

The focus for 2022

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All numbers based on Q2F

Purpose of this session



Overview of Business and Capital Planning for 2022



Constantly raising the bar



Market oversight plan for 2022

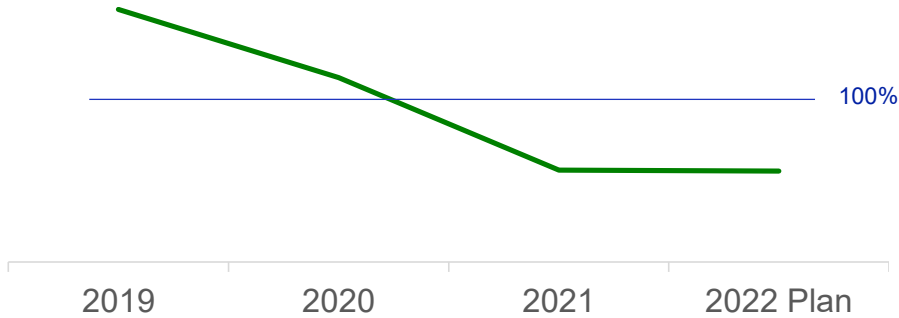


Key priorities and activities for 2022

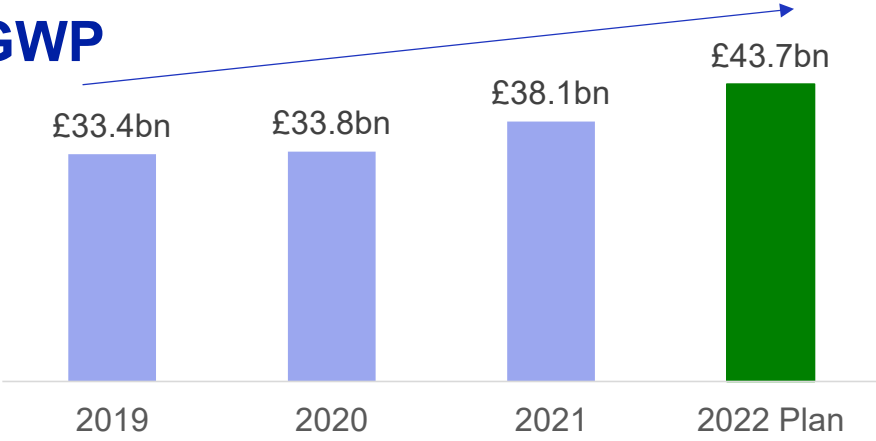


Key outcomes of business planning

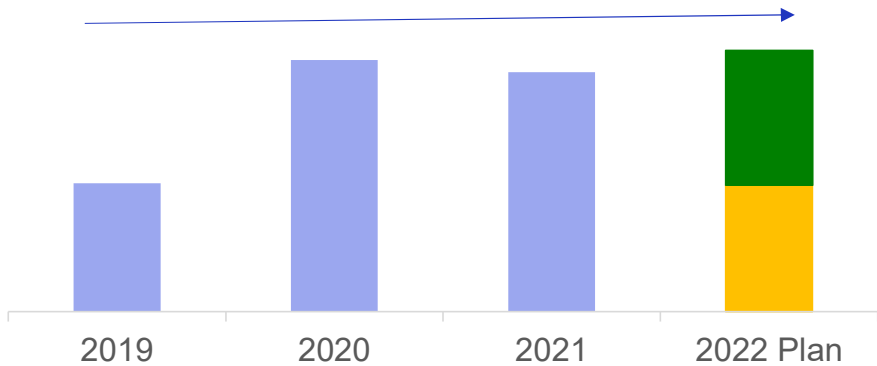
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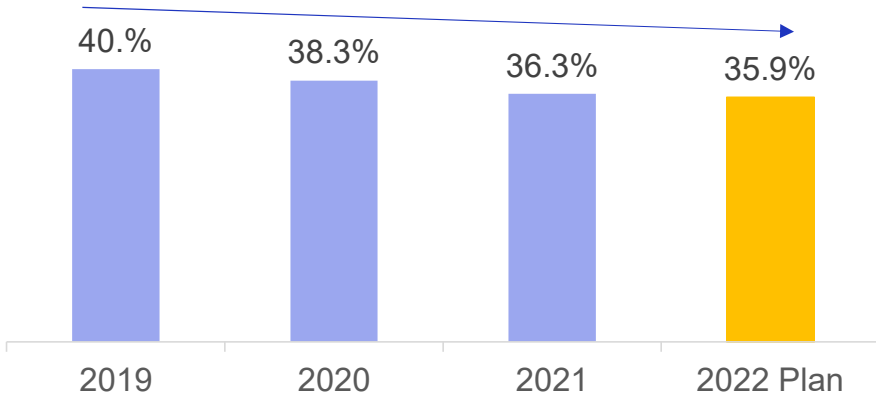
GWP



Risk Adjusted Pure Rate Rate change

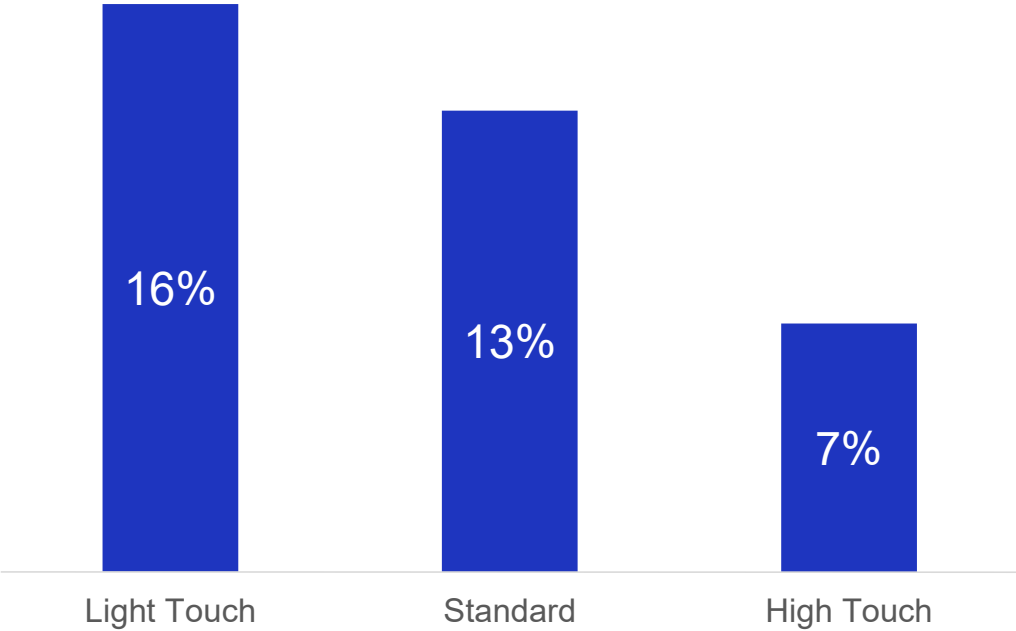


Expenses

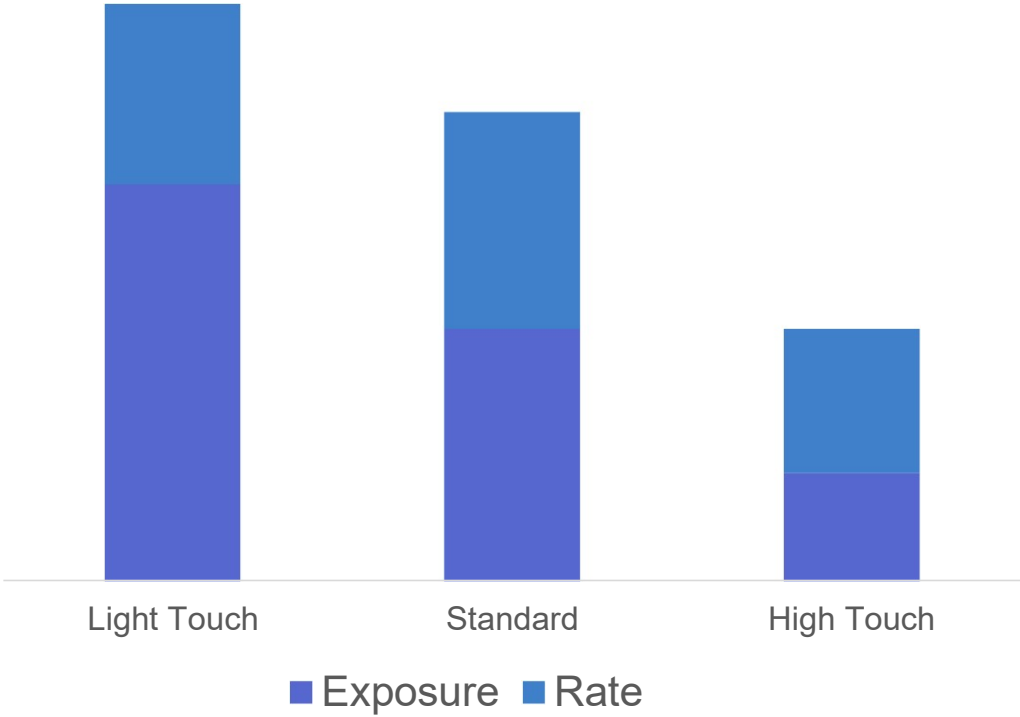


Differentiated approach by syndicate performance

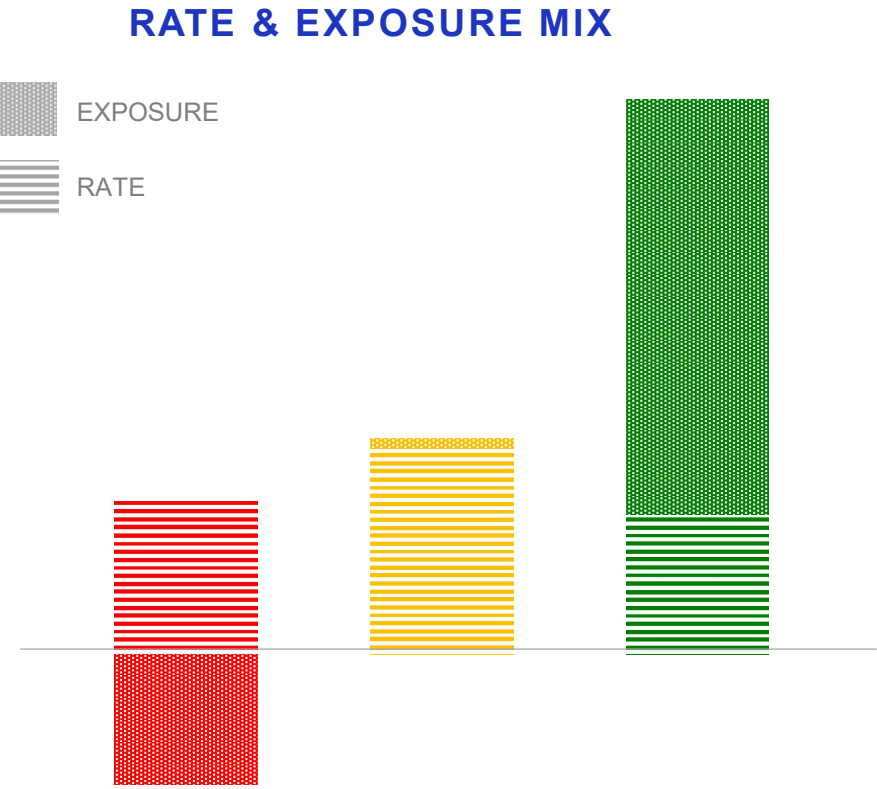
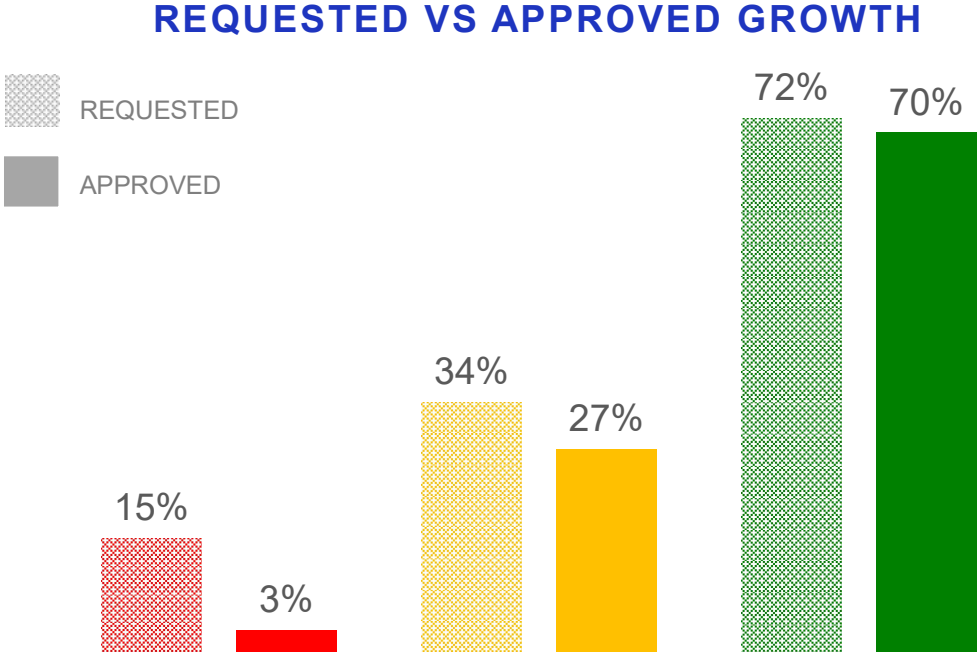
Planned GWP Growth



Rate vs Exposure



Differentiated approach by thematic area – Cyber Underwriting



Stable capital and a smoother process

Capital implications where plan is not met, including Retrospective loadings to be applied following 2021 Q4



* 2021 capital adjusted for FX

Continuing to raising the underwriting bar



Virtuous circle of modelling, reserving and loss picks



Focus on willingness to lose across full range of return periods



Increased transparency on best estimate



Visibility and scrutiny of sources of growth

Transition to principle based oversight in 2022

And other key oversight activities

Market Oversight Plan for 2022

CYBER

UNDERWRITING

CATASTROPHE EXPOSURE

RISK MANAGEMENT

OPERATIONAL RESILIENCE

LIQUIDITY

INVESTMENTS

ESG

CONDUCT

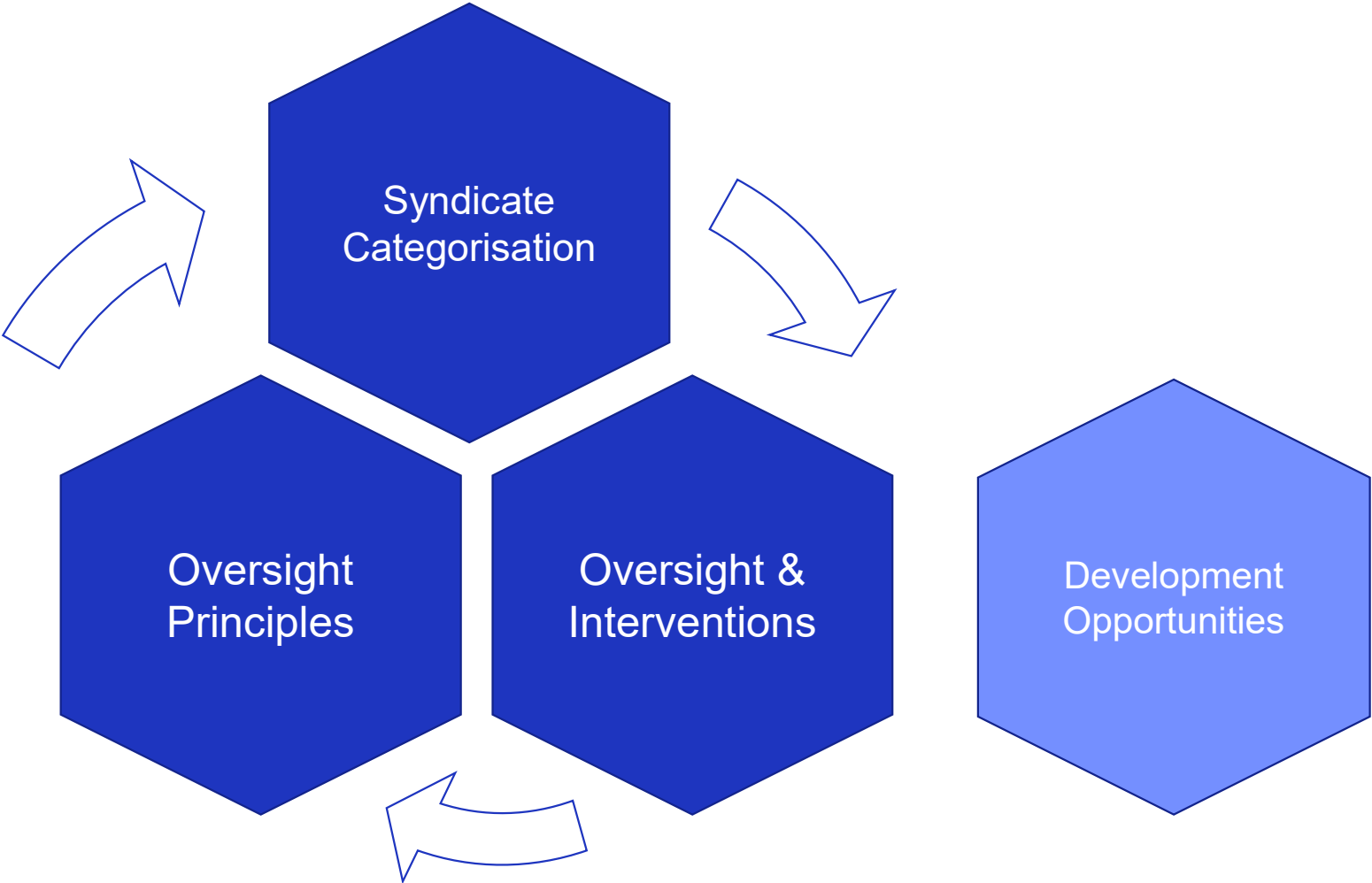
*Prioritising the delivery of true fair value
for our customers*

CULTURE

Embedding good culture at Lloyd's

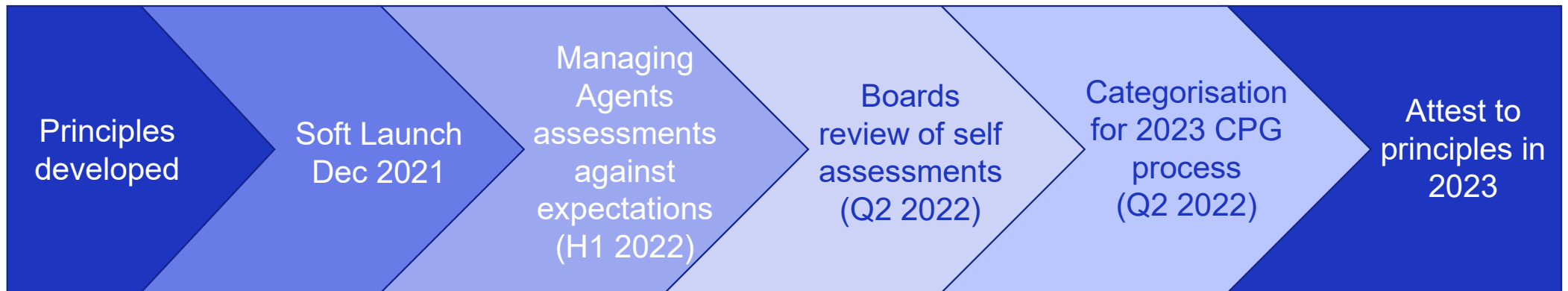
Moving to principles based oversight

Three key interlinking elements of the Oversight Framework



Implementation of principles based oversight

Extensive market engagement and a phased roll-out is in place to embed the new framework



Areas of focus for Lloyd's in 2022

Performance remains our number one priority



Deliver the 2022 Plan



Significant focus on Cat and large loss picks



Continue to remediate underperforming syndicates



Supporting the best performing syndicates

Other key priorities for 2022



Delegated Underwriting



Acquisition Costs and Expenses



Cyber



ESG



Lloyd's Europe

Key Takeaways

1

Focus on performance will be relentless – profit must be sustainable

2

Supporting planned growth of 15% in 2022 and future opportunities

3

Monitor the potential upward pressure on rate

4

Constantly raising the underwriting bar and capital strength

5

Market will benefit from the move to principles based oversight

Q&A

