

# Market Message

## Q3 2024

Rachel Turk, Chief Underwriting Officer

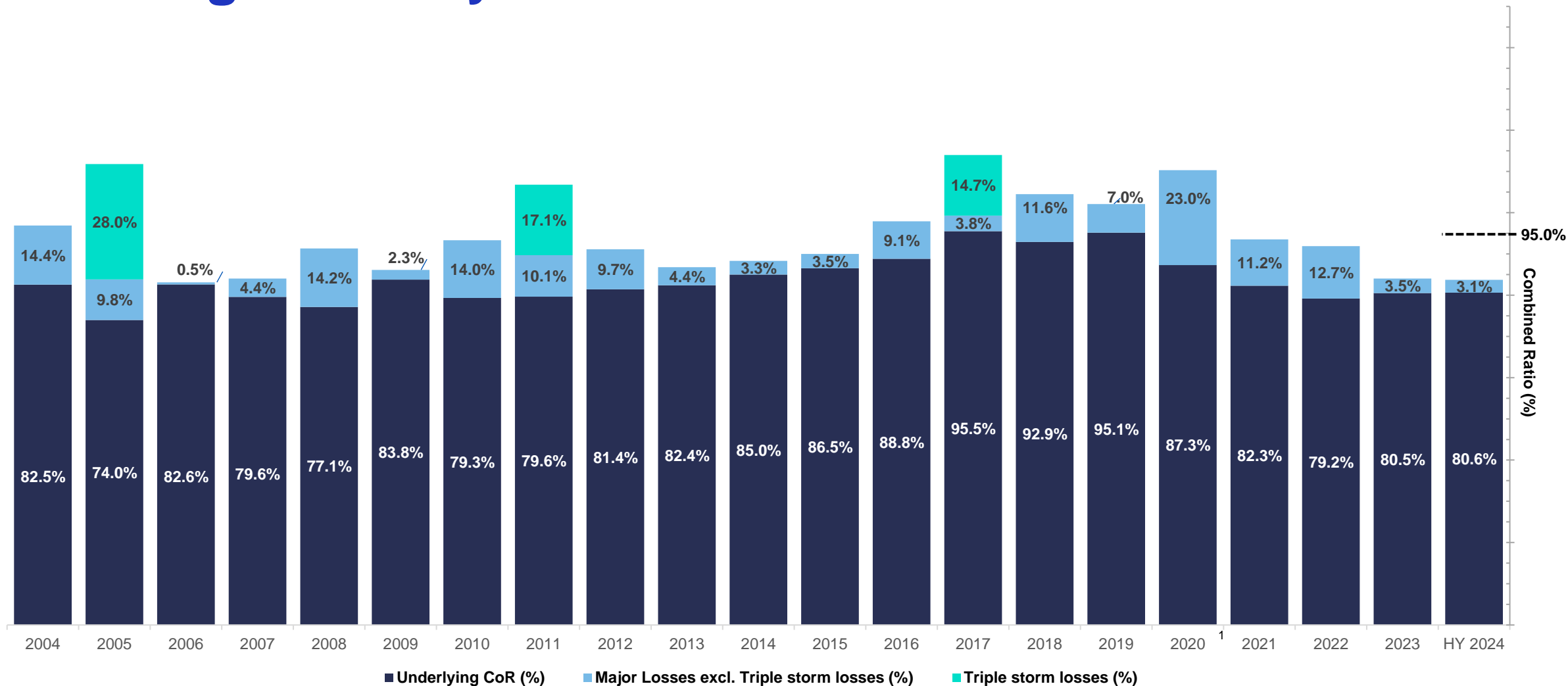
Dawn Miller, Chief Commercial Officer and CEO, Lloyd's America



# Stable underlying combined ratio

HY 2024 Result	HY 2024 vs HY 2023
<b>83.7%</b> Combined ratio	<b>(1.5)%pts</b> ●
<b>3.6%</b> Major claims loss ratio	<b>(0.5)%pts</b> ●
<b>49.2%</b> Attritional loss ratio	<b>(1.7)%pts</b> ●
<b>34.5%</b> Expense ratio	<b>(0.9)%pts</b> ●

# Building resiliency in the market



<sup>1</sup> 2020 major losses include COVID

Major losses: 2005 – Katrina, Rita, Wilma; 2011 – Japan quake, NZ quake, Thai floods; 2017 – Harvey, Irma, Maria

The foregoing should not be relied upon as a promise or representation as to past or future performance. Furthermore, past performance is not necessarily indicative of future performance.

Classification: Unclassified

# Focus Areas



Property



Cyber



US General Liability



Legacy



Delegated Arrangements

# Property



Complex solutions needed for complex problems



Climate change uniquely impacts each natural peril



Tackling the Protection Gap

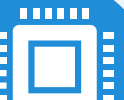


Evidencing your 'Willingness To Lose'

# Cyber



Detailed and sophisticated modelling required for non-natural catastrophes



Aggregate data collection



Cyber Event definition



Ongoing consultation on our cross-functional capability assessment

# US General Liability



Material corrective action being taken to address inflationary impacts to class



Back-year development must drive sensible response to forward looking actions



Sufficient capital to withstand 45% deterioration in reserving

# Legacy Market



Increasing the sophistication of our oversight



Pre-transaction review and approval by Lloyd's from 1 January 2025



Protection from early profit releases



Ensuring the upkeep of the legacy market's commercial advantages



# Delegated Business



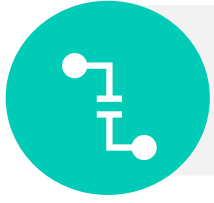
Rapid change to the catalogue of delegated models available in the market



Thoughtful delegation should complement overall strategies



Consistency of your underwriting discipline across open market and delegation



Alignment of interest and ability to promptly react to market conditions



Quality, timely & real-time performance data for dynamic portfolio management

# Commercial

Dawn Miller, Chief Commercial Officer,  
Lloyd's & CEO, Lloyd's America

# Creating Efficiency

## Simplifying the Lloyd's charging structure



Transparent and predictable



Lessen the burden on the market



Encourage the use of Lloyd's licences and platforms



New charges come into effect from 1<sup>st</sup> January

# Unlocking Value

Working to ensure Lloyd's is a strategically essential market for you



Launch of Crystal+



Enhanced local access



Right resources, Right place



~8% growth in the number of multinational policies at Lloyd's

# Growth and Opportunity

## Maintaining our position as the global centre of insurance innovation



Over 130 companies have graduated through the 12 Lloyd's Lab cohorts to date



97% are still operating in our marketplace



\$200 million in new gross written premium (GWP) this year



85% of our alumni are service providers actively working with the market



ICX class has over \$1.3 billion in capacity

# Extending our reach

## Launching the Lloyd's Academy



Consolidating our 38 education programmes into one brand



Alumni community of over 16,000 industry experts, increasing 10% YoY



40% increase in alumni impact, measured by their propensity to place risk in the Lloyd's market



Global Network of CPD credits in partnership with the CII



Launch of Academy e-learning offering

# Key Takeaways

Rachel Turk, Chief Underwriting Officer

# Key Takeaways

- 1 Dynamic management required for nuanced environment to ensure swift and decisive action
- 2 Simplification of the Lloyd's charging structure to lessen the burden on the market
- 3 Delivering platform efficiency and better utilisation of our unique marketplace
- 4 Maintaining of standards to ensure we can create the right environment to take risk