

**FROM:** Senior Manager, Information Technology Group  
**LOCATION:** Room 604 G6, 86 Building  
**EXTENSION:** 6501  
**DATE:** 18 December 2003  
**REFERENCE:** Y3220  
**SUBJECT:** CHANGE IN MARKET MAIL SERVICE  
**SUBJECT AREA(S):**  
**ATTACHMENTS:** None  
**ACTION POINTS:** **To note contents**  
**DEADLINE:**

The delivery of the current Electronic Mail and Market Directory service provided by Xchanging Ins-sure Services (XIS) was negotiated for the Lloyd's Managing Agents through an umbrella agreement with the Lloyd's Corporation. It has now been agreed by Lloyd's and XIS that this agreement will terminate on 31 July 2004.

The fee paid by Managing Agents to Lloyd's last year provides the service until the end of March 2004. Managing Agents will be asked to pay Lloyd's directly for another 4 months, i.e. until the end of July 2004. A separate fee is charged for delivery through the LIN (Lloyd's Insurance Network) and this will be levied for the full 12 months.

In order for Managing Agents to continue to receive the above services after 31<sup>st</sup> July 2004, each Managing Agent will be required to contract directly with XIS, and it is envisaged that this contract will be on terms similar to the existing contract circulated to the Managing Agents. Lloyd's will continue to provide access through the LIN.

Patricia Parchment, Product Manager for the above services will continue to be your contact at XIS.

Lloyd's will be continuing to use the service and will enter into a contract directly with XIS and believe it is an important part of the fabric for the insurance business.

B.S. Winwood  
Senior Manager. Technology & Service Delivery  
Information Technology Group