

# MARKET BULLETIN

Title	Lloyd's Japan – Japan risks controlled from outside Japan: updated guidance	
Purpose	To provide details of the improved process for the underwriting on an open market basis of "Japan risks controlled from outside Japan".	
Туре	Event	
From	Iain Ferguson, COO & President Lloyd's Japan Inc +81 3 5656 6926 jain.ferguson@lloyds.com	
Date	20 July 2015	
Deadline	Immediate	
Related links	www.lloyds.com/japanopenmarketmodel	

Lloyd's has updated and made improvements to the arrangements for underwriting risks located in Japan on a direct basis where the risk is controlled from outside Japan.

#### Background

Lloyd's underwriters are currently permitted to underwrite risks located in Japan on a direct basis in a number of classes. In accordance with Japanese regulations, all direct risks (other than aircraft, marine and travel packages) require a local policy to be issued. For Lloyd's market participants that policy issuance can be arranged through Lloyd's Japan Inc. (LJI), a wholly owned subsidiary of Lloyd's, which acts as a local Coverholder for managing agents. Lloyd's underwriters who do not issue a local policy through LJI will require a local fronting arrangement.

Since 2012, Lloyd's has had in place simplified arrangements for managing agents wishing to underwrite risks which are located in Japan but controlled outside Japan. This process allows LJI to issue local policies on behalf of Lloyd's underwriters compliant with Japanese regulations - the Open Market Model (OMM). The OMM is suitable both for placements where the Japanese section of the risk forms parts of a multi-territory programme and for stand-alone Japanese risks.

#### **Updated Guidance and Process**

Lloyd's has now updated and improved the arrangements for using the OMM. The new process is set out in "Japan Open Market Model – Outline of Requirements and Process" (July 2015), which is attached to this bulletin. This guidance note and other relevant material can also be downloaded at <u>www.lloyds.com/japanopenmarketmodel</u>.

Amongst other changes made to the process, as risks satisfying the criteria for using the OMM can be 100% reinsured to the syndicates, there is now no longer any requirement to hold regulatory assets locally in Japan for risks placed through OMM.

#### When should OMM be used?

The arrangements outlined in the guidance note can be used for all Japan domestic risks, which:

- Are Japan risks controlled outside Japan (see below); and
- Are within one of the classes noted as "available for open market model" in Appendix 1 of the attached guidance note.

To qualify as a "Japan risk controlled from outside Japan" both of the following conditions must apply:

- 1. The head office or ownership of the Japan entity/risk is outside of Japan; and
- 2. The insurance purchase decision is taken outside of Japan.

Note that this arrangement may only be utilised by the Lloyd's syndicates participating on the risk. LJI cannot issue a local Japan policy on behalf of non-Lloyd's markets.

#### Further Information

For further information on the OMM process and Lloyd's Japan, contact:

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Mineyuki Yokota	Underwriting Services Director, Lloyd's Japan Inc. Tel: +81 3 5656 6954 Email: <u>mineyuki.yokota@lloyds.com</u>
John Threshie	Senior Broker Relationship Manager, Global Markets Tel: +44 207 327 5472 Email: john.threshie@lloyds.com



# JAPANOPEN MARKET MODEL

OUTLINE OF REQUIREMENTS & PROCESS JULY 2015 NB:- this guidance note may be updated from time to time. For the current version, please visit <u>http://www.lloyds.com/japanopenmarketmodel</u>.

# BACKGROUND

Lloyd's underwriters are currently permitted to underwrite risks located in Japan on a direct basis in a number of classes (listed in Appendix 1). In accordance with Japanese regulations, all direct risks (other than aircraft, marine and travel packages) require a local policy to be issued. For Lloyd's market participants that policy issuance can be arranged through Lloyd's Japan Inc. (LJI), a wholly owned subsidiary of Lloyd's, which acts as a local Coverholder for managing agents. Lloyd's underwriters who do not issue a local policy through LJI will require a local fronting arrangement.

For managing agents wishing to underwrite risks which are located in Japan but controlled outside Japan, the arrangements set out in this note establish a simplified process via LJI to issue local policies compliant with Japanese regulations - the Open Market Model (OMM). This includes placements both where the Japanese section of the risk forms parts of a multi-territory programme and for stand-alone Japanese risks.

#### When can the Open Market Model process be adopted?

The arrangements outlined in this guidance note can be used for all Japan domestic risks, which:

- Are Japan risks controlled outside Japan (see below); and
- Are within one of the classes noted as "available for open market model" in Appendix 1.

To qualify as a "Japan risk controlled from outside Japan" both of the following conditions must apply:

- 1. The head office or ownership of the Japan entity/risk is outside of Japan; and
- 2. The insurance purchase decision is taken outside of Japan.

Note that this arrangement may only be utilised by the Lloyd's syndicates participating on the risk. LJI cannot issue a local Japan policy on behalf of non-Lloyd's markets.

#### How to use the Open Market Model

Managing agents (including Service Companies) and brokers who wish to utilise this arrangement should follow the process below. A simplified flowchart showing the process is set out at Appendix 2.

#### Stage 1: Prepare the MRC wording

Following a request to obtain insurance coverage, the broker prepares a MRC wording for the placement in the usual way, including to cover the Japan domestic risk element. The parties should ensure that the Japan part of the risk meets the criteria set out in section 2 ('When can this process be adopted?'). If it does not the broker should contact LJI to discuss exact requirements before proceeding.

The broker must include in the MRC wording the following clauses. The full wording of these clauses is set out in Appendix 3:

1 'Instruction to Bind (Risks located in Japan)' Clause (LMA5194)

This clause gives a one-off authority to LJI from Lloyd's underwriters subscribing to the placement for LJI to issue a local policy in respect of the Japanese domestic risk element. It clarifies that, in accordance with Japanese regulations and practice, there is no cover for the Japanese domestic risks until the premium allocated to the Japan risks has been received by LJI.

• 'Interlocking Clause (Japan Endorsement)' (LMA5195)

This clause should be included in the MRC contract as a separate clause and there are equivalent provisions included in the Japan Endorsement. The wording of this clause makes it clear that notwithstanding the issuance of a separate Japan policy the cover provided across both the MRC contract and the Japan policy is the same and that no additional cover is provided as a result of the issuance of a Japan policy by LJI.

• 'Japan Endorsement' Clause (LMA3131)

The form of the policy that LJI will issue is set out in the Japan Endorsement which should be included in the MRC wording. The policy is a short document which refers back to the terms of the MRC wording and makes it clear that the cover provided under the Japan policy is the same cover (and no more) than is provided under the MRC contract agreed by the parties.

In the Japan Endorsement, the relevant details highlighted must be completed, including the proportion or amount of premium to be allocated to the Japan domestic risks element. Minimum Net premium for the Japan Endorsement is USD1,000 or other currency equivalent.

#### Stage 2: Binding the MRC contract

Once the MRC wording has been prepared the broker will offer the risk to underwriters, who may agree to subscribe for all or a part of the risk as with other open market placements. Provided the three clauses referred to in Stage 1 are included in the MRC wording there is no need to involve LJI (although LJI is available to answer any questions). Any proposals to vary the clause from the model clauses as appended at Appendix 3 must first be discussed with LJI.

In subscribing to the MRC contract, Lloyd's underwriters are agreeing to LMA5194 which is a part of the contract and by so doing the Lloyd's underwriters are authorising LJI to issue a local policy in the form of LMA3131. Lloyd's underwriters are also taken as agreeing to the 'Acknowledgement and Indemnity' provisions in favour of LJI set out at Appendix 4. Before participating on a risk under this arrangement, managing agents must ensure they have read and agree the terms set out in the 'Acknowledgement and Indemnity' provisions.

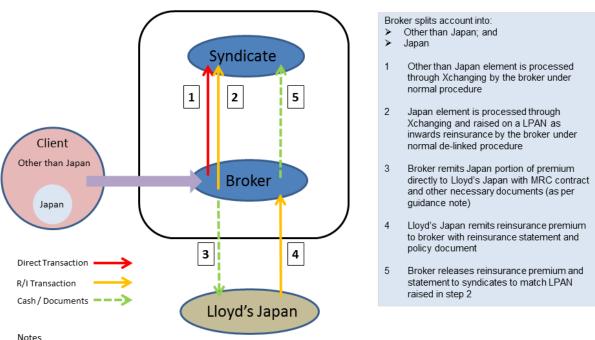
#### Stage 3: Transmission to LJI / Processing through Xchanging

Once the MRC contract has been bound (and following any signing down), the broker should arrange for the following to be sent to LJI for the attention of the Underwriting Service Director, Mineyuki Yokota (mineyuki.yokota@lloyds.com)

- A copy of the original underwriters' scratched and stamped MRC, including the UMR and allocation of premium to risk code(s)
- A copy of the broker's appointment letter (or evidence of the risk controlled outside Japan)
- The Net premium (Gross premium allocated to the Japan part of the risk less the brokerage)

Please note that Japanese regulations require that the premium referred to in the last bullet point is received by LJI before cover can incept. Bank account details of LJI are as set out in Appendix 5.

Risks placed in accordance with the arrangements set out in this memo can be processed through Xchanging in the following manner as per the attached diagram.



## Lloyd's Japan Open Market Model Processing Flow

Notes

- 1. Premium to be processed in step 2 is gross premium less brokerage, less UI fee (5% of gross premium less brokerage)
- 2. Cash to be remitted to Lloyd's Japan in step 3 is gross premium less brokerage
- 3. In step 4 LII deducts fee and remits balance as reinsurance premium to match LPAN raised by broker in step 2
- 4. For 'Other than Japan', please note that any additional splits required by Xchanging will still apply. If a signed policy is required the broker must include LMAxxxx but omit LMAyyyy when submitting the 'Other than Japan' element to Xchanging

The remittance from LJI to the broker under step 4 above will be done within 60 days after the local policy is effective. (Note: the policy issue date will be the date when LJI has received both the premium and scratched MRC slip/wording) For details, see Stage 5.

LONDON For Bureau Use PREMIUM CASH ADVICE NOTICE PM/AP/RP(1) eau(2) r No(3) r Contact (5) PECIAL SETTLEMENT (6) NAME : John Smith LPSO 9999 PM A Broker Ext No. : xxxx-xxxx M/NM/AV (7) ureau Original Ref.(8) oker Reference1(10) ker Reference 2(11) Stage1 S&A ïtle NM YES BAAAACCC2014 No.of Lines(12) ureau Total line (13) ine Type (14) Def/Res(15) o. of Insts (16) For Future Use(17) DEFERRED INSTALMENTS A Instalment Premium (31) h/Year (30) 100 % Other Deduction 100% Gross Premium (18) okerage (19) AX (20) = LJI Fee 5% of 90% (5% of (gross premiu = Llovd's Broker's Brokerage USD1.500 x 10% = USD150 ess Lloyd's brokerage) 10 % 1,500.00 0.0000000 % 4.5 % miur Orig. Ccy (22) mium(25) Net premium = gross premium minus Lloyd's brokerage Fee). (USD1,500 - USD150 - USD67.5 = USD1,282.50) and LJI USD N/A USD 1,282.50 100% Gross Warf emium (27) Jm(28) ique Market Reference (29)

For the LPAN raised in step 2 above, an example is provided below, based on a Japan element gross premium of USD1,500, brokerage of 10% and the LJI fee of 5%.

#### FOR BUREAU USE

Where transactions are submitted to Xchanging on a delinked basis, LPANs in respect of both Japan and other than Japan elements should be submitted simultaneously unless otherwise provided for in the MRC. The usual additional splits required by Xchanging apply, for example if two risk codes apply, A&S submissions would require a minimum of four LPANs.

Syndicates should note that Xchanging will code the signing in respect of the Japan element as inward reinsurance premium.

#### Stage 4: Issuance of local policy by LJI

On receipt of the MRC contract and Net premium (Gross premium allocated to Japan risk less brokerage), LJI will carry out the relevant checks to ensure that LMA5194 and LMA5195 have been properly included and meet Lloyd's requirements (if there have been any amendments). LJI will also check that the risks being written are within the terms of the licences held by LJI.

Inception of cover in respect of the Japan risks will be as stated in the MRC wording or, if later, the date that the premium allocated to the Japan risks has been received by LJI. Underwriters will have no liability and no claim will be payable in respect of claims arising from Japanese domestic risks that occur prior to that date.

Copies of underwriter scratched endorsements relating to the OMM placement should be forwarded to LJI by the broker.

Provided everything is in order and the premium allocated to the Japan risks has been received, LJI will issue a local policy in the form of LMA3131. The local policy will append a full copy of the underwriters' scratched and stamped MRC wording. The broker will be notified and provided with the draft policy for final checking before issuing the policy.

Upon approval from the broker, the policy will be issued and it will be sent to the broker.

Broker remuneration on all OMM placements is to be deducted prior to transfer of premium to LJI.

#### Stage 5: Automatic reinsurance of the original risk back to syndicates

Due to the international nature of OMM policies, LJI is able to treat such policies as special cases and reinsure 100% of the risk back to the participating syndicates. Under such automatic reinsurance process, there is no net retained risk in Japan and syndicates do not therefore have to establish regulatory funds in Japan as may otherwise be required by local rules. The reinsurance happens automatically at the same time as the direct cover and is provided for in the Japan Endorsement (LMA3131).

Following the requisite local processing, LJI will instruct the reinsurance settlement back to the broker's nominated bank account or to wherever agreed within 60 days of the effective date of the local policy. The settlement from LJI will be after the deduction of all relevant expenses in Japan, including the LJI policy issuing fee. In respect of endorsements relating to OMM placements, all additional premiums should follow the same procedure as the initial premium.

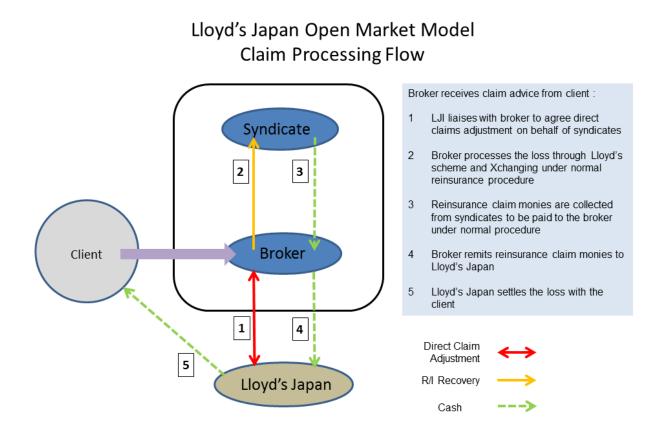
Where a return premium becomes due on the Japan element of the risk, the same procedure should be followed in reverse. In other words, the broker should first submit an RP LPAN to Xchanging for the Japan element (together with an RP LPAN for the other than Japan element if the return relates to both elements of the risk) in order to collect monies from the reinsuring syndicates. This LPAN should have both brokerage and 5% LJI fee shown as deductions unless otherwise agreed. The broker should then pay the monies collected to LJI who will return it to the broker with the addition of the 5% LJI fee applicable to the return premium.

#### LJI support services and fees

Following issuance of the policy LJI will administer on behalf of managing agents all ancillary matters arising from the writing of Japanese domestic risks. This includes dealing with:

- All regulatory reporting to the Japanese Financial Services Authority (JFSA)
- Management of local funding requirements
- Submission of local tax returns

LJI's fee for arranging the local policy and providing the related services is 5% of the Net premium (Gross premium less brokerage) allocated to the Japanese domestic risks covered by the local policy. This amount of LJI fee will be deducted from the Net premium (Gross premium allocated to the Japan risk less brokerage) remitted to LJI under Stage 3 above.



LJI does not have any delegated claims handling authority and will therefore work in accordance with underwriters' instructions to respond to the claim via the brokers.

Under normal procedure, LJI would settle the loss with the client before recovering from reinsurers. As OMM policies are 100% reinsured with no regulatory funding being retained in Japan, however, all direct loss payments will require a reinsurance cash call.

#### Тах

LJI will prepare and submit all income tax returns on behalf of members. The preparation charge for each fiscal year tax return is JPY25,000 (about GBP140) which is charged to members in the annual distribution process. Where payments in relation to income tax are required the relevant amount will be collected through Lloyd's central tax arrangements and paid to the Japanese tax authority. There is no requirement for managing agents to be involved in the settlement of tax.

There is no insurance premium tax in Japan.

Further details regarding Japan tax arrangements for Lloyd's underwriters are set out on Crystal.

#### Japan local funding requirements

LJI is required to ensure that underwriters meet minimum regulatory funding requirements, which are based on net retained risk in Japan. LJI manages a quarterly process to assess the funding requirements of syndicates that participate in local policies issued through LJI, with all requisite syndicate funds being held in Japan-based premium trust funds on behalf of underwriters. These trust funds are administered by LJI.

However, as Open Market Model risks are reinsured back to the original syndicates 100% there is no net exposure retained in Lloyd's Japan and therefore no subsequent funding requirement for the original risk.

#### **Further information**

If you have any questions regarding the OMM process or wish to discuss any other matter related to Lloyd's Japan, please contact:

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Mineyuki Yokota	Underwriting Services Director, Lloyd's Japan Inc. Tel: +81 3 5656 6954 Email: <u>mineyuki.yokota@lloyds.com</u>
John Threshie	Senior Broker Relationship Manager, Global Markets Tel: +44 207 327 5472 Email: john.threshie@lloyds.com

#### LJI Licences for direct business

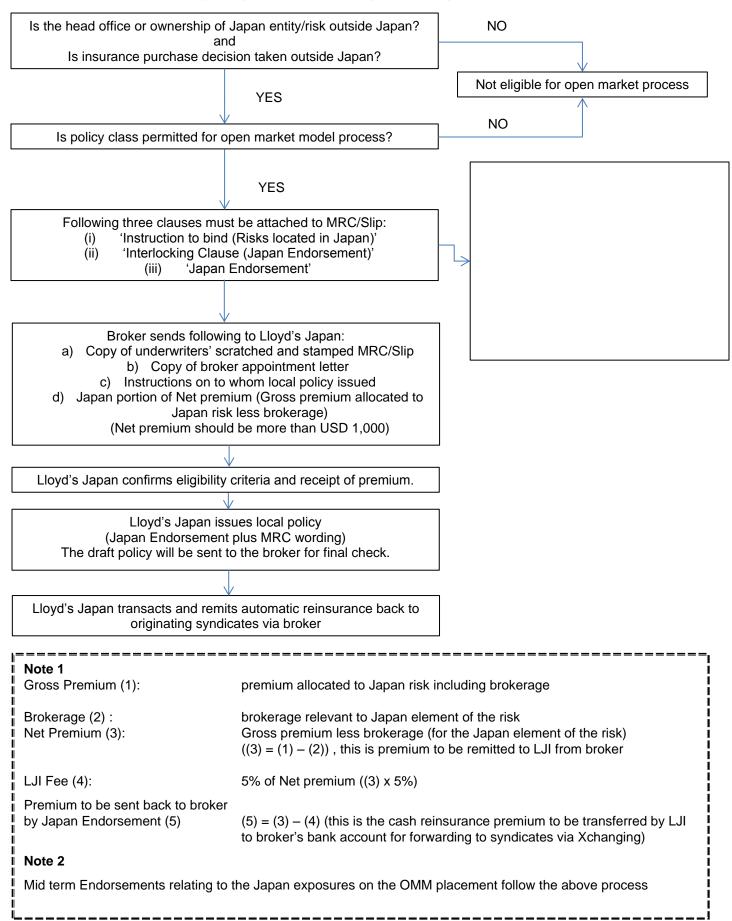
Class of Business		Availability for Open Market Model (Commercial Risks)
	Property	Yes
Fire	Business Interruption	Yes
	Terrorism	Yes
	Hull	Not applicable
Marine (Hull & Cargo)	Cargo	Yes
Transit	Transit	Yes
Personal Accident	Personal Accident	No
	Public Liability	Yes
	Product Liability	Yes
General Liability*	Warranty & Indemnity	Yes
	Directors & Officers	Yes
	Errors & Omissions	Yes
	Fidelity Guarantee	Yes
Credit	Political Risks & Trade Credit (non domestic transactions)	Yes
Machinery Breakdown	Machinery Breakdown	Yes
	Fine Arts	Yes
Movables All Risks	Jeweller's Block	Yes
	Bankers' Blanket Bond	Yes
	Event Cancellation	Yes
Miscellaneous Pecuniary Loss	Product Recall	Yes
	Kidnap & Ransom	No

\* E&O (PI) licence cannot be extended for medical activities and dispensing risks.

\* Medical malpractice cover is not available (no direct licence).

Managing Agents and brokers should refer to Crystal for an up to date list of LJI licences.

#### Japan Open Market Model placement process check sheet



#### **Clauses for inclusion in MRC contract**

(These clauses can be downloaded in Word format from Lloyds.com)

#### I. INSTRUCTION TO BIND CLAUSE (RISKS LOCATED IN JAPAN)

Whereas the Japanese Insurance Business Law (IBL) requires that for certain categories of risks ("Japanese domestic risks") insurance coverage may only be provided to applicants for insurance coverage by persons permitted in accordance with the IBL to carry on insurance business in Japan and in accordance with the terms of such authorisation.

Whereas Lloyd's Underwriters have been permitted in accordance with the IBL to carry on insurance business in Japan by appointing Lloyd's Japan Inc (LJI) to act as their general agent.

Whereas the applicants for insurance coverage wish to obtain as part of the placement cover from Lloyd's Underwriters for risks that the parties have determined are Japanese domestic risks (for Lloyd's Underwriters' percentage share of the placement only). The applicants for insurance coverage hereby request such cover from Lloyd's Underwriters to be bound through their general agent, LJI, on the terms and for the premium as set out in the Japan Endorsement appended to this contract.

- a) By signing for their participation on this contract and for their shares as shown Lloyd's Underwriters authorise, appoint and instruct LJI to enter into a contract of insurance and issue a policy of insurance on the terms set out in the Japan Endorsement appended to this contract providing insurance coverage for that part of this placement that constitutes Japanese domestic risks.
- b) Until such time as LJI binds cover in accordance with a) (and subject to g) and the terms of cover bound by LJI) the parties agree there shall be no coverage provided by Lloyd's Underwriters for any part of this placement that is a Japanese domestic risk.
- c) The broker is authorised on behalf of Lloyd's Underwriters to transmit to LJI this Instruction to Bind and the terms of the coverage to be provided.
- d) Subject to g) for the avoidance of doubt LJI has no authority to amend, alter or in any way change the terms and conditions of the coverage as set out in the Japan Endorsement.
- e) Lloyd's Underwriters further agree that LJI shall have authority to deal on behalf of Lloyd's Underwriters with all matters consequential on the binding of cover. This includes all matters relating to the handling of premium, meeting the local regulatory reporting requirements, the management of local funding requirements and the submission of local tax returns. LJI shall also have authority to accept claims notifications made in relation to losses arising from that part of this placement that is a Japanese domestic risk.
- f) Lloyd's Underwriters:
  - 1. acknowledge that LJI will not undertake a policy checking of the contract (ie a check as to the correctness and completeness of terms and conditions in the contract);

- 2. understand that LJI will undertake all reasonable endeavours to meet any service standards that it may from time to time issue regarding the issuance of local Japan policies. However, Lloyd's Underwriters acknowledge that no liability shall attach to Lloyd's, LJI or their directors, officers or employees for any failure to meet those service standards; and
- 3. acknowledge that the content and accuracy of the evidence of each contract of insurance is a matter for Lloyd's Underwriters and is not the responsibility of Lloyd's, LJI or their directors, officers or employees. Accordingly Lloyd's Underwriters agree in respect of this service performed by LJI that they shall indemnify and keep indemnified each of Lloyd's, LJI, their directors, officers and employees and Lloyd's Underwriters hereby hold them harmless from and against all actions, claims, demands, liabilities, damages, costs, losses or expenses (including without limitation, consequential losses, and all interest, penalties, legal and other professional costs and expenses) arising out of or in connection with the signing and issuance of local Japan policies under the terms of any authorisation given.
- g) Japanese regulations require that premium be paid prior to the inception of cover. Accordingly, premium allocated by the Lloyd's Underwriters to the Japanese domestic risks on this placement must be received by LJI prior to LJI binding cover in accordance with a) and cover incepting. If the applicable Japan premium is received by LJI after the intended inception of this placement Lloyd's Underwriters shall have no liability and no claim shall be paid by LJOyd's Underwriters in respect of claims that occur prior to the date that cover is bound by LJI in accordance with a) following receipt of the premium.

#### LMA5194 05 February 2013

#### II. INTERLOCKING CLAUSE (JAPAN ENDORSEMENT)

It is hereby understood and agreed that -

- 1. a separate contract in the form of the attached "Japan Endorsement" shall apply to a portion of the risks that are Japanese domestic risks that would otherwise be insured by the Lloyd's Underwriters under this contract.
- 2. the total liability of the Lloyd's Underwriters under the Japan Endorsement and under this contract shall not exceed their proportion of the total (re)insurance coverage amount specified in this contract and liability under the Japan Endorsement for the Japanese domestic risks remains limited by the provisions of this contract.
- 3. in respect of the attached Japan Endorsement a separate policy will be issued by Lloyd's Japan Inc. For the avoidance of doubt there shall be no coverage provided by Lloyd's Underwriters under this contract, under the Japan Endorsement or otherwise for any part of this risk that is a Japanese domestic risk within the scope of the Japan Endorsement until a contract of insurance has been entered into on behalf of Lloyd's Underwriters by Lloyd's Japan, Inc in the terms of the Japan Endorsement and as provided for by the Instruction to Bind Clause (Risks Located in Japan).

LMA 5195 05 February 2013

#### III. JAPAN ENDORSEMENT

#### JAPAN ENDORSEMENT (hereinafter referred to as the "Japan Endorsement")

attaching to the

Contract Ref: {UMR To Be Completed} commencing {DATE To Be Completed} (hereinafter referred to as the "Subject Contract")

Between

{INSURED'S NAME To Be Completed} as more particularly described in the Subject Contract (hereinafter referred to as the "Insured")

And

VARIOUS UNDERWRITERS AT LLOYD'S, LONDON (hereinafter referred to as "Lloyd's Underwriters")

The coverage provided under this Japan Endorsement is intended to cover the Japanese portion of the risks that would otherwise be insured by the Lloyd's Underwriters under the Subject Contract, for the period specified therein (the "Japanese domestic risks") and for which the Underwriters (including the Lloyd's Underwriters) have allocated a Net Premium of {X% / Japanese Yen / U.S.Dollars x,xxx,xx (this should be no less than USD1,000) To Be Completed}, part of the premium payable under the Subject Contract.

The Lloyd's Underwriters, subject to the terms of this Japan Endorsement, hereby agree to insure the Japanese domestic risks via their general agent, Lloyd's Japan Inc (LJI) and simultaneously accept 100% automatic reinsurance of the risks so insured (each Lloyd's Underwriter for its share severally and not for the share of any other Lloyd's Underwriters) underwritten through LJI.

Japanese domestic risks for the purposes of this Japan Endorsement means

- (1) any risk for which insurance coverage would otherwise be provided by the terms of the Subject Contract; but
- (2) pursuant to Japanese insurance law and/or regulation insurance coverage may only be provided to applicants for insurance coverage by persons permitted in accordance with the Insurance Business Law to carry on insurance business in Japan and in accordance with the terms of such authorisation.

The insurance of such Japanese domestic risks is hereby effected for and on behalf of certain Lloyd's Underwriters, whose definitive numbers and the proportions underwritten by them can be ascertained by reference to the Subject Contract. The said Lloyd's Underwriters are hereby bound, severally and not jointly, to insure in accordance with the terms and conditions contained herein and within the Subject Contract and this Japan Endorsement shall incorporate all terms, conditions, exclusions and limitations in the Subject Contract relating to the cover in respect of the Japanese domestic risks.

It is hereby agreed that the interests and liabilities of the Lloyd's Underwriters for the Japanese domestic risks insured under the Subject Contract are as more particularly described in the Subject Contract. Notwithstanding any provision to the contrary in the Subject Contract, the total liability of the Lloyd's Underwriters under this Japan Endorsement and the Subject Contract shall not exceed their proportion of the total insurance coverage amount specified in the Subject Contract and liability under this Japan Endorsement for the Japanese domestic risks remains limited by the provisions of the Subject Contract.

Any payment by the Lloyd's Underwriters under this Japan Endorsement shall reduce by that amount the total liability for which Lloyd's Underwriters can be liable under the Subject Contract. Any payment by the Lloyd's Underwriters under the Subject Contract shall reduce by that amount the total liability for which Lloyd's Underwriters can be liable under this Japan Endorsement.

Japanese regulations require that premium be paid prior to the inception of cover. If the premium allocated to the Japanese domestic risks is received by LJI after the inception of the Subject Contract the date of inception in relation to the cover for the Japanese domestic risks shall be the date that the premium allocated to the Japanese domestic risks has been received by LJI and Lloyd's Underwriters shall have no liability and no claim shall be paid in respect of claims arising from Japanese domestic risks that occur prior to that date.

The governing law of this Japan Endorsement shall be as determined by the Subject Contract.

The provisions for service of suit under this Japan Endorsement shall be as determined by the Subject Contract.

References in this Japan Endorsement to the "Subject Contract" shall refer to the Subject Contract identified by the UMR referenced above (which may be appended hereto) and shall include any subsequent issued insurer authorised evidence of cover.

LMA3131 30 June 2015

#### Acknowledgement and Indemnity

Underwriters that request that Lloyd's Japan Inc (LJI) issues a local Japan policy in accordance with the terms of this document are taken to agree the following, the terms of which shall be deemed incorporated into any instruction to LJI to bind cover on behalf of underwriters.

#### Underwriters:

- 1. acknowledge that LJI will not undertake a policy checking of the contract (ie a check as to the correctness and completeness of terms and conditions in the contract);
- 2, understand that LJI will undertake all reasonable endeavours to meet any service standards that it may from time to time issue regarding the issuance of local Japan policies. However, underwriters acknowledge that no liability shall attach to Lloyd's, LJI or their directors, officers or employees for any failure to meet those service standards; and
- 3. acknowledge that the content and accuracy of the evidence of each contract of insurance is a matter for underwriters and is not the responsibility of Lloyd's, LJI or their directors, officers or employees. Accordingly, underwriters agree in respect of this service performed by LJI that they shall indemnify and keep indemnified each of Lloyd's, LJI, their directors, officers and employees and underwriters hereby hold them harmless from and against all actions, claims, demands, liabilities, damages, costs, losses or expenses (including without limitation, consequential losses, and all interest, penalties, legal and other professional costs and expenses) arising out of or in connection with the signing and issuance of local Japan policies under the terms of any authorisation given.

# Bank account details of Lloyd's Japan Inc \*\*

Currency:	<b>JPY</b>
Bank Name:	MUFG Bank, Ltd.
Branch:	Shin-Marunouchi
Account No.:	Ordinary 1298933
Address:	1-4-1, Marunouchi, Chiyoda-ku, Tokyo 100-0005, Japan
Account Name:	Lloyd's Japan Inc.
Swift code:	BOTKJPJT
Currency:	<b>USD</b>
Bank Name:	MUFG Bank, Ltd.
Branch:	Shin-Marunouchi
Account No.:	Ordinary 3009289
Address:	1-4-1, Marunouchi, Chiyoda-ku, Tokyo 100-0005, Japan
Account Name:	Lloyd's Japan Inc.
Swift code:	BOTKJPJT
Currency:	<b>GBP</b>
Bank Name:	MUFG Bank, Ltd.
Branch:	Shin-Marunouchi
Account No.:	Ordinary 3111299
Address:	1-4-1, Marunouchi, Chiyoda-ku, Tokyo 100-0005, Japan
Account Name:	Lloyd's Japan Inc.
Swift code:	BOTKJPJT
Currency:	<b>EUR</b>
Bank Name:	MUFG Bank, Ltd.
Branch:	Shin-Marunouchi
Account No.:	Ordinary 3111317
Address:	1-4-1, Marunouchi, Chiyoda-ku, Tokyo 100-0005, Japan
Account Name:	Lloyd's Japan Inc.
Swift code:	BOTKJPJT
Currency:	AUD
Bank Name:	MUFG Bank, Ltd.
Branch:	Shin-Marunouchi
Account No.:	Ordinary 3111320
Address:	1-4-1, Marunouchi, Chiyoda-ku, Tokyo 100-0005, Japan
Account Name:	Lloyd's Japan Inc.
Swift code:	BOTKJPJT
Currency:	<b>HKD</b>
Bank Name:	MUFG Bank, Ltd.
Branch:	Shin-Marunouchi
Account No.:	Ordinary 3111304
Address:	1-4-1, Marunouchi, Chiyoda-ku, Tokyo 100-0005, Japan
Account Name:	Lloyd's Japan Inc.
Swift code:	BOTKJPJT
Currency:	<b>CHF</b>
Bank Name:	MUFG Bank, Ltd.
Branch:	Shin-Marunouchi
Account No.:	Ordinary 3116414
Address:	1-4-1, Marunouchi, Chiyoda-ku, Tokyo 100-0005, Japan
Account Name:	Lloyd's Japan Inc.
Swift code:	BOTKJPJT

For currencies other than above, please contact Lloyd's Japan for details.

\*\* Bank account details updated April 2018