

# MARKET BULLETIN

REF: Y4106

<b>Title</b>	<b>2008 Market Charges</b>
<b>Purpose</b>	Notification of 2008 charges, contributions, subscriptions and payments dates.
<b>Type</b>	Scheduled
<b>From</b>	Luke Savage, Director, Finance, Risk Management and Operations Contact details: 020 7327 6711 <a href="mailto:luke.savage@lloyds.com">luke.savage@lloyds.com</a>
<b>Date</b>	20 December 2007
<b>Deadline</b>	
<b>Related links</b>	

The purpose of this bulletin is to summarise Lloyd's 2008 Market Charges.

## 1 New Central Fund contributions / Members' subscriptions

1.1 Market Bulletin Y4059 dated 27 September 2007 set out the principal central charges for 2008 as below:

	2007 Charged as % of capacity	2008 Charged as % of written premium
New Central Fund contributions	1.00%	0.50%
Members' subscriptions	0.50%	0.50%
Syndicate loans to the New Central Fund	0.75%	-
	<u>2.25%</u>	<u>1.00%</u>

1.2 The first instalment (50%) of the members' subscription for 2008 will be collected through Central Accounting on 7 January 2008. Further details are provided in MB Y4091 dated 7 December 2007.

- 1.3 The New Central Fund annual contribution, including any increased annual contribution for new corporate members underwriting in 2008 that meet the definitions set out in MB Y3875, any further contributions payable where syndicates have entered into qualifying quota share arrangements outside the Lloyd's market, are payable in April 2008. Details regarding payment arrangements for contributions will be advised in early 2008. A further contribution of up to 3% remains callable at the discretion of Council.

## **2 Franchise Performance & Risk Management Charge**

- 2.1 Details of the basis and rates for the FPRM charge, which are unchanged from 2007, are set out in appendix 1 to this bulletin. The charge is payable in two instalments, the first instalment being due on 7 January 2008. Payment arrangements are set out in MB Y4091 dated 7 December 2007.
- 2.2 It is intended that the basis of the FPRM charge will change to a written premium basis for 2009.

## **3 Charges in respect of syndicates in run-off**

- 3.1 The basis of the charge on run-off syndicates is unchanged in 2008. Details are set out in appendix 2.

## **4 Capacity Markets**

- 4.1 Capacity Markets charges in 2008 will be the same as for 2007.
- 4.2 General queries should be addressed to Peter Spires, ext. 020 7327 6170 (email [Peter.Spires@lloyds.com](mailto:Peter.Spires@lloyds.com)).
- 4.3 A complete schedule of charges is attached at appendix 3.

## **5 Policyholder and Market Assistance Charges**

- 5.1 The policyholder and market assistance charges in 2008 will be the same as for 2007. Details are set out in appendix 4.
- 5.2 General queries should be addressed to Jenny Laverty, 01634 392909 (email [jenny.laverty@lloyds.com](mailto:jenny.laverty@lloyds.com)).

## **6 Finance**

- 6.1 The foreign exchange dealing fees charged by Treasury, and charges to corporate groups seeking to consolidate and make their individual corporate members' FAL inter-available by the Market Reporting Department, as well as the fees payable in respect of the provision of schedule 9a syndicate data, have been maintained at 2007 levels.
- 6.2 The Tax Department administers the collection and payment of UK insurance premium tax and various foreign premium taxes and makes a charge to cover the administration costs of this activity. The charge is levied on a flat basis for all syndicates, arrived at by dividing total costs by the number of relevant syndicates

(excluding life syndicates and those motor syndicates that file their own IPT returns and have limited exposure to foreign taxes). On this basis the charge for 2008 is £9,000 per syndicate. The collection of this charge will take place in January 2008.

- 6.3 A complete schedule of charges is attached at appendix 5.
- 6.4 General queries regarding these charges should be addressed to Rob Deane, ext. 020 7327 6087 (email: [robert.deane@lloyds.com](mailto:robert.deane@lloyds.com))

## **7 Information Technology Group**

- 7.1 Lloyd's Information Technology Group will shortly begin the 2008 annual billing process by asking market firms to confirm their continuing requirement for managed infrastructure services. These services cover data communications, voice / telephone communications, associated cabling and Black Box Park usage. Following agreement of the requirements, invoices will be issued in early 2008.
- 7.2 2008 pricing for current services offered have either been reduced or remain unchanged from last year. This reflects our on going commitment to providing an efficient and effective operational service to our customers.
- 7.3 With the LIN Refresh programme now complete, the 2008 market charges reflect the recent changes to agreements and prices remain unchanged from 2007.
- 7.4 Please note that the set-up of services will be charged on a time and materials basis.
- 7.5 A complete schedule of charges is attached at appendix 6.
- 7.6 Contact name for queries:  
Lesley Parietti, Information Technology Group, 020 7327 5912 (email: [lesley.parietti@lloyds.com](mailto:lesley.parietti@lloyds.com))

## **8 Market Services**

- 8.1 The 2008 member charging structure will remain broadly unchanged from 2007. Other than a reduction of the base service charge for those members who participate on run-off syndicates only and an inflationary increase of 3%, there are no other significant changes.
- 8.2 The 2008 price list is enclosed at appendix 7.
- 8.3 Point of contact: Jenny Lavery 01634 392909 or via email: [market-services-charges@lloyds.com](mailto:market-services-charges@lloyds.com)

## 9 Property Services

- 9.1 Room rental charges for 2008 have been increased by 1% compared to the 2007 level to £380 per sq ft per annum for Galleries One and Two, Ground Floor £570 per sq ft per annum. A letter and the associated invoices are being prepared for all Room occupants confirming the rates payable and charges due for 2008. Please contact Darren Cox, Facilities Planning Manager on 020 7327 6636 (email [darren.cox@lloyds.com](mailto:darren.cox@lloyds.com)) if you have any queries.
- 9.2 The charges for security passes will remain at £25 for 2008. Tenant services charges for 2008 have increased by 3% to £18.39 per sq ft per annum (2007 £17.87 per sq ft per annum) and the insurance charge have reduced slightly to £1.94 per sq ft per annum. Please contact Simon Harper, Commercial Manager on ext. 020 7327 6719 (email [simon.harper@lloyds.com](mailto:simon.harper@lloyds.com)) if you have any queries.
- 9.3 A complete schedule of charges is attached at appendix 8.

## 10 New Entrant charges

- 10.1 New Entrant direct charges for 2008 are in accordance with the schedule published in September (MB Y4059), with the addition of the annual fee for run-off companies regarding maintenance of the register (£10,000), approval of syndicate mergers fees (£5,000), and the charge for new accredited brokers (£5,000), which remain unchanged from 2007.
- 10.2 General queries should be addressed to Robert Stevenson, 020 7327 5541 (email [robert.stevenson@lloyds.com](mailto:robert.stevenson@lloyds.com)).
- 10.3 A complete schedule of charges is attached at appendix 9.

## 11 Overseas Operating Charges

- 11.1 The overseas operating charges as a percentage of gross international premiums will increase from those set for 2007 - direct business 0.40% (2007: 0.37%), coverholder business supplement 0.19% (2007: 0.18%) and reinsurance 0.14% (2007: 0.13%).
- 11.2 User pays charges continue to apply in Italy. In addition to these charges, costs will be recovered from specific syndicates on a user pays basis where those syndicates have requested additional work from an office, (e.g. the production of non-standard reports) and that additional work has resulted in significant additional cost. If this situation applies, then the cost implications will be made clear to the syndicate before proceeding with the work.

- 11.3 All queries on overseas operating charges should be referred to either Helen French 020 7327 6355 (email: [helen.french@lloyds.com](mailto:helen.french@lloyds.com)), or Susan Jeapes 020 7327 2249 (email: [susan.jeapes@lloyds.com](mailto:susan.jeapes@lloyds.com)), or to:

Lloyd's International Trading Advice (LITA)  
 Tel: 020 7327 6677  
 Email: [LITA@lloyds.com](mailto:LITA@lloyds.com)

- 11.4 A complete schedule of charges is attached at appendix 10.

## 12 Further Information

- 12.1 The charges set out in the appendices to this bulletin, where applicable, have been reviewed and approved by the Franchise Board. The notes to each schedule of charges include details of assumptions and relevant key issues together with contact names and numbers for enquiries. The appendices are cross referenced as follows:

	Appendix	Pages
Franchise Performance & Risk Management Charge	1	6-7
Charge in respect of syndicates in run-off	2	8
Capacity Markets	3	9
Policyholder and Market Assistance charges	4	10
Finance	5	11-15
Information Technology Group	6	16-21
Market Services	7	22-31
Property Services	8	32-33
New Entrant Charges	9	34
Overseas operating charges	10	35-36

- 12.2 If you have any queries regarding this bulletin please contact Rob Deane, 020 7327 6087 (email: [robert.deane@lloyds.com](mailto:robert.deane@lloyds.com))

Luke Savage  
 Director, Finance, Risk Management & Operations

## Franchise Performance and Risk Management Charge

- 1.1 The Franchise Performance and Risk Management charge has been calculated to recover approximately £12m from the Market in order to fund the activities of the Franchise Performance and Risk Management teams.
- 1.2 The principles of the charge:
- there should be a minimum fee for all agents;
  - the amount of resource required for an agent rises as the size of the agent increases. However, an agent with, for example, £500m capacity does not require five times the amount of resource as an agent with £100m capacity. The charging structure reflects this; and
  - the amount of resources needed increases with every syndicate an agent manages.
- 1.3 For 2008, managing agents will pay:
- a flat fee of £11,000 per syndicate managed;
  - a minimum fee of £15,500 for a managing agent and £20,700 for a members' agent;
  - various levies on bands of capacity, which decrease as the amount of capacity rises.
- 1.4 The charge will only be made on active capacity for 2008. Agents which only manage syndicates in run-off will not attract a Franchise Performance & Risk Management charge, but will attract a special charge as outlined in appendix 2. An agent that commences or increases operations mid-year will attract a pro rata charge.
- 1.5 The charge will be collected in two equal instalments due by 7 January and 2 June 2008. Any payment not made by the due date will attract an interest charge at 5% over National Westminster Bank plc base rate.
- 1.6 The charges will be made as follows:

### Managing Agents:

The charge on managing agents shall be calculated as follows. The flat fee of £11,000 per syndicate should be added to the figures set out in the table below for managing agents.

Capacity of Agent	£ (minimum fee)	For each £ of capacity above the minimum capacity stated in the left hand column
£0 - £50m	15,500 plus	0.1591%
£50m - £150m	95,050 plus	0.0956%
£150m - £250m	190,650 plus	0.0796%
£250m - £500m	270,250 plus	0.0221%
Above £500m	325,500 plus	0.0201%

**Members' Agents:**

The levy on members' agents (including corporate advisers) shall be calculated as follows:

<b>Capacity of Agent</b>	<b>£ (minimum fee)</b>	<b>For each £ of capacity above the minimum capacity stated in the left hand column</b>
£0 - £50m	20,700 plus	0.0246%
£50m - £150m	33,000 plus	0.0246%
£150m - £250m	57,600 plus	0.0123%
Above £250m	69,900 plus	0.0074%

**Syndicate Expenses**

- 1.7 As the activities underlying the Franchise Performance and Risk Management Charge relate predominantly to the day to day transaction of underwriting business at Lloyd's, it may be treated as a syndicate expense. Managing agents should ensure, however, that it is apportioned between syndicates and years of account in accordance with the Code of Practice for Underwriting Agents – Syndicate Expenses (see Regulatory Bulletin 069/2000, issued 13 September 2000). Moreover, specific disclosure should be made in the syndicate annual report and accounts of the apportionment policy adopted and a breakdown of the figures provided by reference to each year of account. Run-off charges paid in accordance with appendix 2 should be treated in a similar fashion.
- 1.8 The foregoing approach applies to all aspects of user pays charging currently in place through the Corporation, i.e. if the charge can be determined as relating directly to the business of the syndicate itself it may be charged as a syndicate expense, subject to the disclosure requirements outlined above.

**Charges in respect of Syndicates in Run-off**

- 1.1 The Franchise Performance and Risk Management Charge will not be applicable to agents with run-off syndicates. Instead they will pay an annual charge at a flat rate of £1 per £1,000 of reported net insurance liabilities, assessed by reference to the most recent audited accounts of the syndicate for each year of account in run-off. For this purpose a run-off syndicate means a syndicate which no longer accepts new or renewal insurance business (other than the variation or extension of risk previously underwritten or reinsurance to close an earlier year of account of that syndicate). This charge is unchanged from 2007.
- 1.2 In this context, net insurance liabilities means the amounts retained by each syndicate in run-off, in respect of each year of account in run-off, to meet all known and outstanding liabilities carried forward as at 31 December 2007. If the relevant audited financial statements are unavailable and their production appears likely to be significantly delayed, an interim charge (to be adjusted if necessary on subsequent publication of the relevant audited accounts) may be assessed by reference to the most recently submitted quarterly monitoring return (QMR) made by the run-off managers to Lloyd's for the syndicate for the relevant years of account. Any payment of this charge not made by the due date will attract an interest charge at 5% over National Westminster Bank plc base rate.



## Capacity Markets 2008

All charges set out below are to be paid by the relevant members of the Lloyd's community and exclude VAT.

Capacity Markets charges in 2008 will be the same as for 2007, as set out below.

Type of charge	Charge
	£
Approval of capacity offer by means of announced auction offer	1,900
Approval of formal capacity offer (cash only)	5,000
Approval of formal capacity offer (with shares or a share alternative)	6,200
Approval of conversion scheme (with interavailability)	9,600
Approval of conversion scheme (with reverse interavailability or transition)	10,600

An additional fee may be charged to sponsors to cover, for example:

- additional costs incurred in processing particularly complex schemes, especially where features not directly necessary to the scheme are included; and
- the reimbursement of any external legal (or other professional) fees incurred by Lloyd's in developing a particular scheme. An example of this is where bespoke trust deeds are prepared for reverse interavailability schemes.

Every effort will be made to make promoters/sponsors aware of the possibility of an additional charge at an early stage in the process.

Contact name for queries:

Peter Spires 020 7327 6170  
(email [peter.spires@lloyds.com](mailto:peter.spires@lloyds.com))

## Policyholder and Market Assistance Charges 2008

All charges set out below are to be paid by the relevant members of the Lloyd's community and exclude VAT.

As in 2007, the Policyholder and Market Assistance is seeking to recover its complaints handling costs on a user pays basis. The charges for 2008 closely reflect the work involved in the various stages of the complaints process.

Despite best endeavours a small number of complainants will insist on referring matters to the FOS which will result in a minimum charge by the FOS of £360 for each case. As in 2007 these additional costs will be recovered from the syndicates involved.

The operating costs of the Financial Ombudsman Service are borne by the insurance industry as a whole through a combination of case fees and a general levy on member firms. The FOS's general levy charged to Lloyd's is recovered from personal lines syndicates based on premium income figures. The recovery will continue to be made in 2008.

The market charges reflect the work carried out on pure complaints handling. There are also certain tasks carried out by the department which ensure that Lloyd's complies with all aspects of the FSA complaint handling rules. The department also coordinates the market's response to policyholder enquiries in the event of a major loss. It is felt appropriate that those costs are borne by Lloyd's centrally.

POLICYHOLDER AND MARKET ASSISTANCE CHARGES 2008	
DESCRIPTION	2008 CHARGE
Administration fee for UK complaints	£110
Administration fee for Overseas complaints	£200
Additional fee for full investigation – UK complaints	£435
Additional fee for full investigation – Overseas complaints	£395
Recovery of Financial Ombudsman Service (FOS) case fee	Complaints received after 1/1/05 FOS case fee to be recovered (min £360)
Recovery of FOS Levy	Charge applied by FOS is recovered from Personal Lines syndicates

## **Finance Directorate - 2008 Market Charges**

### **Foreign Exchange Dealing Fees**

The Treasury Department makes a charge for undertaking foreign exchange activity on behalf of Lloyd's market participants.

Foreign exchange dealing instructions may be received directly from managing agents or indirectly in connection with other activities, including the Lloyd's Currency Conversion Service.

Charges vary between 0.03% and 0.05% of the sterling value of transactions, although the minimum charge is £10. Charges are levied by adjusting the exchange rate at which deals are transacted, by reference to the relevant market rate. No separate charge is made.

As a result of the large volumes of foreign exchange business transacted by Treasury, it is able to obtain very competitive dealing rates from its counterparties. This means that the exchange rates achieved remain advantageous when compared to retail rates, despite the charge made by the Department.

### **Provision of Schedule 9a Information to Corporate Members**

#### **Introduction**

Corporate members of Lloyd's are required to prepare their accounts in accordance with Schedule 9a of the Companies Act 1985. Market Reporting Department (MRD) offers a "central facility" to provide corporate members with the data that they need in order to be able to prepare their accounts in accordance with Schedule 9a. MRD is able to provide this facility by advising on the data requirements, collecting the syndicate data in the relevant format from managing agents, processing it and providing outputs in the Schedule 9a format for each subscribing member. If the central facility was not available, it would be necessary for individual corporate members to contact the managing agent of each syndicate on which they participate in order to negotiate arrangements to obtain this information, which would not be otherwise provided by managing agents. It is likely that the cost to a corporate member of having to obtain the data this way would be greater than the fees charged for the Lloyd's facility.

#### **Fees**

Each corporate member that wishes to subscribe to this service is required to pay a fee as prescribed under the Syndicate Accounting Byelaw (No. 8 of 2005) as amended. This fee is calculated by reference to the highest overall premium limit (OPL) of the corporate member concerned and number of syndicates (disregarding syndicate years of account for this purpose) in which the corporate member participates.

The prescribed fees (excluding VAT) for the December 2007 facility are set out below and vary with respect to the size (in terms of OPL) of the corporate member. They are unchanged from last year.

OPL for member*	Fee per syndicate participation**	Maximum fee**
£15,000,001 or greater	£125	£3,750
£10,000,001 to £15,000,000	£100	£3,000
£5,000,001 to £10,000,000	£70	£2,100
£2,000,001 to £5,000,000	£35	£1,050
£2,000,000 or less	£35	£700
Members participating on 2004 or prior run-off years only	£35	£700

\* OPL is defined as the highest OPL written for any year of account within the last three years of account.

\*\* Fees are calculated per syndicate (not syndicate year) participation and are exclusive of VAT at 17.5%

### Key assumptions

The fee structure for 31 December 2007 Schedule 9a reporting has been prepared on the assumption that the level of subscription to the central facility and Market Reporting Department's costs incurred in providing this facility, do not change materially from those relating to the 2006 exercise.

### Other significant matters

No established alternative source in order for corporate members to obtain this data currently exists. As noted above, however, the cost incurred by corporate members making their own arrangements to obtain the information directly from managing agents is likely to be somewhat higher.

**Corporate Inter-available FAL**

Corporate groups may wish to rationalise their Lloyd's operations and reduce the number of underwriting subsidiaries. Lloyd's has developed a mechanism and the documentation to deal with the provision of Funds at Lloyd's to support both the business being run off by the ceasing corporate members and the increased level of underwriting by the continuing corporate member.

A fee is payable by those corporate groups seeking to consolidate and make their individual corporate members' FAL inter-available. This charge seeks to recover principally legal costs incurred by Lloyd's in respect of such consolidations. The fee is £1,000 (excluding VAT) per ceasing member subject to a maximum of £10,000 per corporate group consolidation.

**Premium Tax Administration**

The Tax department administers the collection and payment of UK insurance premium tax and various foreign insurance premium taxes and makes a charge to cover the administration costs of this activity. The charge is levied on a flat basis for all syndicates, arrived at by dividing total costs by the number of relevant syndicates (excluding life syndicates and those motor syndicates that file their own IPT returns and have limited exposure to foreign taxes). On this basis the charge for 2007 is £9,000 per syndicate. The collection of this charge will take place in January 2008.

The charge for 2008 is expected to remain the same, £9,000 per syndicate.

**Finance Directorate Contacts:-**

Foreign Exchange Dealing Fees - Gary White 020 7327 5340, (email: [gary.white@lloyds.com](mailto:gary.white@lloyds.com))

Schedule 9a Fees – Robert Smith 020 7327 5459, (email: [robert.smith@lloyds.com](mailto:robert.smith@lloyds.com))

Corporate Inter-available FAL - Kevin Nethersell 020 7327 6253, (email: [kevin.nethersell@lloyds.com](mailto:kevin.nethersell@lloyds.com))

Premium Tax Administration – Nick Marman 020 7327 6727, (email: [nick.marman@lloyds.com](mailto:nick.marman@lloyds.com))

Ref	Chargeable Item	Customer	Unit of Charge	2008 Price per Unit (excl. VAT)	Benchmark Prices	2007 Price per Unit (excl. VAT)
1	<b>Foreign Exchange Dealing fees</b>	Managing Agents / Syndicates	Transaction value	0.03% to 0.05% dependant on transaction size. Minimum charge £10	0.25%	0.03% to 0.05% dependant on transaction size. Minimum charge £10
	Foreign exchange and currency translation services provided by the Tax and Treasury department, including operation of the Lloyd's Currency Conversion Service					
2	<b>Provision of Schedule 9a data to corporate members</b>	Corporate Members	Per syndicate participation	£125 (discount of up to 72% for low OPL)	No comparison	£125 (discount of up to 72% for low OPL)
	Charges to corporate members for completion of Schedule 9a as required by the Companies Act 1985. Service provided by Market Reporting					

Ref	Chargeable Item	Customer	Unit of Charge	2008 Price per Unit (excl. VAT)	Benchmark Prices	2007 Price per Unit (excl. VAT)
<b>3</b>	<b>Corporate Inter-Available FAL</b>	Corporate Members	Per corporate member	£1,000 (subject to £10,000 max.)	No comparison	£1,000 (subject to £10,000 max.)
	Charges to corporate members seeking to consolidate and making their individual corporate members' FAL inter-available.					
<b>4</b>	<b>Premium Tax Administration Charges</b>	All Syndicates	per syndicate	£9,000	No comparison	£9,000
	Charge levied in arrears to all syndicates (other than those motor syndicates that file their own IPT returns directly and have limited exposure to foreign premium taxes) to recover the costs of administration of insurance premium tax and foreign taxes. Collected from interest earned on IPT prior to payment to Customs & Excise					

## **Information Technology Group**

Lloyd's Information Technology Group will shortly begin the 2008 annual billing process by asking market firms to confirm their continuing requirement for managed infrastructure services. These services cover data communications, voice / telephone communications, associated cabling and Black Box Park usage. Following agreement of the requirements, invoices will be issued in early 2008.

### **Ongoing Service Prices**

2008 pricing for current services offered have either been reduced or remain unchanged from last year. This reflects our on going commitment to providing an efficient and effective operational service to our customers.

With the LIN Refresh programme now complete, the 2008 market charges reflect the recent changes to agreements and prices remain unchanged from 2007.

### **Set-up Service Charges**

Please note that the set-up of services will be charged on a time and materials basis.

Contact name for queries:

Lesley Parietti, Information Technology Group, 020 7327 5912  
(email: [lesley.parietti@lloyds.com](mailto:lesley.parietti@lloyds.com))



<b>IT GROUP - 2008 MARKET CHARGES</b>				
<b>Chargeable Item</b>	<b>Customer</b>	<b>Unit of Charge</b>	<b>2008 Price per Unit</b>	<b>2007 Price per Unit</b>
<b>LLOYD'S INSURANCE NETWORK (LIN) SERVICES</b>				
<b>LIN Network set-up – Ethernet</b>	Market	Per Connection	<b>Manpower Hourly Rate</b>	£4,136
Set-up of Ethernet connection to the LIN				
<b>LIN Network Annual Fee – Ethernet</b>	Market	Per Connection	<b>£9,043</b>	£9,043
Covers the cost of management of Ethernet connection to the LIN				
<b>LIN Network Annual Fee - Additional for Service Providers</b>	Market	Per customer	<b>£1,091</b>	£1,250
Additional £1,091 per customer from 2nd up to 10th customer - Maximum £9,819. For LIN customers who use the LIN to provide a commercial service to other organisations				
<b>LIN ISP set-up - All bands</b>	Market	Per Connection	<b>Manpower Hourly Rate</b>	£591
Set-up of an Internet browsing facility for all dedicated bps.				
<b>LIN ISP 512K</b>	Market	Per Connection	<b>£2,728</b>	£3,014
Rental of an Internet browsing facility at 512K bps				
<b>LIN ISP 2M</b>	Market	Per Connection	<b>£6,153</b>	£6,799
Rental of an Internet browsing facility at 2M bps				
<b>LIN ISP - shared</b>	Market	Per Connection	<b>£2,568</b>	£2,837
Rental of an Internet browsing facility shared with other users at 2M bps				
<b>Virtual Private Network (via a single workstation) set-up fee</b>	Market	Per connection	<b>Manpower Hourly Rate</b>	£112
Set-up of a secure, data encrypted tunnel through to the LIN				

<b>IT GROUP - 2008 MARKET CHARGES</b>				
<b>Chargeable Item</b>	<b>Customer</b>	<b>Unit of Charge</b>	<b>2008 Price per Unit</b>	<b>2007 Price per Unit</b>
<b>Virtual Private Network (via a single workstation)</b>	Market	Per connection	<b>£436</b>	£482
Rental of a secure, data encrypted tunnel through to the LIN				
<b>Virtual Private Network (branch-to-branch) set-up fee</b>	Market	Per connection	<b>Manpower Hourly Rate</b>	£3,044
Set-up of a secure, data encrypted tunnel through to the LIN				
<b>Virtual Private Network (branch-to-branch) support 256K bps</b>	Market	Per connection	<b>£1,418</b>	£1,418
Rental of a secure, data encrypted tunnel through to the LIN at 256K bps				
<b>Virtual Private Network (branch-to-branch) support 512K bps</b>	Market	Per connection	<b>£2,161</b>	£2,161
Rental of a secure, data encrypted tunnel through to the LIN at 512K bps				
<b>Virtual Private Network (branch-to-branch) support 1M bps</b>	Market	Per connection	<b>£3,738</b>	£3,738
Rental of a secure, data encrypted tunnel through to the LIN at 1M bps				
<b>Virtual Private Network (branch-to-branch) support 2M bps</b>	Market	Per connection	<b>£6,889</b>	£6,889
Rental of a secure, data encrypted tunnel through to the LIN at 2M bps				
<b>Marketmail LIN administration fee (Exchange Gateway) (no longer applicable)</b>	Market	Per Connection	<b>£0</b>	£1,035
<b>LIN DR Set-up fee - Ethernet</b>	Market	Per Connection	<b>Manpower Hourly Rate</b>	£4,136
Set up of an alternative route to LIN in the event of a disaster				
<b>LIN DR Annual Fee connection – Ethernet</b>	Market	Per Connection	<b>£2,489</b>	£2,774

<b>IT GROUP - 2008 MARKET CHARGES</b>				
<b>Chargeable Item</b>	<b>Customer</b>	<b>Unit of Charge</b>	<b>2008 Price per Unit</b>	<b>2007 Price per Unit</b>
<b>DR Invocation Tests</b>	Market	Per Test	<b>Manpower Hourly Rate</b>	£711
LIN DR testing outside bi-annual dates				
<b>Tailored DR Invocation Plan - Set up</b>	Market	Per Customer	<b>Manpower Hourly Rate</b>	£1,311
<b>Tailored DR Invocation Plan - Annual fee</b>	Market	Per Customer	<b>£606</b>	£676
<b>LIN DR Service for DR Service Providers</b>	Market	Per Connection	<b>Various</b>	Various
Rental of service provider LIN DR connection				
<b>LIN DR Service for DR Service Providers set-up</b>	Market	Per Connection	<b>Manpower Hourly Rate</b>	Various
Set-up of service provider LIN DR connection				
<b>CABLING SERVICES</b>				
<b>Cabling within the Lloyd's building - Provide</b>	Market	Per Cable	<b>Manpower Hourly Rate Plus Materials</b>	N/a
Installation of cabling within the Lloyd's building				
<b>Fibre Optic Cable - Support</b>	Market	Per Fibre Pair	<b>£723</b>	£723
Rental and support of fibre infrastructure				
<b>Rental of UTP Cross Connects within level 3 CoLo facility</b>	Market	Per Connection	<b>£177</b>	£197
<b>Block Wiring</b>	Market	Per Pair	<b>£16</b>	£16
Charge for use of BT block wiring to support private PBX's (price per pair)				

<b>IT GROUP - 2008 MARKET CHARGES</b>				
<b>Chargeable Item</b>	<b>Customer</b>	<b>Unit of Charge</b>	<b>2008 Price per Unit</b>	<b>2007 Price per Unit</b>
<b>BLACK BOX PARK (BBP1) SERVICES</b>				
<b>Black Box Park 1 (BBP1) Rack Space - 1 unit</b>	Market	Per Unit	<b>£251</b>	£251
Rental of 1 unit rack space in a Lloyd's cabinet				
<b>BBP1 Rack Space - 10 units</b>	Market	Per Unit	<b>£1,366</b>	£1,366
Rental of a lockable portion of a Lloyd's cabinet (10 units)				
<b>BBP1 Rack Space - 20 units</b>	Market	Per Unit	<b>£2,701</b>	£2,701
Rental of a lockable portion of a Lloyd's cabinet (20 units)				
<b>BBP1 Floor Space</b>	Market	Per Unit	<b>£5,327</b>	£5,327
Rental of floor space in Black Box Park 1 for customers own comms cabinet				
<b>VOICE SERVICES</b>				
<b>Installation of Voice Services</b>	Market	Per Unit	<b>Manpower Hourly Rate</b>	N/a
<b>Standard Extension</b>	Market	Per Extension	<b>£485</b>	£485
Rental for Lloyd's extension number and a Lloyd's supplied analogue handset				
<b>Digital Telephone Handset (7960)</b>	Market	Per Handset	<b>£107</b>	£107
Additional rental for a digital handset				
<b>Digital Add-on Unit</b>	Market	Per Unit	<b>£131</b>	£131

Rent for a digital add-on unit, which supplies extra programmable keys				
<b><u>IT GROUP - 2008 MARKET CHARGES</u></b>				
<b>Chargeable Item</b>	<b>Customer</b>	<b>Unit of Charge</b>	<b>2008 Price per Unit</b>	<b>2007 Price per Unit</b>
<b>Additional Telephone Socket</b>	Market	Per Socket	<b>£66</b>	£66
Rental of an additional analogue telephone of an existing analogue extension				
<b>Voicemail</b>	Market	Per Unit	<b>£93</b>	£93
Rental of a voice mailbox				
<b>Fax / Modem Line</b>	Market	Per Line	<b>£227</b>	£227
Rental of a fax/modem link on a Lloyd's extension number				
<b>Rental of an IP Conference Unit</b>	Market	Per Unit	<b>£197</b>	£197

## **Market Services Charges**

The 2008 member charging structure will remain broadly unchanged from 2007. Other than a reduction of the base service charge for those members who participate on run-off syndicates only and an inflationary increase of 3%, there are no other significant changes.

The 2008 price list is enclosed at appendix 7. All charges exclude VAT.

Point of contact:

Jenny Lavery 01634 392909

email: [market-services-charges@lloyds.com](mailto:market-services-charges@lloyds.com)

## **Market Services Charges**

### **Customer Categories for Charges**

The overall price list for Market Services is split by customer category:-

- A. Individual Members
- B. Corporate Members
- C. Direct Corporate Participants
- D. Members' and Managing Agents

**A: INDIVIDUAL MEMBERS**

<b>Chargeable Item</b>	<b>Frequency</b>	<b>Price 2008</b>	<b>VAT Status – Note 4</b>	<b>Description of Service</b>
Base Service Charge – Active and Naturally Open Participation	Annual	£305	Outside Scope	Basic charge for membership administration
Base Service Charge – Run-Off Participation Only	Annual	£250	Outside Scope	Basic charge for membership administration
Bank/Building Society Accounts	Annual	£51	Outside Scope	Single charge for administration of accounts within funds at Lloyd's (FAL)
UK securities and Unit Trusts (UK and Foreign) (per holding)	Annual	£47	Outside Scope	Per holding charge for administration of UK Securities and all Unit Trusts held in FAL
Foreign Securities held in Crest (per holding)	Annual	£128	Outside Scope	Per holding charge for administration of foreign securities held in FAL via Crest
Foreign Securities including Citibank (per holding)	Annual	£235	Outside Scope	Per holding charge for administration of foreign securities and holdings in Citibank held in FAL
Guarantees / Letter of Credits	Annual	£95	Outside Scope	Per holding charge for administration of guarantees or letters of credit held in FAL
Life Policy / Bond	Annual	£144	Outside Scope	Per holding charge for administration of life policies / bonds held in FAL
Merrill Lynch Monitoring	Annual	£315	Outside Scope	Single charge for monitoring of securities held in FAL via Merrill Lynch
FX Contract – base charge	Per contract	£210	Outside Scope	Per holding charge for receipt and initial set up of contract
FX Contract – monitoring	Per month or part thereof	£90	Outside Scope	Per holding charge for daily monitoring of contract margin
Unregulated CIS – initial charge	Once	£500	Outside Scope	Single charge for approval of initial unregulated CIS
Special Reserve Fund Administration	Annual	£75	Outside Scope	Single charge for administration of Special Reserve Fund
Market Services Taxation – Active and Naturally Open Participation	Annual	£88	Standard Rate	Processing Charge for UK, US and Canadian tax return data in respect of naturally open member
Dewey and LeBoeuf Taxation – Active and Naturally Open Participation	Annual	£162	Standard Rate	Dewey and LeBoeuf charge for filing US tax return in respect of naturally open member
Market Services Taxation – Run-Off Participation Only	Annual	£36	Standard Rate	Market Services Processing Charge for UK, US and Canadian tax return data in respect of run-off member
Dewey and LeBoeuf Taxation – Run-Off Participation Only	Annual	£89	Standard Rate	Dewey and LeBoeuf charge for filing US tax return in respect of run-off member
US Resident Administration	Annual	£340	Standard Rate	Single charge for providing data for US resident tax return
MAPA Participation – Active and Naturally Open	Annual	£103	Standard Rate	Single charge for administration of MAPA participations
MAPA Participation – Run-Off Only	Annual	£15	Standard Rate	Single charge for administration of MAPA participations
Partial Release (under £500)	Per Release under £500	£108	Outside Scope	To ensure efficient use of resources only releases under £500 are subject to a charge
Partial Release – additional request	Per additional request	£108	Outside Scope	To ensure efficient use of resources a charge is levied for each additional release
Partial Release – late request	Per late request	£108	Outside Scope	To ensure efficient use of resources a charge is levied for each additional release
Voluntary Drawdown (under £500)	Per drawdown under £500	£108	Outside Scope	To ensure efficient use of resources only drawdowns under £500 are subject to a charge
Compulsory Drawdown	Per Request	£108	Outside Scope	To cover additional costs incurred processing compulsory drawdown
Company Report and Accounts	Per Account Provided	£15	Standard Rated	Fee for provision of company report and accounts



Enquiries	Per half-hour	£40	Standard Rated	Fee for handling general enquiries
Duplicate Requests – including payments	Per duplicate	£40	Standard Rated	Fee for provision of duplicate items
Coming into Line Extension Requests	Per Day per £5m or part thereof	£50	Outside Scope	Fee for granting extension to coming into line deadline – based on amount outstanding in multiples of £5m or part thereof per day
Cash Service Charge	Bi-annual	Variable	Exempt	Charge for administration of cash held in FAL at the rate of 0.125% per annum
TAROT Access	Annual	£100	Standard Rated	Single charge for remote access to TAROT – all infrastructure costs to be borne by member

**B: CORPORATE MEMBERS**

Chargeable Item	Frequency	Price 2008	VAT Status – Note 4	Description of Service
Base Service Charge – Active and Naturally Open Participation	Annual	£615	Outside Scope	Basic charge for membership administration
Base Service Charge – Run-Off Participation Only	Annual	£550	Outside Scope	Basic charge for membership administration
Bank/Building Society Accounts	Annual	£51	Outside Scope	Single charge for administration of accounts within funds at Lloyd's (FAL)
UK securities and Unit Trusts (UK and Foreign) (per holding)	Annual	£47	Outside Scope	Per holding charge for administration of UK Securities and all Unit Trusts held in FAL
Foreign Securities held in Crest (per holding)	Annual	£128	Outside Scope	Per holding charge for administration of foreign securities held in FAL via Crest
Foreign Securities including Citibank (per holding)	Annual	£235	Outside Scope	Per holding charge for administration of foreign securities and holdings in Citibank held in FAL
Guarantees / Letter of Credits	Annual	£95	Outside Scope	Per holding charge for administration of guarantees or letters of credit held in FAL
Merrill Lynch Monitoring	Annual	£315	Outside Scope	Single charge for monitoring of securities held in FAL via Merrill Lynch
FX Contract – base charge	Per contract	£210	Outside Scope	Per holding charge for receipt and initial set up of contract
FX Contract – monitoring	Per month or part thereof	£90	Outside Scope	Per holding charge for daily monitoring of contract margin
Unregulated CIS – initial charge	Once	£500	Outside Scope	Single charge for approval of initial unregulated CIS
Covenant & Charge Additional Monitoring Fee	Annual	£315	Outside Scope	Single charge for monitoring of securities held in FAL under Covenant and Charge arrangement
Interavailable Recipient per Donor	Annual	£155	Outside Scope	Per participant charge to successor member for administration of FAL made interavailable to it
Market Services Taxation	Annual	£140	Standard Rate	Processing Charge for UK, US and Canadian tax return data
Dewey and LeBoeuf Taxation	Annual	£275	Standard Rate	Dewey and LeBoeuf charge for filing US tax
US Resident Administration	Annual	£340	Standard Rate	Single charge for providing data for US resident tax return
MAPA Participation – Active and Naturally Open	Annual	£103	Standard Rate	Single charge for administration of MAPA participations
MAPA Participation – Run-Off Only	Annual	£15	Standard Rate	Single charge for administration of MAPA participations
Partial Release (under £500)	Per Release under £500	£108	Outside Scope	To ensure efficient use of resources only releases under £500 are subject to a charge
Partial Release – additional request	Per additional request	£108	Outside Scope	To ensure efficient use of resources a charge is levied for each additional release
Partial Release – late request	Per late request	£108	Outside Scope	To ensure efficient use of resources a charge is levied for each additional release
Voluntary Drawdown (under £500)	Per drawdown under £500	£108	Outside Scope	To ensure efficient use of resources only drawdowns under £500 are subject to a charge
Compulsory Drawdown	Per Request	£108	Outside Scope	To cover additional costs incurred processing compulsory drawdown
Company Report and Accounts	Per Account Provided	£15	Standard Rated	Fee for provision of company report and accounts
Enquiries	Per half-hour	£40	Standard Rated	Fee for handling general enquiries
Duplicate Requests – including payments	Per duplicate	£40	Standard Rated	Fee for provision of duplicate items
Coming into Line Extension	Per Day per	£50	Outside Scope	Fee for granting extension to coming

Requests	£5m or part thereof			into line deadline – based on amount outstanding in multiples of £5m or part thereof per day
Approval of Director / Controller Change	Per change	£150	Outside Scope	Fee for the approval of the change
Declaration of Compliance Extension Request	Per request	£250	Outside Scope	Fee for granting extension to the Declaration of Compliance Request
Breach of Declaration of Compliance	Per breach	£100	Outside Scope	Fee for unauthorised changes in director/controller highlighted by Declaration of Compliance checking
Cash Service Charge	Bi-annual	Variable	Exempt	Charge for administration of cash held in FAL at the rate of 0.125% per annum
TAROT Access	Annual	£100	Standard Rated	Single charge for remote access to TAROT – all infrastructure costs to be borne by member

**C: DIRECT CORPORATE PARTICIPANTS**

Chargeable Item	Frequency	Price 2008	VAT Status – Note 4	Description of Service
Base Service Charge	Annual	£2,630	Outside Scope	Basic charge for membership administration
Bank/Building Society Accounts	Annual	£51	Outside Scope	Single charge for administration of accounts within funds at Lloyd's (FAL)
UK securities and Unit Trusts (UK and Foreign) (per holding)	Annual	£200	Outside Scope	Per holding charge for administration of UK securities and all unit trusts held in FAL
Foreign Securities held in Crest (per holding)	Annual	£257	Outside Scope	Per holding charge for administration of foreign securities held in FAL via Crest
Foreign Securities including Citibank (per holding)	Annual	£370	Outside Scope	Per holding charge for administration of foreign securities and holdings in Citibank held in FAL
Commercial Paper	Annual	£900	Outside Scope	Per holding charge for administration of commercial paper held in FAL
Guarantees / Letter of Credits	Annual	£210	Outside Scope	Per holding charge for administration of guarantees or letters of credit held in FAL
Merrill Lynch Monitoring	Annual	£315	Outside Scope	Single charge for monitoring of securities held in FAL via Merrill Lynch
FX Contract – base charge	Per contract	£210	Outside Scope	Per holding charge for receipt and initial set up of contract
FX Contract – monitoring	Per month or part thereof	£90	Outside Scope	Per holding charge for daily monitoring of contract margin
Unregulated CIS – initial charge	Once	£500	Outside Scope	Single charge for approval of initial unregulated CIS
Covenant & Charge Additional Monitoring Fee	Annual	£315	Outside Scope	Single charge for monitoring of securities held in FAL under Covenant and Charge arrangement
Interavailable Recipient per Donor	Annual	£155	Outside Scope	Per participant charge to successor member for administration of FAL made interavailable to it
Market Services Taxation	Annual	£300	Standard Rate	Processing Charge for UK, US and Canadian tax return data
Dewey and LeBoeuf Taxation	Annual	£1,355	Standard Rate	Dewey and LeBoeuf charge for filing US tax
US Resident Administration	Annual	£340	Standard Rate	Single charge for providing data for US resident tax return
MAPA Participation – Active and Naturally Open	Annual	£103	Standard Rate	Single charge for administration of MAPA participations
MAPA Participation – Run-Off Only	Annual	£15	Standard Rate	Single charge for administration of MAPA participations
Partial Release (under £500)	Per Release under £500	£108	Outside Scope	To ensure efficient use of resources only releases under £500 are subject to a charge
Partial Release – additional request	Per additional request	£108	Outside Scope	To ensure efficient use of resources a charge is levied for each additional release
Partial Release – late request	Per late request	£108	Outside Scope	To ensure efficient use of resources a charge is levied for each additional release
Voluntary Drawdown (under £500)	Per drawdown under £500	£108	Outside Scope	To ensure efficient use of resources only drawdowns under £500 are subject to a charge
Compulsory Drawdown	Per Request	£108	Outside Scope	To cover additional costs incurred processing compulsory drawdown
Company Report and Accounts	Per Account Provided	£15	Standard Rated	Fee for provision of company report and accounts
Enquiries	Per half-hour	£40	Standard Rated	Fee for handling general enquiries
Duplicate Requests – including payments	Per duplicate	£40	Standard Rated	Fee for provision of duplicate items

Coming into Line Extension Requests	Per Day per £5m or part thereof	£50	Outside Scope	Fee for granting extension to coming into line deadline – based on amount outstanding in multiples of £5m or part thereof per day
Approval of Director / Controller Change	Per change	£150	Outside Scope	Fee for the approval of the change
Declaration of Compliance Extension Request	Per request	£250	Outside Scope	Fee for granting extension to the Declaration of Compliance Request
Breach of Declaration of Compliance	Per breach	£100	Outside Scope	Fee for unauthorised changes in director/controller highlighted by Declaration of Compliance checking
Cash Service Charge	Bi-annual	Variable	Exempt	Charge for administration of cash held in FAL at the rate of 0.125% per annum
TAROT Access	Annual	£100	Standard Rated	Single charge for remote access to TAROT – all infrastructure costs to be borne by member

**Third party and other charges applicable to all members**

Note	
1	<p>Where third party costs are incurred by Market Services in providing a service, these will be charged to the member concerned (e.g. bank charges, Citibank global custody fee, Companies House filing fee, Crest settlement charges, legal fees, postage and packaging, stamp duty).</p> <p>NB Corporate members may also incur charges in relation to mergers and acquisitions or special circumstances where additional specialist input is required to incorporate the impact and change in the US tax return.</p>
2	<p>Market Services reserves the right to charge on a time and materials basis for each trade (per security) above the following levels -</p> <p align="center"><b>Individual and Corporate Members:</b></p> <p align="center">UK securities – trading more than twice a year Foreign securities – trading more than twice a year</p> <p align="center"><b>Direct Corporate Participants:</b></p> <p align="center">UK securities – trading more than four times a year Foreign securities – trading more than four times a year Commercial paper – more than 13 maturities a year</p>
3	Full details of each service are available upon request
4	VAT Status to be confirmed

**D: MEMBERS' AND MANAGING AGENTS**

Chargeable Item	Category	Frequency	Price 2008	VAT Status - Note 3
Provision of Systems	Members' Agent	Annual	£18,000	Standard Rate
Provision of Systems	Managing Agent	Per syndicate	£410	Standard Rate
Results Processing	Syndicate	Per active aligned / dedicated syndicate	£875	Standard Rate
		Per open/run-off/closed in distribution aligned / dedicated syndicate	£775	Standard Rate
		Per active spread syndicate without MAPA	£1,750	Standard Rate
		Per open/run-off/closed in distribution spread syndicate without MAPA	£1,545	Standard Rate
		Per active spread syndicate with MAPA	£2,575	Standard Rate
		Per open/run-off/closed in distribution spread syndicate with MAPA	£2,265	Standard Rate
Filing of Syndicate Federal Excise Tax Return	Syndicate	Per annum	£650	Standard Rate
CIL extension requests	Members' Agent	Per £5m or part thereof per day	£50	Outside Scope
QI	Syndicate	Per annum	£100	Standard Rate
Calculation of ND Interest	Managing Agent	Per request	£100	Standard Rate
Register of Agent Charges	Both	Per register	£25	Zero Rated
Agency Agreement	Both	Per agreement	£20	Zero Rated
Enquiries	Both	Per ½ hour	£40	Standard Rate
Duplicate Requests – including payments	Both	Per item	£40	Standard Rate
Note				
1	Where third party costs are incurred by the Market Services in providing a service, these will be charged to the agent concerned (e.g. stamp duty, bank charges, postage and packaging, legal fees, Crest fines).			
2	Full details of each service are available on request.			
3	The rates shown are subject to confirmation by Customs and Excise.			

## **Property Services**

### **Market Services**

#### **Introduction**

2008 Room Rental charges have increased by 1% compared to the 2007 level.

#### **Key Assumptions**

Property Services reserves the right to review its decision should it transpire that the demand for Underwriting space in 2008 is significantly less than that for 2007.

### **Security Passes**

#### **Introduction**

The charges for security passes will remain at the 2007 level of £25.

#### **Key Assumptions**

There is a continued need for a security pass system for entry into Lloyd's buildings.

### **Tenants' Service Charge**

#### **Introduction**

The office accommodation on Galleries 3-10 attracts a service charge for the provision of all day-to-day services. Apart from telephone and data charges, tenants have a fully inclusive service charge covering their needs. Service charges will increase by 3% on the 2007 level.

#### **Key Assumptions**

Property Services has outsourced the running of the services of the 1986 Building. The costs will be reviewed throughout 2008 and any savings that can be achieved will be passed on to the tenants.

### **Tenants' Insurance Charge**

#### **Introduction**

2008 charges have been reduced by 3% compared to the 2007 level.

#### **Key Assumptions**

It has been assumed that there will be no additional increase to the projected rate from July 2008, but Property Services reserves the right to pass on any increases in costs.

### **Contact Name for Queries**

Simon Harper 020 7327 6719 (email [simon.harper@lloyds.com](mailto:simon.harper@lloyds.com))

John Mitchell 020 7327 6548 (email [john.mitchell@lloyds.com](mailto:john.mitchell@lloyds.com))



**All charges set out below are to be paid by the relevant members of the Lloyd's community and exclude VAT**

Ref	Chargeable Item	Customer	Means of Collection	Unit of Charge	2008 Price per Unit	Benchmark Prices	2007 Price per Unit	Fixed / Variable
1	<b>Room Rent</b> Charges for underwriting space on the Ground Floor to Gallery 2. This is charged on a net footprint area of the space occupied by underwriting boxes.	G1&2 Ground Underwriters	Invoice Annually in Advance	per sq. ft.	£380 £570	Prior years	£375 £563	V
2	<b>Company Market Rent</b> Charges for Company Market leases on Gallery 2. This is charged on a net footprint area of the space occupied by underwriting boxes. Price increase effective at each lease renewal and new entrants pay additional 50% of first year annual rental.	G2 Company Market	Invoice Quarterly in Advance	per sq. ft.	£647	Prior years	£444	V
3	<b>Security Passes</b> The charge for security passes where applicable.	Market wide Non-u/w working members	Invoice	per pass	£25 £26	N/A N/A	£25 £26	V
4	<b>Tenant Service Charge</b> Tenants on Galleries 3-10 of the 1986 building have a fully inclusive service charge based on square footage occupied.	Tenants 1986 Building	Invoice Quarterly in advance	per sq. ft.	£18.39	No comparable benchmark	£17.87	V
5	<b>Tenant Insurance Charge</b> Tenants on Galleries 3-10 of the 1986 building pay this on the square footage occupied.	Tenants 1986 Building	Invoice Quarterly in advance	per sq. ft.	£1.94	N/A	£1.99	V

**NB:** Excluded from the above are tenant's rental charges for Galleries 3-10 which are reviewed every five years and agreed on an individual basis.

## New Entrant Charges

The current charges will continue unchanged in 2008 and are set out below.

Description of Charge	Notes	Charges for 2008 £
New agent		100,000
New syndicate		50,000
New corporate member / ((DCP)	1	25,000
Change of controller (underwriting agent)	3	5,000
New money nameco	1	4,700
New money LLP		5,200
Initial application (conversion schemes) / Private Successor Vehicles	1	1,850
LLP conversion	1	2,350
Additional subscriber namecos (conversion schemes)	1	420
Change in controller (corporate member)	2	150
Change in director (corporate member)	2	150
Interavailable fee	2	150
Annual charge for maintenance of the approved run-off companies register	4	10,000
Approval of syndicate mergers (per transaction)		5,000
New accredited broker		5,000

### Notes

1. Income from this source is split between Relationship Management (25%) and Market Services (75%).
2. All income from this source is allocated to Market Services.
3. Lloyd's is intending to remove this charge following market consultation.
4. Income from this source is split between Relationship Management (25%) and Open Years and Run Off Management (90%)

### VAT

Under current tax rules VAT is not chargeable on these New Entrant Charges.

Contact name for queries:

General queries should be addressed to Robert Stevenson, 020 7327 5541 (email: [robert.stevenson@loyds.com](mailto:robert.stevenson@loyds.com))

## Overseas Operating Charges

All charges set out below are to be paid by the relevant members of the Lloyd's community and exclude VAT.

### a) Overseas operating charges

Charge	Basis	2008 Operating Charge %
Direct Business - overseas	Per £ of gross overseas premium	0.40%
Reinsurance business - overseas	Per £ of gross overseas premium	0.14%
Coverholder business supplement	Per £ of gross overseas premium	0.19%

### b) Other charges

Italy	Premium and claims payment processing fee of 0.75% of gross premiums flowing through the Lloyd's Italian office.
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### c) General User Pay Charges

User pay charges will apply for work requested by specific market customers where that work requires substantial additional effort and has resulted in significant extra cost. These charges are likely to be time based.

If this situation applies, then the cost implications will be made clear to the syndicate before proceeding with the work. Such charges are likely to be on a time and materials basis and could include the following in respect of Canadian operations:

- the production of non-standard reports
- significant charges incurred by Lloyd's in the event of late payments by coverholders of Scheme Canada settlements.
- costs of data entry by Lloyd's after full transition to Lineage
- costs of reconciliation of Scheme Canada statistics and records with underwriter, Lloyd's broker or coverholder records.

#### Cost base

The overseas operating charges fund aggregate overseas costs, net of local and user pays income. For 2008 the net costs are budgeted to be £43m.

#### Premium assumptions

Gross international (ie excluding UK and Channel Islands) premiums will continue to be used as the basis for the core operating charges. For the purposes of calculating the 2008 operating charges set out above, 12 months premium to 30 September 2007 has been used, however actual premium relating to the 2008 year of account will be used for collection purposes.

## **Overseas Operating Charges 2008**

### Collections from syndicates

The overseas operating charges will continue to be collected from syndicates on a quarterly basis and in the quarter following the year end, adjustments will be made to ensure in the aggregate, the amounts collected from syndicates are equal to the costs for the year and that at individual syndicate level, the amounts collected in respect of direct and reinsurance business are equal to that syndicate's proportionate share of the aggregate premiums. This might result in amounts being repaid to individual syndicates or further collections being made. In making any adjustments, the coverholder supplement will remain at 50% of the overseas operating charge on direct business.

### **Further information**

All queries on Overseas Operating Charges should be referred to either Helen French 020 7327 6355 email [helen.french@lloyds.com](mailto:helen.french@lloyds.com) or Susan Jeapes 020 7327 2249 email [susan.jeapes@lloyds.com](mailto:susan.jeapes@lloyds.com) or to:

Lloyd's International Trading Advice (LITA),  
Tel: 020 7327 6677  
Email: [LITA@lloyds.com](mailto:LITA@lloyds.com)