

MARKET BULLETIN

REF: Y4664

Title	US Trading Regulatory Reporting
Purpose	To advise the market that the US Reporting packs are available for completion and to provide a timetable and instructions
Type	Scheduled
From	Leslie Redmond, Manager, Overseas Reporting, Market Finance Direct Tel No: 020 7327 5490 Email: leslie.redmond@lloyds.com
Date	18 January 2013
Deadline	For immediate attention
Related links	Appendices 1-6 Instructions for Main Packs and Schedules F & P packs Checklists Reduced collateral bulletins Y4511 , Y4524 and fact sheet LORS code list

Please copy this letter and its attachments to those within your organisation who are responsible for reviewing and completing the US packs.

1. This bulletin is to advise you that the preliminary US reporting packs (including Schedules F & P) for the quarter ended 31 December 2012, together with the relevant working schedules and checklists for your managed syndicate(s), are now available for you to access via the Overseas Reporting System (ORS) web-site. Detailed instructions on how to update your syndicate packs are also enclosed with this bulletin.
2. You are reminded that, whilst the reporting packs have been prepared centrally, the ultimate responsibility for submission of correct data rests with the managing agent of each syndicate and, as such, you must satisfy yourself that you have reviewed the whole return. Packs must be completed and locked by the due dates as set out in the timetable attached to this letter at Appendix 1.
3. Appendices 2, 3, 4 and 5 to this letter provide general information and instructions concerning Xchanging underwriting transactions, reserving and trust fund assets, respectively. Appendix 6 relates to Schedules F & P.
4. The LATF reserve amounts in your syndicate packs have been reduced down to 40%

of the 2009 value and mapped, where appropriate, to the current reserving syndicate year of account. The LATF reserves will continue to be reduced by 20% of the 2009 value each year until 2014 when they will no longer be reported.

5. Where there are known issues with the reporting software a document will be posted to the Quick Links area detailing them, advising of any workarounds or whether the issue has been fixed.
6. Once you have completed the packs, clearing all errors and positively verifying warnings as applicable, you must lock them. You will then be able to print final packs for signature and notarisation. This is done by creating a pdf version of the pack and then printing it. We strongly recommend that you print the packs double sided if you are able to, as this will halve the amount of paper you use. **Once you have locked the pack you will not be able to unlock it to make further amendments without contacting Market Finance.** You should therefore only lock a pack once you are reasonably certain no further changes will be made.
7. You must also provide **two original** signed copies of the statements of **actuarial opinions** of gross reserves on **14 February 2013** (the same day by which the electronic packs must be completed) for both the Surplus Lines Trust Fund and Credit for Reinsurance Trust Fund. These opinions **must not** include any LATF reserve that is included on form 2 of your main pack. Please do not submit extra copies for the NAIC/IID filing at this time. You should also be aware that the actuarial reports supporting the US trust fund opinions must be submitted to the Lloyd's Actuary by 28 March 2013.
8. Final hard copy packs (including integrated packs for Schedules F & P), which must agree to the electronic versions on the ORS – see paragraph 6 above, must be signed, dated and notarised as indicated on the Jurat page (SL/RI 0). **Control sheets, working schedules and checklists must not be attached to these packs.** Notarisation of the US packs may be performed by a solicitor (other than an in-house solicitor) who holds a practising certificate under section 81(1) of the Solicitors Act 1974, which allows them to administer oaths and affidavits in the UK. Where your Finance Director is unavailable another director may sign in his or her place, and the pack should be marked accordingly. You may wish to keep a copy of the notarised pack, for your own records.
9. When hard copy final packs (**due on 19 February 2013**) are returned to Market Finance we can only guarantee their receipt if they are hand delivered directly to the **Tenants & Couriers Office on the Lower Concourse.**

If you have any queries on the contents of the packs, on how to complete them, or any comments about the software, please contact me on the above number or David Cokayne (extn 6238), or email the overseas reporting mailbox Lloyds-MR-OverseasReporting@lloyds.com

Leslie Redmond
Manager, Overseas Reporting
Market Finance

Timetable and arrangements for the year ended 31 December 2012

	<u>Key Date</u>
Provision of preliminary packs by Market Finance to managing agents at the ORS web-site to enable: <ol style="list-style-type: none"> 1 Checking of all underwriting data; 2 Checking investment data (both transactions and valuations) 3 Updating for reserves as calculated for the year end 	18 January 2013
Completed electronic packs (including Schedules F & P) locked by managing agents. Actuarial certification of the gross reserves must also be returned at this time (two original copies for both the SLTF and CRTF).	14 February 2013
Cash Transfer forms to be returned to Settlements & Trust Funds, Chatham, value date 25 February 2013. <u>STFO WILL CHARGE MANAGING AGENTS £50 FOR ANY FORMS THAT ARE SENT IN LATE TO REFLECT THE COST OF ADDITIONAL MANUAL PROCESSING.</u> Letters of Credit must be in place by 15 February 2013.	18 February 2013
Provision of final signed and notarised reporting packs by managing agents	19 February 2013
All syndicate packs to be despatched to New York by Overseas Reporting for filing with NYDFS	21 February 2013

Please note that it is essential that any queries generated by the packs or otherwise should be raised well in advance of the deadline dates to allow Overseas Reporting sufficient time to revert to you with the answers. This is particularly relevant to queries in respect of Citibank investment and cash balances, or where in extremis an adjustment is required which cannot be made to the electronic packs which agents are updating. Any adjustments to be made by Overseas Reporting in extremis MUST be raised no later than TWO WORKING days prior to the date by which the electronic packs must be completed and locked.

Xchanging underwriting transactions

1) 'ESR' files

For those agents subscribing to 'ESR' data, you will by now have received either on Disk or electronically the 'ESR' file(s) for your syndicate(s). As in previous periods, there may be some small differences between these reports and the packs as the US reporting database rounds each individual figure as it is entered into the system. Additionally, please note that these figures will not directly agree to information from the USMs or SCMs which are not at the same level of detail and which exclude certain elements, such as RI Costs on Treaties and State details. If you do subscribe to this service and have not received this data, or you need copies of the prospectus which sets out how to use the file please contact Data & Information at Xchanging on 01634 887800. If you have any queries relating to the data itself please contact 'Enquire' in Xchanging on 0870 380 0830.

2) Incomplete data

Where applicable we enclose a schedule of gross items which have been advised to you on the USMs prior to 31 December 2012 but which are not reflected in the packs, because part of the data was not completed (e.g. a state code was not known for a particular signing at the time the year was closed). Please review this data carefully and make amendments where the amounts involved are material. You are reminded that you must ensure that the syndicate reserves are adequate, and must include the effect of these items, where material.

3) Data corrections

Where applicable, we also enclose a schedule of corrections to business transactions processed through Ins-Sure & XCS.

4) USI adjustments

Any adjustments made to the underwriting data on the electronic US reporting packs are not carried forward from one quarter to the next. This will avoid double-counting, as any such adjustments will be included in future US reporting packs once the appropriate entries have been processed by Xchanging (you may need to advise them directly of these 'corrections') or submitted as Direct Reporting to Lloyd's.

5) Delinked items

Please see Appendix 5 to this letter for their impact on underwriting data.

6) US regulated data not processed by Xchanging or submitted as Direct Reporting to Lloyd's

Data that is not processed through Ins-Sure or XCS will not appear in the packs unless they have been submitted as Direct Reporting to Lloyd's. Items not captured by either of these methods will need to be added as an underwriting adjustment each quarter as they will not be carried forward from one quarter to the next.

Reserving and funding

1) Closed years of account

Where a year of account with US situs business has closed by way of RITC, any relevant transactions are shown against the year (and where applicable the syndicate) into which it has closed. In order to ensure sufficient assets are maintained for the outstanding liabilities on that business, you are able to print and export to excel working schedules, where appropriate, for the closed years of account. These show calendar year movements (or where the accepting year remains open after 12 months cumulative since the RITC), rather than the cumulative position, to enable you to check the figures in the preliminary packs. The reserves will be added into the reserves of the year into which the years have closed on line 1 of SL/RI 2, and be shown separately on line 7 of SL/RI 3.

2) Methodology

The reserves for all years of account at the end of the year must be calculated in accordance with the methodology previously advised (i.e.: the modified UK basis of reserving as previously detailed in market bulletin Y748 issued on 4 December 1997).

Agents must ensure that the schedule of Gross Liabilities and Reconciliation of Movements in Trust Fund (SL/RI 2 form) is completed appropriately. The reserves must agree to the figures entered on lines 6 and 7 on SL/RI 3 and agents MUST ensure that the losses incurred figures on SL/RI 6 (i.e.: gross reserves plus cumulative paid losses) are entered accordingly. Please note that SL/RI 6 must be completed on a pure year basis, and SL/RI 6a will show data for closed years. Further details on how to complete the forms are provided in the checklist.

3a) Allowances against reserves (CRTF only)

Any credits in respect of letters of credit (these do not include those lodged with cedants under the reduced collateral requirements in Florida and New York), deferred premium instalments or funds withheld against gross reserves in the Credit for Reinsurance Trust Fund, **must** be restricted to the amounts of the calculated reserves for the relevant contracts (i.e. not usually 100% of Schedule F figures). Please note that the figures appearing in the preliminary packs (lines 2a-2c of RIQ 2) are shown at zero, including amounts for closed YOAs against the assuming year. A working schedule (US Schedule F Working Schedule), showing information by reinsured is available in the software, to assist managing agents with this calculation. This schedule is found under the 'Import/Export Data' menu item in the bottom left hand corner of the screen. Click on the file name and follow the onscreen instructions to view and/or download it. Please note that closed year items are included on the working schedules, but only where a letter of credit, deferred element or funds withheld are shown.

3b) Allowances against reserves – Reduced collateral funding (CRTF only)

Where you have met the criteria set out in Market Bulletins Y4511 and Y4524 you can take 100% credit for reserves against individual cedants to whom you have provided assets of 20% of these reserves. In order to do this you must enter the 100% value on line 2d on

Form RIQ 2 under the appropriate year of account. You must also complete a spreadsheet located [here](#) detailing the individual cedants, the amount of reserves, collateral provided and credit taken, and submit this to Lloyds-MR-OverseasReporting@lloyds.com. **Please be aware that it is not possible for the software to distinguish which letters of credit in Sch F Part 1 are in respect of these cedants. It is your responsibility therefore to ensure that you don't take credit for these items twice i.e. do not enter them on both lines 2a and 2d.**

4) Alternative Security (CRTF only)

In the Lloyd's United States situs Credit for Reinsurance Trust Deed under paragraph 1.24, gross liabilities included in the definition of an 'American Reinsurance Policy' shall exclude any contract or policy of insurance, the liabilities for which the underwriter has provided security by means other than the Trust Fund. Such alternative security would include a letter of credit lodged with the reassured, or funds withheld by the reassured (e.g. outstanding claims advances) as detailed in 3 above.

Where syndicates have provided an alternative security to the reassured, the guidance notes below should be followed for completing the RI packs.

- a) In cases where alternative security has been provided you must calculate the reserves for disclosure on form RI 2, including any amounts for such business.
- b) As the reserves disclosed within the pack now include the liabilities where alternative security has been provided, deduction for such security should be made at lines 2a, 2c or 2d on RI 2 (restricted to the actual reserves for those contracts). A working schedule, showing information by reinsured, may be printed from the electronic system to assist managing agents in calculating the credits to be entered for the relevant contracts. It may also be exported into excel.
- c) The New York Department of Financial Services also require details of the level of alternative security held by reassureds to be reported. Please therefore complete the memo note at the foot of the form (see below for further instructions), showing, by year of account, the extent of each type of alternative security and the gross reserves relating to that business calculated using the modified UK basis of reserving.
- d) Premiums and claims data for such 'regulated' business will continue to be disclosed within the packs: hence no adjustment should be made to these figures.

Where a syndicate has provided alternative security to a reassured you must complete the memorandum note at the foot of RIQ 2. The value of letters of credit and funds withheld entered on lines 2a, 2c and 2d will be pre-populated in the memorandum note. You must enter the gross reserves relating to this business in the relevant row above.

5) Delinked items

Please see Appendix 5 to this letter for the impact of delinked items on reserving.

Trust Fund assets

Please note that we have relied on Citibank electronic data for the investment transactions during the year. It is therefore essential that agents check all relevant schedules in detail and make any revisions to the electronic packs as necessary.

1) Trust Fund market valuation

Please note: Citibank will dispatch Certified Schedule B's on 24 January 2013. The system is therefore applying Final Pricing from Citibank's Security review process. Lloyd's inquiries and position adjustments can still change final prices and market values. Agents must ensure that all final packs agree to the confirmed investment valuations included on Schedule B. To assist in changing market price information, Overseas Reporting will update syndicate packs with new prices and market values where applicable.

The packs issued to agents will be based on the trust fund valuation provided by Citibank. Any change to this total will need to be approved by Citibank before we can allow you to change this figure.

The value of cash and securities held as at the year end for all years of account have been entered in the total column on the SL/RI 1 asset form according to the type of assets. (Please note: short-term investments are those with less than 1 year to maturity at the date of acquisition and bonds (or long-term bonds) are those with 1 year or longer to maturity at the date of acquisition). The cash position is calculated by our system to be a balancing figure based on total fund value less securities, so where investment valuations change, unless the total asset value also needs amending, the cash figures will be changed.

There is also a schedule for each of your syndicates where investments are or have been held in the respective trust funds (the Investment Summary), which should enable you to check the figures in Schedule D. This can be printed from the Internal reports menu or exported to CSV file by clicking on the Investments link then on the US Investment Data link. Citibank Transaction Reports information should be available from Citibank Electronic Banking and/or from your investment managers.

N.B: All investment data must be shown within the US Reporting Packs excluding accrued income purchased and sold. Managing agents should note that if, by virtue of non repatriation, interest is rolled up into the principal accounts of the relevant situs trust funds, these funds cannot at a later date be released from the trust fund other than via the TFMA mechanism.

2) Net remittances

Each quarter some syndicates transfer securities to make their funding adjustments. These are reflected on the net remittance line of SL/RI 2 at the market value prevailing on the date the transfers were made. As a margin has to be transferred this figure may not match precisely the value of the required transfers. Hence, Overseas Reporting has not allocated the net remittances across years of account in the preliminary packs, but has posted them

all to the youngest open year of account column, as agents will need to determine the split. You **must** make the year of account allocation in the packs that are returned.

Please also note that net remittances included in the annual pack relate to the whole year except for the 2009 and prior years of account where these years closed at the end of 2011. Agents should check the figures to ensure that any remittances/withdrawals made during 2012 are accurately reflected.

It should also be noted that where syndicates have transferred securities between trust funds (termed by Citibank as 'deliver free' and 'received free' transactions) these will appear on the Citibank statements as having been traded at zero proceeds/cost. However, the historic cost relating to that holding will be shown on the Citibank investment summaries. For US reporting purposes only, the market value prevailing on the date of the transfer has been used as the proceeds for any 'deliver free' and the cost of any 'received free' transaction. The carrying cost within the ORS will also be the market value on the transfer date rather than the historical cost. (N.B.: The reason for this different treatment is that a 'deliver/received' free does not create a taxable event, so Citibank treat it as a transaction with no value and continue to carry the original cost. For US reporting purposes each trust fund is treated as a separate entity, so the transactions must be valued at the market value on the date they occurred).

3) Cash Transfer Forms

Cash transfer forms must be returned to Lloyd's Settlements & Trust Funds, Fidentia House, Chatham in hard copy on the 18 February 2013, and will have a value date of 25 February 2013. The cash transfer form also requires Managing Agents to specify non-cash assets that they intend to move to/from the situs accounts. The reporting system will derive the total amount to be funded from the pack and the cash transfer figure from that entered at the top of the form. It is then possible to enter values in respect of investments and letters of credit that will be added/removed from the fund. Agents will need to ensure that the total, calculated after these details have been input, agree with the total amount to be funded figure derived from the pack.

4) SLTF funding requirements

Please note that for Surplus Lines Trust Fund purposes the terms of Art. 2.7 of the surplus lines trust deed: (i) require advanced notice to be given to the Trustee, the Domiciliary Commissioner, any Non-Domiciliary Commissioner and the IID in the event that, in respect of a given year of account, the TFMA for any quarter is less than 50% of the TFMA for the immediately preceding quarter; and (ii) prohibits the Trustee from permitting any such withdrawal for a period of 10 days after receipt of any such notice. The single exception relates to the situation where there is an RITC of the relevant year of account when details of the syndicate and year of account assuming the RITC of the US liabilities are required to be advised to the Trustee. **In other words you may not transfer assets out of the SLTF, when making the adjustment for the 31 December 2012 position, which would mean that the remaining asset balance for any YOA is less than 50% of the TFMA as at 30 September 2012, without previously providing the required notices. If your syndicate is likely to be in this position, please advise Overseas Reporting immediately.**

- **FAILURE TO DO SO WILL MEAN THAT YOU ARE UNABLE TO RELEASE ASSETS IN EXCESS OF THE 50%.**
- **The deadline for notification is therefore 14 February 2013.**
- **Please note that a reduction due to an RITC is acceptable, provided the assuming year maintains at least 50%.**

De-linked underwriting transactions

Brokers are permitted to use the optional facility whereby premium transactions may be recorded in advance of settlement (de-linking).

A report listing any premiums which have been recorded early (i.e.: de-linked) is included with this letter for those syndicates having an involvement in such transactions for their US situs trust fund business.

Where the effect of “de-linked” items on premiums is material the figures in the reporting packs should be adjusted accordingly. For clarification, this means included in any workings, as set out in the following example:

Example:

For a syndicate’s 2012 year of account, as at 31 December 2012: The syndicate has \$100m of signed premiums and a further \$25m of de-linked premium items which have been recorded in advance of settlement. The syndicate has paid claims of \$40m, and the outstanding claims are not large enough to increase the reserve requirement.

		<i>\$m</i>
(1)	<i>Signed premiums</i>	<i>100</i>
(2)	<i>De-linked premiums (i.e.: not yet signed)</i>	<i><u>25</u></i>
(3)		<i>125</i>
(4)	<i>Credit against future unsigned premiums</i>	<i><u>(25)</u></i>
(5)	<i>Premiums for inclusion in the US situs trust fund pack</i>	<i><u>100</u></i>
(6)	<i>Paid claims</i>	<i>40</i>
(7)	<i>Reserves required (5) – (6)</i>	<i><u>60</u></i>

A: If, however, it is already known that the loss ratio on the de-linked premiums will be in excess of 100% the amount of the credit in (4) must be restricted accordingly.

B: If outstanding claims on the signed and de-linked premiums exceed the \$60m, then the reserves required will be equal to the outstanding claims.

PROGRAMME NO

LLOYD'S INSURANCE DATA SYSTEM

DATE: DD/MM/YY PAGE: NO

US TRUST FUND DELINKED ITEMS REPORT

SYNDICATE NUMBER: 9999

<u>TRUST FUND CODE</u>	<u>LPSO NUMBER</u>	<u>LPSO DATE</u>	<u>GROSS PREMIUM AMOUNT</u>	<u>YEAR OF ACCOUNT</u>	<u>RISK CODE</u>	<u>SYNDICATE REFERENCE</u>
XX	99999	DD/MM/YY	-9,999,999,999.99		CCYY	XXXXXXXXXXXXXX
	99999	DD/MM/YY	-9,999,999,999.99		CCYY	XXXXXXXXXXXXXX
	99999	DD/MM/YY	-9,999,999,999.99		CCYY	XXXXXXXXXXXXXX
	99999	DD/MM/YY	-9,999,999,999.99		CCYY	XXXXXXXXXXXXXX
	99999	DD/MM/YY	-9,999,999,999.99		CCYY	XXXXXXXXXXXXXX
	99999	DD/MM/YY	-9,999,999,999.99		CCYY	XXXXXXXXXXXXXX

SUBTOTAL: -9,999,999,999.99

XX	99999	DD/MM/YY	-9,999,999,999.99		CCYY	XXXXXXXXXXXXXX
	99999	DD/MM/YY	-9,999,999,999.99		CCYY	XXXXXXXXXXXXXX
	99999	DD/MM/YY	-9,999,999,999.99		CCYY	XXXXXXXXXXXXXX
	99999	DD/MM/YY	-9,999,999,999.99		CCYY	XXXXXXXXXXXXXX
	99999	DD/MM/YY	-9,999,999,999.99		CCYY	XXXXXXXXXXXXXX

SUBTOTAL: -9,999,999,999.99

*** END OF REPORT ***

Schedules F&P – integration with US reporting packs

Agents are reminded that at the same time as the main US packs are due to be completed and locked (14 February 2013) you must also complete and lock the packs for Schedules F & P. When returning the final signed and notarised reporting packs the Schedules F & P should be combined within the main reporting packs.

A list of the LORS codes available in the software can be found [here](#).

F&P and US reporting packs – data integrity

Schedule P part 1 will be pre-populated with the data for Premiums, Paid Claims and Known Outstanding Claims, as will the historic data on the triangulations for P parts 2 to 6. The csv upload for P part 1 will therefore not require you to upload data for these three transaction types. In addition any underwriting adjustments made in the main pack to these categories will automatically feed through to Schedule P, following pack recalculations, ensuring that the data always agrees between the two returns.

Once you have completed your Schedule F & P you must lock it only once you have locked the main pack. You must therefore ensure that both packs have been completed, eliminating errors and positively verifying warnings as appropriate, before you lock them packs. To lock them you simply need to click the Lock button on each pack.

Details of the file formats for the upload files are found at the end of the instructions for Schedules F & P attached to this bulletin.