertaken in the course of the audit:

- the information given in the managing agent's report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the managing agent's report has been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the syndicate and its environment obtained in the course of the audit, we have not identified any material misstatements in the managing agent's report.

### Matters on which we are required to report by exception

Under The Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 we are required to report in

respect of the following matters if, in our opinion:

- the managing agent in respect of the syndicate has not kept adequate accounting records; or
- the syndicate annual financial statements are not in agreement with the accounting records; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in respect of these matters.

### Use of our report

This report is made solely to the syndicate's members, as a body, in accordance with regulation 10 of The Insurance Accounts
Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008. Our audit work has been undertaken so that we might state to the syndicate's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the syndicate's members as a body, for our audit work, for this report, or for the opinions we have formed.

# Claire Clough ACA (Senior statutory auditor) For and on behalf of Deloitte LLP Statutory Auditor

London, United Kingdom 4 March 2021

### Statement of profit or loss and total comprehensive income for the year ended 31 December 2020

### Technical account – general business

			2020		2019
	Note	£000	£000	£000	£000
Earned premiums, net of reinsurance					
Gross premiums written	5	179,210		167,420	
Outward reinsurance premiums		(28,637)		(28,808)	
Change in the provision for unearned prer	niums				
Gross amount		(7,906)		7,334	
Reinsurers' share		652		(1,478)	
	17		143,319		144,468
Allocated investment return transferred	l from				
the non-technical account	10		2,400		3,518
Other technical income, net of reinsura	nce		-		514
Claims incurred, net of reinsurance					
Claims paid					
Gross amount	5	(115,970)		(161,148)	
Reinsurers' share		11,730		33,094	
	17	(104,240)		(128,054)	
Change in the provision for claims					
Gross amount	5	(12,238)		68,193	
Reinsurers' share		(2,452)		(19,283)	
		(14,690)		48,910	
			(118,930)		(79,144)
Net operating expenses	7		(43,836)		(48,159)
Balance on the technical account – for	general				
business			(17,047)		21,197

All items relate only to continuing operations.

### Non-technical account

	Note	2020 £000	2019 £000
Balance on the general business technical account		(17,047)	21,197
Investment income	10	2,388	2,695
Realised gains on investments		460	441
Unrealised gains on investments		42	501
Realised losses on investments		(41)	(31)
Unrealised losses on investments		(334)	-
Investment expenses and charges		(115)	(88)
Allocated investment return transferred to general business technical			
account	10	(2,400)	(3,518)
(Loss)/profit on foreign exchange		(188)	2,896
(Loss)/profit for the financial year		(17,235)	24,093
Other comprehensive income – currency translation		2,158	
Total comprehensive income		(15,077)	24,093

### **Balance sheet as at 31 December 2020**

			2020		2019
	Note	£000	£000	£000	£000
Assets					
Investments					
Other financial investments	11		147,407		126,922
Deingurara' abare of tachnical provisions	47				
Reinsurers' share of technical provisions	17	4.044		0.005	
Provision for unearned premiums		4,344		3,865	
Claims outstanding		15,258		18,141	
			19,602		22,006
			167,009		148,928
Debtors					
Debtors arising out of direct insurance operations	12	36,279		30,299	
Debtors arising out of reinsurance operations	13	5,550		7,492	
Other debtors		5,045		126	
			46,874		37,917
Other assets					
Cash at bank and in hand	19		7,644		2,164
Prepayments and accrued income					
Deferred acquisition costs	14	15,934		14,906	
Other prepayments and accrued income		171		559	
			16,105		15,465
Total assets			237,632		204,474

	Note	£000	2020 £000	£000	2019 £000
Liabilities					
Capital and reserves					
Members' balances			(46,015)		(70,059)
Technical provisions	17				
Provision for unearned premiums		68,756		63,185	
Claims outstanding		194,792		189,346	
			263,548		252,531
Creditors					
Creditors arising out of direct insurance					
operations	18	3,014		813	
Creditors arising out of reinsurance operations	18	6,174		9,324	
Other creditors including taxation and social					
security	18	10,901		11,214	
Accruals and deferred income		10		651	
			20,099		22,002
Total liabilities			237,632		204,474

The financial statements on pages 22 to 61 were approved by the Board of Cincinnati Global Underwriting Agency Limited on 4 March 2021 and were signed on its behalf by

### D. C. Eales

Chief Executive Officer

### G. M. Tuck

Chief Finance Officer

4 March 2021

The notes on pages 29 to 61 form part of these accounts.

# Statement of changes in members' balances for the year ended 31 December 2020

	2020 £000	2019 £000
Members' balances brought forward at 1 January	(70,059)	(130,941)
(Loss)/profit for the year	(17,235)	24,093
Other comprehensive income – currency translation	2,158	_
Members' agents fees	(121)	(129)
Payments of losses from members' personal reserve fund	39,242	12,779
Open year cash calls made	_	24,139
Members' balances carried forward at 31 December	(46,015)	(70,059)

Members participate on Syndicates by reference to years of account (YoA) and their ultimate result, assets and liabilities are assessed with reference to policies incepting in that year of account in respect of their membership of a particular year.

Statement of cash flows for the year ended 31 December 2020

	Note	2020 £000	2019 £000
Cash flows from operating activities			
(Loss)/profit for the year		(17,235)	24,093
Adjustments:			
Net Unrealised losses/(gains) on other financial instruments including	g		
foreign exchange		4,089	2,902
Net interest and dividends receivable	10	2,400	3,518
Interest received		(2,400)	(3,518)
Other comprehensive income – currency translation		2,158	-
Movements in operating assets and liabilities:			
Decrease in reinsurers share of technical provisions		2,404	21,692
(Increase)/decrease in deferred acquisition costs		(1,028)	2,666
(Increase)/decrease in debtors, subrogation and salvage and prepay	ments	(8,568)	8,764
Increase/(decrease) in technical provisions		11,017	(83,988)
(Decrease) in creditors		(1,262)	(6,798)
(Decrease)/increase in accruals and deferred income		(641)	555
Net cash (outflow) from operating activities		(9,066)	(30,114)
Cash flows from investing activities			
Acquisitions of other financial instruments		(106,134)	(96,746)
Proceeds from the sale of other financial instruments		81,560	87,323
Net cash (outflow) from investing activities		(24,574)	(9,423)

### Statement of cash flows for the year ended 31 December 2020 continued

		2020		2019	
Note	£000	£000	£000	£000	
Cash flow from financing activities:					
Transfer from/(to) members in respect of					
underwriting participations	39,242		24,531		
Members' agents' fees paid on behalf of members	(121)		(129)		
Open year cash calls made	_		12,387		
Net cash inflow from financing activities		39,121		36,789	
Not in average ((de average) in apple and apple					
Net increase/(decrease) in cash and cash					
equivalents		5,480		(2,748)	
Cash and cash equivalents at 1 January		2,164		4,912	
Effect of foreign exchange rate change		_		_	
Cash and cash equivalents at 31 December 19		7,644		2,164	

Notes to the financial statements for the year ended 31 December 2020

1

### (a) Basis of preparation

Syndicate 318 ("The Syndicate") comprises a group of members of the Society of Lloyd's that underwrites insurance business in the London Market. The address of the Syndicate's Managing Agent is Cincinnati Global Underwriting Agency Limited, Third Floor, One Minster Court, Mincing Lane, London, EC3R 7AA. Cincinnati Global Underwriting Agency Limited is registered in England and Wales.

The financial statements have been prepared in accordance with the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 and Financial Reporting Standard 102, The Financial Reporting Standard applicable in the UK and Republic of Ireland ("FRS 102"), and Financial Reporting Standard 103 Insurance Contracts ("FRS 103").

The Syndicate has financial resources available, based on the latest cash flow forecasts, for a period covering at least 12 months from the date of approval of these financial statements, taking into account its ability to call future losses from its capital providers to meet its liabilities as they fall due. As a consequence, taking this into account together with the Syndicate's ability to manage its business risks in the current economic climate, that it remains appropriate for these financial statements to have been prepared on a going concern basis.

### (b) Going concern

The Board of CGUAL has a reasonable expectation that the Syndicate has adequate resources to continue underwriting for the foreseeable future. The Board has considered the impact of the COVID-19 pandemic, and of Brexit, in its assessment of going concern. The Board are satisfied that these issues will not impair the Syndicate's ability to continue being a going concern in the future.

### 2 Use of judgments and estimates

In preparing these financial statements, the directors of the Managing Agent have made judgements, estimates and assumptions that affect the application of the Syndicate's accounting policies and the reported amounts of assets, liabilities, income and expenses.

Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised prospectively.

### Estimation of claims

The measurement of the provision for claims outstanding involves judgments and assumptions about the future that have the most significant effect on the amounts recognised in the financial statements.

The provision for claims outstanding comprises the estimated cost of settling all claims incurred but unpaid at the balance sheet date, whether reported or not. This is a judgemental and complex area due to the subjectivity inherent in estimating the impact of claims events that have occurred but for which the eventual outcome remains uncertain. In particular, judgment is applied when estimating the value of amounts that should be provided for claims that have been incurred at the reporting date but have not yet been reported (IBNR) to the Syndicate.

### Notes to the financial statements for the year ended 31 December 2020 continued

### 2 Use of judgments and estimates *continued* Estimation of claims *continued*

The amount included in respect of IBNR is based on statistical techniques of estimation applied by the Managing Agent's in-house actuaries and reviewed by external consulting actuaries. These techniques generally involve projecting from past experience the development of claims over time given the likely ultimate claims to be experienced and for more recent underwriting, having regard to variations in business accepted and the underlying terms and conditions. The provision for claims also includes amounts in respect of internal and external claims handling costs. For the most recent years, where a high degree of volatility arises from projections, estimates may be based in part on output from rating, and other models of business accepted and assessments of underwriting conditions.

In arriving at the level of claims provisions, a Board approved margin is applied over and above the actuarial best estimate.

Further information about the risk that the provision for claims outstanding could be materially different from the ultimate cost of claims settlement is included in note 4.

### Estimation of premiums

The measurement of premiums written in the year involves judgements on the amounts of premiums written but not signed to the Syndicate until after the balance sheet date.

The estimation of unearned premiums, includes estimates made on the allocation of premiums between accounting periods based on judgements on the profile of the underlying risks associated with the written, and accordingly how the premium is recognised as earned.

### 3 Accounting policies

The financial statements have been prepared on an annual basis of accounting, whereby the incurred cost of claims, commission and related expenses are charged against the earned proportion of premiums, net of reinsurance as follows:

### (a) Premiums written

Premiums written comprise premiums on contracts which incepted during the financial year. Premiums are shown gross of brokerage payable and exclude taxes and duties levied on them. Estimates are made for pipeline premiums, representing amounts due to the Syndicate not yet notified, as well as adjustments made in the year to premiums written in prior accounting periods.

### (b) Unearned premiums

Written premium is earned according to the risk profile of the policy. Unearned premiums represent the proportion of premiums written in the year that relate to unexpired terms of policies in force at the balance sheet date, calculated on the basis of established earnings patterns or time apportionment as appropriate. For certain policies, the earnings of premiums are accelerated or delayed to reflect the seasonality of losses on the underlying exposures.

### 3 Accounting policies continued

### (c) Reinsurance premium ceded

Outwards reinsurance premiums are accounted for in the same accounting period as the premiums for the related direct or inwards business being reinsured.

### (d) Claims Incurred

Claims incurred comprise claims and settlement expenses (both internal and external) paid in the year and the movement in provision for outstanding claims and settlement expenses, including an allowance for the cost of claims incurred by the balance sheet date but not reported until after the year end.

### (e) Claims provisions and related recoveries

The provision for claims comprises amounts set aside for claims notified and claims incurred but not yet reported (IBNR).

The amount included in respect of IBNR is based on statistical techniques and underwriting judgements applied by the Managing Agency's management and reviewed by external consulting actuaries. These techniques generally involve projecting from past experience of the development of claims over time, to form a view of the likely ultimate claims to be experienced for more recent underwriting, having regard to variations in the business accepted and the underlying terms and conditions. The provision for claims also includes amounts in respect of internal and external claims handling costs.

The reinsurers' share of provisions for claims is based on calculated amounts of outstanding claims and projections for IBNR, net of estimated irrecoverable amounts, having regard to the reinsurance programme in place for the class of business, the claims experience for the year and the current security rating of the reinsurance companies involved. The Syndicate uses a number of statistical techniques to assist in making these estimates.

Accordingly, the most critical assumption in regards to claims provisions is that the past is a reasonable predictor of the likely level of claims development. The estimation of IBNR is considered to be a key area of uncertainty for the Syndicate.

It is considered that the provisions for gross claims and related reinsurance recoveries are fairly stated on the basis of the information currently available. However, ultimate liability will vary as a result of subsequent information and events, and this may result in significant adjustments to the amounts provided. Adjustments to the amount of claims provisions established in prior years are reflected in the financial statements for the period in which the adjustments are made. The methods used, and the estimates made, are reviewed regularly.

### (f) Unexpired risks provision

A provision for unexpired risks is made where claims, related expenses and deferred acquisition costs, likely to arise after the end of the financial period in respect of contracts concluded before that date, are expected to exceed the unearned premiums and premiums receivable under these contracts, after the deduction of any acquisition costs deferred.

The provision for unexpired risks is calculated separately by reference to classes of business which are written together, after taking into account relevant investment return.

### Notes to the financial statements for the year ended 31 December 2020 continued

### 3 Accounting policies continued

### (g) Acquisition costs

Acquisition costs, comprising commission and other costs related to the acquisition of new and renewal insurance and reinsurance contracts, are deferred to the extent that they are attributable to premiums unearned at the balance sheet date.

### (h) Foreign currencies

Transactions in foreign currencies are translated into the functional currency using the exchange rates at the date of the transactions. The Syndicate's monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the rates of exchange at the balance sheet date. The Syndicate's functional currency is US dollars. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated into the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items denominated in foreign currencies that are measured at historic cost are translated to the functional currency using the exchange rate at the date of the transaction. For the purposes of foreign currency translation, unearned premiums and deferred acquisition costs are treated as if they are monetary items.

Differences arising on translation of foreign currency amounts relating to insurance operations are included in the non-technical account.

Syndicate assets and liabilities are translated into Sterling at the rates of exchange at the balance sheet date. Differences arising on translation of functional currency amounts into Sterling presentational currency are included in other comprehensive income.

### (i) Financial assets and liabilities

In applying FRS 102, the Syndicate has chosen to apply the recognition and measurement provisions of IAS 39 Financial Instruments: Recognition and Measurement (as adopted for use in the EU).

### Classification

The accounting classification of financial assets and liabilities determines how they are measured, and changes in those values are presented in the statement of profit or loss. Financial assets and liabilities are classified on their initial recognition. Subsequent reclassifications are permitted only in restricted circumstances.

Financial assets and financial liabilities at fair value through profit and loss comprise financial assets and financial liabilities held for trading and those designated as such on initial recognition. Investments in shares and other variable yield securities, units in unit trusts, and debt and other fixed income securities are designated as at fair value through profit or loss on initial recognition, as they are managed on a fair value basis in accordance with the Syndicate's investment strategy.

The Syndicate does not hold financial assets or financial liabilities for trading purposes, although derivatives (assets or liabilities) held by the Syndicate are categorised as held for trading.

Deposits with credit institutions, debtors, and accrued interest are classified as loans and receivables.

### 3 Accounting policies continued

### Recognition

Financial instruments are recognised when the Syndicate becomes a party to the contractual provisions of the instrument. Financial assets are derecognised if the Syndicate's contractual rights to the cash flows from the financial assets expire or if the Syndicate transfers the financial asset to another party without retaining control of substantially all risks and rewards of the asset. A financial liability is derecognised when its contractual obligations are discharged, cancelled, or expire.

Regular purchases and sales of financial assets are recognised and derecognised, as applicable, on the trade date, i.e. the date that the Syndicate commits itself to purchase or sell the asset.

### Measurement

A financial asset or financial liability is measured initially at fair value plus, for a financial asset or financial liability not at fair value through profit and loss, directly attributable transaction costs to its acquisition or issue.

Financial assets at fair value through profit or loss are measured at fair value, with fair value changes recognised immediately in profit or loss. Net gains or net losses on financial assets measured at fair value through profit or loss includes foreign exchange gains/losses arising on their translation to the functional currency, but excludes interest and dividend income.

### Identification and measurement of impairment

At each reporting date, the Syndicate assesses whether there is objective evidence that financial assets not at fair value through profit or loss are impaired. Financial assets are impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of an asset, and that the loss event has an impact on the future cash flows on the asset that can be estimated reliably.

Objective evidence that financial assets are impaired includes observable data that comes to the attention of the Syndicate about any significant financial difficulty of the issuer, or significant changes in the technological, market, economic or legal environment in which the issuer operates.

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

An impairment loss recognised reduces the carrying amount of the impaired asset directly. All impairment losses are recognised in profit or loss. An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised. For financial assets measured at amortised cost the reversal is recognised in profit or loss.

# 3 Accounting policies continued

#### Off-setting

Financial assets and financial liabilities are set off and the net amount presented in the balance sheet when, and only when, the Syndicate currently has a legal right to set off the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### (j) Investment return

Investment return comprises investment income, realised investment gains and losses and movements in unrealised gains and losses, net of investment expenses and charges. Investment return arising in each calendar year on all the Syndicate's investments is allocated to open years of account in proportion to the average funds available for investment attributable to those years. Investment returns in respect of overseas deposits are allocated to the year of account which funded these deposits.

Realised gains and losses on investments carried at market value are calculated as the difference between sale proceeds and purchase price. Movements in unrealised gains and losses on investments represent the difference between the valuation at the balance sheet date, together with the reversal of unrealised gains and losses recognised in earlier accounting periods in respect of investment disposals in the current period.

Investment return is initially recorded in the non-technical account. A transfer is made from the non-technical account to the general business technical account to reflect the investment return on funds supporting underwriting business.

#### (k) Cash and cash equivalents

Cash and cash equivalents comprise of cash balances held in current accounts at year end, and are used by the Syndicate in the management of its short term commitments.

#### (I) Taxation

Under Schedule 19 of the Finance Act 1993, Managing Agents are not required to deduct basic rate income tax from trading income. In addition, all UK basic rate income tax deducted from Syndicate investment income is recoverable by Managing Agents, and consequently the distribution made to members or their members' agents is gross of tax. Capital appreciation falls within trading income and is also distributed gross of tax.

No provision has been made for any United States Federal Income Tax payable on underwriting results or investment earnings.

No provision has been made for any other overseas tax payable by members on underwriting results.

#### 3 Accounting policies continued

#### (m) Pension costs

The intermediate parent company of the Managing Agent operates a defined contribution pension scheme. Pension contributions relating to Syndicate staff are charged to the Syndicate and included within net operating expenses.

#### (n) Operating lease rentals

Amounts recharged by the Managing Agent include costs arising from the use of assets in the period. These rental costs are expensed in full in the period to which the charge relates.

#### (o) Net operating expenses

Where expenses are incurred by the Managing Agent or on behalf of the Managing Agent on the administration of the Syndicate, the amounts in question are apportioned using varying methods depending on the expense type. Expenses which are incurred jointly for the Managing Agent and Syndicate are apportioned depending on the amount of work performed, resources used and the volume of business transacted. Net operating expenses are allocated to the year of account for which they are incurred.

#### 4 Risk and capital management

#### Introduction and overview

This note presents information about the nature and extent of insurance and financial risks to which the Syndicate is exposed, the Managing Agent's objectives, policies and processes for measuring and managing insurance and financial risks, and for managing the Syndicate's capital.

#### Risk management framework

The Board of Directors of the Managing Agent has overall responsibility for the establishment and oversight of the Syndicate's risk management framework. The Board has established a Risk Committee to oversee the operation of the Syndicate's risk management framework and to review and monitor the management of the risks to which the Syndicate is exposed. The Risk Committee has delegated oversight of the management of aspects of financial risks to the Investment Committee, which is responsible for developing and monitoring financial risk management policies. The Underwriting Committee monitors the Syndicate's premium income, pricing, and terms and conditions.

The Risk Committee, Underwriting Committee, Reserving Committee and the Investment Committee report regularly to the Board of Directors on their activities.

The risk management policies are established to identify and analyse the risks faced by the Syndicate, to set appropriate risk limits and controls, and to monitor risks and adherence to limits.

# 4 Risk and capital management continued

#### Insurance Risk

#### Management of insurance risk

A key component of the management of underwriting risk for the Syndicate is a disciplined underwriting strategy that is focused on writing quality business and not writing for volume. Product pricing is designed to incorporate appropriate premiums for each type of assumed risk. The underwriting strategy includes underwriting limits on the Syndicate's total exposure to specific risks together with limits on geographical and industry exposures. The aim is to ensure a well diversified book is maintained with no excessive exposure in any one geographical region.

Contracts can contain a number of features which help to manage the underwriting risk, such as the use of deductibles, or capping the maximum permitted loss, or number of claims (subject to local regulatory and legislative requirements).

The Syndicate makes use of reinsurance to mitigate the risk of incurring significant losses linked to one event, including excess of loss and catastrophe reinsurance. Where an individual exposure is deemed surplus to the Syndicate's appetite, additional facultative reinsurance is also purchased. The Syndicate also purchases quota share reinsurance at selected sub account levels.

The Reserving Committee oversees the management of reserving risk. The use of proprietary and standardised modelling techniques, internal and external benchmarking, and the review of claims development are all instrumental in mitigating reserving risk.

The Managing Agent's in-house actuaries perform a reserving analysis on a quarterly basis liaising closely with underwriters, claims and reinsurance technicians. This exercise aims to produce a probability-weighted average of the expected future cash outflows arising from the settlement of incurred claims. These projections include an analysis of claims development compared to the previous 'best estimate' projections. The output of the reserving analysis is reviewed annually by external consulting actuaries.

The Reserving Committee performs a comprehensive review of the projections, both gross and net of reinsurance. Following this review, the Reserving Committee makes recommendations to the Managing Agent's Board of Directors of the claims provisions to be established.

#### 4 Risk and capital management continued

#### Concentration of insurance risk

2020

The Syndicate's exposure to insurance risk is fairly well diversified, although does have a concentration in the US. The following table provides an analysis of the geographical breakdown of its written premiums by class of business.

	Motor £000	Marine, aviation and transport £000	Fire and other damage to property £000	Credit and political risk £000	Total £000
UK	-	(408)	1,239	527	1,358
Other Europe	_	26	5,979	1,071	7,076
US	756	(1)	123,758	108	124,621
Canada	_	(144)	7,570	282	7,708
Rest of World	-	(27)	36,385	2,090	38,448
Total	756	(554)	174,931	4,078	179,211
2019	Motor £000	Marine, aviation and transport £000	Fire and other damage to property £000	Credit and political risk £000	Total £000
2019 UK		aviation and transport	other damage to property	political risk	
		aviation and transport £000	other damage to property £000	political risk	£000
UK		aviation and transport £000	other damage to property £000	political risk	£000 2,517
UK Other Europe	- - -	aviation and transport £000	other damage to property £000 567 3,735	political risk	2,517 4,328

#### Sensitivity to insurance risk

Total

The liabilities established could be significantly lower or higher than the ultimate cost of settling the claims arising. This level of uncertainty varies between the classes of business and the nature of the risk being underwritten, and can arise from developments in case reserving for large losses and catastrophes, or from changes in estimates of claims incurred but not reported (IBNR). A five per cent increase or decrease in the ultimate cost of settling claims arising is considered to be not unreasonable at the reporting date.

881

8,131

158,408

167,420

#### 4 Risk and capital management continued

A five percent increase or decrease in total claims liabilities would have the following effect on profit or loss and equity:

	2020		2019		
	5 per cent 5 per cent increase decrease £000 £000		5 per cent increase £000	5 per cent decrease £000	
Marine, aviation and transport	(422)	422	(383)	383	
Fire and other damage to property	(9,005)	9,005	(8,376)	8,376	
Motor	(10)	10	(19)	19	
Credit and political risk	(45)	45	_	_	
Total	(9,482)	9,482	(8,778)	8,778	

#### Financial risk

The focus of financial risk management for the Syndicate is ensuring that the proceeds from its financial assets are sufficient to fund the obligations arising from its insurance contracts. The goal of the investment management process is to optimise the risk-adjusted investment income and risk-adjusted total return by investing in a diversified portfolio of securities, while ensuring that the assets and liabilities are managed on a cash flow and duration basis.

#### Credit risk

Credit risk is the risk of financial loss to the Syndicate if a counterparty fails to discharge a contractual obligation.

The Syndicate is exposed to credit risk in respect of the following:

- debt securities and derivative financial instruments;
- reinsurers' share of insurance liabilities;
- amounts due from intermediaries:
- amounts due from reinsurers in respect of settled claims;
- cash and cash equivalents; and
- other debtors and accrued interest.

The nature of the Syndicate's exposures to credit risk and its objectives, policies and processes for managing credit risk have not changed significantly from the prior year.

#### Management of credit risk

The Syndicate's credit risk in respect of debt securities is managed by placing limits on its exposure to a single counterparty, by reference to the credit rating of the counterparty. Financial assets are graded according to current credit ratings issued by rating agencies such as Standard and Poor's. The Syndicate has a policy of investing mainly in higher graded securities. The performance of these investments are reviewed regularly by the investment committee.

#### 4 Risk and capital management continued

The Syndicate limits the amount of cash and cash equivalents that can be deposited with a single counterparty, and maintains an authorised list of acceptable cash counterparties.

The Syndicate's exposure to intermediaries and reinsurance counterparties is monitored by the individual business units as part of their credit control processes.

All intermediaries must meet minimum requirements established by the Syndicate. The credit ratings and payment histories of intermediaries are monitored regularly.

The Syndicate assesses the creditworthiness of all reinsurers by reviewing public rating information and by internal investigations. The impact of reinsurer default is regularly assessed and managed accordingly.

#### Exposure to credit risk

The carrying amount of financial assets and reinsurance assets represents the maximum credit risk exposure. The Syndicate does not hold any collateral as security or purchase any credit enhancements (such as guarantees, credit derivatives and netting arrangements that do not qualify for offset).

The following table analyses the credit rating by investment grade of financial investments, reinsurers' share of technical provisions, debtors arising out of direct insurance and reinsurance operations, cash at bank and in hand, and other debtors that are neither past due, nor impaired.

2020	AAA £000	AA £000	A 0003	BBB £000	>BBB £000	Not rated £000	Total £000
Financial investments							
Debt securities	55,744	13,210	35,172	4,731	_	_	108,857
Shares and other variable yield							
securities and units in unit trusts	27,410	_	_	_	_	_	27,410
Deposits with credit institutions	4,703	883	1,763	631	1,557	1,603	11,140
	87,857	14,093	36,935	5,362	1,557	1,603	147,407
Reinsurers' share of technical							
provisions	_	4,902	7,284	_	(5)	3,077	15,258
Direct insurance debtors	_	_	_	_	_	36,279	36,279
Debtors arising out of reinsurance							
operations	_	1,682	2,393	_	57	_	4,132
Other debtors	_	_	_	_	_	5,045	5,045
Cash at bank and in hand	_	_	7,644	_	_	_	7,644
Total	87,857	20,678	54,256	5,362	1,609	46,004	215,766

The debtors arising from reinsurance operations excludes accepted reinsurance debtors of £1.4m.

#### 4 Risk and capital management *continued*

2019	AAA £000	AA £000	A £000	BBB £000	>BBB £000	Not rated £000	Total £000
Financial investments							
Debt securities	11,468	54,549	24,015	6,481	_	526	97,039
Shares and other variable yield							
securities and units in unit trusts	19,586	_	_	_	_	_	19,586
Deposits with credit institutions	4,743	868	986	753	1,753	1,194	10,297
	35,797	55,417	25,001	7,234	1,753	1,720	126,922
Reinsurers' share of technical							
provisions	_	6,118	8,380	(4)	163	3,483	18,141
Direct insurance debtors	_	_	_	_	_	30,299	30,299
Debtors arising out of reinsurance							
operations	_	_	_	_	_	4,306	4,306
Other debtors	_	_	_	_	_	126	126
Cash at bank and in hand	_	_	2,164	_	_	_	2,164
Total	35,797	61,535	35,545	7,230	1,916	39,934	181,958

The debtors arising from reinsurance operations excludes accepted reinsurance debtors of £3.2m.

# Financial assets that are past due or impaired

The Syndicate has debtors arising from direct insurance and reinsurance operations that are past due but not impaired at the reporting date. The Syndicate does not consider these debtors to be impaired on the basis of stage of collection of amounts owed to the Syndicate.

An analysis of the carrying amounts of past due or impaired debtors is presented in the table below.

2020	Current £000	0-3 months £000	3-6 months £000	6-12 months £000	> 12 months £000	Impaired £000	Total £000
Receivables from direct insurance Reinsurer' share of claims	34,469	542	370	360	538	-	36,279
outstanding	15,258	-	_	-	_	_	15,258
Receivables from reinsurance	4,132	_	_	_	_	_	4,132
Other debtors	5,045	_	_	_	_	_	5,045

The debtors arising from reinsurance operations excludes accepted reinsurance debtors of £1.5m.

2019	Current £000	0-3 months £000	3-6 months £000	6-12 months £000	> 12 months £000	Impaired £000	Total £000
Receivables from direct insurance Reinsurer' share of claims	29,453	251	57	202	336	_	30,299
outstanding	18,141	_	_	_	_	_	18,141
Receivables from reinsurance	4,306	_	_	_	_	_	4,306
Other debtors	126	_	_	_	_	_	126

The debtors arising from reinsurance operations excludes accepted reinsurance debtors of £3.2m.

# 4 Risk and capital management continued

#### Liquidity risk

Liquidity risk is the risk that the Syndicate will encounter difficulty in meeting obligations arising from its insurance contracts and financial liabilities. The Syndicate is exposed to daily calls on its available cash resources mainly from claims arising from insurance contracts.

The nature of the Syndicate's exposures to liquidity risk and its objectives, policies and processes for managing liquidity risk have not changed significantly from the prior year.

#### Management of liquidity risk

The Syndicate's approach to managing liquidity risk is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when they fall due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Syndicate's reputation.

The Syndicate's approach to managing its liquidity risk is as follows:

- Forecasts are prepared and revised regularly to predict cash outflows from insurance contracts over the short, medium and long term;
- The Syndicate purchases assets with durations not greater than its estimated insurance contract outflows;
- Assets purchased by the Syndicate are required to satisfy specified marketability requirements;
- The Syndicate maintains cash and liquid assets to meet daily calls on its insurance contracts;
- The Syndicate holds significant committed borrowing facilities from a range of highly rated banks to enable cash to be raised in a relatively short time-span; and
- The Syndicate regularly updates its contingency funding plans to ensure that adequate liquid financial resources are in place to meet obligations as they fall due in the event of reasonably foreseeable abnormal circumstances.

#### 4 Risk and capital management continued

The maturity analysis presented in the table below shows the remaining contractual maturities for the Syndicate's insurance contracts and financial instruments. For insurance contracts, the contractual maturity date is the estimated date when the gross undiscounted contractually required cash flows will occur. For financial assets and liabilities, it is the earliest date on which the gross undiscounted cash flows (including contractual interest payments) could be paid assuming conditions are consistent with those at the reporting date.

2020	Undiscounted net cash flows					
	Carrying amount	Total cash flows	Less than 1 year	1-2 years	2-5 years	More than 5 years
	£000	£000	£000	£000	£000	£000
Financial investments:						
Shares and other variable yield securities						
and units in unit trusts	27,410	27,410	27,410	_	_	_
Debt securities	108,857	106,567	33,259	50,134	22,796	378
Deposits with credit institutions	11,140	11,140	11,140	_	_	_
Reinsurers share of technical provisions	19,602	19,602	7,972	9,276	2,058	296
Debtors	46,874	46,874	46,874	_	_	_
Cash at bank and in hand	7,644	7,644	7,644	_	_	_
Total assets	221,527	219,237	134,299	59,410	24,854	674
Technical provisions	263,548	263,548	87,232	133,554	32,166	10,596
Creditors	20,089	20,089	20,089	_	_	_
Total liabilities	283,637	283,637	107,321	133,554	32,166	10,596

# Note:

The 2018 year of account is in a net loss position and a cash call will be received by the Syndicate in June 2021. Our current expectation is that this will close the gap between the value of assets and liabilities.

#### 4 Risk and capital management continued

2019	Undiscounted net cash flows					Mana Haan
	Carrying amount £000	Total cash flows £000	Less than 1 year £000	1-2 years £000	2-5 years £000	More than 5 years £000
Financial investments:						
Shares and other variable yield securities						
and units in unit trusts	19,586	19,586	19,586	_	_	_
Debt securities	97,039	96,614	38,555	42,664	15,067	328
Deposits with credit institutions	10,297	10,297	10,297	_	_	_
Reinsurers share of technical provisions	22,006	22,006	8,966	6,504	6,260	276
Debtors	37,916	37,916	37,916	_	_	_
Cash at bank and in hand	2,164	2,164	2,164	_	_	
Total assets	189,008	188,583	177,484	49,168	21,327	604
Technical provisions	252,531	252,531	92,778	77,659	72,013	10,081
Creditors	21,351	21,351	21,351	_	_	_
Total liabilities	273,882	273,882	114,129	77,659	72,013	10,081

Total cash flows detailed in the tables above for investments are the sum of all future interest receipts and repayment of principal at maturity of the underlying securities. The carrying amount is the current market value for the securities and includes accrued interest at the balance sheet date.

Cash can be realised through the sale of the Syndicate's investments in debt securities, the majority of which are actively traded. The disclosure does not take account of premiums received from new business written which can be used to pay claims arising.

#### Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument or insurance contract will fluctuate because of changes in market prices. Market risk comprises three types of risk: interest rate risk, currency risk and other price risk.

The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk. The nature of the Syndicate exposures to market risk and its objectives, policies and processes for managing market risk have not changed significantly from the prior year.

#### Management of market risks

For each of the major components of market risk, the Syndicate has policies and procedures in place which detail how each risk should be managed and monitored. The management of each of these major components of market risk and the exposure of the Syndicate at the reporting date to each major risk is addressed as follows:

# 4 Risk and capital management continued Interest rate risk

Interest rate risk arises primarily from the Syndicate's financial investments, cash and overseas deposits. The risk of changes in the fair value of these assets is managed by primarily investing in short-duration financial investments and cash and cash equivalents. The Investment Committee monitors the duration of these assets on a regular basis.

#### Currency risk

The Syndicate writes business primarily in Sterling, US dollar and Canadian dollar and is therefore exposed to currency risk arising from fluctuations in the exchange rates of Sterling against these currencies.

The foreign exchange policy is to maintain assets in the currency in which the cash flows from liabilities are to be settled in order to hedge the currency risk inherent in these contracts. In addition, the Syndicate will from time to time enter into currency forward contracts which materially hedge the long position on US dollars. At 31 December 2020, there were no forward contracts in place (31 December 2019 £Nil).

The table below summarises the carrying value of the Syndicate's assets and liabilities, at the reporting date.

2020	Sterling £000	US dollar £000	Canadian dollar £000	Other £000	Total £000
Financial investments					
Shares and other variable yield					
securities and units in unit trusts	2,715	15,899	8,796	_	27,410
Debt securities and other fixed					
income securities	-	108,857	_	_	108,857
Deposits with credit institutions	_	1,677	1,564	7,899	11,140
	2,715	126,433	10,360	7,899	147,407
Reinsurers' share of technical provisions	2,365	17,043	194	_	19,602
Debtors	6,246	36,784	3,844	_	46,874
Other assets	7,644	_	_	_	7,644
Prepayments and accrued income	4,051	11,245	809	_	16,105
Total assets	23,021	191,505	15,207	7,899	237,632
Technical provisions	34,675	218,755	10,118	_	263,548
Creditors	11,502	8,393	194	_	20,089
Accruals and deferred income	10	_	_	_	10
Total liabilities	46,187	227,148	10,312	_	283,646
Net assets	(23,166)	(35,643)	4,895	7,899	(46,015)

#### 4 Risk and capital management continued

2019	Sterling £000	US dollar £000	Canadian dollar £000	Other £000	Total £000
Financial investments					
Shares and other variable yield					
securities and units in unit trusts	1,483	8,939	9,164	_	19,586
Debt securities and other fixed					
income securities	_	97,039	_	_	97,039
Deposits with credit institutions	_	1,916	1,747	6,634	10,297
	1,483	107,894	10,911	6,634	126,922
Reinsurers' share of technical provisions	2,863	19,090	53	_	22,006
Debtors	4,577	31,473	1,867	_	37,917
Other assets	2,164	_	_	_	2,164
Prepayments and accrued income	3,946	10,878	641	_	15,465
Total assets	15,033	169,335	13,472	6,634	204,474
Technical provisions	39,058	203,924	9,549	_	252,531
Creditors	11,704	9,561	86	_	21,351
Accruals and deferred income	651	_	_	_	651
Total liabilities	51,413	213,485	9,635	_	274,533
Net assets	(36,380)	(44,150)	3,837	6,634	(70,059)

### Equity price risk

The Syndicate does not hold any equities which are subject to equity price risk.

# Sensitivity analysis to market risks for financial instruments

An analysis of the Syndicate's sensitivity to interest rate, currency and other price risk is presented in the table overleaf. The table shows the effect on profit or loss of reasonably possible changes in the relevant risk variable, assuming that all other variables remain constant, if that change had occurred at the end of the reporting period and had been applied to the risk exposures at that date.

#### 4 Risk and capital management continued

	2020 Profit or loss for the year £000	2019 Profit or loss for the year £000
Interest rate risk		
+ 50 basis points shift in yield curves	(711)	(451)
- 50 basis points shift in yield curves	711	451
Currency risk		
10 percent increase in GBP/US dollar exchange rate	3,564	4,415
10 percent decrease in GBP/US dollar exchange rate	(3,564)	(4,415)

The impact of the reasonably possible changes in the risk variables on Members' balances would be the same, since the Syndicate recognises all changes in recognised assets and liabilities in profit or loss.

A 10% increase (or decrease) in exchange rates and a 50 basis point increase (or decrease) in yield curves have been selected, on the basis that these are not considered to be unreasonable changes in the risk variables over the following year.

The sensitivity analysis demonstrates the effect of a change in a key variable while other assumptions remain unchanged. However, the occurrence of a change in a single market factor may lead to changes in other market factors as a result of correlations.

The sensitivity analysis does not take into consideration that the Syndicate's financial investments are actively managed. Additionally, the sensitivity analysis is based on the Syndicate's financial position at the reporting date and may vary at the time that any actual market movement occurs. As investment markets move past pre-determined trigger points, action would be taken which would alter the Syndicate's position.

Whilst the actual currency movements in the year have been in excess of the thresholds above, we still consider a 10% currency risk variable to be reasonable in a normal year.

# Capital management

#### Capital framework at Lloyd's

The Society of Lloyd's (Lloyd's) is a regulated undertaking and subject to supervision by the Prudential Regulatory Authority (PRA) under the Financial Services and Markets Act 2000, and in accordance with the Solvency II Framework.

Within this supervisory framework, Lloyd's applies capital requirements at member level and centrally to ensure that Lloyd's would comply with the Solvency II requirements, and beyond that to meet its financial strength, licence and ratings objectives.

#### 4 Risk and capital management continued

Although, as described below, Lloyd's capital setting processes use capital obligations set at Syndicate level as a starting point, the requirement to meet Solvency II and Lloyd's capital requirements apply only at overall and member level respectively, not at Syndicate level. Accordingly, the capital requirement in respect of Syndicate 318 is not disclosed in these financial statements.

#### Lloyd's capital setting process

In order to meet Lloyd's requirements, each Syndicate is required to calculate its Solvency Capital Requirement (SCR) for the prospective underwriting year. This amount must be sufficient to cover a 1 in 200 year loss, reflecting uncertainty in the ultimate run-off of underwriting liabilities (SCR 'to ultimate'). The Syndicate must also calculate its SCR at the same confidence level but reflecting uncertainty over a one year time horizon (one year SCR) for Lloyd's to use in meeting Solvency II requirements. The SCRs of each Syndicate are subject to review by Lloyd's and approval by the Lloyd's Capital and Planning Group.

A Syndicate comprises one or more underwriting members of Lloyd's. Each member is liable for its share of underwriting liabilities on the Syndicates on which it is participating but not other members' shares. Accordingly, the capital requirements that Lloyd's sets for each member operate on a similar basis. Each member's SCR shall thus be determined by the sum of the member's share of the Syndicate's SCR 'to ultimate'. Where a member participates on more than one Syndicate, a credit for diversification is provided to reflect the spread of risk, but consistent with determining an SCR which reflects the capital requirement to cover a 1 in 200 loss 'to ultimate' for that member. Over and above this, Lloyd's applies a capital uplift to the member's capital requirement, known as the Economic Capital Assessment (ECA). The purpose of this uplift, which is a Lloyd's and not a Solvency II requirement, is to meet Lloyd's financial strength, licence and ratings objectives. The capital uplift applied for 2021 was maintained at 35% of the member's SCR 'to ultimate'.

#### Provision of capital by members

Each member may provide capital to meet its ECA either by assets held in trust by Lloyd's specifically for that member (funds at Lloyd's), assets held and managed within a Syndicate (funds in Syndicate), or as the member's share of the members' balances on each Syndicate on which it participates.

Accordingly, all of the assets less liabilities of the Syndicate, as represented in the members' balances reported on the balance sheet on page 25, represent resources available to meet members' and Lloyd's capital requirements.

# 5 Analysis of underwriting result

An analysis of the underwriting result before investment return is set out below:

2020	Gross premiums written £000	Gross premiums earned £000	Gross claims incurred £000	Net operating F expenses* £000	Reinsurance balance £000	Total £000
Direct insurance:						
Motor (other classes)	756	748	(123)	(344)	(15)	266
Marine aviation and transport	(698)	2,008	(36)	72	(786)	1,258
Fire and other damage to property	129,853	122,540	(106,753)	(31,652)	(13,198)	(29,063)
Credit and political risk	4,077	1,218	(893)	(465)	(258)	(398)
	133,988	126,514	(107,805)	(32,389)	(14,257)	(27,937)
Reinsurance acceptances	45,222	44,790	(20,403)	(11,447)	(4,450)	8,490
Total	179,210	171,304	(128,208)	(48,836)	(18,707)	(19,447)

<sup>\*</sup>Includes commissions on direct business of (£23,501,608).

2019	Gross premiums written £000	Gross premiums earned £000	Gross claims incurred £000	Net operating expenses* £000	Reinsurance balance £000	Total £000
Direct insurance:						
Motor (other classes)	881	898	(578)	(247)	(123)	(50)
Marine aviation and transport	4,020	4,398	(5,185)	(1,843)	744	(1,886)
Fire and other damage to property	118,265	122,267	(65,319)	(34,291)	(13,468)	9,189
Credit and political risk	_	_	_	_	_	
	123,166	127,563	(71,082)	(36,381)	(12,847)	7,253
Reinsurance acceptances	44,254	47,190	(21,873)	(11,778)	(3,627)	9,911
Total	167,420	174,753	(92,955)	(48,159)	(16,474)	17,164

<sup>\*</sup>Includes commissions on direct business of (£27,164,978).

All premiums were written in the UK. All net assets and profits are derived from UK business.

# Geographical analysis by destination

	2020	2019
	Gross	Gross
	premiums	premiums
	written	written
	£000	£000
UK	7,818	7,680
US Other	128,119	114,770
Other	43,273	44,970
Total	179,210	167,420

# 6 Claims

Favourable movements of £23.2m, (2019: £10.3m), in the past year's provision for claims outstanding and IBNR, net of expected reinsurance recoveries, are included in claims incurred, net of reinsurance.

# Net operating expenses

	2020 £000	2019 £000
Acquisition costs:		
Brokerage and commissions	32,877	33,153
Other acquisition costs	8,506	7,279
	41,383	40,432
Change in deferred acquisition costs	(1,484)	2,231
Administrative expenses	1,786	2,077
Members' standard personal expenses	2,151	3,419
Net operating expenses	43,836	48,159
Administrative expenses include:		
	2020 £000	2019 £000
Auditors' remuneration:		
<ul> <li>fees payable to the Syndicate auditor for the audit of the Syndicate</li> </ul>		
annual accounts	210	153
- audit related assurance services	35	86
	245	239

#### 8 Key management personnel compensation

The directors of Cincinnati Global Underwriting Agency Limited received the following aggregate remuneration charged to the Syndicate and included within net operating expenses:

	2020 £000	2019 £000
Directors' emoluments	830	862
Pension contributions	23	25
	853	887

The active underwriter received the following aggregate remuneration charged to the Syndicate and is not included within directors' emoluments above. Pension contributions detailed above are in respect of four directors of CGUAL.

	2020 £000	2019 £000
Emoluments	325	285
Pension contributions	4	21
	329	306

#### 9 Staff numbers and costs

All staff are employed by the intermediate parent company of the Managing Agency. The following amounts were recharged to the Syndicate in respect of salary costs:

	2020 £000	2019 £000
Wages and salaries	6,372	5,195
Social security costs	814	654
Other pension costs	427	463
	7,613	6,312

The average number of employees employed by the intermediate parent company of the Managing Agency but working for the Syndicate during the year was as follows:

	2020 No	2019 No
Administration and finance	20	20
Underwriting	14	14
Claims	11	11
	45	45

#### 10 Investment return

The investment return transferred from the non-technical account to the technical account comprises the following:

Total investment return	2,400	3,518
Unrealised losses on investments	(334)	_
Losses on the realisation of investments	(41)	(31)
Investment management expenses	(115)	(88)
Investment expenses and charges:		
Unrealised gains on investments	42	501
Realised gains	460	441
Interest and dividend income	2,388	2,695
Investment income:		
	2020 £000	2019 £000

The total income, expenses, net gains or losses, including changes in fair value, recognised on all financial assets and financial liabilities comprises the following:

	2020 £000	2019 £000
Financial assets at fair value through profit or loss	2,514	3,606
Investment management expenses, excluding interest	(114)	(88)
Total investment return	2,400	3,518

The table below presents the average amounts of funds in the year per currency and analyses by major currency the average investment yields in the year.

Total annual investment yield, in sterling	1.64%	2.8%
Canadian dollar	1.16%	1.84%
US dollar	1.66%	3.03%
Sterling	1.12%	0.85%
Annual investment yield		
Total investment return	2,400	3,518
Total funds available for investment, in sterling	144,538	125,461
Canadian dollar	10,688	10,473
US dollar	118,034	102,883
Sterling	15,816	12,105
year		
Average amount of Syndicate funds available for investment during the		
	2020 £000	2019 £000
	2020	20

#### 11 Financial investments

	Carrying value			Cost	
	2020	2019	2020	2019	
	£000	£000	£000	£000	
Shares and other variable yield securities and					
units in unit trusts	27,410	19,586	27,410	19,586	
Debt securities and other fixed income securities	108,857	97,039	108,327	96,328	
Government and supranational securities	56,278	49,818	56,205	49,407	
Asset backed securities	_	605	_	624	
Mortgage backed instruments	605	1,051	627	1,174	
Corporate bonds	51,981	45,565	51,495	45,123	
Deposits with credit institutions	11,140	10,297	11,140	10,297	
Total financial investments	147,407	126,922	146,877	126,211	

The amount ascribable to listed investments is £108.9m (2019: £96.1m). All financial assets are measured at fair value through profit or loss.

The Syndicate classifies its financial instruments held at fair value in its balance sheet using a fair value hierarchy, as follows:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2 Prices based on recent transactions in identical assets (either unadjusted or adjusted)
- Level 3 Prices determined using a valuation technique. These are loans provided by Syndicate 318 to the Central Fund at Lloyd's in respect of the 2019 and 2020 underwriting years. These instruments are not tradeable and are valued using discounted cash flow models, designed to appropriately reflect the credit and illiquidity risk of the instruments. The Syndicate loans have been classified as Level 3 investments because the valuation approach includes significant unobservable inputs and an element of subjectivity in determining appropriate credit and illiquidity spreads within the discount rates used in the discounted cash flow model. There is no market in which the instruments can be traded.

#### 11 Financial investments continued

2020	Level 1 £000	Level 2 £000	Level 3 £000	Total £000
Shares and other variable yield securities and				
units in unit trusts	_	24,695	2,715	27,410
Debt securities and other fixed income securities	38,293	70,564	_	108,857
Deposits with credit institutions	2,378	8,762	_	11,140
Total	40,671	104,021	2,715	147,407
2019	Level 1 £000	Level 2 £000	Level 3 £000	Total £000
Shares and other variable yield securities and				
units in unit trusts	_	19,060	526	19,586
Debt securities and other fixed income securities	29,350	67,689	_	97,039
Deposits with credit institutions	2,288	8,009	_	10,297
Total	31,638	94,758	526	126,922

Information on the methods and assumptions used to determine fair values for each major category of financial instrument measured at fair value is provided below.

Shares and other variable securities and units in unit trusts are generally categorised as level 2 in the fair value hierarchy as generally they are actively traded and measured on prices of recent transactions in the same instrument. The syndicate has no exposure to hedge funds.

Debt securities and derivative financial assets are generally valued using prices provided by external pricing vendors. Pricing vendors will often determine prices by consolidating prices of recent trades for identical or similar securities obtained from a panel of market makers into a composite price. The pricing service may make adjustments for the elapsed time from trade date to the valuation date to take into account available market information. Lacking recently reported trades, pricing vendors will use modelling techniques to determine a security price.

Some government and supranational securities are listed on recognised exchanges and are generally classified as level 1 in the fair value hierarchy. Those that are not listed on a recognised exchange are generally based on composite prices of recent trades in the same instrument and are generally classified as level 2 in the fair value hierarchy.

Corporate bonds, including asset backed securities, that are not listed on a recognised exchange or are traded in an established over-the-counter market are also mainly valued using composite prices. Where prices are based on multiple quotes and those quotes are based on actual recent transactions in the same instrument the securities are classified as level 2, otherwise they are classified as level 3 in the fair value hierarchy.

### 12 Debtors arising out of direct insurance operations

	2020 £000	2019 £000
Amounts due from intermediaries:		
Due within one year	36,279	30,299
	36,279	30,299
13 Debtors arising out of reinsurance operations		
	2020 £000	2019 £000
Amounts due within one year	5,550	7,492
	5,550	7,492

# 14 Deferred acquisition costs

The table below shows changes in deferred acquisition costs assets from the beginning of the period to the end of the period.

	2020 £000	2019 £000
Balance at 1 January	14,906	17,572
Incurred costs deferred	16,729	15,256
Amortisation	(15,245)	(17,487)
Effect of movements in exchange rates	(456)	(435)
Balance at 31 December	15,934	14,906

# 15 Year of account development

Year of Account	2015 £000	2016 £000	2017 £000	2018 £000	2019 £000		Profit/(loss) before members' gents fees £000
2015	4,858	7,535	12,704				25,097
2016		(24,025)	(19,059)	18,713			(24,371)
2017			(62,335)	(30,649)	11,007		(81,977)
2018				(43,635)	10,234	18,184	(15,217)
2019					2,852	(17,555)	
2020						(15,706)	
Calendar year result			(68,690)	(55,571)	24,093	(15,077)	

A cash call of £8.5m and US\$9.4m from members will be received in relation to the 2018 year of account (2019: £17m and US\$29.4m final cash call in relation to the 2017 year of account).

# 16 Claims development

Claims development on cumulative premium earned is shown in the tables below, both gross and net of reinsurance ceded, on an underwriting year basis. Balances have been translated at exchange rates prevailing at 31 December 2020 in all cases.

Pure underwriting year	2011 £m	2012 £m	2013 £m	2014 £m	2015 £m	2016 £m	2017 £m	2018 £m	2019 £m	2020 £m	Total £m
Estimate of ultimate gross											
claims at end of											
underwriting year	66.7	69.4	52.2	51.0	44.0	65.0	176.2	94.2	39.9	66.2	
one year later	98.8	104.4	81.5	87.1	83.1	143.7	254.9	144.9	108.7		
two years later	98.7	98.7	72.2	79.1	78.6	139.5	256.4	139.5			
three years later	95.1	96.3	69.8	74.4	74.2	137.8	252.4				
four years later	91.9	96.1	69.1	73.0	74.1	137.9					
five years later	89.6	94.4	68.2	71.9	72.5						
six years later	88.7	92.4	67.6	71.0							
seven years later	88.3	91.3	67.1								
eight years later	87.8	90.9									
nine years later	87.5										
Less gross claims paid	87.0	89.7	65.0	67.9	68.9	128.4	228.0	109.9	48.3	14.6	
Gross ultimate claims											
reserve	0.5	1.3	2.1	3.2	3.6	9.5	24.4	29.6	60.4	51.5	186.0
Gross ultimate claims											
reserve for 2010 and											
prior years											8.8
Gross claims reserves											194.8

# 16 Claims development continued

Pure underwriting year	2011 £m	2012 £m	2013 £m	2014 £m	2015 £m	2016 £m	2017 £m	2018 £m	2019 £m	2020 £m	Total £m
Estimate of ultimate net											
claims at end of											
underwriting year	65.4	67.8	50.0	48.9	43.3	64.0	102.8	88.9	38.9	63.7	
one year later	94.5	100.0	78.0	85.2	80.2	127.8	175.1	131.9	103.4		
two years later	93.9	93.2	68.7	77.2	75.5	122.5	173.4	125.0			
three years later	89.9	90.4	66.4	72.6	71.7	120.6	168.3				
four years later	86.6	89.0	65.5	71.2	71.5	120.6					
five years later	84.1	87.6	64.7	70.1	70.4						
six years later	83.2	85.6	63.9	69.2							
seven years later	82.8	84.5	63.4								
eight years later	82.3	84.1									
nine years later	82.0										
Less net claims paid	81.5	83.4	61.8	66.0	66.9	111.4	146.9	100.5	45.6	14.1	
Net ultimate claims reserve	0.5	8.0	1.6	3.2	3.4	9.2	21.4	24.5	57.7	49.6	171.8
Net ultimate claims reserve											
for 2010 and prior years											7.7
Net claims reserves											179.5

# 17 Technical provisions

The table below shows changes in the insurance contract liabilities and assets from the beginning of the period to the end of the period.

	Gross provisions £000	2020 Reinsurance assets £000	Net £000	Gross provisions £000	2019 Reinsurance assets £000	Net £000
Incurred claims outstanding:						
Claims notified	130,355	(17,021)	113,334	192,702	(34,376)	158,326
Claims incurred but not reported	58,991	(1,121)	57,870	71,207	(3,824)	67,383
Balance at 1 January	189,346	(18,142)	171,204	263,909	(38,200)	225,709
Change in prior year provisions	(91,394)	6,585	(84,809)	(132,237)	23,054	(109,183)
Expected cost of current year claims	219,602	(15,863)	203,739	225,192	(36,865)	188,327
Claims paid during the year	(115,970)	11,730	(104,240)	(161,148)	33,094	(128,054)
Effect of movements in exchange rates	(6,792)	432	(6,360)	(6,370)	776	(5,595)
Balance at 31 December	194,792	(15,258)	179,534	189,346	(18,141)	171,205
Claims notified	119,268	(12,288)	106,980	130,355	(17,020)	113,335
Claims incurred but not reported	75,524	(2,970)	72,554	58,991	(1,121)	57,870
Balance at 31 December	194,792	(15,258)	179,534	189,346	(18,141)	171,205
Unearned premiums						
Balance at 1 January	63,185	(3,865)	59,320	72,610	(5,498)	67,112
Premiums written during the year	179,210	(28,637)	150,573	167,420	(28,808)	138,612
Premiums earned during the year	(171,304)	27,985	(143,319)	(174,754)	30,286	(144,468)
Effect of movements in exchange rate	(2,335)	173	(2,162)	(2,091)	155	(1,936)
Balance at 31 December	68,756	(4,344)	64,412	63,185	(3,865)	59,320
18 Financial liabilities at amortised cost					2020 £000	2019 £000
Creditors arising out of direct insurance or	perations				3,014	813
Creditors arising out of reinsurance operations		6,174	9,324			
Other creditors					10,901	11,214
Total financial liabilities at amortised co	ost				20,089	21,351

Other creditors include £10.9m (2019: £11.2m) due to related undertakings.

#### 19 Cash and cash equivalents

Total cash and cash equivalents	7,644	2,164
Cash at bank and in hand	7,644	2,164
	2020 £000	2019 £000

#### 20 Related parties

#### Cincinnati Global Underwriting Agency Limited – Ultimate holding company

At 31 December 2020, the ultimate parent company of Cincinnati Global Underwriting Agency Limited ("CGUAL") is Cincinnati Financial Corporation ("CFC"). CFC is incorporated in the United States of America, and acquired the entire issued share capital of Cincinnati Global Underwriting Limited ("CGUL"), and its subsidiaries on 20 February 2019. CGUL is the intermediate holding company of CGUAL, and Cincinnati Global Dedicated No 2 Limited.

Group accounts for CFC are available from the Company Secretary of CGUAL, One Minster Court, London EC3R 7AA, or at https://cincinnatifinancialcorporation.gcs-web.com selecting investors.

#### Cincinnati Global Underwriting Agency Limited directors' interests in CFC

For the 2019, 2020 and 2021 years of account, the CFC participation on Syndicate 318 is as follows as at 31 December 2020:

Year of account	Participation £000	% of capacity
2019	214,357	91.8
2020	214,357	92.2
2021	214,357	92.5

### Bell and Clements Limited

Bell and Clements Limited ("BCL") a fellow subsidiary and related party of Munich Re is an intermediary authorised and regulated by the Financial Conduct Authority, and is a Lloyd's broker. Syndicate 318 has underwritten a number of contracts of insurance and reinsurance, and binding authorities, placed by BCL. For 2020, Gross Written Premiums under these contracts amounted to £2,138,190 (2019: £2,587,175) with acquisition costs on Gross Written Premiums amounting to £595,825 (2019: £710,815).

# 20 Related parties *continued* Munich Re Syndicate Limited

Munich Re Syndicate Limited ("MRSL") is a Lloyd's Managing Agency which manages Munich Re Syndicate 457, underwriting predominately marine and energy business and is a wholly owned subsidiary of Munich Re Holding Company (UK) Limited. Its ultimate parent company is also Munich Re. None of the Directors of Munich Re Syndicate Limited participates directly as an underwriting member of Syndicate 318.

#### Münchener Rückversicherungs-Gesellschaft ("Munich Reinsurance Company")

The Syndicate purchases reinsurance protection from Munich Re. Total premiums ceded in respect of these contracts amounted to £895,269 (2019: £981,203). Actual and anticipated recoveries under these arrangements amount to £102,256 as at 31 December 2020 (2019: £139,912).

All contracts are written on normal market terms at arm's length.

### Cincinnati Financial Corporation ("CFC")

Amounts recharged to the Syndicate from CFC for the use of catastrophe modelling software were £144,612 in the year.

#### Great Lakes Reinsurance (UK) SE ("GLUK")

CGUAL had an agreement with GLUK on the 2017 and 2018 years of account whereby the Syndicate would underwrite certain Airline business on behalf of GLUK, a wholly owned subsidiary of Munich Re. The agreement was conditional on a number of factors including that, for new and renewal business, the Syndicate would underwrite for its own account in accordance with its line structure in the first instance, and only those risks where the Syndicate participates would be accepted on GLUK's behalf.

On the 2017, 2018 and 2019 years of account CGUAL has an agreement with GLUK to underwrite and manage a specific facility for general Aviation business on GLUK's behalf.

An over-rider is payable by GLUK to the Syndicate equivalent to 4% of gross premiums (after brokerage) on the 2017 and 2018 years of account. For the 2019 Year of account, there is a flat fee of £270,000. These amounts are disclosed in the profit and loss account as other technical income. At 31 December 2020, the following amounts have been accrued and are payable to the Syndicate:

2019: £135,000 and US\$Nil 2020: £75,000 and US\$Nil

In respect of the 2018 year of account, the Syndicate received £298,313 and US\$64,311 in the calendar year.

# 20 Related parties *continued* Inter-Syndicate transactions

During the period to which these reports relate, the Syndicate underwrote reinsurances of Syndicate 457, managed by MRSL, amounting to £Nil (2019: £Nil).

#### Cincinnati Global Underwriting Services Limited (formerly Beaufort Underwriting Services Limited)

Cincinnati Global Underwriting Services Limited ("CGUSL") acted solely as a service company for the introduction of UK/Eire commercial, homeowners' property and liability and aviation risks to Syndicate 318. CGUSL is an appointed representative of CGUAL under the requirements of the Financial Conduct Authority. During the year, there were no cash transactions between CGUSL and the Syndicate, or any amounts due to or from the Syndicate at 31 December 2020 in respect of CGUSL.

The Syndicate ceased accepting new or renewal business via CGUSL on 31 December 2009.

#### Cincinnati Global Underwriting Agency Limited

Amounts payable to CGUAL at 31 December 2020 totalled £10,896,747 (2019: £11,211,496). These amounts are included in "Other creditors".

In aggregate, total fees payable to CGUAL in respect of services provided to the Syndicate for the three open years amounted to £4,551,237 (2019: £4,566,029). Profit commission of £Nil is due in respect of the 2018 year of account (2017: £Nil). Profit commission of £Nil has been accrued on the 2019 year of account (2018: £Nil). Profit commission of £Nil has been accrued on the 2020 year of account (2019: £641,148). The 2019 year of account will normally close at 31 December 2021 and the 2020 year of account at 31 December 2022.

Expenses totalling £11,190,150 (2019: £9,603,818) were recharged to the Syndicate by CGUAL. Where expenses were incurred jointly by the Managing Agent and the Syndicate, they were apportioned as follows:

Salaries and related costs - according to the time individuals spent on Syndicate matters

Accommodation costs – according to the number of personnel

Other costs – as appropriate

The reinsurance premium paid to close the 2018 year of account at 31 December 2020 was agreed by the Board of the Managing Agency on the 4 February 2021. Consequently, the technical provisions at 31 December 2020 have been presented in the balance sheet under the headings "reinsurance recoveries anticipated on gross reinsurance to close premiums payable to close the account" and "reinsurance to close premiums payable to close the account – gross amount" in accordance with the format prescribed by the Syndicate Accounting Byelaw.

# 21 Post balance sheet events

A total of US\$9.4m and GBP £8.5m will be transferred from members' personal reserve funds on 9 April 2021 in respect of the 2018 year of account. This represents the cash call for the loss on this year.

#### 22 Foreign exchange rates

	202	20	2019		
	Year-end rate	3		Average rate	
US dollar	1.37	1.28	1.32	1.28	
Canadian dollar	1.74	1.72	1.72	1.69	

#### 23 Funds at Lloyd's

In case Syndicate assets prove insufficient to meet members' underwriting liabilities, every member is required to hold additional capital at Lloyd's which is held in trust and known as Funds at Lloyd's (FAL).

The Syndicate takes into account a variety of risks when calculating its Solvency Capital Requirement to arrive at its capital for the forthcoming year, in accordance with the Solvency II guidelines. This is reviewed and approved by Lloyd's.

The level of required FAL each member has to maintain is determined by Lloyd's according to the nature and the amount of risk to be underwritten. FAL is not hypothecated to any specific Syndicate participation by a member. Therefore, there are no specific funds available to a Syndicate which can be precisely identified as its capital.

# 2018 Underwriting Year of Account

# **Financial highlights**

# 2018 underwriting account

£234m

Syndicate capacity

(£15.2m)

loss for closed year (before non-standard personal expenses)

(8.7%)

loss as a percentage of gross premium

£174.5m

gross premium written (including brokerage)

112.4%

combined ratio

(6.5%)

loss as a percentage of capacity

#### Note:

- The combined ratio is net claims incurred (inclusive of IBNR) and net operating expenses (excluding profit/loss on exchange) expressed as a percentage of net earned premium.
- The Annual investment yield expresses the investment return for the year as a percentage of average cash and investments held by the syndicate.

# 2018 Underwriting Year of Account

# Managing agent's report

The Managing Agent presents its report on the 2018 Year of Account (YoA) of Syndicate 318 closed at 31 December 2020 together with an overview of the 2019 YoA to be closed 31 December 2021 and the 2020 YoA to be closed at 31 December 2022.

This report is prepared in accordance with the Lloyd's Syndicate Accounting Byelaw (no.8 of 2005). It accompanies the annual accounts prepared on an annual accounting basis as required by Statutory Instruments (No. 1950 of 2008), the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) regulations.

Detailed underwriting account descriptions as well as future trading prospects are covered in the Report of the directors of the Managing Agent.

#### **Directors**

The following individuals served on the board at various periods up to the point of closure of the 2018 year of account.

#### Directors:

R.J. Betzler (non-executive) (appointed 7 February 2018, resigned 28 February 2019)

T. Cracas (non-executive) (appointed 28 February 2019)

C.J.W. Czapiewski (non-executive) (resigned 20 February 2020)

D.C. Eales

A. Hoffmann

M.A. Langston

R.J. Martin (non-executive)

P.M. Murray (non-executive) (appointed 14

October 2019)

C.A.A. Niebuhr (non-executive) (resigned 15 March 2018)

R.A. Pexton (non-executive Chairman)
G.M. Tuck

#### Company Secretary:

A. Hoffmann (appointed 16 July 2019) P.S.O'Neill (resigned 16 July 2019)

#### 2018 Year of Account

We regret to report that the 2018 year of account has closed on a three year accounting basis with a loss before non-standard personal expenses of £15.2m, which equates to (6.5%) expressed as a percentage of capacity for a traditional name. The results on an annual accounting basis are shown in the main body of the report and accounts; this commentary is applicable to the closing and open years on a conventional year of account basis only.

The Syndicate's capacity for the 2018 year of account was £234.1m, which was a small decrease as some third party names dropped their capacity. The Syndicate continued to underwrite International and US Property business. Property risks are accepted on a direct and facultative basis, and via binding authorities. The Syndicate also wrote a small Aviation account which specialised in non-first tier airlines. Gross Premiums including brokerage at closing rates of exchange are £174.5m. On a pure year basis, gross premiums as adjusted for rates of exchange, increased by around 13.5% from the previous underwriting year. This was largely owing to an increase in business written on Property binders where rating had been in a slower decline. The Syndicate also increased the level of direct and facultative premiums written as the market experienced rate improvements following the extremely active windstorm season in the preceding year. The cost of reinsurance on the 2018 year of account was £29.1m, as rating increased following the events of 2017.

It was another difficult year for natural catastrophe losses for the Syndicate, with a high incidence of small and medium sized events. The level of attrition losses also continued to run at relatively high levels. Overall, pure year gross losses incurred were £139.5m, although this is reduced to £125m on a net basis after the benefits of reinsurance. The major losses of note to the 2018 year of account are listed below:

Loss	Gross £m	Net £m
Hurricane Michael	18.4	16.1
Hurricane Florence	12.8	12.1
Lava losses Hawaii	6.8	6.1
Camp Wildfire,		
California	3.9	3.6
Woolsey Wildfire,		
California	2.7	2.5
Ethiopian Airways		
Flight 302	2.6	2.0
	47.2	42.4

#### Prior year surplus

On a positive note, the reserves established at last year end in respect of 2017 year of account and prior years have developed favourably during 2020. This has resulted in a release of £8.5m which has improved the overall result.

#### 2019 Year of Account

The Syndicate marginally reduced its capacity for the 2019 year of account to £233.6m, after a small proportion of traditional names elected not to continue underwriting on the Syndicate. The current estimate of gross premium income for the year is £154.9m, as the Syndicate reduced premiums and exposures, particularly property policies written under binding authorities. After a promising start to the 2019 year of account, the current calendar year has experienced a high incidence of catastrophe events which has put the underwriting year in a loss position.

Members' balances currently stand at an overall deficit of £14.7m, after standard personal expenses. We are forecasting a loss in the range of (3.57%) – (8.57%) upon closure of the 2019 year of account.

# 2018 Underwriting Year of Account

# Managing agent's report continued

#### 2020 Year of Account

The Syndicate reduced its capacity for the 2020 year of account to £232.5m, after a small proportion of traditional names elected not to continue underwriting on the Syndicate. The current estimate of gross premium income for the year is £175m. As discussed in the commentary on the calendar year GAAP result, we have increased the level of premiums written to take advantage of improving market conditions. Unfortunately, the 2020 year of account has been blighted by natural catastrophe events.

Members' balances stand at an overall deficit of £15.7m.

# Statement as to disclosure of information to auditors

The Directors who held office at the date of approval of this Managing Agent's report confirm that, so far as they are each aware, there is no relevant audit information of which the Syndicate's auditors are unaware; and each Director has taken all the steps that they ought to have taken as a Director to make themselves aware of any relevant audit information and to establish that the Syndicate's auditors are aware of that information.

G. M. Tuck

Chief Finance Officer

Cincinnati Global Underwriting Agency Limited Third Floor One Minster Court London EC3R 7AA

4 March 2021

# Statement of responsibilities of the directors of the managing agent

The directors of the managing agent are responsible for preparing the Syndicate underwriting year accounts in accordance with the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts)
Regulations 2008 and the Lloyd's Syndicate Accounting Byelaw. They have elected to prepare the accounts in accordance with FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland.

Under Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts)
Regulations 2008 the directors of the managing agent must not approve the underwriting year accounts unless they are satisfied that they give a true and fair view of the result of the underwriting year at closure. In preparing these accounts, the directors of the managing agent are required to:

- Select suitable accounting policies and then apply them consistently and where there are items which affect more than one year of account, ensure a treatment which is equitable between the members of the Syndicate affected is used;
- Make judgements and estimates that are reasonable and prudent;
- State whether applicable Accounting Standards have been followed, subject to any material departures disclosed and explained in the accounts;

- Assess the Syndicate's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- Use the going concern basis of accounting unless they either intend to cease trading, or have no realistic alternative but to do so. As explained in note 1 the directors of the managing agent do not believe that it is appropriate to prepare the underwriting year accounts on a going concern basis.

The directors of the managing agent are responsible for keeping adequate and proper accounting records that are sufficient to show and explain the Syndicate's transactions and disclose with reasonable accuracy at any time the financial position of the Syndicate and enable them to ensure that the underwriting year accounts comply with the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008. They are responsible for such internal control as they determine is necessary to enable the preparation of accounts that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

On behalf of the board

G. M. Tuck
Chief Finance Officer

4 March 2021

# 2018 Underwriting Year of Account

# Independent auditor's report to the Members of Syndicate 318 – 2018 closed year of account

Report on the audit of the syndicate underwriting year accounts for the 2018 closed year of account for the three years ended 31 December 2020

#### Opinion

In our opinion the syndicate underwriting year accounts of Syndicate 318 (the 'syndicate'):

- give a true and fair view of the loss for the 2018 closed year of account;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland"; and
- have been prepared in accordance with the requirements of The Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 and in accordance with the Lloyd's Syndicate Accounting Byelaw (no. 8 of 2005).

We have audited the syndicate underwriting year accounts which comprise:

- the statement of profit or loss;
- the balance sheet;
- the statement of changes in members' balances;
- the statement of cash flows;
- the statement of accounting policies; and
- the related notes 1 to 16.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards,

including Financial Reporting Standard 102 "the Financial Reporting Standard applicable in the UK and Republic of Ireland", the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 and the Lloyd's Syndicate Accounting Byelaw (no. 8 of 2005).

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the syndicate underwriting year accounts section of our report.

We are independent of the syndicate in accordance with the ethical requirements that are relevant to our audit of the syndicate underwriting year accounts in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other information

The other information comprises the information included in the annual report, other than the syndicate underwriting year accounts and our auditor's report thereon. The managing agent is responsible for the other information contained within the annual report. Our opinion on the syndicate underwriting year accounts does not cover the other information and we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the syndicate underwriting year accounts or

our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Responsibilities of managing agent

As explained more fully in the managing agent's responsibilities statement, the managing agent is responsible for the preparation of the syndicate underwriting year accounts under the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 and in accordance with the Lloyd's Syndicate Accounting Byelaw (no. 8 of 2005), and for being satisfied that they give a true and fair view of the result, and for such internal control as the managing agent determines is necessary to enable the preparation of syndicate underwriting year accounts that are free from material misstatement, whether due to fraud or error.

In preparing the syndicate underwriting accounts, the managing agent is responsible for assessing the syndicate's ability to realise its assets and discharge its liabilities in the normal course of business, disclosing, as applicable, any matters that impact its ability to do so.

# Auditor's responsibilities for the audit of the syndicate underwriting year accounts

Our objectives are to obtain reasonable assurance about whether the syndicate underwriting year accounts as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is

not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these syndicate underwriting year accounts.

A further description of our responsibilities for the audit of the syndicate underwriting year accounts is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

# Extent to which the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

We considered the nature of the syndicate and its control environment, and reviewed the syndicate's documentation of their policies and procedures relating to fraud and compliance with laws and regulations. We also enquired of management, about their own identification and assessment of the risks of irregularities.

We obtained an understanding of the legal and regulatory framework[s] that the syndicate operates in, and identified the key laws and regulations that:

 had a direct effect on the determination of material amounts and disclosures in the underwriting year accounts. These included the Insurance Accounts Directive (Lloyd's

# Independent auditor's report to the Members of Syndicate 318 – 2018 closed year of account *continued*

Syndicate and Aggregate Accounts)
Regulations 2008 and the Lloyd's Syndicate
Accounting Byelaw (no. 8 of 2005)]; and

 do not have a direct effect on the underwriting year accounts but compliance with which may be fundamental to the syndicate's ability to operate or to avoid a material penalty. These included the requirements of Solvency II.

We discussed among the audit engagement team including relevant internal specialists such as actuarial and IT regarding the opportunities and incentives that may exist within the organisation for fraud and how and where fraud might occur in the underwriting year accounts.

As a result of performing the above, we identified the greatest potential for fraud or non-compliance with laws and regulations in the following areas, and our specific procedures performed to address them are described below:

- The decision made to determine the percentage of windstorm earning pattern to apply to each policy requires management judgement and therefore there is potential for management bias through manipulation of the earnings. In response our testing included, on a sample basis, inspecting underlying policy documents and claims data for both windstorm and non-windstorm policies to challenge the validity of the rationale behind the percentage applied. In addition we compared the percentage allocated in the prior year and investigated the rationale for any material movements.
- Valuation of technical provisions includes assumptions and methodology requiring significant management judgement and involves complex calculations, and therefore there is potential for management bias. For Syndicate 318, we have pinpointed the significant risk to the valuation of gross

IBNR on the D&F and Binder book due to the materiality of the balance. In response to these risks we involved our actuarial specialists to develop independent estimates of the technical provisions.

In common with all audits under ISAs (UK), we are also required to perform specific procedures to respond to the risk of management override. In addressing the risk of fraud through management override of controls, we tested the appropriateness of journal entries and other adjustments; assessed whether the judgements made in making accounting estimates are indicative of a potential bias; and evaluated the business rationale of any significant transactions that are unusual or outside the normal course of business.

In addition to the above, our procedures to respond to the risks identified included the following:

- reviewing underwriting year accounts disclosures by testing to supporting documentation to assess compliance with provisions of relevant laws and regulations described as having a direct effect on the underwriting year accounts;
- performing analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud;
- enquiring of management concerning actual and potential litigation and claims, and instances of non-compliance with laws and regulations; and
- reading minutes of meetings of those charged with governance, reviewing internal audit reports and reviewing correspondence with Lloyd's, FCA and PRA.

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# Report on other legal and regulatory requirements

Opinions on other matters prescribed by The Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 In our opinion, based on the work undertaken in the course of the audit:

- the information given in the managing agent's report for the financial year for which the syndicate underwriting year accounts are prepared is consistent with the syndicate underwriting year accounts; and
- the managing agent's report has been prepared in accordance with the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008.

In the light of the knowledge and understanding of the syndicate and its environment obtained in the course of the audit, we have not identified any material misstatements in the managing agent's report.

# Matters on which we are required to report by exception

Under the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts)
Regulations 2008 and Lloyd's Syndicate
Accounting Byelaw (no.8 of 2005) we are required to report in respect of the following matters if, in our opinion:

- the managing agent in respect of the syndicate has not kept adequate or proper accounting records; or
- the syndicate underwriting year accounts are not in agreement with the accounting records or
- we have not received all the information and explanations we require for our audit; or

 the syndicate underwriting year accounts are not in compliance with the requirements of paragraph 5 of Schedule 1 of the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008.

We have nothing to report in respect of these matters.

### Use of our report

This report is made solely to the syndicate's members, as a body, in accordance with regulation 6 of the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008. Our audit work has been undertaken so that we might state to the syndicate's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the syndicate's members as a body, for our audit work, for this report, or for the opinions we have formed.

# Claire Clough ACA (Senior statutory auditor) For and on behalf of Deloitte LLP Statutory Auditor

London, United Kingdom 4 March 2021

Statement of profit or loss: Technical account – general business for the 2018 closed year of account for the three years ended 31 December 2020

### Technical account – general business

	Note	£000	£000
Earned premiums, net of reinsurance			
Gross premiums written	4	174,481	
Outward reinsurance premiums		(29,080)	
			145,401
Reinsurance to close premiums received, net of reinsurance	4/15		81,119
Allocated investment return transferred from the non-technical			
account			2,812
Other technical income, net of reinsurance			300
Claims incurred, net of reinsurance			
Claims paid			
Gross amount		(138,556)	
Reinsurers' share		14,138	
		(124,418)	
Reinsurance to close premium payable, net of reinsurance	5	(72,277)	
			(196,695)
Net operating expenses	7		(48,175)
Balance on the technical account – for general business			(15,238)

The underwriting year has closed: all items therefore relate to discontinued operations.

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### Non-technical account

	£000
Balance on the general business technical account	(15,238)
Income from investments	2,431
Realised gains on investments	354
Unrealised gains on investments	126
Investment expenses and charges	(99)
Allocated investment return transferred to general business technical account	(2,812)
Profit on exchange	21
Loss for the closed year of account	(15,217)

There are no recognised gains or losses in the accounting period other than those dealt with in the technical and non-technical accounts, therefore no statement of total recognised gains and losses are presented.

### **Balance sheet as at 31 December 2020**

	Note	£000	£000
Assets			
Investments			
Other financial investments	8		49,920
			49,920
Debtors			
Debtors arising out of direct insurance operations	9	258	
Debtors arising out of reinsurance operations	10	2,393	
Other debtors		126	
			2,777
Reinsurance recoveries anticipated on gross reinsurance to	close		
premiums payable to close the account	5		10,654
Other assets			
Cash at bank and in hand	16		7,644
Total assets			70,995

Note £000 £000 Liabilities Capital and reserves Amounts due from members (15,355)Reinsurance to close premiums payable to close the account – gross amount 5 82,931 **Creditors** Creditors arising out of direct insurance operations 534 11 Creditors arising out of reinsurance operations 12 598 Other creditors including taxation and social security 2,276 3,408 Accruals and deferred income 11 **Total liabilities** 70,995

The financial statements on pages 72 to 91 were approved by the Board of Cincinnati Global Underwriting Agency Limited on 4 March 2021 and were signed on its behalf by

### D. C. Eales

Chief Executive Officer

### G. M. Tuck

Chief Finance Officer

4 March 2021

The notes on pages 78 to 91 form part of these accounts.

### Statement of members' balances for the 36 months ended 31 December 2020

	£000
Members' balances brought forward at 1 January	_
Loss for closed year of account	(15,217)
Open year cash calls made	_
Members' agents fees	(138)
Members' balances carried forward at 31 December 2020	(15,355)

Statement of cash flows for the 36 months ended 31 December 2020

	Note	£000
Closed year cash flow		
Cash flows from operating activities		
Loss for the year		(15,217)
Unrealised losses on investments		(126)
Net realised foreign exchange gains		2,243
Non cash consideration received as part of RITC received	15	(41,977)
RITC premium payable net of reinsurance	5	72,277
Increase in debtors, subrogation and salvage and prepayments		(80)
Decrease in creditors		(1,632)
Net cash inflow from operating activities		15,487
Cash flows from investing activities:		
Acquisitions of other financial instruments		(69,637)
Proceeds from sale of other financial instruments		61,931
Net cash outflow from investing activities		(7,706)
Cash flow from financing activities:		
Members' agents' fees paid on behalf of members		(138)
Net cash outflow from financing activities		(138)
Net increase in cash and cash equivalents  Cash and cash equivalents at 1 January		7,644
Cash and cash equivalents at 31 December	16	7,644

### Notes to the accounts for the 36 months ended 31 December 2020

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### (a) Basis of preparation

The Syndicate underwriting year accounts have been prepared under the Insurance Accounts Directive ("Lloyd's Syndicates and Aggregate Accounts") Regulations 2008 ("the Lloyd's Regulations") the Syndicate Accounting Byelaw, and Financial Reporting Standard 102, The Financial Reporting Standard applicable in the UK and Republic of Ireland ("FRS 102"), and Financial Reporting Standard 103 Insurance Contracts ("FRS 103").

Whilst the directors of the managing agent have a reasonable expectation that the Syndicate has adequate resources to continue in operational existence for the foreseeable future, these financial statements represent the participation of members in the 2018 year of account, which closed on 31 December 2020. The accumulated loss of the 2018 year of account will be called shortly after publication of these accounts. Therefore the 2018 year of account is not continuing to trade and, accordingly the directors have not adopted the going concern basis in the preparation of these accounts. This has no effect on the amounts reported in the accounts as the 2018 year of account will be closed by payment of a reinsurance to close premium, as outlined in note 5 below, which is consistent with the normal course of business for a Lloyd's Syndicate and with the approach we have applied to earlier underwriting years.

In preparing these financial statements, the directors of the Managing Agent have made judgements, estimates and assumptions that affect the application of the Syndicate's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised prospectively. Refer to note 2 in the annual accounts for the treatment of estimates.

As each Syndicate year of account is a separate annual venture, there are no comparative figures.

### (b) Going concern

The Board of CGUAL has a reasonable expectation that the Syndicate has adequate resources to continue underwriting for the foreseeable future. The Board has considered the impact of the COVID-19 pandemic, and of Brexit, in its assessment of going concern. The Board are satisfied that these issues will not impair the Syndicate's ability to continue being a going concern in the future.

### 2 Accounting policies

### (a) Underwriting transactions

The underwriting accounts for each year of account are normally kept open for three years before the result on that year is determined. At the end of the three years, outstanding liabilities can normally be determined with sufficient accuracy to permit the year of account to be closed by payment of a reinsurance to close premium to the successor year of account.

### 2 Accounting policies continued

### (b) Reinsurance to close premium received

The reinsurance to close premium received was closed into the 2018 year of account at 31 December 2019.

The reinsurance to close premium is determined by reference to the outstanding technical provisions (including those for outstanding claims, unearned premiums, net of deferred acquisition costs, and unexpired risks) relating to the closed year and all previous closed years reinsured therein. Although this estimate of net outstanding liabilities is considered to be fair and reasonable, it is implicit in the estimation procedure that the ultimate liabilities will be at variance from the premium so determined. The reinsurance to close premium transfers the liability in respect of all claims, reinsurance premiums, return premiums and other payments in respect of the closing year (and previous closed years reinsured therein) to the members of the successor year of account and gives them the benefit of refunds, recoveries, premiums due and other income in respect of those years in so far as they have not been credited in these accounts.

The provision for claims comprises amounts set aside for claims notified and claims incurred but not yet reported ("IBNR").

The amount included in respect of IBNR is based on statistical techniques and underwriting judgements applied by the Managing Agent's management and reviewed by external consulting actuaries. These techniques generally involve projecting from past experience of the development of claims over time to form a view of the likely ultimate claims to be experienced for more recent underwriting years, having regard to variations in the business accepted and the underlying terms and conditions. The provision for claims also includes amounts in respect of internal and external claims handling costs.

The reinsurers' share of provisions for claims is based on calculated amounts of outstanding claims and projections for IBNR, net of estimated irrecoverable amounts, having regard to the reinsurance programme in place for the class of business, the claims experience for the year and the current security rating of the reinsurance companies involved. The Syndicate uses a number of statistical techniques to assist in making these estimates.

Accordingly, the most critical assumption as regards claims provisions is that the past is a reasonable predictor of the likely level of claims development.

It is considered that the provisions for gross claims and related reinsurance recoveries are fairly stated on the basis of the information currently available. However, ultimate liability will vary as a result of subsequent information and events, and this may result in significant adjustments to the amounts provided. Adjustments to the amounts of claims provisions established in prior years are reflected in the financial statements for the period in which the adjustments are made. The methods used, and the estimates made, are reviewed regularly.

### Notes to the accounts for the 36 months ended 31 December 2020 continued

### 2 Accounting policies continued

### (c) Premiums written and earned

Gross premiums are allocated to years of account on the basis of the inception date of the policy. Commission and brokerage are charged to the year of account to which the relevant policy is allocated. Policies written under binding authorities, lineslips or consortium arrangements are allocated to the year of account into which the arrangement incepts. Additional and return premiums follow the year of account of the original premium. Premiums are shown gross of brokerage payable and exclude taxes and duties levied on them. Estimates are made for pipeline premiums, representing amounts due but not yet notified to the Syndicate year of account.

Written premium is earned according to the risk profile of the policy.

Outwards reinsurance premiums ceded are attributed to the same year as the original risk being protected.

### (d) Claims paid

Gross claims paid are allocated to the same year of account as that to which the corresponding premiums are allocated and include internal and external claims settlement expenses. Reinsurance recoveries are allocated to the year of account to which the claim was charged.

### (e) Reinsurance to close premium payable

The reinsurance to close premium paid was closed into the 2019 year of account at 31 December 2020.

The reinsurance to close premium is determined by reference to the outstanding technical provisions (including those for outstanding claims, unearned premiums, net of deferred acquisition costs, and unexpired risks) relating to the closed year and to all previous closed years reinsured therein. Although this estimate of net outstanding liabilities is considered to be fair and reasonable, it is implicit in the estimation procedure that the ultimate liabilities will be at variance from the premium so determined. The reinsurance to close premium transfers the liability in respect of all claims, reinsurance premiums, return premiums and other payments in respect of the closing year (and previous closed years reinsured therein) to the members of the successor year of account and gives them the benefit of refunds, recoveries, premiums due and other income in respect of those years in so far as they have not been credited in these accounts.

The provision for claims comprises amounts set aside for claims notified and claims IBNR.

### 2 Accounting policies continued

### (e) Reinsurance to close premium payable continued

The amount included in respect of IBNR is based on statistical techniques and underwriting judgements applied by the Managing Agent's management and reviewed by external consulting actuaries. These techniques generally involve projecting from past experience of the development of claims over time to form a view of the likely ultimate claims to be experienced for more recent underwriting years, having regard to variations in the business accepted and the underlying terms and conditions. The provision for claims also includes amounts in respect of internal and external claims handling costs.

The reinsurers' share of provisions for claims is based on calculated amounts of outstanding claims and projections for IBNR, net of estimated irrecoverable amounts, having regard to the reinsurance programme in place for the class of business, the claims experience for the year and the current security rating of the reinsurance companies involved. The Syndicate uses a number of statistical techniques to assist in making these estimates.

Accordingly the most critical assumption as regards claims provisions is that the past is a reasonable predictor of the likely level of claims development.

It is considered that the provisions for gross claims and related reinsurance recoveries are fairly stated on the basis of the information currently available. However, ultimate liability will vary as a result of subsequent information and events and this may result in significant adjustments to the amounts provided. Adjustments to the amounts of claims provisions established in prior years are reflected in the financial statements for the period in which the adjustments are made. The methods used, and the estimates made, are reviewed regularly.

### (f) Acquisition costs

Acquisition costs, comprising commission and other internal and external costs related to the acquisition of new insurance contracts are deferred to the extent that they are attributable to premiums unearned at the balance sheet date.

### (g) Financial assets and liabilities

In applying FRS 102, the Syndicate has chosen to apply the recognition and measurement provisions of IAS 39 Financial Instruments: Recognition and Measurement (as adopted for use in the EU).

### Notes to the accounts for the 36 months ended 31 December 2020 continued

### 2 Accounting policies continued

### (g) Financial assets and liabilities continued

### Classification

The accounting classification of financial assets and liabilities determines how they are measured and changes in those values are presented in the statement of profit or loss and other comprehensive Income. Financial assets and liabilities are classified on their initial recognition. Subsequent reclassifications are permitted only in restricted circumstances.

Financial assets and financial liabilities at fair value through profit and loss comprise financial assets and financial liabilities held for trading and those designated as such on initial recognition. Investments in shares and other variable yield securities, units in unit trusts, and debt and other fixed income securities are designated as at fair value through profit or loss on initial recognition, as they are managed on a fair value basis in accordance with the Syndicate's investment strategy.

The Syndicate does not hold financial assets or financial liabilities for trading purposes, although derivatives (assets or liabilities) held by the Syndicate are categorised as held for trading.

Deposits with credit institutions, debtors, and accrued interest are classified as loans and receivables.

### Recognition

Financial instruments are recognised when the Syndicate becomes a party to the contractual provisions of the instrument. Financial assets are derecognised if the Syndicate's contractual rights to the cash flows from the financial assets expire or if the Syndicate transfers the financial asset to another party without retaining control of substantially all risks and rewards of the asset. A financial liability is derecognised when its contractual obligations are discharged, cancelled, or expire.

Regular way purchases and sales of financial assets are recognised and derecognised, as applicable, on the trade date, i.e. the date that the Syndicate commits itself to purchase or sell the asset.

### Measurement

A financial asset or financial liability is measured initially at fair value plus, for a financial asset or financial liability not at fair value through profit and loss, transaction costs that are directly attributable to its acquisition or issue.

Financial assets at fair value through profit or loss are measured at fair value with fair value changes recognised immediately in profit or loss. Net gains or net losses on financial assets measured at fair value through profit or loss includes foreign exchange gains/losses arising on their translation to the functional currency, but excludes interest and dividend income.

### 2 Accounting policies continued Identification and measurement of impairment

At each reporting date, the Syndicate assesses whether there is objective evidence that financial assets not at fair value through profit or loss are impaired. Financial assets are impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of an asset, and that the loss event has an impact on the future cash flows on the asset that can be estimated reliably.

Objective evidence that financial assets are impaired includes observable data that comes to the attention of the Syndicate about any significant financial difficulty of the issuer, or significant changes in the technological, market, economic or legal environment in which the issuer operates.

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

An impairment loss recognised reduces the carrying amount of the impaired asset directly. All impairment losses are recognised in profit or loss. An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised. For financial assets measured at amortised cost, the reversal is recognised in profit or loss.

### Off-setting

Financial assets and financial liabilities are set off and the net amount presented in the balance sheet when, and only when, the Syndicate currently has a legal right to set off the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

### (h) Investment return

Investment return comprises investment income, realised investment gains and losses and movements in unrealised gains and losses, net of investment expenses and charges. Investment return arising in each calendar year on all the Syndicate's investments is allocated to open years of account in proportion to the average funds available for investment attributable to those years. Investment returns in respect of overseas deposits are allocated to the year of account which funded these deposits.

Realised gains and losses on investments carried at market value are calculated as the difference between sale proceeds and purchase price. Movements in unrealised gains and losses on investments represent the difference between their valuation at the balance sheet date and their

### Notes to the accounts for the 36 months ended 31 December 2020 continued

### 2 Accounting policies continued

### (h) Investment return continued

purchase price or, if they have been previously valued, their valuation at the end of the previous calendar year, together with the reversal of unrealised gains and losses recognised in earlier calendar years in respect of investment disposals in the current period.

Investment return is initially recorded in the non-technical account. A transfer is made from the non-technical account to the general business technical account to reflect the investment return on funds supporting underwriting business. All investment return is considered to arise on such funds.

### (i) Net operating expenses

Where expenses are incurred by the Managing Agent or on behalf of the Managing Agent in relation to the administration of the Syndicate, the amounts in question are apportioned using varying methods depending on the expense type. Expenses which are incurred jointly for the Managing Agent and Syndicate are apportioned depending on the amount of work performed, resources used and the volume of business transacted. Net operating expenses are allocated to the year of account for which they are incurred.

The parent company of the Managing Agent operates a defined contribution pension scheme. It recharges salaries and related costs to the Syndicate which includes an element for pension costs. These pension costs are recognised in full in the period to which the recharge relates.

Amounts recharged by the Managing Agent include costs arising from the use of assets in the period. These rental costs are expensed in full in the period to which the recharge relates.

### (j) Cash and cash equivalents

Cash and cash equivalents comprise of cash balances held in the current accounts at the year end, and are used by the Syndicate in the management of its short term commitments.

### (k) Taxation

Under Schedule 19 of the Finance Act 1993, Managing Agents are not required to deduct basic rate income tax from trading income. In addition, all UK basic income tax deducted from Syndicate investment income is recoverable by Managing Agents and consequently the distribution made to members or their Members' Agents is gross of tax. Capital appreciation falls within trading income and is also distributed gross of tax. It is the responsibility of members to agree and settle their tax liabilities with HM Revenue & Customs.

### 2 Accounting policies continued

### (k) Taxation continued

No provision has been made for any United States Federal Income Tax or any overseas tax payable on the underwriting results or investment earnings.

Members resident overseas for tax purposes are responsible for agreeing and settling any tax liabilities with the taxation authorities of their country of residence.

### (I) Basis of currency translation

Transactions in US dollars and Canadian dollars are translated at the rate of exchange at the balance sheet date. Underwriting transactions denominated in other foreign currencies are included at the rate of exchange ruling at the date the transaction is processed.

Assets and liabilities are re-translated into Sterling at the rate of exchange at the balance sheet date.

Differences arising on the re-translation of foreign currency amounts are included in the non-technical account.

### 3 Risk and capital management

The board of directors of the Managing Agent has overall responsibility for the establishment and oversight of the Syndicate's risk and capital management. An overview of the Managing Agent's risk management structure is detailed on page 14, and more detailed definitions of the key risks and further explanation on how they affect the Syndicate are detailed in notes on page 35.

Effective from 1 January 2020, the RITC process means that the Insurance, Financial, Credit, Liquidity, Market and Capital risks are transferred to the accepting 2019 Year of Account of the Syndicate. Accordingly, these Underwriting Year accounts do not have any associated disclosures as required by section 34 of FRS 102.

Full disclosures relating to these risks are provided in the main Annual Accounts of the Syndicate.

### Notes to the accounts for the 36 months ended 31 December 2020 continued

### 4 Analysis of underwriting result

	Gross premiums written and earned £000	Gross claims incurred £000	Net operating expenses £000	Reinsurance balance £000	Total £000
Direct insurance:					
Marine aviation and transport	4,497	(2,701)	(1,304)	(1,218)	(726)
Fire and other damage to property	119,220	(98,239)	(34,692)	(9,775)	(23,486)
Third party liability	-	44	_	_	44
Reinsurance acceptances	141,753	(120,592)	(12,180)	(3,165)	5,816
Total	265,470	(221,488)	(48,176)	(14,158)	(18,352)

All premiums were written in the UK. All net assets and profit are derived from UK business.

Total gross premium written and earned arise from gross premiums written on the underwriting year of account, and the reinsurance to close premium accepted from the 2017 and prior years of account. The gross premiums written include £90,989,152 of reinsurance acceptances from the 2017 and prior years reinsurance to close premium. Reinsurance balances include £9,870,307 of reinsurance recoverable from the 2017 and prior years reinsurance to close premium.

### Geographical analysis by destination

	premiums written £000
UK	99,429
US Other	119,378
Other	46,663
Total	265,470

### 5 Reinsurance to close premium payable net of reinsurance

Net	50,271	22,006	72,277
Reinsurance recoveries anticipated	(9,917)	(737)	(10,654)
Gross outstandings	60,188	22,743	82,931
	£000	£000	£000

### 6 Analysis of result by year of account

	2017 & prior years of account £000	2018 pure year of account £000	Total £000
Technical account balance before allocated investment return			
and net operating expenses	8,481	21,343	29,824
Brokerage and commission on gross premium	_	(36,325)	(36,325)
Acquisition costs – other	_	(7,201)	(7,201)
	8,481	(22,183)	(13,702)
7 Net operating expenses			2000
Acquisition costs – brokerage			36,325
Acquisition costs – other			7,201
Administrative expenses			4,649
			48,175
The closed year profit is stated after charging:			£000
Auditor remuneration			
Audit – KPMG LLP			124
Audit related assurance services – KPMG LLP			21
Audit – Deloitte LLP  Audit related assurance services – Deloitte LLP			41
Audit related assurance services – Deloitte LLP			7
8 Financial investments			
		Market value £000	Cost £000
Holdings in collective investment schemes		10,485	10,485
Debt securities and other fixed income securities		33,843	33,678
Overseas deposits as investments		5,593	5,593
Total investments		49,921	49,756

### Notes to the accounts for the 36 months ended 31 December 2020 continued

9 Debtors arising out of direct insurance operations	
	9003
Due within one year	258
	258
10 Debtors arising out of reinsurance operations	
	£000£
Due within one year	2,393
	2,393
44. Qualitary original out of discast incompany and articles	
11 Creditors arising out of direct insurance operations	£000
Due within one year	534
	534
12 Creditors arising out of reinsurance operations	
TE Graditata di lang adi ar famadi di la paratana	£000£
Due within one year	598
	598

### 13 Post balance sheet events

The reinsurance premium paid to close the 2018 year of account at 31 December 2020 was agreed by the Board of the Managing Agency on the 4 February 2021. Consequently the technical provisions at 31 December 2020 have been presented in the balance sheet under the headings "reinsurance recoveries anticipated on gross reinsurance to close premiums payable to close the account" and "reinsurance to close premiums payable to close the account – gross amount" in accordance with the format prescribed by the Syndicate Accounting Byelaw.

A total of \$9.4m and £8.5m will be transferred from members' personal reserve funds on 9 April 2021 in respect of the 2018 year of account.

### 14 Related parties

### Cincinnati Global Underwriting Agency Limited - Ultimate holding company

At 31 December 2020, the ultimate parent company of Cincinnati Global Underwriting Agency Limited ("CGUAL") is Cincinnati Financial Corporation ("CFC"). CFC is incorporated in the United States of America, and acquired the entire issued share capital of Cincinnati Global Underwriting Limited ("CGUL"), and its subsidiaries on 20 February 2019. CGUL is the intermediate holding company of CGUAL, and Cincinnati Global Dedicated No 2 Limited.

Group accounts for CFC are available from the Company Secretary of CGUAL, One Minster Court, London EC3R 7AA, or at https://cincinnatifinancialcorporation.gcs-web.com selecting investors.

For the 2019, 2020 and 2021 years of account, the CFC participation on Syndicate 318 is as follows:

Year of account	Participation £000	% of capacity
2019	214,357	91.8
2020	214,357	92.2
2021	214,357	92.5

### Bell and Clements Limited

Bell and Clements Limited ("BCL") a subsidiary and related party of Munich Re is an intermediary authorised and regulated by the Financial Conduct Authority and is a Lloyd's broker. Munich Re previously owned the entire share capital of Cincinnati Global Underwriting Limited (formerly MSP Underwriting Limited) and all its subsidiaries. Syndicate 318 has underwritten a number of contracts of insurance and reinsurance and binding authorities placed by BCL. For the 2018 year of account, Gross Written Premiums under these contracts amounted to £Nil. Brokerage paid to BCL amounted to £2,138,190.

### Munich Re Syndicate Limited

Munich Re Syndicate Limited ("MRSL") is a Lloyd's Managing Agency which manages Munich Re Syndicate 457, underwriting predominately marine and energy business and is a wholly owned subsidiary of Munich Re Holding Company (UK) Limited. Its ultimate parent company is also Munich Re. None of the Directors of Munich Re Syndicate Limited participates directly as an underwriting member of Syndicate 318.

### Notes to the accounts for the 36 months ended 31 December 2020 continued

### 14 Related parties continued

### Münchener Rückversicherungs-Gesellschaft ("Munich Reinsurance Company")

The Syndicate purchases reinsurance protection from Munich Re. Total premiums ceded in respect of these contracts was £218,096 for the 2018 year. Actual and anticipated recoveries under these arrangements amount to £94,295 as at 31 December 2020.

All contracts are written on normal market terms at arm's length.

### Great Lakes Reinsurance (UK) SE ("GLUK")

For the 2018 year of account, CGUAL had an agreement with GLUK whereby the Syndicate would underwrite certain Airline business on behalf of GLUK, a wholly owned subsidiary of Munich Re. The agreement was conditional on a number of factors including that, for new and renewal business, the Syndicate would underwrite for its own account in accordance with its line structure in the first instance, and only those risks where the Syndicate participates would be accepted on GLUK's behalf.

On the 2018 year of account, CGUAL has an agreement with GLUK to underwrite and manage a specific facility for general Aviation business on GLUK's behalf.

An over-rider is payable by GLUK to the Syndicate equivalent to 4% of gross premiums (after brokerage) on the 2018 year of account. These amounts are disclosed in the profit and loss account as other technical income.

In respect of the 2018 year of account, the Syndicate received £298,313 and US\$64,311 in the calendar year.

### Cincinnati Global Underwriting Services Limited (formerly Beaufort Underwriting Services Limited)

Cincinnati Global Underwriting Services Limited ("CGUSL") acted solely as a service company for the introduction of UK/Eire commercial, homeowners' property and liability and aviation risks to Syndicate 318. CGUSL is an appointed representative of CGUAL. During the year, there were no cash transactions between CGUSL and the Syndicate, or any amounts due to or from the Syndicate at 31 December 2020 in respect of CGUSL.

The Syndicate ceased accepting new or renewal business via CGUSL on 31 December 2009.

### 14 Related parties continued

### Cincinnati Global Underwriting Agency Limited

Total fees payable to CGUAL in respect of services provided to the Syndicate and chargeable to the 2018 year of account amounted to £1,521,907.

Profit commission of £Nil has been accrued in respect of the 2018 year of account. Expenses totalling £9,349,138 were recharged to the Syndicate in 2018 year of account by CGUAL.

Where expenses were incurred jointly by the Managing Agent and the Syndicate, they were apportioned as follows:

Salaries and related costs - according to time of each individual spent on Syndicate matters

Accommodation costs – according to number of personnel

Other costs – as appropriate

### 15 Consideration for RITC received

	£000
Non cash consideration received for the net RITC comprises:	
Portfolio investments	44,331
Debtors	2,696
Creditors	(5,051)
Non cash consideration received	41,976
Cash	2,164
Total cash and non cash consideration for RITC received	44,140
Amounts payable to members' on closure of the 2017 year of account	39,242
Reinsurance to close premiums received, net of reinsurance received at	
1 January 2020	83,382
Loss on foreign exchange	(2,263)
Reinsurance to close premiums received, net of reinsurance	81,119

### 16 Movement in opening and closing portfolio investments net of financing

		Received within RITC premium £000	Cash flow £000	Change in fair value and foreign exchange £000	At 31 December 2020 £000
Cash	-	3,100	4,544	-	7,644
Portfolio investments		44,331	7,705	(2,116)	49,920
Total portfolio investments	-	47,431	12,249	(2,116)	57,564

### Seven year summary of results for a traditional Name (unaudited)

An unaudited seven year summary prepared from the results of the Syndicate for a traditional Name with a £10,000 share is shown below.

This has not been prepared in accordance with UK financial reporting standards, or the accounting policies disclosed. Gross premiums, and net operating expenses are stated net of brokerage, and overrider commissions receivable.

Personal expenses have been stated at the amount which would be incurred pro rata by individual members writing the illustrative premium income in the Syndicate irrespective of any minimum charge applicable. Corporate members may be charged at different rates. Foreign tax, which may be treated as a credit for personal tax purposes has been excluded.

	2012	2013	2014	2015	2016	2017	2018
Syndicate allocated capacity	£234.98m	£234.83m	£235.04m	£234.85m	£235.04	£234.77	£234.14
Capacity utilised	58.7%	54.6%	59.6%	53.0%	52.5%	54.0%	59.0%
Results for an illustrative share of	£10,000						
	£	£	£	£	£	£	£
Gross premiums (net of brokerage	5,872	5,463	5,960	5,298	5,253	5,401	5,901
Net premiums Reinsurance to close from an	4,937	4,413	4,947	4,463	4,298	4,258	4,659
earlier account	2,779	2,589	2,538	2,315	2,286	2,731	3,465
Net claims	(3,362	(2,435)	) (3,163	) (2,924)	(4,489)	(6,573)	(5,314)
Reinsurance to close	(2,501	) (2,227)		, , ,	(2,804)	(3,552)	(3,087)
Profit/(loss) on exchange	23	27	34	19	23	(12)	1
Net operating expenses	(295	) (341	) (303	) (330)	(319)	(330)	(372)
Balance on technical account Investment income and gains less losses, less expenses and	1,581	2,026	1,590	1,355	(1,005)	(3,488)	(648)
charges	45	39	77	93	83	104	120
Profit/(loss) before personal expen Illustrative personal expenses for a traditional Name	ses 1,626	2,065	1,667	1,448	(922)	(3,374)	(528)
Managing agent's salary	(65	) (65	) (65	) (65)	(65)	(65)	(65)
Central Fund contributions	(10	) (26	) (23	) (24)	(22)	(25)	(28)
Profit commission	(305	) (389	) (311	) (267)	_	_	_
Lloyd's subscription	(24				(28)	(28)	(29)
	(404	) (506	) (422	) (380)	(115)	(118)	(122)
Profit/(loss) after illustrative profit commission and illustrative personal expenses	1,222	1,559	1,245	1,068	(1,037)	(3,492)	(650)

For the 2018 year of account, an illustrative share of £10,000 represents 0.00427% of allocated capacity. 2018 year of account had 354 members.

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Cincinnati Global Underwriting Agency Limited is the Lloyd's Managing Agent for Cincinnati Global Syndicate 318 and is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

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