Market Bulletin



One Lime Street London EC3M 7HA

FROM: Director, Worldwide Markets

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SUBJECT: WORLDWIDE MARKETS COUNTRY MANUALS
SUBJECT AREA(S): Compliance & business process advice for managing

agents, syndicates & Lloyd's brokers

ATTACHMENTS: Appendix 1: list of manuals / Appendix 2: sample

manual / Appendix 3: list of quick reference guides available / Appendix 4: sample quick reference guide

ACTION POINTS: For information

DEADLINE: None

The purpose of this bulletin is to remind the market of the existence of the country manuals detailing business processes and compliance information for Lloyd's licensed territories around the world.

The International Compliance team within Worldwide Markets publishes country manuals for the majority of Lloyd's licensed territories around the world; please see Appendix 1 for a list of those territories that currently have a published manual.

These manuals provide a vast amount of information such as:

- o Lloyd's licensing position
- o Law and regulation (e.g. compulsory classes, definition of a risk)
- Requirements on how to obtain and place business (e.g. service of suit, premium procedures, wordings)
- o Taxation and other charges (e.g. payment of taxes/income tax/fiscal representation)

All manuals are published on www.lloyds.com/worldwide and are regularly updated to reflect changes in the regulatory environment. (See appendix 2 for a sample copy of a manual)

In addition to these manuals the International Compliance team also maintain quick reference guides for over 200 countries. These quick reference guides (see appendix 4 for a sample copy of a quick reference guide) provide a high level summary of Lloyd's trading position worldwide.

Underwriters, brokers and compliance officers are encouraged to consult these manuals regularly and quick reference guides to ensure that their business practice conforms to the market's regulatory requirements.

To access the manual for a particular country please visit www.lloyds.com and using the "Lloyd's trading status" box on the right hand side of the front page select the country of interest. Once viewing the relevant country Quick Reference Guide the Manual may be viewed by clicking on the "manual" hyperlink on the left hand side of the page.

Please note that access to the manuals is restricted to Lloyd's market participants only and the manuals are protected by a password.

In order to be issued with a password please contact Worldwide Markets using the contact details below:

Worldwide Market Services:

Tel: 020 7327 **6677**

Email: market.services@lloyds.com

Box: 190B (Gallery 1)

The Worldwide Market Services desk provides the Lloyd's market with a single point of contact for advice and information on Lloyd's trading status worldwide. This desk is manned between 10.00 am - 1.00 pm / 2.00 pm - 4.30 pm

If you would like to meet with a representative from Worldwide Markets in order to run through the information that is currently available to Underwriters and Brokers or to discuss a particular country in which you are trading or would like to trade please contact Worldwide Market Services in order to arrange a briefing/meeting.

This bulletin has been sent to Underwriters, Lloyd's brokers and the Compliance Officers of managing agents and Lloyd's brokers.

Julian James Director Worldwide Markets

List of countries for which manuals are available on Lloyds.com

Austria
Belgium
Canada
Canada Lineage

Carribean

Australia

Cyprus

Czech Republic

Denmark

Estonia

France

Germany

Gibraltar

Greece

Hong Kong

Hungary

Ireland

Israel

Italy

Latvia

Lithuania

Luxembourg

Malta

Netherlands

New Zealand

Norway

Poland

Singapore

Slovakia

Slovenia

South Africa

Spain

Sweden

Switzerland

US - Fact Sheets

US - Illinois

US - Kentucky

Poland Manual





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y3369a.doc Page 2 of 20

Contents

Lloyd's in Poland: Quick reference guide	5
QR1 What classes of Polish insurance can Lloyd's underwriters write?	5
QR2 When is a risk a Polish risk?	5
QR3 Do intermediaries placing Polish business need Lloyd's approval?	5
QR4 What are the requirements for policy documents?	6
QR5 What premium taxes and other charges are payable on policies?	6
QR6 Does Lloyd's have a general representative in Poland?	6
1 Law and regulation	7
1.1 Basic regulatory position	7
1.2 Services and establishment authorisation	7
1.3 General good requirements	8
1.4 Lloyd's underwriters authorisation in relation to business from Poland	8
1.5 Definition of a Polish risk	8
1.6 Compulsory classes of insurance under Polish law	8
1.7 Lloyd's General Representative	8
2 Obtaining and placing insurance business from Poland	8
2.1 Intermediaries in Poland	8
2.1.1 Polish regulations	8
2.1.2 Lloyd's requirements	8
2.2 Routes into Lloyd's	8
2.2.1 Direct insurance	8
2.2.2 Reinsurance	8
2.3 Coinsurance	8
2.4 Slips	8
2.5 FIL codes	8
2.6 Payment of premiums – Lloyd's procedures	8
2.7 Claims	8
2.8 Cancellation	8
2.9 Currency	8
3 Policies and other contractual documents	8
3.1 Disclosure requirements	8
3.1.1 Pre-contractual and contractual information which must be provide	ed 8
3.1.2 Minimum information to be shown on the insurance contract	8
3.2 Language requirements	8
3.3 Translations	8
3.4 Preparation of Polish policies	8
3.5 Approval of policy wordings	8
3.6 Choice of law and jurisdiction	8
3.6.1 Reinsurance	8
3.6.2 Direct insurance	8
3.7 Service of suit clause	8

y3369a.doc Page 3 of 20

3.8	Co-insurance documentation	8
3.9	Registering wordings with Xchanging	8
4	Requirements for specific classes of insurance	8
4.1	Motor insurance	8
4.2	Life insurance	8
5	Taxes and other charges	8
5.1	Premium taxes and parafiscal charges	8
5.2	International operating charge (formerly Lloyd's Levy)	8
5.3	Technical reserves	8

y3369a.doc Page 4 of 20

Lloyd's in Poland: Quick reference guide

This is a summary of information in the main section.

QR1 What classes of Polish insurance can Lloyd's underwriters write?

Direct insurance: Non-life insurance on a services basis only. The only exception is motor vehicle liability, which Lloyd's underwriters are not authorised to carry on from Poland. <u>Term life on a services basis only.</u> "Services basis" is defined in section 1.2 of this manual.

Reinsurance: all classes.

QR2 When is a risk a Polish risk?

A risk is situated in Poland in the following circumstances:

- where the insurance relates either to buildings or to buildings and their contents, in so far as the contents are covered by the same policy – if the building is situated in Poland.
- where the insurance relates to vehicles of any type (i.e. ships, boats, aircraft and motor vehicles) – if the vehicle is registered in Poland.
- where the policy is for four months or less and covers travel or holiday risks – if the policyholder takes out the policy in Poland.
- in all other cases if the policyholder is an individual, he has his
 habitual residence in Poland or, if the policyholder is a legal person
 (a company or other corporate body), its establishment, to which the
 contract relates, is situated in Poland.

A **reinsurance** contract is a Polish risk if it reinsures an insurer located in Poland or is written via a coverholder located in Poland.

QR3 Do intermediaries placing Polish business need Lloyd's approval?

Lloyd's brokers require Lloyd's accreditation irrespective of the source of the business they are placing.

Coverholders require Lloyd's approval to accept business or issue insurance documents under a binding authority. A binding authority that allows any underwriting decisions to be made in Poland in respect of Polish risks (other than reinsurance) is **not** permitted under a services licence.

Intermediaries placing business from Poland on an open market basis do not need Lloyd's approval.

y3369a.doc Page 5 of 20

QR4 What are the requirements for policy documents?

Language: for insurance contracts concluded in Poland with a Polish policyholder, the insurance contract should be in Polish. It may be in English if parties agree in writing, however in the event of a legal dispute going before the Polish courts, all appropriate documentation must be available in Polish. If the contract is concluded outside Poland, the parties may agree to another language.

Wording approval: is not required.

Law applicable: choice of law allowed

Service of suit: There are no service of suit requirements.

QR5 What premium taxes and other charges are payable on policies?

As at June 2004. Please check www.lloyds.com for up to date tax information.

Premium taxes and stamp duties

None.

Other charges

0.04% of gross written premium is payable to the Polish Insurance and Pension Funds Supervision Committee and the Office of the Spokesman of the Insured. This will reduce to 0.026% for the year starting 1.1.2007. The Polish authorities propose to apply this charge to non-Polish insurers transacting Polish business on a services basis. Lloyd's will provide details of the method of payment in due course.

Lloyd's international operating charge

Lloyd's international operating charge. It is charged on gross direct and reinsurance premiums to cover the costs of Lloyd's operations. A supplement applies to coverholder business. The rates vary each year.

Technical reserves

Lloyd's is not required to maintain technical reserves in Poland or any other EU member state.

QR6 Does Lloyd's have a general representative in Poland?

No. Lloyd's does not have a general representative in Poland. Please contact Worldwide Markets (telephone: +44 (0)207 327 6677 email: market.services@lloyds.com) if you have any queries.

y3369a.doc Page 6 of 20

1 Law and regulation

1.1 Basic regulatory position

The EU insurance directives establish a "single licence" supervisory regime which allows insurers authorised by regulators in their "home Member State" (i.e. the Member State in which the insurer has its head office) to conduct insurance business in any other Member State without the need for further authorisation, under the freedom of establishment or freedom to provide services (see paragraph 1.2 below). The single licence regime also extends to Iceland, Norway and Liechtenstein by virtue of the EEA Agreement¹.

The authorisation permitting Lloyd's members to carry on insurance business in the EU is granted, in accordance with the EU's Insurance Directives, to "the association of underwriters known as Lloyd's". It is therefore a collective authorisation, maintained by Lloyd's centrally on behalf of all the members of Lloyd's. There are no provisions in EU Insurance Directives that would permit the authorisation of a Lloyd's managing agent or member to carry on insurance business in the EU independently of the collective authorisation.

The UK insurance regulator is the Financial Services Authority (*FSA*) and it has sole responsibility for the financial supervision of Lloyd's business, including business carried on under the rules on establishment or the freedom to provide services in any other EU country. Lloyd's is required to report to the FSA annually the business that Lloyd's underwriters write from all EEA States², including, Poland.

The Polish insurance regulator is the Commission on Supervision of Insurance and Pension Funds (KNUiFE). Lloyd's does not report separately to KNUiFE in respect of business underwritten by Lloyd's underwriters in Poland. Nevertheless, Lloyd's underwriters operating under the single licence regime in Poland must comply with local rules concerning the conduct of insurance business adopted by Poland in the interest of the general good and KNUiFE has power to take steps to prevent infringement of such rules.

1.2 Services and establishment authorisation

Under the EU's Insurance Directives (and EEA Agreement) Lloyd's underwriters may obtain two different types of authorisation to transact direct insurance in and from other EEA States:

 Freedom to provide services – allows Lloyd's underwriters to write direct business from another EEA State (the host state) in the UK or via a branch in another EEA State (other than the host state).

Polish coverholders may not be authorised to accept Polish direct insurance on behalf of Lloyd's underwriters or otherwise to commit Lloyd's underwriters in relation to such insurance.

y3369a.doc Page 7 of 20

¹ The agreement on the European Economic Area signed on 2 May 1992.

² These comprise all the EU States (i.e. the United Kingdom, Portugal, Spain, France, Italy, Ireland, Belgium, Luxembourg, the Netherlands, Denmark, Germany, Greece, Austria, Sweden, Finland, Cyprus, Czech Republic, Estonia, Hungary, Latvia, Lithuania, Malta, Poland, Slovakia and Slovenia) plus Norway, Iceland and Liechtenstein.

• Freedom of establishment – allows Lloyd's underwriters to establish a branch in another EEA State. Lloyd's underwriters need this authorisation before they can grant a binding authority to a coverholder in the EEA State concerned. Lloyd's underwriters are not authorised to write Polish direct insurance on an establishment basis.

1.3 General good requirements

KNUiFE has not yet issued a list of general good requirements.

1.4 Lloyd's underwriters authorisation in relation to business from Poland

Insurance: Lloyd's underwriters are authorised to underwrite the classes set out in the following table:

Class	Description	
No.		Services
1	Accidents (including industrial injury and	Yes
	occupational diseases)	
	Fixed pecuniary benefits	
	Benefits in the nature of indemnity	
	Combinations of the two	
	Injury to passengers.	Yes
2	2 Sickness	
	Fixed pecuniary benefits	
	Benefits in the nature of indemnity	
	Combinations of the two.	
3	Land vehicles (other than railway rolling stock)	Yes
	All damage to or loss of land vehicles.	1.2
4	Railway rolling stock	Yes
	All damage to or loss of railway rolling stock.	Voc
5	Aircraft	Yes
	All damage to or loss of aircraft.	V
6	Ships (sea, lake and river and canal vessels)	Yes
	All damage to or loss of river and canal, lake and	
	sea vessels.	V
7	Goods in transit (including merchandise,	Yes
	baggage and other goods)	
	All damage to or loss of goods in transit or baggage,	
_	irrespective of the form of transport.	Vaa
8	Fire and natural forces	Yes
	All damage to or loss of property (other than	
	property included in classes 3,4,5,6 and 7) due to	
	fire, explosion, storm, natural forces other than storm, nuclear energy and land subsidence.	
9		Yes
9	Other damage to property All damage to or loss of property (other than	162
	property included in classes 3,4,5,6 and 7) due to	
	hail or frost, and any event such as theft, other than	
	those mentioned under number 8.	
10	Motor vehicle liability	No
10	All liability arising out of the use of motor vehicles	140
	operating on land (including carrier's liability).	
	operating on land (including carrier a liability).	
		1

y3369a.doc Page 8 of 20

11	Aircraft liability	Yes
	All liability arising out of the use of aircraft (including	
	carrier's liability).	
12	Liability for ships (sea, lake and river and canal	Yes
	vessels)	
	All liability arising out of the use of ships, vessels or	
	boats (including carrier's liability).	
13	General liability	Yes
	All liability other than those forms mentioned under	
	numbers 10,11 and 12.	
14	Credit	Yes
	Insolvency (general), export credit, instalment credit,	
	mortgages and agricultural credit.	
15	Suretyship	Yes
16	Miscellaneous financial loss	Yes
16	Miscellaneous financial loss Employment risks, insufficiency of income, bad	Yes
16		Yes
16	Employment risks, insufficiency of income, bad	Yes
16	Employment risks, insufficiency of income, bad weather, loss of benefits, continuing general	Yes
16	Employment risks, insufficiency of income, bad weather, loss of benefits, continuing general expenses, unforeseen trading expenses, loss of	Yes
16	Employment risks, insufficiency of income, bad weather, loss of benefits, continuing general expenses, unforeseen trading expenses, loss of market value, loss of rent or revenue, other financial	Yes
	Employment risks, insufficiency of income, bad weather, loss of benefits, continuing general expenses, unforeseen trading expenses, loss of market value, loss of rent or revenue, other financial loss (non-trading) and other forms of financial loss.	
17	Employment risks, insufficiency of income, bad weather, loss of benefits, continuing general expenses, unforeseen trading expenses, loss of market value, loss of rent or revenue, other financial loss (non-trading) and other forms of financial loss. Legal expenses	Yes
17	Employment risks, insufficiency of income, bad weather, loss of benefits, continuing general expenses, unforeseen trading expenses, loss of market value, loss of rent or revenue, other financial loss (non-trading) and other forms of financial loss. Legal expenses Assistance	Yes

Term life insurance is permitted on a services basis only.

Reinsurance: Lloyd's underwriters may write all classes of life and non-life reinsurance from Poland.

1.5 Definition of a Polish risk

A risk is located in Poland in the following circumstances:

- where the insurance relates either to buildings or to buildings and their contents in so far as the contents are covered by the same policy – if the building is situated in Poland.
- where the insurance relates to vehicles of any type (i.e. ships, boats, aircraft and motorvehicles) – if the vehicle is registered in Poland.
- where the policy is for four months or less and covers travel or holiday risks – if the policyholder takes out the policy in Poland.
- in all other cases if the policyholder is an individual, he has his habitual residence in Poland or if the policyholder is a legal person (i.e. a company or other corporate body), its establishment to which the contract relates is situated in Poland.

A **reinsurance** contract is a Polish risk if it reinsures an insurer located in Poland or is written via a coverholder located in Poland.

The definition for premium taxes may be wider. Please refer to chapter 5.

y3369a.doc Page 9 of 20

1.6 Compulsory classes of insurance under Polish law

- · Agricultural third party liability
- · Farmers' property
- Professional indemnity for insurance brokers, tax advisors, auditors, organisers of sporting events, providers of healthcare services (hospitals and doctors), travel agents, notaries public, lawyers, legal counsellors, financial advisers, real-estate managers, security companies and patent agents.
- · Motor third party liability

1.7 Lloyd's General Representative

Lloyd's underwriters have not applied for an establishment licence in Poland and therefore do not have a General Representative in Poland.

y3369a.doc Page 10 of 20

2 Obtaining and placing insurance business from Poland

2.1 Intermediaries in Poland

2.1.1 Polish regulations

The Polish Act on Insurance Intermediation differentiates between insurance agents and insurance brokers. Separate registers are maintained for each category. An insurance agent is entered in the register of insurance agents maintained by KNUiFE may perform agency activities under an agency contract concluded with an insurance undertaking. Insurance agents are not permitted to perform brokerage activities.

An insurance agent authorised and having its registered office in another EU country is permitted to perform agency activities in Poland provided it is entered in the register of insurance agents maintained by KNUiFE.

In relation to insurance brokers, the Act on Insurance Intermediation provides that an insurance broker shall be a natural or legal person who has a permit issued by the supervisory body (KNUiFE) to pursue brokerage activities and entered in the register of insurance brokers.

An insurance broker authorised and having its registered office in another EU country is permitted to conduct brokerage activities in Poland provided it is entered in the register of insurance brokers maintained by KNUiFE.

2.1.2 Lloyd's requirements

- Lloyd's brokers require Lloyd's accreditation contact Lloyd's Broker Services department for further details (telephone: +44 (0)207 327 5807, email: Kevin.reeves@lloyds.com)
- Coverholders a coverholder means a company or partnership authorised by a managing agent to enter into a contract or contracts of insurance to be underwritten by the members of a syndicate managed by it in accordance with the terms of a binding authority. Coverholders require Lloyd's approval, which is given by Lloyd's Coverholders department (telephone +44 (0)207 327 6275) under Lloyd's Delegated Underwriting Byelaw. In accordance with Lloyd's authorisation, Lloyd's underwriters cannot give a Polish intermediary authority to make underwriting decisions on behalf of Lloyd's underwriters, except on a "prior submit" basis. This means that a Polish intermediary may receive proposals or claims notifications on behalf of Lloyd's underwriters, but must refer them to the underwriters for decision.
- Open market correspondents ("OMC's") an OMC is an intermediary placing business with Lloyd's underwriters via a Lloyd's broker on an open market basis only. OMC's in, or handling business from, certain countries require Lloyd's approval or registration: see Market Bulletin Y3136 entitled "Changes to the Open Market Correspondents Approval/Registration Process" issued on 8 September, 2003 for further details. OMC's in Poland do not require Lloyd's approval or registration, unless they are handling business from one of the countries specified in Market Bulletin Y3136.

y3369a.doc Page 11 of 20

2.2 Routes into Lloyd's

2.2.1 Direct insurance

Route	Comments
Binding authority held by a Polish coverholder.	Coverholder must be approved by Lloyd's: contact Lloyd's Coverholders' Department
a Folisii Covernoidei.	(+44 (0)20 7327 6275) for further details.
	Binding authority must be on a "prior submit" basis. Coverholder cannot be authorised to take underwriting decisions. All underwriting decisions must be taken by the Lloyd's underwriter in London or on their behalf in another EU member state where Lloyd's has "establishment" authorisation.
Binding authority held by a coverholder outside Poland	Coverholder must be approved by Lloyd's. Its Lloyd's approval must be specifically extended to include business from Poland.
Open market business via a Polish intermediary, dealing with a Lloyd's broker.	The Hungarian intermediary does not require Lloyd's approval or registration, but must operate in accordance with Polish law and regulation.
Open market business via an intermediary outside Polish, dealing with a Lloyd's broker.	The non-Polish intermediary does not require Lloyd's approval or registration, but must operate in accordance with Polish law and regulation
Open market business if the Polish client deals direct with a Lloyd's broker.	Clients may deal direct with Lloyd's brokers or other EU brokers if the broker is registered with KNUiFE.

2.2.2 Reinsurance

There are no legal restrictions. Lloyd's normal rules apply – i.e. all business must be placed with underwriters by a Lloyd's broker; and Lloyd's must approve any coverholder proposing to accept reinsurance on behalf of Lloyd's underwriters under a binding authority.

2.3 Coinsurance

Coinsurance is permitted. Syndicates entering into a co-insurance should ensure that their co-insurers are licensed to write Polish business and should use LSW1001 to show several liability.

2.4 Slips

Slips submitted to Xchanging Ins-sure Services in respect of Polish direct business must show:

• On panel 1, the country of origin as "Poland"

y3369a.doc Page 12 of 20

- On panel 1, the name and address of the Polish broker. Alternatively, the panel must say "direct assured".
- On panel 2, the name and address of the assured.

2.5 FIL codes

Polish insurance and reinsurance transactions processed through Xchanging Ins-sure Services and Xchanging Claims Service receive the following FIL (Foreign Insurance Legislation) codes:

Type of business	4 character FIL code	2 character code shown on market advices
Direct Insurance	PLE1	UP
REINSURANCE		
Facultative	PLE2	UQ
Non-proportional treaty	PLE3	UR
Proportional treaty	PLE4	UR

2.6 Payment of premiums – Lloyd's procedures

Brokers should pay premiums to underwriters through Lloyd's usual channels.

All premiums processed through Lloyd's Central Accounting which fall within the definitions of a "Polish risk" set out in section 1.4 are allocated a Polish FIL code. This information forms the basis on which Lloyd's subsequently reports its Polish business to the FSA, Lloyd's home state financial supervisory authority.

If premiums and claims are not paid through Lloyd's Central Accounting, "non-cash" entries should be processed through Central Accounting, to serve as a record of the premiums and claims for reporting purposes. Any syndicate not receiving premiums and paying claims through Lloyd's Central Accounting and not processing "non-cash" entries to create central records of the transactions should contact Worldwide Markets as this affects Lloyd's reporting to the FSA

2.7 Claims

Payment and administration should comply with Lloyd's normal requirements.

Under Polish law, an insurer is obliged within 7 days of receiving notification of a claim under a policy underwritten by it to confirm receipt of the claim and advise the policyholder of the documents which are necessary to determine the indemnification.

There are time limits for payments of insurance claims. Broadly, under the Civil Code dated 24 April 1964, unless the parties agree otherwise, the insurer

y3369a.doc Page 13 of 20

is obliged to pay the claim within 30 days of the receipt of notification of the same. If liability or quantum cannot be determined within this time, the claim should be paid within 14 days from the date on which it could with reasonable diligence be determined. The insurer is also obliged to inform the policyholder in writing if payment of the claim cannot be made within the period specified in the insurance contract or, if no time is specified in the contract, in the legislation and of the reasons for this.

If the insurer determines there is no entitlement to indemnity, or the entitlement is less than the amount claimed, the insurer must inform the policyholder of this in writing and give reasons for rejecting the claim (either in whole or in part). The insurer should also inform the policyholder of his right to pursue the claim by legal action.

The insurer is obliged to make available to the policyholder, documents relevant to the determination of the claim (other than those that are privileged). A policyholder is entitled to inspect the files concerning the claim and prepare, at his own expense, transcripts or photocopies of the documents from the claims files.

2.8 Cancellation

The Polish Act on Insurance Activity provides that if the insurance contract is concluded for a period longer than 6 months, the policyholder is entitled to withdraw from it within 30 days of the day of conclusion of the contract. If the policyholder is an individual he can withdraw within 7 days of the day of conclusion of this contract. The withdrawal from the insurance contract does not release the policyholder from the obligation to pay the premium for the period during which the insurer provided coverage.

The insurance contract can also provide for a prohibition of its termination within a certain period of time, not exceeding two years.

2.9 Currency

The currency in Poland is the Zloty (PLZ). Poland did not join the European monetary system on accession to the EU on 1 May 2004.

y3369a.doc Page 14 of 20

3 Policies and other contractual documents

3.1 Disclosure requirements

No "general good" guidelines for Poland have been issued by the KNUiFE yet. However, the following requirements apply under Polish law in relation to policyholders.

3.1.1 Pre-contractual and contractual information which must be provided

An insurer is obliged to deliver to the policyholder the text of the general insurance conditions before the conclusion of the insurance contract. The general insurance conditions should specify, among other things, the subject and scope of the insurance, the manner of conclusion of the insurance contract, the scope and term of liability of the insurer, the rights and obligations of the parties to the contract, the procedures, terms and conditions, deadlines for and manner of service of notices, claims procedures and procedures for dealing with complaints and disputes. Where the policyholder is an individual, information about complaints handling arrangements must also be provided.

3.1.2 Minimum information to be shown on the insurance contract

The policy (or other document) confirming the conclusion of the insurance contract must contain information concerning:

- the address of the insurer;
- the place of conclusion of the insurance contract;
- governing law and jurisdiction;
- the date of conclusion of the insurance contract and its term;
- the subject of the insurance contract and conditions of its implementation;
- the parties to the insurance contract;
- the amount of the premium;
- the general insurance terms and conditions of the contract (see 3.1.1 above).

3.2 Language requirements

Underwriters should ensure that all documents evidencing the contract of insurance provided to the insured are in a language that the insured understands. It may be difficult to enforce a contractual provision in a court of law, if the provision is set out in a language

y3369a.doc Page 15 of 20

other than the insured's own native language. Clearly different considerations apply to different insureds and it may be appropriate to agree to provide an English language document to a sophisticated commercial insurer, even if the local language is not English.

Legally, an insurance contract concluded in Poland with a Polish policyholder should be in Polish. It may be in English (or another language), provided both parties agree, although the insurer must ensure that, in the event of a legal dispute going before Polish courts, all appropriate documentation, including the contract, is available in Polish. If the contract is concluded outside Poland, the parties may agree to another language.

Whenever the parties agree to another language, we would recommend that the agreement of the insured to accept a non-Polish contract is evidenced in writing.

3.3 Translations

An arrangement exists with the translation division of RWS Group for translation services at preferential rates. For further information please contact:

Market Wordings Database

Telephone: +44 (0)1634 392345 (or Lloyd's extension 2345) Facsimile: +44 (0)1634 392677 (or Lloyd's extension 2677)

Email: marketwordings@xchanging.com

Website: http://www.marketwordingsdatabase.com

Note: all contracts for the aforementioned translation work are made directly with RWS.

3.4 Preparation of Polish policies

There are no special arrangements for the preparation of policies for Polish risks. Xchanging Ins-sure Services does not have facilities for checking policies in Polish, so a foreign language policy must be accompanied by a translation in English.

A Lloyd's broker who wants Xchanging Ins-sure Services to prepare a policy should follow the procedure set out in the section of "Policy Production by Ins-sure" in Lloyd's Policy Signing & Accounting Manual. Please contact Enquire for details (telephone: +44 (0)207 327 2999).

3.5 Approval of policy wordings

There is no legal requirement for prior approval of policy wordings.

y3369a.doc Page 16 of 20

3.6 Choice of law and jurisdiction

3.6.1 Reinsurance

Lloyd's underwriters are free to agree with the reinsured the law that should govern the contract. The contract may therefore be subject to English law. Contracts may designate England, or another country, as the chosen jurisdiction.

3.6.2 Direct insurance

Other than in the case of compulsory insurance, Polish insurance contracts do not have to be subject to Polish law and jurisdiction. The parties may chose the law and jurisdiction of another country. However, where the risk is situated in Poland and the policyholder has his normal residence or head office there, the law applicable will be Polish law unless the parties chose another law.

The choice of the parties must be genuine: it is not sufficient for the policyholder to be given a pre-printed policy wording incorporating a choice of law clause ruling that the contract is subject to English law after the contract has been made. The policyholder must signify consent to such a choice (ideally in writing) before the contract is taken out.

3.7 Service of suit clause

It is recommended that all Polish policies contain a service of suit clause although it is not a requirement of Polish law. If the policy is subject to Polish law the person nominated should be resident or working in Poland. Lloyd's has no General Representative in Poland and therefore Worldwide Markets is unable to recommend anyone for this purpose.

3.8 Co-insurance documentation

A several Liability Notice ("LSW 1001 (Insurance)") must appear on every slip, covernote, renewal notice, certificate, policy or other document where a risk has been co-insured by Lloyd's underwriters and other insurers (and on all LMP slips regardless of the Lloyd's participation). This reminds clients, brokers and co-insurers that the liability of Lloyd's underwriters is several and not joint. It should not be attached to any document relating to a risk placed 100% at Lloyd's. The LSW 1001 is available from Somers Group (telephone +44 (0)1442 269 201) in sticker form or from Market Wordings Database in electronic form (telephone +44 (0)1634 392345).

A co-reinsurance version of this notice is also available in English ("LSW 1001 (Reinsurance)"). On co-reinsurance placed as slip policies it is unnecessary to quote the full wording on the slip. Reference to "LSW 1001 (Reinsurance)" suffices.

Policies written on a freedom of service basis must contain the address of Lloyd's underwriters in London.

y3369a.doc Page 17 of 20

3.9 Registering wordings with Xchanging

The procedures for registering non-standard wordings with Xchanging are as follows:

- (a) Wordings Registration Scheme: Brokers can lodge English and foreign language versions of wordings with Market Wordings Database under the Wordings Registration Scheme (see the Lloyd's Policy Signing and Central Accounting Manual). These wordings are for the exclusive use of the sponsor and any business contacts to whom the sponsor grants access.
- (b) London Special Wordings Scheme: Brokers can lodge foreign language wordings under the London Special Wording Scheme (See the Lloyd's Policy Signing and Central Accounting manual). They must provide an English translation of the wording. These wordings are then available for market use via Market Wordings Database telephone +44 (0)1634 392345 or email marketwordings@xchanging.com

In both cases, the sponsor of the wording must pay translation costs.

y3369a.doc Page 18 of 20

4 Requirements for specific classes of insurance

4.1 Motor insurance

Lloyd's has not applied for class 10 (motor liability insurance) for vehicles registered in Poland.

Any syndicate wishing to write this class of business should contact Worldwide Markets to discuss their plans. In order to write this business on a services basis, Lloyd's would have to join the Motor Insurers' Bureau and the Motor Guarantee Fund in Poland and apply to the FSA for authorisation.

4.2 Life insurance

The general life insurance contract should include:

- a definition of payment of benefits and the manner of calculation of such payments;
- · the amount of premium for each risk;
- bonuses and rebates;
- · tax regulations concerning life insurance.

y3369a.doc Page 19 of 20

5 Taxes and other charges

This information is correct as at June 2004. Please check www.lloyds.com for up to date taxation information.

5.1 Premium taxes and parafiscal charges

Currently there are no premium taxes to be paid on Polish policies.

There is a charge to be paid to the Polish Insurance Chamber. This amount to 0.04% of the gross written premium. (This amount will be 0.04% starting from 2007). It is payable based on previous year's premium income. The Polish authorities propose to apply this charge to non-Polish insurers transacting Polish business on a services basis. Lloyd's will provide details of the method of payment in due course.

5.2 International operating charge (formerly Lloyd's Levy)

International Operating Charge

International operating charges are made by Lloyd's to recover the costs of the protection and promotion of Lloyd's international trading position (including the costs of international representation. There are three core operating charges based on an underwriter's gross international premium. The three core operating charges are:

- International operating charge on direct business of 0.30%
- International operating charge on reinsurance business of 0.11%
- International coverholder business supplement (i.e. binding authority business) of 0.15%

5.3 Technical reserves

Lloyd's underwriters are not required to maintain technical reserves in Poland to cover outstanding liabilities in respect of Polish risks.

y3369a.doc Page 20 of 20

Quick reference guides are available on Lloyds.com for the following countries:

Afghanistan Czech Republic Albania Algeria Denmark Andorra Djibouti Angola Dominica Dominican Republic Anguilla Antigua Ecuador Argentina Egypt Armenia El Salvador Aruba **Equatorial Guinea**

Australia Eritrea Austria Estonia Azerbaijan Ethiopia Bahamas Falkland Islands Federal Republic of Yugoslavia

Bahrain Fiji Finland Bangladesh Barbados Belarus France Belgium Gabon Belize Gambia Benin Georgia Bermuda Germany Bhutan Ghana Bolivia Gibraltar Bosnia-Herzegovina Greece Botswana Grenada Brazil Guam

Guatemala British Virgin Islands Brunei Guernsey Bulgaria Guinea Burkina Faso Burundi Guyana Cambodia (Kampuchea) Haiti Cameroon Honduras Canada Hong Kong Cape Verde Islands

Cayman Islands Central African Republic Chad Chile China Colombia

Comoro Islands Congo Costa Rica Côte D'ivoire (Ivory Coast)

Croatia

Cuba Cyprus Democratic Republic of the Congo

Guinea-Bissau Hungary Iceland India Indonesia Iran Iraq Ireland Isle Of Man Israel

Italy Jamaica Japan Jersey Jordan

Kenya Kiribati Kuwait Kyrgyzstan Labuan Laos Latvia Lebanon

Lesotho

Kazakhstan

Liberia Libya Liechtenstein Lithuania Luxembourg Macau Macedonia

Madagascar Malawi Malaysia Maldives Mali Malta Mauritania Mauritius Mexico Moldova Mongolia Montserrat Morocco Mozambique Myanmar Namibia Nauru

Nepal

Netherlands

New Zealand

Nicaragua Niger Nigeria North Korea

Netherlands Antilles

Northern Mariana Islands Norway Oman Pakistan Palestine

Panama Papua New Guinea

Paraguay Peru Philippines Poland Portugal Puerto Rico Qatar Republic Of Yemen

Romania Russian Federation Rwanda Samoa Saudi Arabia Senegal Seychelles Sierra Leone Singapore Slovakia Slovenia Solomon Islands Somalia South Africa

South Korea Spain Sri Lanka St. Kitts & Nevis St. Lucia St. Vincent Sudan Suriname Swaziland Sweden Switzerland Syria Taiwan Tajikistan Tanzania Thailand Togo Tonga

Trinidad & Tobago Tunisia Turkey Turkmenistan Turks & Caicos Tuvalu Uganda Ukraine

United Arab Emirates

Uruguay US Virgin Islands USA USA - Illinois USA - Kentucky Uzbekistan Vanuatu Venezuela Vietnam Zambia

Zimbabwe

IRELAND - Quick reference guide (available on Lloyds.com)

This guide is intended for use by market practitioners only. It summarises Lloyd's and Lloyd's underwriters trading position in this country. It is provided for information only and no representation is made as to its completeness or accuracy. The conditions on which it is made available are set out in our terms & conditions.

Direct business

Lloyd's is licensed for both Services and Establishment for all classes. Lloyd's is not a registered health insurance provider.

Reinsurance business

Permitted - no restrictions.

Definition of a risk

Ireland is a member of the EU.

Please click here for the definition of an EU risk.

General Representative (or local contact name)

Raymond P McGovern

W G Bradley & Sons

Alexandra House

The Sweepstakes

Ballsbridge

Dublin 4

Ireland

Tel: + 353 (0)1 6700 800 Fax: + 353 (0)1 829 1444

Email: lloyds@wgbradley.com

Nominee for service of suit

Recommended that all policies and other insurance contracts issued by Lloyd's for Irish clients include a service of suit clause. The General Representative may be nominated and wording LPO 147D is available.

Compulsory classes of insurance

- Third party liability for motor vehicles and airports.
- Professional Indemnity insurance for solicitors, accountants and stockbrokers.

Language of contract

Should be provided in English unless a proposer completes a proposal form in Irish and requests a contract in Irish. However, for compulsory insurance, wordings/format may either be prescribed by regulation or subject to approval by authorities. Notice (LSW 10021RL 01/95 or similar wording) required for pre-contractual disclosure.

Law/Jurisdiction governing non-life contract

Normally Irish law. Underwriters can agree with the policyholder to use another country's law.

Reserves

None.

Exchange controls

None.

Approval of coverholders by Lloyd's

Approval of coverholders for full and limited binding authorities.

Approval/Registration of open market correspondents by Lloyd's

Registration required for open market correspondents.

Please click here for registration form.

Local intermediary regulation

All intermediaries involved in placing any class of Irish business at Lloyd's must comply with the Insurance Act 2000. Intermediaries are required to be authorised by the Irish Financial Services Regulatory Authority (IFSRA) - formerly the Central Bank. Before 1st April, 2001 intermediaries could join one of two associations: either the IBA or the IICB.

Sanctions

None.

Other useful Information

Guidelines for transacting business in Ireland:

Download this PDF document for UK based Lloyd's brokers

Market bulletins:

Change of Address for Lloyd's Underwriters Sole General Representative in Ireland (Y3323) - 27 May, 2004 Change of Telephone Number of Lloyd's Underwriters' Sole General Representative in Ireland (Y3267) - 17 March, 2004

Irish Motor Insurance Requirements (Y3209) - 11 December, 2003

New Lloyd's Agent Appointment in Ireland (Y3173) -29 October, 2003

Irish Motor Insurance - The Declined Cases Agreement (Y3128) - 29 August, 2003

Irish procedure manual (Y2519) - 30 April, 2001

Irish stamp duty (Y2331) - 27 June, 2000

Irish stamp duty (Y2263) - 20 March, 2000

Irish motor procedures (Y2290) - 17 April, 2000

Changes to the Irish expenses levy (Y2208) - 30 December, 1999