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Markel Syndicate 3000

Annual Report and Financial Statements
for the year ended 31 December 2019



Syndicate 3000
Annual Report and Financial Statements
for the year ended 31 December 2019

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Directors and Administration

Managing Agent

Markel Syndicate Management Limited

Board of Directors

Ralph C Snedden (Chair)

Simon C Barrett

Andrew J Davies

James Hastings

Paul H Jenks

Nicholas J S Line

Ian Marshall

John W J Spencer

William D Stovin

Anne Whitaker

Simon Wilson

Company Secretary

Lara Teesdale

Managing Agent's registered office

20 Fenchurch Street

London

EC3M 3AZ

Managing Agent's registered number

3114590

Syndicate

3000

Active Underwriter

Paul H Jenks

Bankers

Bank of New York

Barclays Bank PLC

Citibank N.A.

Royal Bank of Canada

Royal Trust

Investment Managers

Markel Gayner Asset Management Corporation

Registered Auditor

KPMG LLP, London

Lawyers

Norton Rose Fulbright LLP, London

Report of the Directors of the Managing Agent

The Directors of the Managing Agent submit the Annual Report and Financial Statements of Syndicate 3000 for the year ended 31 December 2019.

Review of the business

Markel Syndicate 3000 ("the Syndicate") is the Lloyd's platform for Markel International Holdings Limited ("MINT"). MINT also writes business through Markel International Insurance Company Limited ("MIICL").

The principal activity of the Syndicate remains the transaction of general insurance and reinsurance business from its offices in London and its overseas operations in Canada, Singapore, Labuan, Hong Kong, Dubai, Brazil and India.

Business profile and units

The Syndicate operates three London based underwriting units, namely Specialty and Financial Lines, Marine and Energy and Reinsurance. In Canada, Markel Canada Limited ("Markel Canada"), a wholly owned subsidiary of Markel Corporation ("Markel") underwrites a diverse portfolio of property and casualty coverages for Canadian domiciled insureds. Markel Canada provides primary general liability, trade credit, marine, excess and umbrella, environmental liability, cyber risks and property coverages, and it also writes professional indemnity and directors' and officers' products.

The Syndicate's Singapore office operates as a regional hub, supporting the Labuan and Hong Kong offices and underwrites marine and energy, professional and financial and trade credit risks throughout the Asia Pacific region. The Syndicate is also a member of Lloyd's platforms in Dubai, Shanghai, Japan and India.

The three London wholesale units are:

Specialty and Financial Lines

A worldwide portfolio of primary and excess coverage for personal accident, contingency and entertainment, equine and livestock, professional and financial risks, cyber and trade credit, political risk and surety.

Personal Accident, Contingency and Entertainment

The personal accident account focuses upon London market high risk, sports, schemes, affinity, group personal accident and business travel, offering bespoke insurance solutions.

The contingency team underwrites a broad spectrum of London market non-appearance and event cancellation business.

The entertainment account offers both employers and public liability for companies involved in film shoots. Clients tend to be UK based but the shoots can take place all over the world giving the book a truly global feel.

Equine and Livestock

This team underwrites equine and livestock insurance with a diverse range of coverage for bloodstock and livestock worldwide.

The equine account offers coverage for the widest range of needs from individual horse owners up to the largest breeding and racing operations.

The livestock account provides individually tailored insurance solutions for the largest livestock companies,

having operations in several countries. Coverage includes cattle, zoos and aquaria, poultry, pigs and animals in transit.

Professional and Financial Risks

This team underwrites professional indemnity, management liability and financial institutions insurance. The professional indemnity account services most core and regulated professions including accountants, architects, engineers and financial advisors.

The management liability account spans a wide range of industries and coverage includes directors' and officers' liability ("D&O"), employment practices liability ("EPL") and limited liability partnership ("LLP") cover.

Financial institutions insurance can provide cover on a stand-alone basis or as a blended package to include bankers blanket bond, professional indemnity and D&O, depending on the client's requirements.

The Professional and Financial Risks team writes business on a worldwide basis, limiting exposure in the United States.

Cyber

The cyber account targets a wide spectrum of industries from professional services to healthcare offering specialist cover for both third and first party losses on a modular basis. With a relatively broad appetite within the cyber team the cyber account covers a variety of exposures including privacy, data breach and electronic risks.

Trade Credit, Political Risk and Surety

This team underwrites trade credit, political risk and contract frustration and surety insurance, protecting sellers worldwide from the risk of buyer insolvency and other forms of counterparty risk.

The trade credit account coverage includes prepayment cover, insolvency and default, captive reinsurance, syndicated co-insurance solutions and financial institutions. Policies are designed to provide clients with certainty of cover and are underwritten with the aim of establishing a long-term partnership with the insured.

The political risk and contract frustration account has a broad range of coverage including insolvency or default by either a public or privately owned entity, licence cancellation, aircraft and vessel repossession, mortgage rights insurance and currency inconvertibility and exchange transfer.

The surety account coverage includes both contract and commercial bonds. The surety team can provide clients with both bespoke and traditional surety solutions.

Marine and Energy

A worldwide portfolio including marine primary and excess coverage for liability, hull, war, terrorism, specie, ports and terminals, marine trades and cargo risks; upstream and midstream oil and gas risks.

Marine

Coverage includes primary and excess coverage for liability, hull, war, terrorism, specie and cargo risks worldwide, handling a comprehensive range of risks for multinational companies, national industries and private individuals.

The cargo account comprises a broad portfolio of transit and storage risk covering most industries on a global basis. The hull account covers physical damage to ocean-going tonnage, yachts, building risks and mortgagee's interest. The liability account provides coverage for a broad range of energy liabilities as well as traditional marine liability risks. The terrorism account covers physical damage resulting from terrorism, war and political violence. The war account offers coverage for marine and aviation war across all vessel types and tonnages. The specie account includes coverage for fine art, exhibition business and other aspects of valuable item insurance.

Energy

Offers coverage on a worldwide basis for all aspects of upstream and midstream oil and gas activities. Coverage includes business interruption or loss of production income, construction of energy related structures, control of wells and physical damage to installations.

Reinsurance

This unit includes accident and health ("A&H") treaties, international casualty treaty and international and North American property treaty business.

A&H Treaty

This account offers catastrophe reinsurance covering personal accident, life, medical and workers compensation. In most countries, full terrorism coverage can also be provided, in addition to traditional exposures.

Casualty Treaty

The casualty treaty team underwrites a diversified account, including general liability, professional indemnity, directors' and officers' liability and medical malpractice. The portfolio is worldwide, excluding United States domiciled business.

Property Treaty

Property treaty reinsurance is provided on an excess of loss and proportional basis for per risk and catastrophe exposures. The property treaty account covers a wide diversity of exposures in the US and internationally and can tailor this to meet the specific needs of cedants.

Results and performance

The results for the year, as set out on pages 14 to 15, show a profit for the financial year of £2.5m (2018, loss of £15.0m).

The underwriting result, a loss of £35.7m (2018, £28.9m loss) relates primarily to losses arising on the development of the 2018 and prior years of account. Included within the results for those years are losses in relation to business lines that have either been exited (Property Open Market), or re-underwritten (Marine Hull and Cargo).

The investment return was £40.6m (2018, £8.3m) generating a yield of 4.5% (2018, 0.9%) on the investment portfolio.

The profit for the financial year of £2.5m (2018, loss of £15.0m) reflects the strong investment return, largely offset by the underwriting loss described above.

Events since the reporting date

There have been no material events since the reporting date.

Key Performance Indicators

Annual Accounting Data	2015	2016	2017	2018	2019
Income Statement	£'m	£'m	£'m	£'m	£'m
Gross written premiums	429.0	485.8	564.6	515.1	543.1
Net written premiums	359.9	398.3	488.3	446.4	477.3
Retention rate	83.9%	82.0%	86.5%	86.7%	87.9%
Net earned premiums	349.6	387.2	473.3	470.1	458.0
Net underwriting result	6.2	11.6	(102.7)	(28.9)	(35.7)
Loss & LAE ratio	53.5%	53.0%	80.5%	65.5%	64.8%
Expense ratio	44.8%	44.0%	41.2%	40.7%	43.0%
Combined ratio	98.3%	97.0%	121.7%	106.2%	107.8%
Investment return	7.0	18.2	23.6	8.3	40.6
Investment yield	1.0%	2.0%	2.5%	0.9%	4.5%
Profit/(loss)	13.2	37.6	(80.5)	(15.0)	2.5
Statement of Financial Position	2015	2016	2017	2018	2019
	£'m	£'m	£'m	£'m	£'m
Financial investments and cash	658.8	980.9	888.2	897.7	875.4
Gross claims outstanding	737.9	1,103.3	1,283.6	1,231.8	1,124.0
Reinsurers' share of claims outstanding	103.8	154.1	255.6	210.9	170.6
Net claims outstanding	634.1	949.2	1,028.0	1,020.9	953.4
Three Year Accounting Data	2015	2016	2017	2018	2019
	£'m	£'m	£'m	£'m	£'m
Syndicate Capacity	500.0	500.0	500.0	500.0	450.0
Underwriting result	4.7	(16.8)	(89.8)		
Investment result	16.9	10.1	29.6		
Result on closure	21.6	(6.7)	(60.2)		
Forecast return at 12 months	1.5%	(3.5)%	(14.0)%	(9.0)%	1.5%
Forecast return at 24 months	2.5%	(5.0)%	(15.0)%	(8.0)%	
Return on capacity at closure	4.3%	(1.3)%	(12.0)%		

- Underwriting losses of £149.5m over the period 2015 – 2019, generating an average combined ratio of 107.0%. The 2016 year was impacted by natural catastrophe losses on the Alberta wildfires and hurricane Matthew with net losses of £17.9m. The 2017 year was impacted by several natural catastrophes with net losses of £74.6m; hurricane Harvey; hurricane Irma; hurricane Maria; Mexico earthquake; Northern and Southern California wildfires. The 2018 year was impacted by natural catastrophe net losses of £22.8m; California Wildfires; hurricane Florence; hurricane Michael. The 2019 year was impacted by the higher than expected losses on prior years of account. Excluding natural catastrophe losses there was an underwriting loss over the period 2015 to 2019 of £43.1m, generating an average combined ratio of 102.0%. This poor underwriting performance includes results of business lines that were exited in 2018 (Open Market Property) or heavily restructured (Marine).

- Losses of £42.2m over the period 2015 to 2019 driven by the natural catastrophe losses which are partially offset by the solid investment returns.
- There was a reduction in financial investments and cash during 2019 primarily due to expense payments exceeding underwriting cashflows. During the year the Syndicate repaid a £75.8m (\$100.0m) loan. Offsetting this was the cash call of the 2016 year of account loss for the Syndicate of £6.7m and a cash call of £77.5m on the 2017 year of account open year losses.
- The decrease in reinsurers' share of claims outstanding during 2019 was primarily due the settlement of claims and proactive collection of reinsurance recoveries.
- An average return on capacity of 11.9% for the 2002 to 2017 closed years of account.

Business environment and future prospects

No material uncertainties have been identified by the Directors that cast significant doubt about the ability of the Syndicate to continue as a going concern. The Directors have a reasonable expectation that the Syndicate has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the Financial Statements.

With disciplined underwriting and a strong asset base, inclusive of the Funds at Lloyd's supporting the Syndicate's underwriting, the Syndicate is in an excellent position to capitalise on opportunities as they arise. The Syndicate will continue to apply Markel's underwriting discipline of underwriting for profit rather than volume and, accordingly, will decline business where the rates are not acceptable.

The Syndicate will continue to look to develop new lines of business and markets, within the parameters of the overall underwriting strategy. The Syndicate invests in high-quality corporate, government and municipal bonds as well as a diverse equity portfolio and plans to continue this investment strategy in 2020.

The Syndicate capacity for the 2019 year of account was £450m. This has increased to £475m for the 2020 year of account.

In response to the operational and legal challenges posed by Brexit the Syndicate will continue to underwrite risks through the Lloyd's Insurance Company S.A ("Lloyd's Brussels"). Lloyd's Brussels was set up to ensure Lloyd's partners could continue to access the market's underwriting expertise and financial security across Europe. Lloyd's Brussels is authorised and regulated by the National Bank of Belgium, and writes all non-life risks from the European Economic Area ("EEA"). Lloyd's will be moving all legacy EEA business to Lloyd's Brussels before the end of 2020, via a Part VII transfer.

Principal risks and uncertainties

MINT has a Risk Register detailing the risks to which it is exposed, which includes all business underwritten by the Syndicate. Risks are grouped under the following categories:

- Underwriting Risk
- Reserving Risk
- Market Risk
- Credit Risk
- Liquidity Risk
- Group Risk
- Operational Risk

The risk and capital management note (note 3) provides a detailed explanation of the above risk categories.

There are currently 25 risks in the Risk Register. A formal review by the Risk and Capital Committee and the Board occurs at least annually to ensure that the risk register identifies all the risks to which the Syndicate is exposed. Key controls are identified to mitigate each risk and quarterly confirmation is sought from the

owners of these controls that they are in place and are operating effectively.

The Risk and Capital Committee meets quarterly to consider Key Risk Indicators and any risk issues that have arisen. These are summarised in the Chief Risk Officer's quarterly report to the Board.

An Own Risk and Solvency Assessment report is produced which is a forward looking assessment of the risk profile and adequacy of the Syndicate's capital to meet solvency needs over the business planning time horizon. The Syndicate is in compliance with Solvency II.

Directors

The Directors of the Managing Agent who served during 2019 and up to the date of this report were as follows:

Ralph C Snedden	(Chair)
Simon Barrett	(Appointed 06/03/19)
Andrew J Davies	
James Hastings	(Appointed 06/11/19)
Paul H Jenks	
Nicholas J S Line	
Ian Marshall	
Hugh A J Maltby	(Resigned 04/06/19)
Hannah E Purves	(Resigned 09/05/19)
John W J Spencer	
William D Stovin	
Anne Whitaker	
Simon Wilson	

Markel maintains liability insurance cover on behalf of the Directors and named officers of the Managing Agent.

The Syndicate is supported 100% by Markel Capital Limited ("MCAP") and therefore no Director has any participation.

Corporate governance

Markel Syndicate Management Limited ("MSM"), the Lloyd's Managing Agent of the Syndicate, is authorised by the Prudential Regulation Authority ("PRA"). The Board includes four non-executive Directors and meets at least quarterly. Sub-committees of the Board include the Audit Committee, Risk and Capital Committee, Wholesale Board, National Markets Board, Reserving Committee, Portfolio Direction Group, Finance Committee and the Remuneration Committee.

Financial instruments and risk management

Information on the use of financial instruments by MINT and its management of financial risk is disclosed in note 3 of these Financial Statements. In particular, the Syndicate's exposures to price risk, credit risk and liquidity risk are separately disclosed in that note. The Syndicate's exposure to cash flow risk is addressed under the headings of 'Market risk', 'Credit risk' and 'Liquidity risk'.

Carbon policy

As set out in the "Markel Style", the Syndicate has a commitment to its communities, which we recognise includes environmental responsibilities. Our goal is to minimise our environmental impact whilst still adhering to our other principles as expressed in the Markel Style and our company profile.

Through the development of best practices in our business, the Syndicate aims to use no more consumables than are necessary and recycle the maximum of those we do use. The Directors also believe that embedding environmental awareness throughout the organisation will be best achieved through a continuous program of employee education.

Disclosure of information to the Auditor

The Directors of the Managing Agent who held office at the date of approval of this Report of the Managing Agent confirm that, so far as they are each aware, there is no relevant audit information of which the Syndicate's Auditor is unaware; and each Director has taken all the steps that they ought to have taken as a Director to make themselves aware of any relevant audit information and to establish that the Syndicate's Auditor is aware of that information.

Auditor

Pursuant to Section 14(2) of Schedule 1 of the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008, the auditor will be deemed to be reappointed and KPMG LLP will therefore continue in office.

Annual general meeting

As permitted under the Syndicate Meetings (Amendment No 1) Byelaw (No 18 of 2000) the sole corporate member has agreed that no annual general meeting will be held for the Syndicate.

By order of the Board,

Simon Barrett

Director
London

18 February 2020

Statement of Managing Agent's Responsibilities

The directors of the Managing Agent is responsible for preparing the Syndicate annual Financial Statements in accordance with applicable law and regulations.

The Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 require the directors of the Managing Agent to prepare Syndicate Financial Statements at 31 December for each financial year. Under that law they have elected to prepare the Financial Statements in accordance with UK accounting standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 102 the Financial Reporting Standard applicable in the UK and Republic of Ireland.

Under Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 the directors of the Managing Agent must not approve the Financial Statements unless they are satisfied that they give a true and fair view of the state of affairs of the Syndicate and of the profit or loss of the Syndicate for that period. In preparing these Financial Statements, the directors of the Managing Agent are required to:

- select suitable accounting policies which are applied consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the Financial Statements;
- Assess the Syndicate's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- Use the going concern basis of accounting unless they either intend to cease trading, or have no realistic alternative but to do so.

The directors of the Managing Agent are responsible for keeping adequate accounting records that are sufficient to show and explain the Syndicate's transactions and disclose with reasonable accuracy at any time the financial position of the Syndicate and enable them to ensure that the Syndicate Financial Statements comply with the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008. They are responsible for such internal control as they determine is necessary to enable the preparation of Syndicate Financial Statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities. .

The directors of the Managing Agent are responsible for the maintenance and integrity of the Syndicate and financial information included on the Syndicate's website. Legislation in the UK governing the preparation and dissemination of Syndicate Financial Statements may differ from legislation in other jurisdictions.

By order of the Board,

Simon Barrett
Director
London

18 February 2020

Independent Auditor's Report to the Member of Syndicate 3000

Opinion

We have audited the Financial Statements of Syndicate 3000 for the year ended 31 December 2019 which comprise the Income Statement: Technical Account, Income Statement: Non-Technical Account, Statement of Comprehensive Income and Member's Balances, Statement of Financial Position: Assets, Statement of Financial Position: Liabilities, Statement of Cash Flows, and related notes, including the accounting policies in note 2.

In our opinion the Financial Statements:

- give a true and fair view of the state of the Syndicate's affairs as at 31 December 2019 and of its profit for the year then ended;
- have been properly prepared in accordance with UK accounting standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland; and
- have been prepared in accordance with the requirements of the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the Syndicate in accordance with, UK ethical requirements including the Financial Reporting Council ("FRC") Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

Going concern

The Directors of the Managing Agent have prepared the Financial Statements on the going concern basis as they do not intend to cease underwriting or to cease its operations, and as they have concluded that the Syndicate's financial position means that this is realistic. They have also concluded that there are no material uncertainties that could have cast significant doubt over its ability to continue as a going concern for at least a year from the date of approval of the Financial Statements ("the going concern period").

We are required to report to you if we have concluded that the use of the going concern basis of accounting is inappropriate or there is an undisclosed material uncertainty that may cast significant doubt over the use of that basis for a period of at least a year from the date of approval of the Financial Statements. In our evaluation of the Directors of the Managing Agent's conclusions, we considered the inherent risks to the Syndicate's business model, including the impact of Brexit, and analysed how those risks might affect the Syndicate's financial resources or ability to continue operations over the going concern period. We have nothing to report in these respects.

However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the absence of reference to a material uncertainty in this auditor's report is not a guarantee that the Syndicate will continue in operation.

Report of the Directors of the Managing Agent

The Directors are responsible for the Report of the Directors of the Managing Agent. Our opinion on the Financial Statements does not cover that report and we do not express an audit opinion or, except as explicitly stated below, any form of assurance conclusion thereon.

Our responsibility is to read the Report of the Directors of the Managing Agent and, in doing so, consider whether, based on our Financial Statements audit work, the information therein is materially misstated or inconsistent with the Financial Statements or our audit knowledge. Based solely on that work we have not identified material misstatements in that report.

In our opinion the information given in the Report of the Directors of the Managing Agent is consistent with the Syndicate Financial Statements.

Matters on which we are required to report by exception

Under the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008, we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the Financial Statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in these respects.

Responsibilities of the Directors of the Managing Agent

As explained more fully in their statement set out on page 10, the Directors of the Managing Agent are responsible for: the preparation of the Financial Statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of Financial Statements that are free from material misstatement, whether due to fraud or error; assessing the Syndicate's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to cease trading operations, or have no realistic alternative but to do so.

Auditor's responsibilities

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Financial Statements.

A fuller description of our responsibilities is provided on the FRC's website at www.frc.org.uk/auditorsresponsibilities.

The purpose of our audit work and to whom we owe our responsibilities

This report is made solely to the Syndicate's member, as a body, in accordance with the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008. Our audit work has been undertaken

so that we might state to the Syndicate's member those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the Syndicate's member, as a body, for our audit work, for this report, or for the opinions we have formed.

**Karen Orr (Senior Statutory Auditor)
for and on behalf of KPMG LLP, Statutory Auditor**

Chartered Accountants
15 Canada Square
London
E14 5GL

18 February 2020

Income Statement: Technical Account for the year ended 31 December 2019

	Notes	2019		2018	
		£'000	£'000	£'000	£'000
Earned premiums, net of reinsurance					
Gross written premiums	4	543,106		515,092	
Outward reinsurance premiums		<u>(65,803)</u>		<u>(68,700)</u>	
Net written premiums			477,303		446,392
Change in the gross provision for unearned premiums	17	(17,953)		21,220	
Change in the provision for unearned premiums, reinsurers' share	17	<u>(1,354)</u>		<u>2,487</u>	
Change in the provision for net unearned premiums			<u>(19,307)</u>		<u>23,707</u>
Net earned premiums			457,996		470,099
Allocated investment return transferred from the non-technical account	9		40,558		8,286
Claims incurred, net of reinsurance					
Claims paid					
Gross amount		(409,489)		(393,683)	
Reinsurers' share		<u>61,563</u>		<u>67,128</u>	
Net paid claims			(347,926)		(326,555)
Change in the provision for claims					
Gross amount	17	87,851		71,090	
Reinsurers' share	17	<u>(36,873)</u>		<u>(52,243)</u>	
Net change in provision			<u>50,978</u>		<u>18,847</u>
Net claims incurred			(296,948)		(307,708)
Net operating expenses	6		(196,776)		(191,324)
Balance on the technical account			4,830		(20,647)

All operations relate to continuing business.

The notes on pages 20 to 40 form part of these Financial Statements.

Income Statement: Non-Technical Account for the year ended 31 December 2019

	Notes	2019 £'000	2018 £'000
Balance on the technical account		4,830	(20,647)
Investment income	7	24,775	22,059
Unrealised gains on investments		20,474	55
Investment expenses and charges	8	(4,681)	(4,998)
Unrealised losses on investments		(10)	(8,830)
Allocated investment return transferred to technical account	9	(40,558)	(8,286)
(Loss)/profit on exchange		(2,322)	5,636
Profit/(loss) for the financial year		2,508	(15,011)

All operations relate to continuing business.

The notes on pages 20 to 40 form part of these Financial Statements.

Statement of Comprehensive Income and Member's Balances

for the year ended 31 December 2019

	Notes	2019 £'000	2018 £'000
Profit/(loss) for the financial year		2,508	(15,011)
Net foreign exchange gains/(losses) on translation of functional currency		3,112	(5,045)
Total comprehensive gains/(losses) for the year		5,620	(20,056)
Member's balance brought forward at 1 January		(199,686)	(158,004)
Total comprehensive gains/(losses) for the year		5,620	(20,056)
Cash call of losses/payments of profit from/(to) the Member's personal reserve fund on closed years of account	16	6,745	(21,626)
Cash call of losses from the Member's personal reserve fund on open years of account	16	77,520	-
Member's balance carried forward at 31 December		(109,801)	(199,686)

The notes on pages 20 to 40 form part of these annual Financial Statements.

Statement of Financial Position: Assets

as at 31 December 2019

	Notes	2019		2018	
		£'000	£'000	£'000	£'000
Investments					
Financial investments	13		777,149		771,308
Reinsurers' share of technical provisions					
Provisions for unearned premiums	17	11,079		12,726	
Claims outstanding	17	<u>170,608</u>		<u>210,851</u>	
			181,687		223,577
Debtors					
Debtors arising out of direct insurance operations	14	96,048		89,043	
Debtors arising out of reinsurance operations	14	21,819		20,218	
Other debtors	15	<u>14,594</u>		<u>30,367</u>	
			132,461		139,628
Cash at bank			98,276		126,348
Prepayments and accrued income					
Accrued interest		4,665		5,129	
Deferred acquisition costs	17	<u>42,318</u>		<u>46,087</u>	
			46,983		51,216
Total Assets			1,236,556		1,312,077

The notes on pages 20 to 40 form part of these annual Financial Statements.

Statement of Financial Position: Liabilities

as at 31 December 2019

	Notes	2019		2018	
		£'000	£'000	£'000	£'000
Capital and reserves					
Member's balance			(109,801)		(199,686)
Technical provisions					
Provisions for unearned premiums	17	190,203		176,680	
Claims outstanding	17	1,123,995		1,231,828	
			1,314,198		1,408,508
Creditors					
Creditors arising out of direct insurance operations	18	(8,238)		(12,780)	
Creditors arising out of reinsurance operations	18	(1,636)		5,855	
Other creditors	19	42,033		110,180	
			32,159		103,255
Total Liabilities			1,236,556		1,312,077

The notes on pages 20 to 40 form part of these annual Financial Statements.

The Syndicate annual accounts on pages 1 to 40 were approved by the Board of Directors on 18 February 2020 and were signed on behalf of Markel Syndicate Management Limited by Simon Barrett, Company Director.

Simon Barrett

Director
London

18 February 2020

Statement of Cash Flows

for the year ended 31 December 2019

	2019		2018	
	£'000	£'000	£'000	£'000
Operating result	2,508		(15,011)	
Decrease in gross technical provisions	(94,310)		(66,700)	
Decrease in reinsurers' share of gross technical provisions	41,890		41,420	
Decrease/(increase) in debtors, prepayments and accrued income	11,400		(19,410)	
(Decrease)/increase in creditors, accruals and deferred income	(71,097)		95,785	
Investment return	(40,558)		(8,286)	
Foreign exchange movement on balance due to Member	2,322		(5,636)	
Net cash flows from operating activities		(147,845)		22,162
Acquisitions of other financial instruments	(432,941)		(435,374)	
Proceeds from sale of other financial instruments	423,796		387,901	
Investment income received	22,549		19,080	
Increase in overseas deposits	(3,003)		(3,375)	
Movement in other deposits	12,808		(15,708)	
Net cash flows from investing activities		23,209		(47,476)
Transfer from the Member in respect of underwriting participation	84,265		(21,626)	
Net cash flow from financing activities		84,265		(21,626)
Net cash flow increase in cash and cash equivalents		(40,371)		(46,940)
Cash and cash equivalents at 1 January		142,095		185,692
Effect of exchange rate changes on cash and cash equivalents		(3,448)		3,343
Cash and cash equivalents at end of year		98,276		142,095
Cash at bank		98,276		126,348
Short term deposits with credit institutions		-		15,747
Cash and cash equivalents at 31 December		98,276		142,095

Notes to the Financial Statements

1 Basis of preparation

The Financial Statements have been prepared in accordance with the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 and Financial Reporting Standard 102, The Financial Reporting Standard applicable in the UK and Republic of Ireland ("FRS 102") as issued in August 2014, and Financial Reporting Standard 103 Insurance Contracts ("FRS 103") as issued in March 2014. The amendments to FRS 102 issued in July 2015 have been applied.

The Financial Statements have been prepared on the historical cost basis, except for financial assets at fair value through profit or loss that are measured at fair value.

All amounts have been rounded to the nearest thousand, unless otherwise indicated.

2 Accounting policies

The following principal accounting policies have been applied consistently in dealing with items which are considered material in relation to the Syndicate's annual accounts.

a) Use of judgements and estimates

In preparing these Financial Statements, the Directors of the Managing Agent have made judgements, estimates and assumptions that affect the application of the Syndicate's accounting policies and the reported amounts of assets, liabilities, income and expenses.

Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised prospectively.

Further detail on the use of judgements and estimates is detailed in the underwriting result policy.

b) Underwriting result

The underwriting result is determined using an annual basis of accounting, whereby the incurred cost of claims, commission and expenses are charged against the earned proportion of premiums, net of reinsurance, as follows:

- i) Written premiums relate to business incepted during the year, together with any difference between booked premiums for prior years and those previously accrued, and include estimates of premiums not yet due or notified. Premiums are shown gross of brokerage payable and exclude taxes and duties levied on them.
- ii) Unearned premiums represent the proportion of premiums written in the year that relates to unexpired terms of policies in force at the reporting date, calculated on the basis of established earnings patterns or time apportionment as appropriate. In the opinion of the Directors, the resulting provision is not materially different from one based on the pattern of incidence of risk.
- iii) Outwards reinsurance premiums are accounted for in the same accounting period as the premiums for the related direct or inwards business being reinsured.
- iv) Acquisition costs, which represent commission and other expenses related to the production of business, are deferred and amortised over the period in which the related premiums are earned.

- v) A provision for unexpired risks is made where claims, related expenses and deferred acquisition costs likely to arise after the end of the financial year in respect of contracts concluded before that date were expected to exceed the unearned premiums receivable under these contracts. Provision for unexpired risks is calculated separately by class and includes an allowance for investment income. Unexpired risk surplus and deficits are offset where, in the opinion of the Directors, the business classes concerned are managed together. In such cases, a provision for unexpired risks is made only where there is an aggregate deficit.
- vi) Claims incurred comprise claims and claims handling expenses paid in the year and the change in provisions for outstanding claims, including provisions for claims incurred but not reported and claims handling expenses. The adequacy of the outstanding claims provisions is assessed by reference to projections of the ultimate development of claims in respect of each underwriting year. Management continually attempts to improve its loss estimation process by refining its ability to analyse loss development patterns, claims payments and other information, but many reasons remain for potential adverse development of estimated ultimate liabilities. The process of estimating loss reserves is a difficult and complex exercise involving many variables and subjective judgements. As part of the reserving process, historical data is reviewed and the impact of various factors such as trends in claim frequency and severity, changes in operations, emerging economic and social trends, inflation and changes in regulatory and litigation environments is considered. Significant delays occur in notifying certain claims and a large measure of experience and judgement is involved in assessing outstanding liabilities, the ultimate cost of which cannot be known with certainty at the reporting date. The reserve for claims outstanding is determined on the basis of information currently available. However, it is inherent in the nature of the business written that the ultimate liabilities may vary as a result of subsequent development.

The two most critical assumptions as regards these claims provisions are that the past is a reasonable predictor of the likely level of claims development and that the models used for current business are fair reflections of the likely level of ultimate claims to be incurred. However, the Directors believe the process of evaluating past experience, adjusted for the effects of current developments and anticipated trends, is an appropriate basis for predicting future events. Management currently believes the Syndicate's gross and net reserves are adequate. There is no precise method, however, for evaluating the impact of any significant factor on the adequacy of reserves, and actual results are likely to differ from original estimates.

The provisions for claims outstanding, and related reinsurance recoveries, are discounted where there is a long period from incident to claims settlement and where there exists a suitable claims payment pattern from which to calculate the discount. The discount rate used is based upon an investment return expected to be earned by financial assets which are appropriate in value and duration to match the provisions for insurance contract liabilities being discounted during the period expected before the final settlement of such claims.

Reinsurance assets are assessed for impairment at each reporting date. A reinsurance asset is deemed impaired if there is objective evidence, as a result of an event that occurred after its initial recognition, that the Syndicate may not recover all amounts due, and that event has a reliably measurable impact on the amount that the Syndicate will receive from the reinsurer. Impairment losses are recognised in the Income Statement: Technical Account in the period in which the impairment loss is recognised.

- vii) Underwriting acquisition costs, general overheads and other expenses are charged as incurred to the Income Statement: Technical Account, net of the change in deferred acquisition costs.

c) Financial assets and liabilities

In applying FRS 102, the Syndicate has chosen to apply the recognition and measurement provisions of International Accounting Standard ("IAS 39") *Financial Instruments: Recognition and*

Measurement (as adopted for use in the EU).

Classification

The accounting classification of financial assets and liabilities determines the way in which they are measured and changes in those values are presented in the Income Statement. Financial assets and liabilities are classified on their initial recognition. Subsequent reclassifications are permitted only in restricted circumstances.

Financial assets and financial liabilities at fair value through profit and loss comprise financial assets and financial liabilities held for trading and those designated as such on initial recognition. Investments in shares and other variable yield securities, and debt and other fixed income securities are designated as at fair value through profit or loss on initial recognition, as they are managed on a fair value basis in accordance with the Syndicate's investment strategy.

Recognition

Financial instruments are recognised when the Syndicate becomes a party to the contractual provisions of the instrument. Financial assets are derecognised if the Syndicate's contractual rights to the cash flows from the financial assets expire or if the Syndicate transfers the financial asset to another party without retaining control of substantially all risks and rewards of the asset. A financial liability is derecognised when its contractual obligations are discharged, cancelled, or expire.

Regular way purchases and sales of financial assets are recognised and derecognised, as applicable, on the trade date, i.e. the date that the Syndicate commits itself to purchase or sell the asset.

Measurement

A financial asset or financial liability is measured initially at fair value plus, for a financial asset or financial liability not at fair value through profit and loss, transaction costs that are directly attributable to its acquisition or issue.

Financial assets at fair value through profit or loss are measured at fair value with changes recognised immediately in profit or loss. Net gains or net losses on financial assets measured at fair value through profit and loss includes foreign exchange gains/losses arising on their translation to the functional currency, but excludes interest and dividend income. Loans and receivables and non-derivative financial liabilities are measured at amortised cost using the effective interest method.

Investment Return

Investment income comprises interest and dividends receivable for the year before investment expenses. Dividends receivable are stated after adding back any withholding taxation deducted at source. Investment expenses are charged to the Income Statement: Non-Technical Account on an incurred basis.

Realised gains or losses represent the difference between net sales proceeds and purchase price. Unrealised gains and losses on investments represent the difference between the current value of investments at the reporting date and their purchase price. The movement in unrealised investment gains/losses includes an adjustment for previously recognised unrealised gains/losses on investments disposed of in the accounting period.

The investment return is initially recorded in the Income Statement: Non-Technical Account. A transfer is made from the Income Statement: Non-Technical account to the Income Statement: Technical Account to reflect the investment return on funds supporting underwriting business.

Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits with maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in fair value, and are used by the Syndicate in the management of its short-term commitments.

Cash and cash equivalents are carried at amortised cost in the Statement of Financial Position.

d) Investments

Financial investments are stated at market value, based on bid price and deposits with credit institutions are stated at cost. Financial investments recorded at market value will fall into one of the three levels in the fair value hierarchy as follows;

- i) Included in the level 1 category are financial assets that are measured by reference to published quotes in an active market. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service or regulatory agency and those prices represent actual and regularly occurring market transactions on an arm's length basis.
- ii) Included in the level 2 category are financial assets measured using a valuation technique based on assumptions that are supported by prices from observable current market transactions. For example, assets for which pricing is obtained via pricing services but where prices have not been determined in an active market, financial assets with fair values based on broker quotes, investments in private equity funds with fair values obtained via fund managers and assets that are valued using the Syndicate's own models whereby the significant inputs into the assumptions are market observable.
- iii) Included in the level 3 category, are financial assets measured using a valuation technique (model) based on assumptions that are neither supported by prices from observable current market transactions in the same instrument nor are they based on available market data. Therefore, unobservable inputs reflect the Syndicate's own assumptions about the assumptions that market participants would use in pricing the asset or liability (including assumptions about risk). These inputs are developed based on the best information available, which might include the Syndicate's own data.

e) Foreign currency translation

The Syndicate presents its accounts in sterling (the 'reporting currency') since they are subject to regulation in the United Kingdom. Items included in the Financial Statements are measured using the currency of the primary economic environment in which the entity operates (the 'functional currency'). The functional currency of the Syndicate is deemed to be US dollars.

Transactions in foreign currencies are translated at the average rates of exchange for the month of the transactions.

Monetary assets and liabilities are translated at the rate of exchange at the reporting date or if appropriate at the forward contract rate. Non-monetary assets and liabilities are translated at the rate of exchange preceding on recognition.

All exchange differences arising on the translation of the results and financial position in US dollars (the functional currency) into sterling (the reporting currency) are recognised in the Statement of Comprehensive Income. Exchange differences on all other currencies are recognised in the Income Statement: Non-Technical Account.

f) Taxation

Under Schedule 19 of the Finance Act 1993, Managing Agents are not required to deduct basic rate

income tax from trading income. In addition, all UK basic rate income tax deducted from Syndicate investment income is recoverable by Managing Agents and consequently the distribution made to Members or their Members' Agents is gross of tax. Capital appreciation falls within trading income and is also distributed gross of tax.

No provision has been made for any United States or Canadian Federal Income Tax payable on underwriting results or investment earnings. Any payments on account made by the Syndicate during the year are included in the Statement of Financial Position under the heading 'other debtors'.

No provision has been made for any overseas tax payable by the Member on underwriting results.

g) Pension costs

MSM participates in the Group's defined benefit and defined contribution schemes. Pension contributions relating to Syndicate staff are charged to the Syndicate and included in net operating expenses.

3 Risk and capital management

Financial risk management objectives

The Syndicate is exposed to financial risks primarily through its financial assets, reinsurance assets and policyholder liabilities. The Syndicate's risks are recorded on a risk register and managed through the risk management framework. Solvency II principles are used to manage the Syndicate's capital requirements and to ensure that it has the financial strength to support the growth of the business and meet the requirements of policyholders, regulators and rating agencies.

The key financial risks assessed are underwriting risk, reserving risk, market risk, credit risk, liquidity risk, group risk and operational risk.

a) Underwriting risk

Underwriting Risk is the risk of loss arising from the inherent uncertainties as to the occurrence, amount and timing of insurance liabilities, focusing on risks that arise from the acceptance of business.

All underwriting at MINT is governed by high level "underwriting principles" that set out imperatives for underwriting. The first of these is related to underwriting profitable business and is "price business at a level which would enable us to achieve the agreed target combined ratios under US GAAP". MINT's fundamental objective is to underwrite profitably on a gross basis and to achieve target combined ratios. A combined ratio is the ultimate loss ratio plus expense ratio. This measure of underwriting performance excludes any benefit from investment return and focuses attention on premium charged, coverage granted, commissions and other deductions and all direct and indirect expenses.

MINT's underwriters and units are assigned combined ratio targets and underwriting bonuses are based on the achievement of these targets. Bonuses are readjusted, and payments made over a number of years in line with management's assessment of how the claims are developing on that particular year's underwriting. The readjustment ensures that rewards are based on a continuing profitability of an underwriting year over its historical development and the phasing of payments assists in the retention of key underwriting staff.

MINT sets prudent maximum line-sizes. All underwriters have written underwriting authorities and there are peer reviews/review processes in place to ensure that business underwritten does not exceed authority or is outside the business plan. Risks exceeding 18 months are not permitted to be written without prior, written approval, although certain general exceptions are made. For example,

in respect of Marine Construction risks (where matching reinsurance exists) and this has been agreed in advance as part of the underwriting strategy. Compliance with line-size and policy duration is monitored.

Technical pricing has been developed for many classes, and rate movements have been monitored since 2002.

There are independent reviews of underwriting.

For natural catastrophe risk a key method of monitoring MINT's aggregate exposures is the production of a quarterly "Aggregations pack" which sets out our exposures, both gross and net, to each material region/peril MINT is exposed to. Units are given aggregate limits for catastrophe business in each zone and adherence to these is monitored within the pack. Natural catastrophe exposures form part of Risk Management's quarterly assessment of risk to the Risk & Capital Committee and to the Board.

b) Reserving risk

Reserving risk is the risk of loss arising from the inherent uncertainties as to the occurrence, amount and timing of insurance liabilities, focusing on risks that arise from the quantification of those liabilities.

Claims handling guidelines set out MINT's approach to claims, including:

- Claims diaries – claims adjusters must ensure that they diarise relevant dates when necessary. There are rules regarding which types of claims are subject to diary management, and targets set are monitored on a monthly basis.
- Panel of third party advisors – a panel of approved third party advisors (Attorneys and Adjusters) has been established. Third party advisors can only be appointed with sign off from a Claims Manager.
- Claims peer review audits – each underwriting division is subject to a periodic claims audit of selected claims files for identifying strengths and weaknesses in the handling of claims. Senior independent claims personnel are responsible for the qualitative review of the handling of files.

A full Actuarial reserving exercise occurs quarterly. This involves internal review within the Actuarial department and discussions with relevant underwriters and claims staff. Combined Ratio packs are produced which contain gross and net projections for all classes of business written at MINT. The packs are discussed in detail at quarterly "Combined Ratio Meetings", which are attended by members of the Board, each unit and the relevant Actuaries.

c) Market risk

Market risk is the risk of loss resulting from adverse financial market movements including interest rates or exchange rates.

Risk appetites are agreed annually by the Board to limit investment concentration. Adherence to these is monitored at the Risk & Capital Committee through Key Risk Indicators. Any exceptions to risk appetite are reported to the Board.

The Syndicate's investment manager, Markel Gayner Asset Management Corporation ("MGAM") produces a quarterly Investment Report which is reviewed quarterly by Markel's investment committee. MSM's Finance Director participates in this meeting. A quarterly investment report is produced for MSM's Board.

The principal market risks and how exposure to these risks is managed are as follows:

- Interest rate risk: The Syndicate works to manage the impact of interest rate fluctuations on the fixed maturity portfolio. The effective duration of the fixed maturity profile is managed with

consideration given to the estimated duration of policyholder liabilities.

- Equity price risk: The Syndicate sets limits on the amount of equities that can be held overall and with any one issuer. The overall equity portfolio is also monitored to ensure that equity risk does not exceed the Syndicate's risk appetite.

The table below sets out the Syndicate's sensitivity to interest rate and equity price movement.

	2019 £'000	2018 £'000
Interest rate risk		
Impact of 50 basis point increase on result	(12,052)	(14,109)
Impact of 50 basis point decrease on result	12,419	14,586
Impact of 50 basis point increase on net assets	(12,052)	(14,109)
Impact of 50 basis point decrease on net assets	12,419	14,586
Price risk		
Impact on result of 5% increase in Stock Market Prices	1,721	1,532
Impact on result of 5% decrease in Stock Market Prices	(1,721)	(1,532)
Impact on net assets of 5% increase in Stock Market Prices	1,721	1,532
Impact on net assets of 5% decrease in Stock Market Prices	(1,721)	(1,532)

- Foreign exchange risk: Foreign exchange risk is managed primarily by matching assets and liabilities in each foreign currency as closely as possible. To assist in the matching of assets and liabilities in foreign currencies the Syndicate may purchase foreign exchange forward contracts or buy and sell foreign currencies in the open market. No foreign exchange forward contracts have been entered into during the year (2018, none).

The table below, as reported in converted sterling, details the matching of material currencies in the Statement of Financial Position.

2019 Currency Code	GBP'000	USD'000	EUR'000	CAD'000	AUD'000	JPY'000	Other'000	Total'000
Financial investments	92,085	279,368	102,350	244,254	32,982	-	26,110	777,149
Reinsurers' share of technical provisions	16,369	130,100	15,459	13,661	3,426	791	1,881	181,687
Insurance and reinsurance receivables	16,537	74,479	(357)	16,646	7,410	(975)	4,127	117,867
Cash at bank	15,398	37,036	18,937	-	7,176	2,616	17,113	98,276
Other assets	(3,772)	49,672	4,797	7,898	1,564	382	1,036	61,577
Total assets	136,617	570,655	141,186	282,459	52,558	2,814	50,267	1,236,556
Technical provisions	(254,439)	(565,767)	(158,206)	(240,171)	(46,736)	(9,150)	(39,729)	(1,314,198)
Insurance and reinsurance payables	9,638	2,899	1,263	(925)	(2,073)	(267)	(661)	9,874
Other creditors	(610)	(40,732)	(1)	(557)	-	(28)	(105)	(42,033)
Total liabilities	(245,411)	(603,600)	(156,944)	(241,653)	(48,809)	(9,445)	(40,495)	(1,346,357)

2018									
Currency Code	GBP'000	USD'000	EUR'000	CAD'000	AUD'000	JPY'000	Other'000	Total'000	
Financial investments	101,861	291,440	110,698	204,237	40,844	-	22,228	771,308	
Reinsurers' share of technical provisions	24,177	157,626	5,707	27,759	6,830	219	1,259	223,577	
Insurance and reinsurance receivables	17,371	75,836	3,157	6,807	4,511	(1,097)	2,676	109,261	
Cash at bank	29,637	31,149	31,309	(13)	3,075	11,447	19,744	126,348	
Other assets	5,852	53,590	6,247	12,408	1,617	806	1,063	81,583	
Total assets	178,898	609,641	157,118	251,198	56,877	11,375	46,970	1,312,077	
Technical provisions	(267,214)	(620,981)	(190,585)	(222,992)	(56,321)	(13,308)	(37,107)	(1,408,508)	
Insurance and reinsurance payables	6,626	143	(783)	1,417	120	(251)	(347)	6,925	
Other creditors	(14,811)	(92,254)	(375)	(722)	(4)	110	(2,124)	(110,180)	
Total liabilities	(275,399)	(713,092)	(191,743)	(222,297)	(56,205)	(13,449)	(39,578)	(1,511,763)	

d) Credit risk

Credit risk is the risk of loss arising from the inability of a counterparty to fulfil its payment obligations. Key areas where the Syndicate is exposed to credit risk are:

- Amounts recoverable from reinsurers
- Amounts due from insurance intermediaries and insurance contract holders
- Amounts due from corporate bond issuers

The Syndicate's fixed maturity portfolio is monitored to ensure credit risk does not exceed the Syndicate's risk appetite. In addition, the Syndicate places limits on exposures to a single counterparty or concentrations of exposures to a specific counterparty. At 31 December 2019, 100% (2018, 100%) of the Syndicate's fixed maturity portfolio is rated 'A' or better.

The Syndicate does not hold any financial investments that are past due or impaired as at 31 December 2019.

The Board sets risk appetites for the amount of exposure it is prepared to accept in respect of reinsurers and brokers. These are monitored through reports to Risk & Capital Committee and any exceptions are reported to the Board.

The Syndicate takes a proactive approach to the collection of reinsurance recoveries, including the pursuit of commutations. New reinsurers may be required to post collateral depending on their size, rating and potential debt to the Syndicate. If a reinsurer is not willing to post collateral then their line size may be reduced to an acceptable level in accordance with their applicable rating and capital.

The table below provides detail of the credit rating by asset class.

2019	AAA £'000	AA £'000	A £'000	BBB £'000	BBB or less £'000	Not rated £'000	Total £'000
Shares and other variable yield securities, unit trusts and collective investment schemes	18,642	-	70,690	-	-	34,412	123,744
Debt securities	258,719	305,749	9,704	-	-	-	574,172
Deposits with credit institutions	-	-	-	-	-	-	-
Loans with credit institutions	-	-	1,617	-	-	-	1,617
Overseas deposits as investments	34,936	7,114	7,240	4,832	3,083	20,411	77,616
Reinsurers' share of claims outstanding	1,705	55,697	68,119	-	-	45,087	170,608
Reinsurance debtors	-	3,441	8,380	-	-	5,005	16,826
Cash at bank	-	-	94,751	3,525	-	-	98,276
Total credit risk	314,002	372,001	260,501	8,357	3,083	104,915	1,062,859

2018	AAA £'000	AA £'000	A £'000	BBB £'000	BBB or less £'000	Not rated £'000	Total £'000
Shares and other variable yield securities, unit trusts and collective investment schemes	21,102	-	23,352	2,252	-	30,643	77,349
Debt securities	272,255	320,927	9,963	-	-	-	603,145
Deposits with credit institutions	-	-	15,747	-	-	-	15,747
Loans with credit institutions	-	-	-	-	-	-	-
Overseas deposits as investments	37,769	6,542	6,725	4,475	1,072	18,484	75,067
Reinsurers' share of claims outstanding	1,323	43,315	108,044	-	-	58,169	210,851
Reinsurance debtors	-	4,994	8,583	-	-	4,304	17,881
Cash at bank	-	-	33,729	92,619	-	-	126,348
Total credit risk	332,449	375,778	206,143	99,346	1,072	111,600	1,126,388

e) Liquidity risk

Liquidity risk is the risk that sufficient liquid financial resources are not maintained to meet liabilities as they fall due. The Syndicate monitors the projected settlement of liabilities and, in conjunction with MGAM, sets guidelines on the composition of the portfolio in order to manage this risk.

The average duration of liabilities is 5.1 years (2018, 5.0 years). The duration of the Syndicate's investment portfolio is managed to match the expected cash outflows on liabilities.

Each year liquidity stress tests are undertaken to consider possible liquidity pressures which could arise following a significant natural catastrophe, including trust fund requirements. These tests are considered by the Risk & Capital Committee in order to determine that liquidity risk has been mitigated to a satisfactory level.

f) Group risk

Group risk is the risk that actions or events within one part of Markel Corporation adversely affect an entity, or all entities, within MINT.

It is considered that being part of a larger, experienced insurance group, with considerable financial resources and sound reputation, is a strength. MINT has a number of controls, such as internal

committees that consider the interests of MINT's legal entities and endeavour to communicate the MINT perspective to Markel, with whom an excellent relationship is enjoyed.

The risk of the Syndicate being part of MINT is also considered. The policy is always to consider the interests of each legal entity, and this single risk strategy, risk management approach, operational procedures and standards are effective in ensuring that each entity is treated equitably.

g) Operational risk

Operational Risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events.

Key controls that mitigate each risk on our risk register have been identified together with the appropriate control owner. Each quarter the control owner is required to confirm that the controls they are responsible for have been in place and operating effectively during the previous quarter. Controls relating to the production of financial information, which is governed by the Sarbanes Oxley Act, are tested annually by our Internal Audit team. Senior managers are also required to answer a quarterly questionnaire designed to identify whether there are any changes to processes, or any events which might impact Markel's Financial Statements. Each quarter's confirmation process is summarised by Risk Management in a memo to the President, the Chief Operating Officer, the Director of Underwriting and the Finance Director.

An Incident Log (including Operational Losses and Near Misses) has been compiled. This records and quantifies losses and "near misses" arising from or exacerbated by failure of people, processes and systems as well as those caused by external (non-insurance) events and assists in identifying Risk Events, Key Risk Indicators and also controls which would mitigate a recurrence of such losses.

Reports on a number of areas of Operational Risk form part of the quarterly Key Risk Indicators that are submitted to Risk & Capital Committee and summarised to the Board.

Capital management

The Society of Lloyd's ("Lloyd's") is a regulated undertaking and subject to supervision by the PRA under the Financial Services and Markets Act 2000, and in accordance with Solvency II Framework.

Within this supervisory framework, Lloyd's applies capital requirements at member level and centrally to ensure that Lloyd's would comply with the Solvency II requirements, and beyond that to meet its own financial strength, licence and ratings objectives.

Every member is required to hold capital at Lloyd's, which is held in trust and known as Funds at Lloyd's ("FAL"). These funds are intended primarily to cover circumstances where syndicate assets prove insufficient to meet participating members' underwriting liabilities.

The level of FAL that Lloyd's requires a member to maintain is determined by Lloyd's based on PRA requirements and resource criteria. FAL has regard to a number of factors including the nature and amount of risk to be underwritten by the member and the assessment of the reserving risk in respect of business that has been underwritten. Since FAL is not under the management of the Managing Agent, no amount has been shown in these Financial Statements by way of such capital resources. However, the Managing Agent is able to make a call on the members' FAL to meet liquidity requirements or to settle losses.

4 Segmental analysis

a) Analysis of business by class:

2019 Calendar Year	Gross Written Premiums £'000	Gross Earned Premiums £'000	Gross Claims Incurred £'000	Gross Operating Expenses £'000	Reinsurance Balance £'000	Total £'000
Direct insurance						
Accident & health	34,253	28,040	(17,500)	(12,567)	366	(1,661)
Marine, aviation and transport	103,249	108,061	(83,797)	(37,882)	(9,767)	(23,385)
Fire and other damage to property	85,787	84,674	(54,743)	(31,475)	(4,777)	(6,321)
Third party liability	161,709	151,725	(82,576)	(59,331)	2,351	12,169
Miscellaneous	22,848	19,446	(2,748)	(8,383)	(4,187)	4,128
Total direct	407,846	391,946	(241,364)	(149,638)	(16,014)	(15,070)
Reinsurance	135,260	133,207	(80,274)	(49,626)	(23,965)	(20,658)
Total	543,106	525,153	(321,638)	(199,264)	(39,979)	(35,728)

2018 Calendar Year	Gross Written Premiums £'000	Gross Earned Premiums £'000	Gross Claims Incurred £'000	Gross Operating Expenses £'000	Reinsurance Balance £'000	Total £'000
Direct insurance						
Accident & health	16,056	16,082	(7,987)	(6,077)	(750)	1,268
Marine, aviation and transport	117,917	124,588	(79,716)	(44,631)	(14,402)	(14,161)
Fire and other damage to property	83,706	92,458	(45,272)	(31,682)	(25,417)	(9,913)
Third party liability	137,213	133,223	(84,626)	(51,935)	3,702	364
Miscellaneous	18,295	17,945	(16,359)	(6,924)	183	(5,155)
Total direct	373,187	384,296	(233,960)	(141,249)	(36,684)	(27,597)
Reinsurance	141,905	152,016	(88,633)	(53,711)	(11,008)	(1,336)
Total	515,092	536,312	(322,593)	(194,960)	(47,692)	(28,933)

All premiums are derived from business within the Lloyd's Market.

b) Analysis of premium by destination:

	Gross Written Premiums	
	2019 £'000	2018 £'000
UK	74,758	85,332
Europe (excluding UK)	47,485	69,264
USA	179,648	156,057
Canada	102,792	86,845
Rest of the world	138,423	117,594
Total	543,106	515,092

5 Claims outstanding

Net reserves for claims outstanding at 31 December 2018 were reduced by £23.4m in calendar year 2019. Net reserves for claims outstanding at 31 December 2017 were reduced by £41.8m in calendar year 2018.

6 Net operating expenses

	2019 £'000	2018 £'000
Commission costs	117,926	121,642
Other acquisition costs	8,641	9,905
Change in deferred acquisition costs	2,633	2,142
Administrative expenses	70,064	61,271
Gross operating expenses	199,264	194,960
Reinsurance commissions and profit participations	(2,488)	(3,636)
Net operating expenses	196,776	191,324

Commission paid during the year in respect of direct insurance business amounted to £111.8m (2018, £96.9m). Member's standard personal expenses are included within administrative expenses.

7 Investment income

	2019 £'000	2018 £'000
Income from investments	22,635	21,247
Gains on the realisation of investments	2,140	812
Total	24,775	22,059

8 Investment expenses and charges

	2019 £'000	2018 £'000
Investment management expenses, including interest	1,992	2,009
Losses on the realisation of investments	2,689	2,989
Total	4,681	4,998

9 Investment return

	2019 £'000	2018 £'000
Investment income	24,775	22,059
Net unrealised gains/(losses) on investments	20,464	(8,775)
Investment expenses and charges	(4,681)	(4,998)
Actual return on investments	40,558	8,286

10 Staff numbers and costs

Staff are employed by Markel International Services Limited ("MISL"). For a full breakdown of employment costs, please refer to the MISL Annual Report and Financial Statements.

The Directors' emoluments in the year were paid by MISL. A full disclosure of the Directors' emoluments in the year are disclosed in the accounts of MIICL.

11 Auditor's remuneration

	2019	2018
	£'000	£'000
Audit of these Financial Statements	367	313
Audit-related assurance services	124	150
Total Auditor's remuneration	491	463

Auditor's remuneration is included as part of administrative expenses in note 6 of these Financial Statements.

12 Remuneration of the active underwriter

The active underwriter received the following remuneration charged as a Syndicate expense:

	2019	2018
	£'000	£'000
Emoluments	284	254

13 Financial Investments

	Market Value		Cost	
	2019	2018	2019	2018
	£'000	£'000	£'000	£'000
Shares and other variable yield securities and units in unit trusts	34,412	30,643	17,125	20,986
Holdings in collective investment schemes	89,332	46,706	89,332	46,706
Debt securities and other fixed income securities	574,172	603,145	563,564	604,603
Overseas deposits	77,616	75,067	77,616	75,067
Deposits with credit institutions	-	15,747	-	15,747
Loans with credit institutions	1,617	-	1,617	-
Total	777,149	771,308	749,254	763,109

The following table shows financial investments recorded at Market Value analysed between the three levels in the Market Value hierarchy as detailed in note 2(c).

2019	Level 1 £'000	Level 2 £'000	Level 3 £'000	Total £'000
Shares and other fixed income securities and units in unit trusts	34,412	-	-	34,412
Holdings in collective investment schemes	89,332	-	-	89,332
Debt securities and other fixed income securities	38,923	535,249	-	574,172
Overseas Deposits	-	77,616	-	77,616
Deposits with credit institutions	-	-	-	-
Loans with credit institutions	-	1,617	-	-
Total	162,667	614,482	-	777,149

2018	Level 1 £'000	Level 2 £'000	Level 3 £'000	Total £'000
Shares and other fixed income securities and units in unit trusts	30,643	-	-	30,643
Holdings in collective investment schemes	46,706	-	-	46,706
Debt securities and other fixed income securities	31,941	571,204	-	603,145
Overseas deposits	-	75,067	-	75,067
Deposits with credit institutions	15,747	-	-	15,747
Loans with credit institutions	-	-	-	-
Total	125,037	646,271	-	771,308

14 Debtors arising out of direct insurance operations and reinsurance operations

	Direct insurance operations		Reinsurance operations	
	2019 £'000	2018 £'000	2019 £'000	2018 £'000
Amounts owed by intermediaries within one year	96,035	89,007	21,787	20,060
Amounts owed by intermediaries after more than one year	13	36	32	158
Total	96,048	89,043	21,819	20,218

15 Other debtors

	2019 £'000	2018 £'000
Amounts due from group undertakings	9,359	26,308
Other debtors	5,235	4,059
Amounts due within one year	14,594	30,367

16 Year of Account development

Year of Account	2013 £'000	2014 £'000	2015 £'000	2016 £'000	2017 £'000	2018 £'000	2019 £'000	Profit to Member at 36 months £'000
2012 & prior	66,073	57,798						123,871
2013	(17,636)	22,556	30,116					35,036
2014		(24,898)	30,866	73,243				79,211
2015			(48,036)	32,043	37,621			21,628
2016				(69,313)	18,395	44,173		(6,745)
2017					(128,714)	19,255	49,260	(60,199)
2018						(83,484)	9,594	
2019							(53,234)	
Calendar Year Result	48,437	55,456	12,946	35,973	(72,698)	(20,056)	5,620	

During the year an open year cash call of £77.5m was paid from the corporate member to the Syndicate in relation to the 2017 year of account. As a result of this open year cash call being paid a distribution payment has been proposed in relation to the 2017 year of account of £17.3m which will be paid during the second quarter of 2020. (2018, £6.7m cash call from the corporate member in relation to the 2016 year of account).

17 Technical provisions

Provision for claims outstanding	2019			2018		
	Gross £'000	Reinsurance £'000	Net £'000	Gross £'000	Reinsurance £'000	Net £'000
At 1 January	1,231,828	210,851	1,020,977	1,283,579	255,600	1,027,979
Movement in provision	(87,851)	(36,873)	(50,978)	(71,090)	(52,243)	(18,847)
Movement due to foreign exchange	(19,982)	(3,370)	(16,612)	19,339	7,494	11,845
Total movement in reserves	(107,833)	(40,243)	(67,590)	(51,751)	(44,749)	(7,002)
At 31 December	1,123,995	170,608	953,387	1,231,828	210,851	1,020,977

Provision for unearned premiums	2019			2018		
	Gross £'000	Reinsurance £'000	Net £'000	Gross £'000	Reinsurance £'000	Net £'000
At 1 January	176,680	12,726	163,954	191,629	9,397	182,232
Movement in provision	17,953	(1,354)	19,307	(21,220)	2,487	(23,707)
Movement due to foreign exchange	(4,430)	(293)	(4,137)	6,271	842	5,429
Total movement in reserves	13,523	(1,647)	15,170	(14,949)	3,329	(18,278)
At 31 December	190,203	11,079	179,124	176,680	12,726	163,954

Deferred acquisition costs	2019 £'000	2018 £'000
At 1 January	46,087	46,818
Change in deferred acquisition costs	(2,633)	(2,142)
Movement due to foreign exchange	(1,136)	1,411
At 31 December	42,318	46,087

The following tables have been revalued to reflect the current year end rates of exchange.

Gross outstanding claims provision as at 31 December 2019

Before the effect of reinsurance, the loss development table is:

Underwriting year	All prior years £'000	2011 £'000	2012 £'000	2013 £'000	2014 £'000	2015 £'000	2016 £'000	2017 £'000	2018 £'000	2019 £'000	Total £'000	
Estimate of cumulative claims incurred												
At end of underwriting year		233,536	232,216	159,368	118,888	110,957	131,955	339,349	196,034	125,827		
One year later		389,796	326,950	305,001	240,146	234,051	294,389	497,130	364,581			
Two years later		432,400	408,103	342,914	257,004	240,757	311,616	526,448				
Three years later		516,705	434,762	300,045	240,858	247,399	309,836					
Four years later		565,206	416,602	318,227	258,932	235,665						
Five years later		557,826	421,661	306,935	259,946							
Six years later		543,350	416,385	309,121								
Seven years later		546,466	420,822									
Eight years later		541,634										
Cumulative paid claims												
At end of underwriting year		(20,735)	(18,591)	(13,702)	(8,370)	(10,943)	(21,430)	(39,667)	(19,158)	(15,934)		
One year later		(111,302)	(105,354)	(88,151)	(65,285)	(72,862)	(99,882)	(192,661)	(114,177)			
Two years later		(246,920)	(193,077)	(178,757)	(108,997)	(122,637)	(178,159)	(308,309)				
Three years later		(366,819)	(284,427)	(197,977)	(148,084)	(151,533)	(219,106)					
Four years later		(475,610)	(299,333)	(210,027)	(172,708)	(173,477)						
Five years later		(483,125)	(304,644)	(227,711)	(206,424)							
Six years later		(484,034)	(323,116)	(236,921)								
Seven years later		(492,982)	(336,334)									
Eight years later		(501,478)										
Gross outstanding claims provision at 31 December 2019		142,275	40,156	84,488	72,200	53,522	62,188	90,730	218,139	250,404	109,893	1,123,995

Net outstanding claims provision as at 31 December 2019

After the effect of reinsurance, the loss development table is:

Underwriting year	All prior years £'000	2011 £'000	2012 £'000	2013 £'000	2014 £'000	2015 £'000	2016 £'000	2017 £'000	2018 £'000	2019 £'000	Total £'000	
Estimate of cumulative claims incurred												
At end of underwriting year		180,572	181,876	152,948	112,749	101,194	123,785	208,594	151,806	116,117		
One year later		305,276	287,949	269,669	214,935	215,543	266,889	371,586	313,285			
Two years later		342,774	344,360	299,879	211,730	198,102	285,478	396,968				
Three years later		384,881	359,118	254,484	203,090	204,888	285,176					
Four years later		405,720	346,800	275,227	216,975	194,783						
Five years later		390,229	351,201	260,035	220,114							
Six years later		379,149	340,727	258,834								
Seven years later		379,602	333,054									
Eight years later		372,027										
Cumulative paid claims												
At end of underwriting year		(17,757)	(17,176)	(11,771)	(8,217)	(10,580)	(21,232)	(31,633)	(18,970)	(15,874)		
One year later		(91,225)	(92,304)	(71,225)	(62,120)	(69,616)	(95,302)	(145,706)	(99,966)			
Two years later		(185,124)	(156,100)	(141,823)	(100,813)	(115,769)	(166,334)	(235,108)				
Three years later		(256,974)	(226,226)	(156,560)	(130,090)	(143,507)	(206,068)					
Four years later		(316,637)	(233,928)	(167,026)	(147,255)	(164,336)						
Five years later		(322,796)	(239,044)	(182,243)	(172,221)							
Six years later		(324,186)	(250,399)	(187,723)								
Seven years later		(327,647)	(258,848)									
Eight years later		(328,890)										
Net outstanding claims provision at 31 December 2019		132,063	43,137	74,206	71,111	47,893	30,447	79,108	161,860	213,319	100,243	953,387

18 Creditors arising out of direct insurance operations and reinsurance operations

	Direct insurance operations		Reinsurance operations	
	2019 £'000	2018 £'000	2019 £'000	2018 £'000
Amounts owed to intermediaries within one year	(8,238)	(12,780)	(1,636)	5,855
Total	(8,238)	(12,780)	(1,636)	5,855

The debit balances within amounts owed to intermediaries results from cash paid after the closure of our underwriting system, which occurs prior to year end. This cash represents paid claims which, when the Underwriting Signing Messages are recognised in the following period, will reduce insurance reserves and hence reduce the liabilities on the Statement of Financial Position.

19 Other creditors

	2019 £'000	2018 £'000
Amounts due to other group undertakings	42,033	71,115
Inter-Group loan payable	-	39,065
Total	42,033	110,180

The inter-group loan payable with Markel Corporation was re-paid in full during the year.

20 Discounted claims

The claims relating to PPOs have been discounted as follows:

Class of business	Discount rates		Mean term of liabilities	
	2019	2018	2019	2018
Motor	3.0%	3.0%	21.9 years	21.6 years

The period that will elapse before claims are settled is determined using adjusted mortality tables.

The claims provisions before discounting are as follows:

	2019 £'000	2018 £'000
Total claims provisions before discounting	97,546	104,515
Reinsurers' share of total claims provisions before discounting	-	-
Net claims provisions before discounting	97,546	104,515
Discount credit	(48,948)	(49,354)
Net claims provisions post discounting	48,598	55,161

21 Related parties

MISL and Markel Services Incorporated ("MSI") provides services to the Syndicate. The amounts charged to and balances due from the Syndicate at the year end are:

	2019 £'000	2018 £'000
Expenses recharged	(58,235)	(68,245)
Expenses settled in the year	56,194	49,190
Year end balance due from the Syndicate	(25,228)	(23,188)

The Syndicate pays Income Tax for various territories, the most notable being Canadian and United States Income Tax, which is reimbursed by MCAP. The Syndicate has paid the following amounts and balances due to the Syndicate at the year end are:

	2019 £'000	2018 £'000
United States and Canadian Income Tax paid by the Syndicate in the year	3,499	12,296
United States and Canadian Income Tax reimbursed by MCAP in the year	(1,935)	(12,368)
Other Income Taxes paid to the Syndicate in the year	(21)	-
Year end balance due to the Syndicate	1,493	-

The following companies provide services to the Syndicate. The amounts charged to and balances due (from)/to the Syndicate at the year end are:

	Management Fees Charged 2019 £'000	Management Fees Settled 2019 £'000	YE balance due (from)/to the Syndicate 2019 £'000	Management Fees Charged 2018 £'000	Management Fees Settled 2018 £'000	YE balance due (from)/to the Syndicate 2018 £'000
Markel International Singapore PTE Limited	(4,814)	8,913	(804)	(4,623)	-	(4,904)
Markel International Hong Kong Limited	(1,243)	2,095	(292)	(289)	-	(1,144)
Markel Europe Limited	-	-	-	72	-	-
Markel International Labuan Limited	(673)	1,242	(4)	(570)	-	(572)
Markel International Dubai Limited	(986)	1,436	(33)	(549)	-	(484)
Markel Underwriting Services Limited	(426)	6,852	203	(5,502)	-	(6,223)

The Syndicate reinsures Markel Resseguradora Do Brasil S.A, a fellow group company, for premiums written on their Surety account. The following reinsurance amounts in the year and balances at the end of the year are:

	2019 £'000	2018 £'000
Premiums assumed	75	392
Incurred claims movement	194	(233)
Year end balance due from the Syndicate	(113)	(97)

The Syndicate has a reinsurance arrangement with MIICL in relation to its US Wind and Quake, Japanese Wind and Quake and European Wind exposure.

The Syndicate has recognised the following amounts in the year and the balances due to/(from) the Syndicate at the end of the year relating to these are:

	2019 £'000	2018 £'000
Premiums ceded to MIICL	(5,573)	(7,021)
Incurred claims movement	(5,667)	(16,883)
Year end balance due to the Syndicate	1,263	64

MGAM is the Syndicate investment manager. The following amounts have been charged to the Syndicate:

	2019 £'000	2018 £'000
Fees paid	1,992	2,009
Year end balance due from the Syndicate	-	(410)

The Syndicate has a 2% line on each of 3 Casualty Treaty contracts (£4m x £1m, £5m and £5m x £10m) which reinsure Newline Insurance Company. John Spencer is a director of Newline Insurance Company.

Ralph Snedden is a director of Dual International Limited. The Syndicate has a 14.29% line on a \$35m x \$40m Professional Indemnity policy.