|  |  |
| --- | --- |
| **Meeting/Call Date:** |  |
| **Company:** |  |
| **Attendee(s):** |  |

**Purpose**

**In order to make the best use of time during SIAB enquiry meetings, prospective applicants are asked to complete this brief document so that the Lloyd’s New Entrant Team can have a clearer understanding of the group and their proposal.**

**The topics to be commented on are the minimum aspects for which we would appreciate you providing information. If there are any additional areas that you wish to emphasise; prospective SIAB applicants are welcome to include additional sections where such information is relevant to the SIAB proposal.**

**You may wish to include relevant website links and supplementary documents, although we ask that these are kept to a minimum.**

**Attached is the link to the Lloyd’s New Entrant guide which you may wish to review ahead of your meeting** [**Starting a new business at Lloyd's**](https://www.lloyds.com/about-lloyds/joining-lloyds/starting-a-new-business-at-lloyds)

|  |  |  |
| --- | --- | --- |
|  | **Aspect** | **Comments** |
| 1 | About your group | What you do, where you operate, how long you have been trading |
| 2 | Rationale | Why Lloyd’s and why SIAB |
| 3 | Your view of the accretive nature of your proposition or business |  |
| 4 | Summary of the type/class(es) of business you propose the SIAB might write |  |
| 5 | Distribution | How business will come into the SIAB (eg. open market, first/third party coverholder etc) |
| 6 | Your current underwriting operations and performance | May be as risk carrier &/or coverholder/MGA |
| 7 | Do you already place business into Lloyd’s? | Last three full years’ volumes and syndicate(s) writing the business |
| 8 | Other relevant information |  |