



Julian James ACII, MBA

Engaged at Lloyd’s since 1982, he is a non-underwriting working member and is not intending to underwrite in 2016.

Proposers

Simon Beale	David Harris
Iain Bremner	Lawrence Holder
Stephen Catlin	Bronek Masojada
Dominic Christian	Grahame Millwater
Graham Clarke	Bob Stuchbery
Neil Crawford-Smith	Richard Ward
George Davies	Michael Watson
Matthew Fosh	Graham White

Employment and service

Employment

2013 to date	Allied World (President, Global Markets)
2007 to 2013	Lockton International (2008 to 2013, CEO, Lockton International)
1997 to 2007	Corporation of Lloyd’s (2000 to 2007, Director, Worldwide Markets) (1998 to 2000, Director, North America Unit) (Director of various subsidiaries, including Lloyd’s America, Lloyd’s Asia, Lloyd’s China and Lloyd’s Japan)
1982 to 1997	Sedgwick (1996 to 1997, Development Director, Sedgwick Energy & Marine) (1992 to 1997, President, Sedgwick James Oil & Gas)

Service

2012 to date	Member and Vice President, Council of the Insurance Institute of London
2010 to 2012	Member, Chartered Insurance Institute Board (2011 to 2012, President)
1999 to date	Member, Lloyd’s Community Programme Board
1999 to 2002	Lloyd’s Worldwide Markets Board
1999 to 2000	Lloyd’s Market Board
1997 to 2000	Lloyd’s North America Unit Board

Relevant interests

CEO, Allied World Managing Agency
 Corporate Officer, Allied World Assurance Company Ltd
 Director, Allied World Assurance Company (Europe) Ltd
 Restricted stock units and options in Allied World Holdings AG

JULIAN JAMES

WORKING MEMBER

Statement

I have literally worked in the insurance industry man and boy - since leaving full time education to start work at Sedgwick (now part of Marsh) as a broker. During the last four decades I have had the unusual privilege to work across almost every sector of the Lloyd’s market including broking, at the Corporation and in underwriting. I have also seen it up close and personal in London and with the perspective of distance while working in the US for 5 years. I have also seen it through our buyers’ eyes, and heard about it from their lips, while travelling extensively to meet clients, brokers and regulators in Asia, Latin America and the Middle East - the regions that will be our future.

The sheer variety of my career has allowed me to see the best of the Lloyd’s market - its ability to respond fast and creatively to clients’ needs and terrible catastrophes, and the worst - its apparent resistance to the urgent need to embrace modernisation. Our challenge is to embrace the best of our past, while having the courage to junk the worst.

Our past is based on our people. People have always been the lifeblood of this industry. Ensuring that we are attracting, retaining and developing the very best people is fundamental to the future of Lloyd’s. I know through my recent Presidency of the CII how much work is being done. I have actively supported the diversity and talent work in the market. But we can and must do more.

Our past is also based on co-operation. Lloyd’s delivers its very best when all its constituents work together, with brokers being active and passionate advocates across the world for the creative and collaborative underwriting talent that sits in Lime Street and increasingly across the globe, bringing the complex and unusual risks that we are so well placed to solve.

Our future is exciting if we work together, are open to problems and solutions and harness the intelligence and creativity that are such a vital part of the market. I would like to be able to make a meaningful contribution to that.

Going forward it is vital to continue the development work globally, to ensure that there is a relentless focus on underwriting discipline and the market supports the modernisation work underway. Also, significant progress towards the objectives of Vision 2025 is a must deliver item.