

# London Bridge 2 PCC Limited ("LB2")

Provides a broadened range of capabilities for the Lloyd's market and enhanced accessibility for investors.



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### In the news

Announcement of authorisation for LB2 has generated positive press coverage

### FINANCIAL TIMES

Lloyd's hunts for billions in fresh capital in expansion of 'London Bridge' programme

Centuries-old insurance marketplace expands drive to bring in money from outside investors





Lloyd's new LB2 ILS structure brings flexibility the market wants

3RD AUGUST 2022



Lloyd's announces new and improved London Bridge PCC vehicle

7 3rd August 2022 - Author: Luke Gallin

# What is London Bridge 2 PCC Limited ("LB2")?

An independent insurance risk transformation company, regulated by the PRA & FCA



# Reinsurance Risk Transformation Company

- LB2 is a protected cell company incorporated in England under the Risk Transformation Regulations 2017.
- Authorised and supervised by the PRA and FCA ("UK Regulators") as a multi-arrangement insurance special purpose vehicle.
- LB2 is licensed to reinsure Lloyd's business and issue securities (debt or equity) to raise the capital to fully fund those transactions.



#### **Protected Cell Structure**

- Each transaction will be entered into through a segregated cell of LB2 and each cell will also issue the applicable securities. The liabilities of each cell are ringfenced for insolvency purposes.
- Transactions entered into by each cell will be:
  - on a limited recourse basis with liability limited to the value of the cell's funded assets, and
  - subject to priority of payments with investors' rights subordinated to the reinsured.

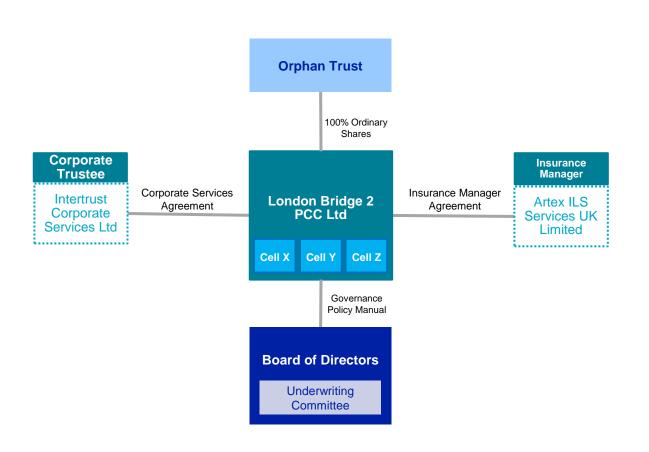


### **Enhanced Regulatory Permissions**

- The Scope of Permissions ("SoP") for LB2 enables it to offer a broader range of risk transfer options to both Corporate Members and Syndicates.
- The Board of LB2 has the authority to enter into these transactions without further regulatory approval (subject to compliance with the SoP)
- The transaction documents can accommodate a broad range of commercial structures but must include certain Mandatory Terms and comply with the Risk Transformation Regulations 2017.

### **How is LB2 Governed?**

An independent board, with management services outsourced to an ILS market leader



- London Bridge 2 PCC is independently owned by a orphan trust company, administered by Intertrust.
- LB2 has an independent Board of Directors.
- The Board of Directors have appointed:
  - Artex Capital Solutions to provide insurance management services
  - Intertrust to provide corporate secretarial services.
- The Board has delegated authority for underwriting decisions to an Underwriting Committee
  - The committee will approve transactions and Cell creation on an ongoing basis, with Board ratification on a quarterly basis.
- The Board will operate within a set of governance and policy standards, approved by the UK Regulators and consistent with the risk transformation nature of the company.

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# Why has Lloyd's Sponsored LB2?

Supporting the transformation and growth of the Lloyd's market



### Future at Lloyd's Strategy

- One of the key deliverable is to enhance the accessibility of Lloyd's for new investors.
- London Bridge Risk PCC ("LB1")
   has demonstrated the appetite from
   institutional investors.
- LB2 will provide greater flexibility and risk transfer options, to enable the vehicle to become a more meaningful source of capital for the Lloyd's market.



# Qualifying Institutional Investors

- LB2 provides a broader and more accessible route for investors.
- Allows the issuance of both preference shares and debt securities to fund the reinsurance obligation of each cell.
- Debt securities are probably more appropriate for Excess of Loss structures.
- Multiple tranches of security are permissible per cell.



#### Lloyd's Participants

- Provides enhanced options for market participants to:
  - Raise corporate member capital to support syndicate underwriting plans, and/or
  - Include collateralized reinsurance in the Syndicates outwards reinsurance programs.

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# Why is Lloyd's Attractive to Institutional Investors?

Offers investors access to diversified, capital efficient underwriting exposure with robust oversight



### Access to Specialty Insurance

- Most ILS allocations are long U.S. property cat – which has had a "challenging" few years.
- Appetite to explore short/medium tail nonproperty cat investments.
- Lloyd's is a market leader in many specialty insurance classes.



### Reinsurance-to-Close Framework

- The established RITC framework provides a liquidity option that is difficult to replicate outside Lloyd's.
- Independent oversight of RITC premium calculation will provide comfort to investors.
- 3<sup>rd</sup> Party RITC options also exist in Lloyd's.



#### **Capital Efficiency**

- Lloyd's is one of the most capital efficient places to underwrite specialty insurance risk.
- Inter-availability of capital across multiple years of account, is difficult to replicate in a traditional sidecar.



# Managing Agency Oversight

- Investors, and their advisors/consultants, will take comfort from the oversight of Lloyd's with syndicate business planning and performance monitoring.
- The role of a
  Managing Agent has
  strong similarities to
  that of an Alternative
  Investments Fund
  Manager.



### Improved Operating Performance

- The turnaround in underwriting performance at Lloyd's is being noticed by investors.
- The performance of Quartile 1 and Quartile 2 syndicates is comparable with any global (re)insurer.

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# Standards Board of Alternative Investments ("SBAI")

SBAI announces acceptance of Lloyd's Managing Agent as Signatory



#### Who are the SBAI?

- Alliance of asset managers and allocators dedicated to advancing responsible practice, partnership and knowledge.
- Aims to improve industry outcomes through Alternative Investment Standards.
- Over 150 asset management signatories with cUS\$ 2tn in AUM and over 90 institutional investors with cUS\$ 5tn in assets support the work of the SBAI.



# Managing Agent resemblance to asset managers

- Fiduciary responsibility towards investor (member).
- Adequate regulatory framework, with active oversight from Lloyd's Corporation.
- Structured ecosystem with robust business planning and reporting requirements.
- Ariel Re becomes first signatory.



# In-depth review of the Lloyd's framework

- Risk Disclosure, including annual business plan and quarterly reporting.
- Valuation, including reserving separation from underwriting.
- Operational Risk, including risk committee, net risk tolerances and liquidity planning & stress testing.
- **Governance**, including role of NED's, functional committees and regulatory oversight.

### What are the Regulatory Permissions for LB2?

### Broadened range of coverage for LB2 cells

### **Corporate Member**

Scope of Activities	
Types of FaL related Reinsurance	<ul><li>Whole account quota share (up to 100%)</li><li>Excess of Loss</li><li>No line of business restriction</li></ul>
*Types of Security to be issued	<ul><li>Preference Shares</li><li>Debt</li></ul>
Duration of Arrangements	<ul> <li>Single Year of Account</li> <li>Multiple Years of Account (subject to annual endorsement)</li> </ul>
Investment Policy	Eligible assets under Lloyd's standard strategic asset allocation (does not include LoCs)

### **Syndicate**

Scope of Activities	
Types of Collateralised Reinsurance	<ul> <li>Whole account or variable quota share</li> <li>Excess of Loss (inc. cat bonds)</li> <li>No line of business restriction</li> <li>Single shot coverage most likely</li> </ul>
*Types of Security to be issued	<ul><li>Preference Shares</li><li>Debt</li></ul>
Duration of Arrangements	<ul> <li>Defined risk period, most likely in accordance with existing annual reinsurance arrangements</li> </ul>
Investment Policy	Core eligible assets under Lloyd's standard strategic asset allocation (mainly cash or high quality, short dated government securities)

<sup>\*</sup> A single cell may be funded by multiple tranches of security to collateralise a single reinsurance agreement

### What are the Mandatory Terms?

Provides greater commercial flexibility whilst maintaining regulatory compliance

* Example Mandatory Terms	Reinsurance Agreement	Securities Agreement	Custody/Trust Agreement
Aggregate Limit Definition	$\checkmark$		
Covered Business Definition	✓		
Conditions Precedent	✓	✓	
Claims/Loss Payment	✓		
Commutation & Collateral Release	✓		
Segregation of Assets & Liabilities	✓		
Dispute Resolution	✓		
Limited Recourse	✓	✓	✓
Non-Petition	✓	✓	✓
Priority of Payments		✓	✓

- The terms of the transaction documents are not fixed and will reflect the transaction structure but must always include certain Mandatory Terms and comply with the Risk Transformation Regulations 2017.
- The use of Mandatory Terms delivers flexibility to the market and can be provided to prospective users of the platform, on request.
- The Scope of Permissions allows LB2 to approve its own transactions without further regulatory involvement prior to execution provided that the Mandatory Terms are met, thus enabling speed to market.
- Artex Capital Solutions will guide prospective users through the transaction process

<sup>\*</sup> The full range of mandatory terms are available from Artex Capital Solutions

# What is the role of the LB2 Insurance Manager?

Artex Capital Solutions has unrivalled experience in managing large ILS platforms



# Principal point of access for LB2

- Promote LB2 capabilities to market participants, via various media and initiatives.
- Acting as the 'go-to' subject matter expert for all transaction enquiries.
- Advise potential users on the capabilities of LB2 to achieve their desired risk transfer objectives.



### **Management of individual Cells**

- Deliver Cell level management, including entering into reinsurance transactions.
- Liaison with Members and Syndicates, Investors and other service providers, on potential transaction structures.
- Provides regular reporting and valuation services (as required) to investors.



# Management of the Core LB2 company

- Undertakes day-today administration of the PCC's operations, including accounting and regulatory reporting.
- Provides regular reports to LB2 board.



### What is the Transaction process?

#### **Initial liaison with Artex Capital Solutions**

Discuss appropriate structure and SoP requirements, establish working group and required services

#### **Commence KYC process**

Co-ordinate with all interested parties, to avoid duplication, including Lloyd's and Custodian Banks

### **Transaction preparation**

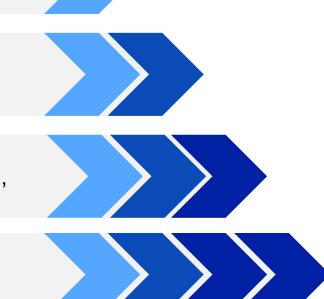
Work with appointed legal teams to daft transaction documentation

#### **Underwriting Committee review and Board approval**

Assess structure and documentation against SoP, recommend to Board, creation of cell, execute documentation

#### **Regulatory reporting**

Notify cell creation and within 5 days prior to trade date share outline term sheet Within 5 days post risk assumption date notify PRA and share executed documentation





# **Questions?**

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